



## Supplementary Information

31 March 2017

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RevPAR - 3 months to 31 March 2017

2017 Current Trading – RevPAR, ADR & Occupancy

Hotel & Room Count – at 31 March 2017

Pipeline – at 31 March 2017

Room Count & Pipeline Growth Drivers

## Explanatory Notes – RevPAR & Pipeline

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We have disclosed franchised, managed, owned and leased RevPAR, occupancy and ADR on a comparable basis, based on comparability as at 31 March 2017.

Franchised and Managed comparable RevPAR, occupancy and ADR reflects performance this year compared to the same period last year for hotels that have traded in both years. Results for 2017 and 2016 include hotels that were previously franchised, managed or owned and have been transferred to either managed or franchised and included as comparable.

Owned and leased comparable RevPAR, occupancy and ADR reflects performance this year compared to the same period last year for owned and leased hotels that have traded in both years. This excludes new builds, brand changes, properties closed for major refurbishment and completed disposals.

All RevPAR and ADR data is quoted at a constant US dollar conversion rate to avoid distortions created by the fluctuations in the year on year exchange rate.

IHG's pipeline comprises hotels in planning and under construction but not yet opened; a contract for these has been signed and the appropriate fees paid.

# Comparable RevPAR – 3 Months to 31 March 2017

## Franchised and Managed

Constant US\$	Franchised Comparable							Managed Comparable						
	Hotels	Occ %		ADR		RevPAR		Hotels	Occ %		ADR		RevPAR	
		2017	Pts	2017	Growth	2017	Growth		2017	Pts	2017	Growth	2017	Growth
InterContinental	23	68.9%	2.6%	142.22	0.5%	97.96	4.4%	19	71.6%	(0.9%)	230.72	0.0%	165.21	(1.2%)
Kimpton								50	76.9%	1.5%	214.73	2.8%	165.07	4.8%
Crowne Plaza	146	63.2%	(0.4%)	118.50	3.3%	74.90	2.7%	8	80.2%	4.3%	141.40	(2.0%)	113.37	3.6%
Hotel Indigo	36	66.4%	2.1%	139.93	0.8%	92.92	4.1%	2	74.6%	15.6%	203.45	5.1%	151.69	33.0%
EVEN Hotels								1	85.2%	19.3%	176.76	(7.2%)	150.65	20.0%
Holiday Inn	687	61.3%	0.4%	106.48	1.6%	65.29	2.3%	12	71.9%	2.9%	123.96	(1.1%)	89.18	3.1%
Holiday Inn Express	2,022	63.2%	0.4%	107.82	0.9%	68.14	1.6%							
Staybridge Suites	182	70.9%	(0.1%)	110.82	1.6%	78.57	1.4%	25	78.4%	(1.8%)	140.14	(0.9%)	109.90	(3.1%)
Candlewood Suites	279	68.0%	1.4%	81.08	1.3%	55.09	3.5%	61	75.3%	0.0%	81.52	1.8%	61.40	1.8%
<b>Americas</b>	<b>3,375</b>	<b>63.4%</b>	<b>0.4%</b>	<b>107.84</b>	<b>1.4%</b>	<b>68.42</b>	<b>2.1%</b>	<b>178</b>	<b>75.3%</b>	<b>1.0%</b>	<b>165.93</b>	<b>0.9%</b>	<b>124.90</b>	<b>2.3%</b>
InterContinental	6	60.5%	(4.5%)	138.49	5.0%	83.81	(2.3%)	22	60.1%	2.3%	195.62	2.0%	117.61	6.1%
Crowne Plaza	71	64.4%	1.8%	105.94	1.1%	68.24	3.9%	13	66.9%	5.9%	132.11	1.8%	88.38	11.5%
Hotel Indigo	16	70.7%	2.7%	125.22	4.3%	88.49	8.5%	3	70.0%	3.8%	157.28	8.9%	110.08	15.2%
Holiday Inn	261	63.9%	2.1%	90.80	4.4%	58.00	7.9%	7	65.9%	5.6%	83.64	2.1%	55.09	11.6%
Holiday Inn Express	225	70.4%	2.4%	81.50	3.8%	57.42	7.5%	1	68.3%	14.0%	50.23	(6.0%)	34.33	18.3%
Staybridge Suites	6	72.4%	(4.4%)	111.39	5.0%	80.69	(1.0%)							
<b>Europe</b>	<b>585</b>	<b>66.1%</b>	<b>2.0%</b>	<b>91.96</b>	<b>3.4%</b>	<b>60.83</b>	<b>6.6%</b>	<b>46</b>	<b>62.9%</b>	<b>3.8%</b>	<b>160.50</b>	<b>1.4%</b>	<b>100.92</b>	<b>7.9%</b>
InterContinental	7	75.3%	4.2%	176.00	1.6%	132.48	7.6%	52	73.6%	1.4%	190.59	(1.0%)	140.30	1.0%
Crowne Plaza	7	68.0%	(3.4%)	91.32	2.6%	62.07	(2.3%)	56	74.2%	1.3%	121.21	(3.5%)	89.90	(1.7%)
Hotel Indigo								1	84.2%	2.1%	100.37	10.0%	84.56	12.8%
Holiday Inn	23	68.3%	0.2%	109.89	(7.1%)	75.06	(6.9%)	53	77.7%	2.4%	97.15	(3.7%)	75.53	(0.6%)
Holiday Inn Express	9	76.3%	7.4%	72.22	(8.5%)	55.09	1.3%	17	68.6%	4.0%	69.80	(1.8%)	47.90	4.3%
Staybridge Suites								3	73.4%	4.4%	129.80	2.5%	95.30	9.1%
Other	2	76.3%	2.9%	69.77	0.2%	53.21	4.1%	1	91.9%	1.5%	92.12	6.6%	84.66	8.4%
<b>AMEA</b>	<b>48</b>	<b>71.6%</b>	<b>2.0%</b>	<b>113.97</b>	<b>(3.0%)</b>	<b>81.66</b>	<b>(0.2%)</b>	<b>183</b>	<b>74.7%</b>	<b>1.9%</b>	<b>132.91</b>	<b>(2.4%)</b>	<b>99.27</b>	<b>0.1%</b>
InterContinental	1	83.6%	1.8%	210.22	0.2%	175.84	2.4%	32	56.2%	2.4%	127.41	(3.0%)	71.62	1.3%
HUALUXE								2	35.8%	1.4%	54.91	1.5%	19.67	5.8%
Crowne Plaza								73	56.1%	4.3%	76.99	(1.6%)	43.23	6.5%
Hotel Indigo								4	71.1%	1.6%	171.74	(2.9%)	122.15	(0.7%)
Holiday Inn	2	76.8%	3.4%	103.30	(9.6%)	79.35	(5.4%)	68	61.4%	3.2%	69.59	(1.3%)	42.76	4.2%
Holiday Inn Express	1	57.2%	(28.6%)	40.22	10.7%	23.02	(26.2%)	61	61.5%	1.4%	48.86	1.9%	30.04	4.4%
<b>Greater China</b>	<b>4</b>	<b>77.4%</b>	<b>0.9%</b>	<b>130.52</b>	<b>(3.6%)</b>	<b>100.97</b>	<b>(2.5%)</b>	<b>240</b>	<b>58.6%</b>	<b>3.1%</b>	<b>78.35</b>	<b>(1.3%)</b>	<b>45.91</b>	<b>4.2%</b>
<b>Total IHG</b>	<b>4,012</b>	<b>64.2%</b>	<b>0.7%</b>	<b>105.15</b>	<b>1.5%</b>	<b>67.49</b>	<b>2.7%</b>	<b>647</b>	<b>66.9%</b>	<b>2.4%</b>	<b>121.33</b>	<b>(1.1%)</b>	<b>81.17</b>	<b>2.5%</b>

# Comparable RevPAR – 3 Months to 31 March 2017

## Owned & Leased and Total

Constant US\$	Owned & Leased Comparable							Total Comparable						
	Hotels	Occ %		ADR		RevPAR		Hotels	Occ %		ADR		RevPAR	
		2017	Pts	2017	Growth	2017	Growth		2017	Pts	2017	Growth	2017	Growth
InterContinental	1	72.8%	(0.7%)	251.47	(0.7%)	183.18	(1.6%)	43	70.4%	0.7%	192.77	(0.4%)	135.77	0.5%
Kimpton								50	76.9%	1.5%	214.73	2.8%	165.07	4.8%
Crowne Plaza								154	64.4%	(0.0%)	120.48	2.9%	77.57	2.8%
Hotel Indigo								38	67.3%	3.5%	147.24	2.2%	99.03	7.8%
EVEN Hotels	2	57.8%	0.1%	132.44	4.1%	76.56	4.3%	3	67.0%	6.5%	151.39	0.7%	101.48	11.6%
Holiday Inn	2	81.3%	7.1%	198.08	3.2%	161.10	13.0%	701	61.8%	0.5%	107.98	1.6%	66.71	2.5%
Holiday Inn Express								2,022	63.2%	0.4%	107.82	0.9%	68.14	1.6%
Staybridge Suites								207	71.9%	(0.3%)	115.29	1.0%	82.95	0.5%
Candlewood Suites								340	69.7%	1.1%	81.19	1.4%	56.57	3.1%
<b>Americas</b>	<b>5</b>	<b>74.8%</b>	<b>3.8%</b>	<b>202.41</b>	<b>1.7%</b>	<b>151.45</b>	<b>7.1%</b>	<b>3,558</b>	<b>64.4%</b>	<b>0.5%</b>	<b>113.75</b>	<b>1.4%</b>	<b>73.31</b>	<b>2.2%</b>
InterContinental								28	60.2%	1.3%	186.90	2.8%	112.47	5.1%
Crowne Plaza								84	64.8%	2.5%	110.58	1.4%	71.69	5.5%
Hotel Indigo								19	70.6%	2.9%	129.45	5.0%	91.36	9.5%
Holiday Inn								268	64.0%	2.2%	90.51	4.3%	57.89	8.0%
Holiday Inn Express								226	70.4%	2.5%	81.37	3.8%	57.32	7.6%
Staybridge Suites								6	72.4%	(4.4%)	111.39	5.0%	80.69	(1.0%)
<b>Europe</b>								<b>631</b>	<b>65.7%</b>	<b>2.2%</b>	<b>100.31</b>	<b>3.3%</b>	<b>65.93</b>	<b>6.9%</b>
InterContinental	1	49.7%	(0.7%)	120.22	6.1%	59.79	4.7%	60	73.4%	1.8%	187.69	(0.7%)	137.69	1.8%
Crowne Plaza								63	73.7%	0.9%	118.91	(3.0%)	87.58	(1.8%)
Hotel Indigo								1	84.2%	2.1%	100.37	10.0%	84.56	12.8%
Holiday Inn	1	97.2%	2.2%	122.04	7.6%	118.66	10.1%	77	75.6%	1.8%	100.46	(4.5%)	75.91	(2.1%)
Holiday Inn Express								26	71.4%	5.2%	70.73	(4.5%)	50.47	3.1%
Staybridge Suites								3	73.4%	4.4%	129.80	2.5%	95.30	9.1%
Other								3	83.6%	2.3%	81.33	3.7%	68.00	6.6%
<b>AMEA</b>	<b>2</b>	<b>66.5%</b>	<b>0.3%</b>	<b>121.16</b>	<b>6.9%</b>	<b>80.55</b>	<b>7.4%</b>	<b>233</b>	<b>74.1%</b>	<b>1.9%</b>	<b>129.54</b>	<b>(2.4%)</b>	<b>95.95</b>	<b>0.1%</b>
InterContinental								33	57.3%	2.4%	132.31	(2.8%)	75.84	1.4%
HUALUXE								2	35.8%	1.4%	54.91	1.5%	19.67	5.8%
Crowne Plaza								73	56.1%	4.3%	76.99	(1.6%)	43.23	6.5%
Hotel Indigo								4	71.1%	1.6%	171.74	(2.9%)	122.15	(0.7%)
Holiday Inn								70	62.5%	3.2%	72.38	(2.4%)	45.22	2.9%
Holiday Inn Express								62	61.4%	1.2%	48.79	2.1%	29.98	4.1%
<b>Greater China</b>								<b>244</b>	<b>59.1%</b>	<b>3.0%</b>	<b>80.26</b>	<b>(1.5%)</b>	<b>47.45</b>	<b>3.8%</b>
<b>Total IHG</b>	<b>7</b>	<b>72.6%</b>	<b>2.9%</b>	<b>182.65</b>	<b>3.0%</b>	<b>132.62</b>	<b>7.2%</b>	<b>4,666</b>	<b>64.9%</b>	<b>1.2%</b>	<b>109.79</b>	<b>0.8%</b>	<b>71.28</b>	<b>2.7%</b>

## 2017 Current Trading Comparable RevPAR, ADR & Occupancy Growth

Constant US\$	Qtr1		
	RevPAR %	ADR %	Occupancy %pts
Total Americas	2.2%	1.4%	0.5%
Total Europe	6.9%	3.3%	2.2%
Total AMEA	0.1%	(2.4%)	1.9%
Total Greater China	3.8%	(1.5%)	3.0%
Total IHG	2.7%	0.8%	1.2%
United States:			
InterContinental	0.6%	2.1%	(1.0%)
Kimpton	4.8%	2.8%	1.5%
Crowne Plaza	2.2%	2.5%	(0.2%)
Hotel Indigo	8.2%	1.7%	4.0%
EVEN Hotels	11.6%	0.7%	6.5%
Holiday Inn	2.0%	1.3%	0.4%
Holiday Inn Express	1.3%	0.9%	0.2%
Staybridge Suites	0.5%	1.3%	(0.6%)
Candlewood Suites	3.0%	1.4%	1.1%
All Brands	1.9%	1.4%	0.3%

# Hotel & Room Count as at 31 March 2017

	Franchised		Managed		Owned & Leased		Total	
	Hotels	Rooms	Hotels	Rooms	Hotels	Rooms	Hotels	Rooms
InterContinental	25	6,901	22	9,083	1	424	48	16,408
Kimpton	0	0	59	11,010	0	0	59	11,010
Crowne Plaza	150	39,864	12	3,829	0	0	162	43,693
Hotel Indigo	41	4,972	5	1,264	0	0	46	6,236
EVEN Hotels	1	132	2	380	3	498	6	1,010
Holiday Inn	746	129,002	15	4,502	2	903	763	134,407
Holiday Inn Express	2,157	193,022	1	252	0	0	2,158	193,274
Staybridge Suites	201	21,035	27	3,398	0	0	228	24,433
Candlewood Suites	307	27,176	61	7,553	0	0	368	34,729
Other	2	6,986	80	13,624	0	0	82	20,610
<b>Americas</b>	<b>3,630</b>	<b>429,090</b>	<b>284</b>	<b>54,895</b>	<b>6</b>	<b>1,825</b>	<b>3,920</b>	<b>485,810</b>
InterContinental	7	1,808	24	7,916	0	0	31	9,724
Crowne Plaza	79	17,794	15	3,897	0	0	94	21,691
Hotel Indigo	18	1,672	3	238	0	0	21	1,910
Holiday Inn	278	44,800	8	1,917	0	0	286	46,717
Holiday Inn Express	233	28,288	2	420	0	0	235	28,708
Staybridge Suites	7	1,000	0	0	0	0	7	1,000
Other	1	141	0	0	0	0	1	141
<b>Europe</b>	<b>623</b>	<b>95,503</b>	<b>52</b>	<b>14,388</b>	<b>0</b>	<b>0</b>	<b>675</b>	<b>109,891</b>
InterContinental	7	2,520	61	18,410	1	380	69	21,310
Crowne Plaza	11	2,357	63	18,585	0	0	74	20,942
Hotel Indigo	0	0	2	323	0	0	2	323
Holiday Inn	26	5,187	66	15,886	1	207	93	21,280
Holiday Inn Express	10	2,267	23	5,200	0	0	33	7,467
Staybridge Suites	0	0	3	425	0	0	3	425
Other	2	464	4	3,992	0	0	6	4,456
<b>AMEA</b>	<b>56</b>	<b>12,795</b>	<b>222</b>	<b>62,821</b>	<b>2</b>	<b>587</b>	<b>280</b>	<b>76,203</b>
InterContinental	1	570	38	15,723	0	0	39	16,293
HUALUXE	0	0	5	1,436	0	0	5	1,436
Crowne Plaza	0	0	80	28,356	0	0	80	28,356
Hotel Indigo	0	0	6	745	0	0	6	745
Holiday Inn	2	1,476	81	24,462	0	0	83	25,938
Holiday Inn Express	2	364	79	19,329	0	0	81	19,693
Other	0	0	6	2,472	0	0	6	2,472
<b>Greater China</b>	<b>5</b>	<b>2,410</b>	<b>295</b>	<b>92,523</b>	<b>0</b>	<b>0</b>	<b>300</b>	<b>94,933</b>
InterContinental	40	11,799	145	51,132	2	804	187	63,735
Kimpton	0	0	59	11,010	0	0	59	11,010
HUALUXE	0	0	5	1,436	0	0	5	1,436
Crowne Plaza	240	60,015	170	54,667	0	0	410	114,682
Hotel Indigo	59	6,644	16	2,570	0	0	75	9,214
EVEN Hotels	1	132	2	380	3	498	6	1,010
Holiday Inn	1,052	180,465	170	46,767	3	1,110	1,225	228,342
Holiday Inn Express	2,402	223,941	105	25,201	0	0	2,507	249,142
Staybridge Suites	208	22,035	30	3,823	0	0	238	25,858
Candlewood Suites	307	27,176	61	7,553	0	0	368	34,729
Other	5	7,591	90	20,088	0	0	95	27,679
<b>Total System Size</b>	<b>4,314</b>	<b>539,798</b>	<b>853</b>	<b>224,627</b>	<b>8</b>	<b>2,412</b>	<b>5,175</b>	<b>766,837</b>

# Pipeline as at 31 March 2017

	Franchised		Managed		Total	
	Hotels	Rooms	Hotels	Rooms	Hotels	Rooms
InterContinental	2	471	5	2,061	7	2,532
Kimpton	0	0	17	2,994	17	2,994
Crowne Plaza	15	2,889	2	401	17	3,290
Hotel Indigo	28	3,222	3	365	31	3,587
EVEN Hotels	4	497	2	283	6	780
Holiday Inn	127	16,711	2	398	129	17,109
Holiday Inn Express	494	47,006	1	107	495	47,113
Staybridge Suites	139	14,662	1	112	140	14,774
Candlewood Suites	103	9,211	0	0	103	9,211
Other	0	0	11	1,339	11	1,339
<b>America</b>	<b>912</b>	<b>94,669</b>	<b>44</b>	<b>8,060</b>	<b>956</b>	<b>102,729</b>
InterContinental	2	213	4	600	6	813
Kimpton	0	0	1	149	1	149
Crowne Plaza	11	2,298	4	1,021	15	3,319
Hotel Indigo	16	1,999	2	265	18	2,264
Holiday Inn	27	4,700	8	2,837	35	7,537
Holiday Inn Express	57	9,139	5	852	62	9,991
Staybridge Suites	5	636	1	82	6	718
<b>Europe</b>	<b>118</b>	<b>18,985</b>	<b>25</b>	<b>5,806</b>	<b>143</b>	<b>24,791</b>
InterContinental	0	0	27	6,628	27	6,628
Crowne Plaza	0	0	21	5,697	21	5,697
Hotel Indigo	0	0	16	2,804	16	2,804
Holiday Inn	5	949	45	12,552	50	13,501
Holiday Inn Express	6	1,327	29	6,107	35	7,434
Staybridge Suites	1	250	3	538	4	788
Other	0	0	0	3,530	0	3,530
<b>AMEA</b>	<b>12</b>	<b>2,526</b>	<b>141</b>	<b>37,856</b>	<b>153</b>	<b>40,382</b>
InterContinental	0	0	23	7,674	23	7,674
HUALUXE	0	0	22	6,859	22	6,859
Crowne Plaza	0	0	37	12,349	37	12,349
Hotel Indigo	0	0	11	1,782	11	1,782
Holiday Inn	0	0	51	15,191	51	15,191
Holiday Inn Express	24	4,463	73	15,716	97	20,179
Other	0	0	1	279	1	279
<b>Greater China</b>	<b>24</b>	<b>4,463</b>	<b>218</b>	<b>59,850</b>	<b>242</b>	<b>64,313</b>
InterContinental	4	684	59	16,963	63	17,647
Kimpton	0	0	18	3,143	18	3,143
HUALUXE	0	0	22	6,859	22	6,859
Crowne Plaza	26	5,187	64	19,468	90	24,655
Hotel Indigo	44	5,221	32	5,216	76	10,437
EVEN Hotels	4	497	2	283	6	780
Holiday Inn	159	22,360	106	30,978	265	53,338
Holiday Inn Express	581	61,935	108	22,782	689	84,717
Staybridge Suites	145	15,548	5	732	150	16,280
Candlewood Suites	103	9,211	0	0	103	9,211
Other	0	0	12	5,148	12	5,148
<b>Total Pipeline</b>	<b>1,066</b>	<b>120,643</b>	<b>428</b>	<b>111,572</b>	<b>1,494</b>	<b>232,215</b>



# Americas Future Growth Drivers

	Total	InterContinental	Kimpton	Crowne Plaza	Hotel Indigo	EVEN Hotels	Holiday Inn	Holiday Inn Express	Staybridge Suites	Candlewood Suites	Other
<b>Room Count</b>											
1 January 2017	487,993	16,408	11,238	44,116	5,932	1,010	136,744	192,371	24,185	34,192	21,797
Openings	3,543	0	0	0	530	0	252	1,828	396	537	0
Brand Conversions	0	0	0	0	0	0	70	526	0	0	(596)
Removals	(5,726)	0	(228)	(423)	(226)	0	(2,659)	(1,451)	(148)	0	(591)
<b>31 March 2017</b>	<b>485,810</b>	<b>16,408</b>	<b>11,010</b>	<b>43,693</b>	<b>6,236</b>	<b>1,010</b>	<b>134,407</b>	<b>193,274</b>	<b>24,433</b>	<b>34,729</b>	<b>20,610</b>
% Growth	(0)%	0%	(2)%	(1)%	5%	0%	(2)%	0%	1%	2%	(5)%
<b>Pipeline</b>											
1 January 2017	102,451	2,532	2,949	3,286	3,965	780	17,304	46,796	13,896	9,604	1,339
Signings	8,134	0	150	0	146	0	1,717	3,976	1,602	543	0
<b>31 March 2017</b>	<b>102,729</b>	<b>2,532</b>	<b>2,994</b>	<b>3,290</b>	<b>3,587</b>	<b>780</b>	<b>17,109</b>	<b>47,113</b>	<b>14,774</b>	<b>9,211</b>	<b>1,339</b>

# Europe Future Growth Drivers

	Total	InterContinental	Kimpton	Crowne Plaza	Hotel Indigo	Holiday Inn	Holiday Inn Express	Staybridge Suites	Other
<b>Room Count</b>									
1 January 2017	110,069	9,724	0	20,887	1,910	47,829	28,578	1,000	141
Openings	585	0	0	281	0	181	123	0	0
Brand Conversions	0	0	0	643	0	(643)	0	0	0
Removals	(763)	0	0	(120)	0	(650)	7	0	0
<b>31 March 2017</b>	<b>109,891</b>	<b>9,724</b>	<b>0</b>	<b>21,691</b>	<b>1,910</b>	<b>46,717</b>	<b>28,708</b>	<b>1,000</b>	<b>141</b>
% Growth	(0)%	0%	-	4%	0%	(2)%	0%	0%	0%
<b>Pipeline</b>									
1 January 2017	23,712	813	149	3,185	2,264	7,269	9,395	637	0
Signings	1,836	0	0	409	0	625	721	81	0
<b>31 March 2017</b>	<b>24,791</b>	<b>813</b>	<b>149</b>	<b>3,319</b>	<b>2,264</b>	<b>7,537</b>	<b>9,991</b>	<b>718</b>	<b>0</b>

# AMEA Future Growth Drivers

	Total	InterContinental	Crowne Plaza	Hotel Indigo	Holiday Inn	Holiday Inn Express	Staybridge Suites	Other
<b>Room Count</b>								
1 January 2017	76,051	21,203	20,749	323	21,312	7,583	425	4,456
Openings	454	120	197	0	137	0	0	0
Brand Conversions	0	0	0	0	0	0	0	0
Removals	(302)	(13)	(4)	0	(169)	(116)	0	0
<b>31 March 2017</b>	<b>76,203</b>	<b>21,310</b>	<b>20,942</b>	<b>323</b>	<b>21,280</b>	<b>7,467</b>	<b>425</b>	<b>4,456</b>
<i>% Growth</i>	0%	1%	1%	0%	(0)%	(2)%	0%	0%
<b>Pipeline</b>								
1 January 2017	39,885	6,681	5,554	2,582	13,264	7,486	788	3,530
Signings	1,389	0	367	270	604	148	0	0
<b>31 March 2017</b>	<b>40,382</b>	<b>6,628</b>	<b>5,697</b>	<b>2,804</b>	<b>13,501</b>	<b>7,434</b>	<b>788</b>	<b>3,530</b>

# Greater China Future Growth Drivers

	Total	InterContinental	HUALUXE	Crowne Plaza	Hotel Indigo	Holiday Inn	Holiday Inn Express	Other
<b>Room Count</b>								
1 January 2017	93,022	16,315	1,096	28,051	740	25,871	18,477	2,472
Openings	2,265	0	340	312	0	335	1,278	0
Brand Conversions	0	0	0	0	0	0	0	0
Removals	(354)	(22)	0	(7)	5	(268)	(62)	0
<b>31 March 2017</b>	<b>94,933</b>	<b>16,293</b>	<b>1,436</b>	<b>28,356</b>	<b>745</b>	<b>25,938</b>	<b>19,693</b>	<b>2,472</b>
% Growth	2%	(0)%	31%	1%	1%	0%	7%	0%
<b>Pipeline</b>								
1 January 2017	64,028	7,454	6,956	12,511	1,782	14,841	20,205	279
Signings	3,065	220	240	415	0	623	1,567	0
<b>31 March 2017</b>	<b>64,313</b>	<b>7,674</b>	<b>6,859</b>	<b>12,349</b>	<b>1,782</b>	<b>15,191</b>	<b>20,179</b>	<b>279</b>