

Supplementary Information

30 September 2016



*IHG® Rewards Club not applicable to Kimpton® Hotels & Restaurants; to be included at a future date.

Index

- RevPAR - 3 & 9 months to 30 September 2016
- 2016 Current Trading – RevPAR, ADR & Occupancy
- Hotel & Room Count – at 30 September 2016
- Pipeline – at 30 September 2016
- Room Count & Pipeline Growth Drivers

Explanatory Notes – RevPAR & Pipeline

We have disclosed franchised, managed, owned and leased RevPAR, occupancy and ADR on a comparable basis, based on comparability as at 30 September 2016.

Franchised and Managed comparable RevPAR, occupancy and ADR reflects performance this year compared to the same period last year for hotels that have traded in both years. Results for 2016 and 2015 include hotels that were previously franchised, managed or owned and have been transferred to either managed or franchised and included as comparable.

Owned and leased comparable RevPAR, occupancy and ADR reflects performance this year compared to the same period last year for owned and leased hotels that have traded in both years. This excludes new builds, brand changes, properties closed for major refurbishment and completed disposals.

All RevPAR and ADR data is quoted at a constant US dollar conversion rate to avoid distortions created by the fluctuations in the year on year exchange rate.

IHG's pipeline comprises hotels in planning and under construction but not yet opened; a contract for these has been signed and the appropriate fees paid.

Comparable RevPAR – 3 Months to 30 September 2016

Franchised and Managed

| Constant US\$ | Franchised Comparable | | | | | | | Managed Comparable | | | | | | |
|----------------------|-----------------------|--------------|---------------|---------------|---------------|--------------|----------------|--------------------|--------------|---------------|---------------|---------------|---------------|---------------|
| | Hotels | Occ % | | ADR | | RevPAR | | Hotels | Occ % | | ADR | | RevPAR | |
| | | 2016 | Pts | 2016 | Growth | 2016 | Growth | | 2016 | Pts | 2016 | Growth | 2016 | Growth |
| InterContinental | 23 | 68.6% | (1.3%) | 142.41 | 5.3% | 97.74 | 3.3% | 18 | 82.5% | (1.1%) | 226.12 | 3.5% | 186.54 | 2.1% |
| Kimpton | | | | | | | | 48 | 86.6% | 2.0% | 236.90 | 1.5% | 205.06 | 3.8% |
| Crowne Plaza | 143 | 72.2% | (0.1%) | 121.14 | 1.9% | 87.41 | 1.7% | 9 | 85.2% | 1.5% | 141.87 | 3.4% | 120.92 | 5.3% |
| Hotel Indigo | 33 | 73.9% | (0.8%) | 145.40 | (1.0%) | 107.41 | (2.1%) | 1 | 94.1% | 8.8% | 201.72 | (1.7%) | 189.75 | 8.5% |
| EVEN Hotels | | | | | | | | | | | | | | |
| Holiday Inn | 664 | 72.7% | 0.2% | 117.60 | 2.7% | 85.49 | 3.0% | 16 | 76.2% | 1.5% | 136.36 | (0.9%) | 103.91 | 1.2% |
| Holiday Inn Express | 1,956 | 74.6% | (0.1%) | 116.28 | 1.4% | 86.76 | 1.2% | | | | | | | |
| Staybridge Suites | 167 | 80.6% | (1.3%) | 114.37 | 2.1% | 92.21 | 0.4% | 25 | 86.5% | 3.1% | 138.59 | 3.4% | 119.93 | 7.3% |
| Candlewood Suites | 260 | 77.5% | (0.6%) | 83.64 | 0.8% | 64.80 | 0.1% | 61 | 84.9% | (1.3%) | 83.24 | 2.1% | 70.66 | 0.6% |
| Americas | 3,246 | 74.1% | (0.1%) | 115.65 | 1.9% | 85.74 | 1.7% | 178 | 83.9% | 0.7% | 170.87 | 2.3% | 143.33 | 3.1% |
| InterContinental | 6 | 68.8% | (6.0%) | 186.11 | (5.0%) | 128.11 | (12.7%) | 20 | 76.9% | (2.8%) | 234.77 | (0.8%) | 180.64 | (4.3%) |
| Crowne Plaza | 73 | 74.7% | (2.9%) | 123.06 | 2.4% | 91.97 | (1.4%) | 8 | 84.7% | 1.6% | 142.12 | 0.3% | 120.36 | 2.2% |
| Hotel Indigo | 14 | 84.0% | (0.2%) | 154.64 | 6.2% | 129.94 | 5.9% | 3 | 79.3% | (6.2%) | 178.17 | (4.9%) | 141.25 | (11.8%) |
| Holiday Inn | 258 | 77.8% | (1.3%) | 104.59 | 2.5% | 81.40 | 0.8% | 6 | 77.3% | 7.3% | 65.50 | 2.9% | 50.60 | 13.6% |
| Holiday Inn Express | 216 | 83.7% | 0.3% | 99.25 | 2.2% | 83.06 | 2.7% | 1 | 57.5% | 3.9% | 55.22 | (0.0%) | 31.76 | 7.2% |
| Staybridge Suites | 5 | 87.6% | 0.5% | 125.10 | 5.4% | 109.57 | 6.1% | | | | | | | |
| Europe | 572 | 79.0% | (1.2%) | 108.49 | 2.1% | 85.70 | 0.6% | 38 | 78.2% | (0.7%) | 191.57 | (2.0%) | 149.86 | (2.8%) |
| InterContinental | 7 | 80.1% | 8.8% | 175.13 | (0.7%) | 140.21 | 11.5% | 48 | 70.0% | 1.6% | 211.27 | (4.3%) | 147.93 | (2.1%) |
| Crowne Plaza | 8 | 77.6% | (3.7%) | 97.02 | 4.0% | 75.24 | (0.7%) | 55 | 71.6% | 1.1% | 118.01 | (0.9%) | 84.53 | 0.6% |
| Holiday Inn | 18 | 67.7% | 3.3% | 99.14 | (2.8%) | 67.13 | 2.1% | 50 | 73.3% | 1.8% | 91.42 | (4.2%) | 66.99 | (1.9%) |
| Holiday Inn Express | 8 | 66.6% | 4.1% | 52.81 | (3.6%) | 35.16 | 2.7% | 15 | 71.8% | 8.7% | 63.91 | (7.0%) | 45.86 | 5.8% |
| Staybridge Suites | | | | | | | | 3 | 75.2% | (4.6%) | 166.31 | 2.0% | 125.10 | (3.9%) |
| Other | 2 | 83.1% | (2.8%) | 68.83 | (0.1%) | 57.23 | (3.3%) | 1 | 91.7% | (4.2%) | 125.66 | 9.6% | 115.26 | 4.8% |
| AMEA | 43 | 72.8% | 3.3% | 109.95 | 0.4% | 80.08 | 5.2% | 172 | 71.8% | 1.8% | 136.86 | (3.5%) | 98.21 | (1.0%) |
| InterContinental | 1 | 85.8% | (1.7%) | 184.45 | (3.7%) | 158.18 | (5.6%) | 31 | 65.3% | 1.2% | 128.71 | (2.2%) | 84.06 | (0.3%) |
| Crowne Plaza | | | | | | | | 67 | 63.1% | 3.4% | 82.58 | (2.3%) | 52.10 | 3.2% |
| Hotel Indigo | | | | | | | | 5 | 66.0% | (6.8%) | 172.21 | 2.1% | 113.74 | (7.4%) |
| Holiday Inn | 2 | 74.0% | (9.3%) | 110.59 | (6.3%) | 81.85 | (16.8%) | 61 | 70.0% | 3.6% | 72.27 | (2.9%) | 50.56 | 2.5% |
| Holiday Inn Express | 1 | 61.8% | (16.7%) | 35.91 | 6.4% | 22.21 | (16.2%) | 48 | 76.4% | 2.2% | 49.99 | 0.1% | 38.21 | 3.1% |
| Greater China | 4 | 76.3% | (7.8%) | 128.43 | (3.5%) | 98.00 | (12.4%) | 212 | 67.7% | 2.7% | 82.69 | (2.4%) | 56.00 | 1.8% |
| Total IHG | 3,865 | 75.0% | (0.3%) | 114.19 | 1.9% | 85.67 | 1.5% | 600 | 73.1% | 1.8% | 128.17 | (1.6%) | 93.71 | 0.9% |

Comparable RevPAR – 3 Months to 30 September 2016

Owned & Leased and Total

| Constant US\$ | Owned & Leased Comparable | | | | | | | Total Comparable | | | | | | |
|----------------------|---------------------------|--------------|---------------|---------------|-------------|---------------|-------------|------------------|--------------|---------------|---------------|---------------|--------------|---------------|
| | Hotels | Occ % | | ADR | | RevPAR | | Hotels | Occ % | | ADR | | RevPAR | |
| | | 2016 | Pts | 2016 | Growth | 2016 | Growth | | 2016 | Pts | 2016 | Growth | 2016 | Growth |
| InterContinental | 1 | 90.0% | 0.6% | 339.94 | 1.8% | 306.07 | 2.5% | 42 | 76.5% | (1.2%) | 196.25 | 3.8% | 150.06 | 2.3% |
| Kimpton | | | | | | | | 48 | 86.6% | 2.0% | 236.90 | 1.5% | 205.06 | 3.8% |
| Crowne Plaza | | | | | | | | 152 | 73.2% | 0.0% | 123.04 | 2.0% | 90.04 | 2.1% |
| Hotel Indigo | | | | | | | | 34 | 74.9% | (0.3%) | 149.15 | (0.8%) | 111.78 | (1.3%) |
| EVEN Hotels | 2 | 73.0% | 8.7% | 126.29 | 2.5% | 92.21 | 16.4% | 2 | 73.0% | 8.7% | 126.29 | 2.5% | 92.21 | 16.4% |
| Holiday Inn | 2 | 76.8% | 4.2% | 138.58 | 1.8% | 106.41 | 7.7% | 682 | 72.9% | 0.3% | 118.55 | 2.5% | 86.39 | 3.0% |
| Holiday Inn Express | | | | | | | | 1,956 | 74.6% | (0.1%) | 116.28 | 1.4% | 86.76 | 1.2% |
| Staybridge Suites | | | | | | | | 192 | 81.5% | (0.7%) | 118.23 | 2.5% | 96.38 | 1.6% |
| Candlewood Suites | | | | | | | | 321 | 79.3% | (0.7%) | 83.53 | 1.1% | 66.25 | 0.2% |
| Americas | 5 | 79.6% | 4.1% | 196.05 | 0.5% | 155.98 | 5.9% | 3,429 | 75.0% | (0.0%) | 121.27 | 2.0% | 90.95 | 1.9% |
| InterContinental | | | | | | | | 26 | 75.5% | (3.4%) | 227.12 | (1.2%) | 171.58 | (5.5%) |
| Crowne Plaza | | | | | | | | 81 | 75.8% | (2.4%) | 125.29 | 2.2% | 94.93 | (0.9%) |
| Hotel Indigo | | | | | | | | 17 | 83.3% | (1.2%) | 158.04 | 4.0% | 131.65 | 2.6% |
| Holiday Inn | | | | | | | | 264 | 77.8% | (1.0%) | 103.27 | 2.3% | 80.35 | 1.0% |
| Holiday Inn Express | | | | | | | | 217 | 83.6% | 0.4% | 99.12 | 2.2% | 82.83 | 2.7% |
| Staybridge Suites | | | | | | | | 5 | 87.6% | 0.5% | 125.10 | 5.4% | 109.57 | 6.1% |
| Europe | | | | | | | | 610 | 78.9% | (1.1%) | 117.59 | 1.4% | 92.78 | (0.0%) |
| InterContinental | 1 | 56.7% | (2.7%) | 132.00 | 13.6% | 74.79 | 8.4% | 56 | 71.1% | 2.5% | 204.34 | (3.8%) | 145.34 | (0.4%) |
| Crowne Plaza | | | | | | | | 63 | 72.2% | 0.6% | 115.86 | (0.4%) | 83.64 | 0.5% |
| Holiday Inn | 1 | 95.3% | (0.7%) | 114.53 | 2.4% | 109.20 | 1.6% | 69 | 72.3% | 2.1% | 93.47 | (3.8%) | 67.55 | (0.9%) |
| Holiday Inn Express | | | | | | | | 23 | 69.9% | 7.0% | 60.06 | (5.7%) | 41.96 | 4.9% |
| Staybridge Suites | | | | | | | | 3 | 75.2% | (4.6%) | 166.31 | 2.0% | 125.10 | (3.9%) |
| Other | | | | | | | | 3 | 87.2% | (3.4%) | 96.95 | 5.7% | 84.52 | 1.7% |
| AMEA | 2 | 70.3% | (2.0%) | 123.64 | 8.3% | 86.93 | 5.3% | 217 | 71.9% | 2.1% | 131.95 | (2.9%) | 94.91 | (0.1%) |
| InterContinental | | | | | | | | 32 | 66.2% | 1.1% | 131.71 | (2.4%) | 87.13 | (0.7%) |
| Crowne Plaza | | | | | | | | 67 | 63.1% | 3.4% | 82.58 | (2.3%) | 52.10 | 3.2% |
| Hotel Indigo | | | | | | | | 5 | 66.0% | (6.8%) | 172.21 | 2.1% | 113.74 | (7.4%) |
| Holiday Inn | | | | | | | | 63 | 70.3% | 2.7% | 75.24 | (4.0%) | 52.86 | (0.1%) |
| Holiday Inn Express | | | | | | | | 49 | 76.3% | 2.0% | 49.86 | 0.3% | 38.03 | 3.0% |
| Greater China | | | | | | | | 216 | 68.0% | 2.4% | 84.28 | (2.7%) | 57.30 | 0.9% |
| Total IHG | 7 | 77.1% | 2.5% | 178.51 | 2.4% | 137.64 | 5.8% | 4,472 | 74.5% | 0.3% | 117.91 | 1.0% | 87.89 | 1.3% |

Comparable RevPAR – 9 Months to 30 September 2016 Franchised and Managed

| Constant US\$ | Franchised Comparable | | | | | | | Managed Comparable | | | | | | |
|----------------------|-----------------------|--------------|---------------|---------------|---------------|---------------|----------------|--------------------|--------------|-------------|---------------|---------------|---------------|---------------|
| | Hotels | Occ % | | ADR | | RevPAR | | Hotels | Occ % | | ADR | | RevPAR | |
| | | 2016 | Pts | 2016 | Growth | 2016 | Growth | | 2016 | Pts | 2016 | Growth | 2016 | Growth |
| InterContinental | 23 | 69.0% | (0.8%) | 147.07 | 7.6% | 101.43 | 6.5% | 18 | 79.3% | (0.7%) | 231.96 | 4.5% | 183.97 | 3.6% |
| Kimpton | | | | | | | | 48 | 83.2% | 1.8% | 233.77 | 0.7% | 194.44 | 3.0% |
| Crowne Plaza | 143 | 69.8% | (0.0%) | 119.85 | 1.9% | 83.67 | 1.9% | 9 | 80.5% | (1.5%) | 142.51 | 6.7% | 114.69 | 4.8% |
| Hotel Indigo | 33 | 72.6% | (0.4%) | 143.18 | 0.2% | 103.98 | (0.3%) | 1 | 86.5% | (0.3%) | 196.91 | (1.8%) | 170.37 | (2.1%) |
| EVEN Hotels | | | | | | | | | | | | | | |
| Holiday Inn | 664 | 68.3% | 0.2% | 112.60 | 2.6% | 76.90 | 2.9% | 16 | 74.5% | 0.5% | 133.65 | 2.6% | 99.62 | 3.4% |
| Holiday Inn Express | 1,956 | 70.5% | 0.1% | 112.56 | 1.5% | 79.31 | 1.7% | | | | | | | |
| Staybridge Suites | 167 | 77.7% | (0.3%) | 112.48 | 1.7% | 87.43 | 1.4% | 25 | 83.7% | 0.9% | 139.00 | 4.8% | 116.33 | 5.9% |
| Candlewood Suites | 260 | 74.1% | (0.6%) | 82.48 | 0.6% | 61.15 | (0.3%) | 61 | 82.2% | (0.3%) | 81.81 | 1.8% | 67.22 | 1.5% |
| Americas | 3,246 | 70.3% | 0.1% | 112.25 | 2.0% | 78.92 | 2.0% | 178 | 80.8% | 0.3% | 170.46 | 3.0% | 137.75 | 3.4% |
| InterContinental | 6 | 66.7% | (4.6%) | 194.38 | (0.2%) | 129.60 | (6.7%) | 20 | 70.1% | (2.0%) | 219.92 | (0.9%) | 154.27 | (3.6%) |
| Crowne Plaza | 73 | 70.4% | (2.2%) | 122.12 | 2.8% | 85.99 | (0.3%) | 8 | 78.0% | 3.1% | 144.14 | 3.0% | 112.47 | 7.3% |
| Hotel Indigo | 14 | 78.3% | 0.6% | 148.58 | 3.4% | 116.39 | 4.2% | 3 | 74.7% | (4.8%) | 171.69 | (4.4%) | 128.25 | (10.2%) |
| Holiday Inn | 258 | 72.1% | (0.0%) | 102.80 | 1.6% | 74.10 | 1.6% | 6 | 70.3% | 8.2% | 67.67 | (1.4%) | 47.57 | 11.6% |
| Holiday Inn Express | 216 | 77.7% | 0.9% | 95.55 | 2.5% | 74.24 | 3.7% | 1 | 60.1% | (0.4%) | 56.05 | 5.1% | 33.69 | 4.3% |
| Staybridge Suites | 5 | 82.2% | (1.3%) | 123.92 | 7.0% | 101.89 | 5.4% | | | | | | | |
| Europe | 572 | 73.5% | (0.2%) | 106.46 | 2.0% | 78.25 | 1.6% | 38 | 71.6% | 0.3% | 182.38 | (1.6%) | 130.55 | (1.2%) |
| InterContinental | 7 | 76.1% | 3.7% | 176.27 | (0.2%) | 134.18 | 4.9% | 48 | 69.8% | 0.5% | 204.27 | (0.5%) | 142.56 | 0.2% |
| Crowne Plaza | 8 | 73.5% | (1.5%) | 92.48 | 4.8% | 67.93 | 2.7% | 55 | 72.0% | (0.5%) | 119.47 | (0.2%) | 85.99 | (0.9%) |
| Holiday Inn | 18 | 66.5% | 0.6% | 102.38 | (2.6%) | 68.11 | (1.7%) | 50 | 73.4% | 1.0% | 97.42 | (3.2%) | 71.50 | (1.8%) |
| Holiday Inn Express | 8 | 64.4% | (2.3%) | 63.29 | (5.3%) | 40.75 | (8.5%) | 15 | 69.7% | 6.1% | 65.19 | (5.5%) | 45.42 | 3.5% |
| Staybridge Suites | | | | | | | | 3 | 70.8% | (7.7%) | 159.13 | 2.5% | 112.71 | (7.6%) |
| Other | 2 | 78.1% | (4.5%) | 67.80 | 0.7% | 52.93 | (4.8%) | 1 | 89.1% | (1.8%) | 98.43 | 13.2% | 87.72 | 11.0% |
| AMEA | 43 | 70.1% | 0.3% | 112.02 | 0.4% | 78.57 | 0.7% | 172 | 71.6% | 0.6% | 136.51 | (1.2%) | 97.78 | (0.4%) |
| InterContinental | 1 | 82.7% | (1.9%) | 197.45 | (5.3%) | 163.31 | (7.4%) | 31 | 59.4% | 1.5% | 131.58 | (1.3%) | 78.14 | 1.3% |
| Crowne Plaza | | | | | | | | 67 | 59.1% | 3.4% | 83.98 | (1.6%) | 49.59 | 4.4% |
| Hotel Indigo | | | | | | | | 5 | 67.1% | (1.9%) | 175.68 | 0.4% | 117.81 | (2.4%) |
| Holiday Inn | 2 | 74.4% | (4.1%) | 112.17 | (8.1%) | 83.45 | (12.9%) | 61 | 65.3% | 3.9% | 73.24 | (4.0%) | 47.86 | 2.2% |
| Holiday Inn Express | 1 | 74.6% | (6.1%) | 35.40 | 12.4% | 26.42 | 3.9% | 48 | 72.0% | 2.7% | 50.64 | (0.6%) | 36.46 | 3.3% |
| Greater China | 4 | 76.6% | (3.6%) | 131.48 | (6.2%) | 100.69 | (10.4%) | 212 | 63.1% | 3.0% | 83.89 | (2.2%) | 52.97 | 2.7% |
| Total IHG | 3,865 | 70.9% | (0.0%) | 111.22 | 1.9% | 78.89 | 1.8% | 600 | 70.0% | 1.5% | 128.20 | (0.7%) | 89.79 | 1.6% |

Comparable RevPAR – 9 Months to 30 September 2016

Owned & Leased and Total

| Constant US\$ | Owned & Leased Comparable | | | | | | | Total Comparable | | | | | | |
|----------------------|---------------------------|--------------|-------------|---------------|---------------|---------------|-------------|------------------|--------------|---------------|---------------|---------------|--------------|---------------|
| | Hotels | Occ % | | ADR | | RevPAR | | Hotels | Occ % | | ADR | | RevPAR | |
| | | 2016 | Pts | 2016 | Growth | 2016 | Growth | | 2016 | Pts | 2016 | Growth | 2016 | Growth |
| InterContinental | 1 | 83.0% | 1.5% | 318.10 | 2.4% | 264.12 | 4.3% | 42 | 74.8% | (0.7%) | 199.51 | 5.3% | 149.15 | 4.3% |
| Kimpton | | | | | | | | 48 | 83.2% | 1.8% | 233.77 | 0.7% | 194.44 | 3.0% |
| Crowne Plaza | | | | | | | | 152 | 70.6% | (0.1%) | 121.88 | 2.4% | 86.11 | 2.2% |
| Hotel Indigo | | | | | | | | 34 | 73.4% | (0.4%) | 146.55 | 0.1% | 107.51 | (0.5%) |
| EVEN Hotels | 2 | 70.9% | 9.0% | 131.22 | 1.1% | 93.08 | 15.8% | 2 | 70.9% | 9.0% | 131.22 | 1.1% | 93.08 | 15.8% |
| Holiday Inn | 2 | 74.9% | 3.3% | 156.45 | (2.1%) | 117.19 | 2.3% | 682 | 68.6% | 0.2% | 113.89 | 2.5% | 78.12 | 2.9% |
| Holiday Inn Express | | | | | | | | 1,956 | 70.5% | 0.1% | 112.56 | 1.5% | 79.31 | 1.7% |
| Staybridge Suites | | | | | | | | 192 | 78.6% | (0.1%) | 116.73 | 2.4% | 91.78 | 2.2% |
| Candlewood Suites | | | | | | | | 321 | 76.1% | (0.5%) | 82.30 | 0.9% | 62.65 | 0.2% |
| Americas | 5 | 76.3% | 3.9% | 198.10 | (0.6%) | 151.16 | 4.7% | 3,429 | 71.2% | 0.1% | 118.26 | 2.1% | 84.24 | 2.2% |
| InterContinental | | | | | | | | 26 | 69.5% | (2.4%) | 215.70 | (0.7%) | 150.01 | (4.0%) |
| Crowne Plaza | | | | | | | | 81 | 71.2% | (1.7%) | 124.64 | 3.0% | 88.75 | 0.6% |
| Hotel Indigo | | | | | | | | 17 | 77.8% | (0.3%) | 151.95 | 1.8% | 118.19 | 1.5% |
| Holiday Inn | | | | | | | | 264 | 72.0% | 0.3% | 101.63 | 1.4% | 73.19 | 1.8% |
| Holiday Inn Express | | | | | | | | 217 | 77.6% | 0.9% | 95.41 | 2.5% | 74.05 | 3.7% |
| Staybridge Suites | | | | | | | | 5 | 82.2% | (1.3%) | 123.92 | 7.0% | 101.89 | 5.4% |
| Europe | | | | | | | | 610 | 73.3% | (0.2%) | 114.65 | 1.5% | 84.03 | 1.2% |
| InterContinental | 1 | 54.0% | (0.9%) | 119.79 | 6.1% | 64.72 | 4.4% | 56 | 70.3% | 0.9% | 198.74 | (0.4%) | 139.78 | 0.9% |
| Crowne Plaza | | | | | | | | 63 | 72.1% | (0.6%) | 116.84 | 0.2% | 84.26 | (0.7%) |
| Holiday Inn | 1 | 95.0% | 2.1% | 113.02 | 1.8% | 107.33 | 4.1% | 69 | 72.1% | 0.9% | 98.73 | (3.0%) | 71.17 | (1.7%) |
| Holiday Inn Express | | | | | | | | 23 | 67.7% | 3.1% | 64.54 | (5.4%) | 43.72 | (0.9%) |
| Staybridge Suites | | | | | | | | 3 | 70.8% | (7.7%) | 159.13 | 2.5% | 112.71 | (7.6%) |
| Other | | | | | | | | 3 | 83.3% | (3.2%) | 83.22 | 8.0% | 69.29 | 4.0% |
| AMEA | 2 | 68.5% | 0.2% | 116.48 | 4.0% | 79.74 | 4.3% | 217 | 71.3% | 0.5% | 132.10 | (1.0%) | 94.23 | (0.2%) |
| InterContinental | | | | | | | | 32 | 60.4% | 1.4% | 135.32 | (1.8%) | 81.67 | 0.5% |
| Crowne Plaza | | | | | | | | 67 | 59.1% | 3.4% | 83.98 | (1.6%) | 49.59 | 4.4% |
| Hotel Indigo | | | | | | | | 5 | 67.1% | (1.9%) | 175.68 | 0.4% | 117.81 | (2.4%) |
| Holiday Inn | | | | | | | | 63 | 66.0% | 3.4% | 76.46 | (5.0%) | 50.47 | 0.1% |
| Holiday Inn Express | | | | | | | | 49 | 72.0% | 2.6% | 50.46 | (0.4%) | 36.34 | 3.3% |
| Greater China | | | | | | | | 216 | 63.6% | 2.8% | 85.67 | (2.7%) | 54.44 | 1.8% |
| Total IHG | 7 | 74.2% | 2.9% | 178.11 | 0.5% | 132.20 | 4.6% | 4,472 | 70.7% | 0.4% | 115.74 | 1.2% | 81.84 | 1.8% |

2016 Current Trading Comparable RevPAR, ADR & Occupancy Growth

| Constant US\$ | Qtr 3 | | | Sep YTD | | |
|---------------------|-------------|----------|-------------------|-------------|----------|-------------------|
| | RevPAR % | ADR % | Occupancy %pts | RevPAR % | ADR % | Occupancy %pts |
| Total Americas | 1.9% | 2.0% | (0.0%) | 2.2% | 2.1% | 0.1% |
| Total Europe | (0.0%) | 1.4% | (1.1%) | 1.2% | 1.5% | (0.2%) |
| Total AMEA | (0.1%) | (2.9%) | 2.1% | (0.2%) | (1.0%) | 0.5% |
| Total Greater China | 0.9% | (2.7%) | 2.4% | 1.8% | (2.7%) | 2.8% |
| Total IHG | 1.3% | 1.0% | 0.3% | 1.8% | 1.2% | 0.4% |
| United States: | | | | | | |
| InterContinental | (0.4%) | 1.3% | (1.4%) | 2.0% | 2.6% | (0.5%) |
| Kimpton | 3.8% | 1.5% | 2.0% | 3.0% | 0.7% | 1.8% |
| Crowne Plaza | 1.6% | 2.0% | (0.3%) | 1.9% | 2.4% | (0.4%) |
| Hotel Indigo | (1.5%) | (1.4%) | (0.1%) | (0.7%) | (0.2%) | (0.4%) |
| EVEN Hotels | 16.4% | 2.5% | 8.7% | 15.8% | 1.1% | 9.0% |
| Holiday Inn | 2.3% | 2.2% | 0.1% | 2.6% | 2.4% | 0.1% |
| Holiday Inn Express | 0.9% | 1.3% | (0.3%) | 1.5% | 1.5% | (0.0%) |
| Staybridge Suites | 1.4% | 2.8% | (1.1%) | 2.1% | 2.5% | (0.3%) |
| Candlewood Suites | 0.2% | 1.1% | (0.7%) | 0.2% | 0.9% | (0.6%) |
| All Brands | 1.4% | 1.7% | (0.2%) | 1.9% | 1.9% | (0.0%) |

Hotel & Room Count as at 30 September 2016

| | Franchised | | Managed | | Owned & Leased | | Total | |
|--------------------------|--------------|----------------|------------|----------------|----------------|--------------|--------------|----------------|
| | Hotels | Rooms | Hotels | Rooms | Hotels | Rooms | Hotels | Rooms |
| InterContinental | 26 | 7,224 | 22 | 9,084 | 1 | 424 | 49 | 16,732 |
| Kimpton | 0 | 0 | 63 | 11,379 | 0 | 0 | 63 | 11,379 |
| Crowne Plaza | 153 | 40,396 | 12 | 3,830 | 0 | 0 | 165 | 44,226 |
| Hotel Indigo | 41 | 4,884 | 4 | 890 | 0 | 0 | 45 | 5,774 |
| EVEN Hotels | 1 | 132 | 1 | 150 | 3 | 498 | 5 | 780 |
| Holiday Inn | 749 | 130,445 | 16 | 4,825 | 2 | 903 | 767 | 136,173 |
| Holiday Inn Express | 2,136 | 190,361 | 1 | 252 | 0 | 0 | 2,137 | 190,613 |
| Staybridge Suites | 195 | 20,455 | 26 | 3,201 | 0 | 0 | 221 | 23,656 |
| Candlewood Suites | 293 | 25,920 | 61 | 7,553 | 0 | 0 | 354 | 33,473 |
| Other | 2 | 6,986 | 81 | 14,113 | 0 | 0 | 83 | 21,099 |
| Americas | 3,596 | 426,803 | 287 | 55,277 | 6 | 1,825 | 3,889 | 483,905 |
| InterContinental | 8 | 2,141 | 23 | 7,553 | 0 | 0 | 31 | 9,694 |
| Crowne Plaza | 78 | 17,963 | 11 | 2,566 | 0 | 0 | 89 | 20,529 |
| Hotel Indigo | 17 | 1,608 | 3 | 238 | 0 | 0 | 20 | 1,846 |
| Holiday Inn | 275 | 44,074 | 8 | 1,917 | 0 | 0 | 283 | 45,991 |
| Holiday Inn Express | 229 | 27,719 | 2 | 420 | 0 | 0 | 231 | 28,139 |
| Staybridge Suites | 7 | 1,000 | 0 | 0 | 0 | 0 | 7 | 1,000 |
| Other | 1 | 141 | 0 | 0 | 0 | 0 | 1 | 141 |
| Europe | 615 | 94,646 | 47 | 12,694 | 0 | 0 | 662 | 107,340 |
| InterContinental | 7 | 2,519 | 60 | 18,221 | 1 | 380 | 68 | 21,120 |
| Crowne Plaza | 9 | 1,926 | 62 | 18,398 | 0 | 0 | 71 | 20,324 |
| Hotel Indigo | 0 | 0 | 2 | 323 | 0 | 0 | 2 | 323 |
| Holiday Inn | 24 | 4,798 | 65 | 15,617 | 1 | 207 | 90 | 20,622 |
| Holiday Inn Express | 10 | 2,268 | 22 | 4,905 | 0 | 0 | 32 | 7,173 |
| Staybridge Suites | 0 | 0 | 3 | 425 | 0 | 0 | 3 | 425 |
| Other | 2 | 464 | 3 | 3,280 | 0 | 0 | 5 | 3,744 |
| AMEA | 52 | 11,975 | 217 | 61,169 | 2 | 587 | 271 | 73,731 |
| InterContinental | 1 | 570 | 37 | 15,626 | 0 | 0 | 38 | 16,196 |
| HUALUXE | 0 | 0 | 3 | 798 | 0 | 0 | 3 | 798 |
| Crowne Plaza | 0 | 0 | 76 | 27,033 | 0 | 0 | 76 | 27,033 |
| Hotel Indigo | 0 | 0 | 5 | 611 | 0 | 0 | 5 | 611 |
| Holiday Inn | 2 | 1,476 | 79 | 23,653 | 0 | 0 | 81 | 25,129 |
| Holiday Inn Express | 1 | 138 | 68 | 17,171 | 0 | 0 | 69 | 17,309 |
| Other | 0 | 0 | 5 | 2,213 | 0 | 0 | 5 | 2,213 |
| Greater China | 4 | 2,184 | 273 | 87,105 | 0 | 0 | 277 | 89,289 |
| InterContinental | 42 | 12,454 | 142 | 50,484 | 2 | 804 | 186 | 63,742 |
| Kimpton | 0 | 0 | 63 | 11,379 | 0 | 0 | 63 | 11,379 |
| HUALUXE | 0 | 0 | 3 | 798 | 0 | 0 | 3 | 798 |
| Crowne Plaza | 240 | 60,285 | 161 | 51,827 | 0 | 0 | 401 | 112,112 |
| Hotel Indigo | 58 | 6,492 | 14 | 2,062 | 0 | 0 | 72 | 8,554 |
| EVEN Hotels | 1 | 132 | 1 | 150 | 3 | 498 | 5 | 780 |
| Holiday Inn | 1,050 | 180,793 | 168 | 46,012 | 3 | 1,110 | 1,221 | 227,915 |
| Holiday Inn Express | 2,376 | 220,486 | 93 | 22,748 | 0 | 0 | 2,469 | 243,234 |
| Staybridge Suites | 202 | 21,455 | 29 | 3,626 | 0 | 0 | 231 | 25,081 |
| Candlewood Suites | 293 | 25,920 | 61 | 7,553 | 0 | 0 | 354 | 33,473 |
| Other | 5 | 7,591 | 89 | 19,606 | 0 | 0 | 94 | 27,197 |
| Total System Size | 4,267 | 535,608 | 824 | 216,245 | 8 | 2,412 | 5,099 | 754,265 |

Pipeline as at 30 September 2016

| | Franchised | | Managed | | Total | |
|-----------------------|--------------|----------------|------------|----------------|--------------|----------------|
| | Hotels | Rooms | Hotels | Rooms | Hotels | Rooms |
| InterContinental | 1 | 180 | 5 | 2,061 | 6 | 2,241 |
| Kimpton | 0 | 0 | 16 | 2,923 | 16 | 2,923 |
| Crowne Plaza | 12 | 2,145 | 2 | 401 | 14 | 2,546 |
| Hotel Indigo | 26 | 2,992 | 5 | 873 | 31 | 3,865 |
| EVEN Hotels | 3 | 420 | 3 | 508 | 6 | 928 |
| Holiday Inn | 125 | 16,541 | 2 | 442 | 127 | 16,983 |
| Holiday Inn Express | 492 | 47,429 | 2 | 457 | 494 | 47,886 |
| Staybridge Suites | 123 | 12,976 | 2 | 309 | 125 | 13,285 |
| Candlewood Suites | 108 | 9,600 | 0 | 0 | 108 | 9,600 |
| Other | 0 | 0 | 13 | 1,534 | 13 | 1,534 |
| America | 890 | 92,283 | 50 | 9,508 | 940 | 101,791 |
| InterContinental | 2 | 213 | 4 | 720 | 6 | 933 |
| Kimpton | 0 | 0 | 1 | 149 | 1 | 149 |
| Crowne Plaza | 11 | 1,945 | 5 | 1,375 | 16 | 3,320 |
| Hotel Indigo | 13 | 1,494 | 1 | 220 | 14 | 1,714 |
| Holiday Inn | 32 | 5,661 | 9 | 3,075 | 41 | 8,736 |
| Holiday Inn Express | 48 | 7,860 | 5 | 758 | 53 | 8,618 |
| Staybridge Suites | 2 | 306 | 1 | 82 | 3 | 388 |
| Europe | 108 | 17,479 | 26 | 6,379 | 134 | 23,858 |
| InterContinental | 0 | 0 | 24 | 5,803 | 24 | 5,803 |
| Crowne Plaza | 0 | 0 | 18 | 4,717 | 18 | 4,717 |
| Hotel Indigo | 0 | 0 | 12 | 2,292 | 12 | 2,292 |
| Holiday Inn | 4 | 999 | 45 | 12,514 | 49 | 13,513 |
| Holiday Inn Express | 5 | 1,100 | 37 | 7,619 | 42 | 8,719 |
| Staybridge Suites | 1 | 250 | 3 | 538 | 4 | 788 |
| Other | 0 | 0 | 0 | 3,512 | 0 | 3,512 |
| AMEA | 10 | 2,349 | 139 | 36,995 | 149 | 39,344 |
| InterContinental | 0 | 0 | 22 | 7,330 | 22 | 7,330 |
| HUALUXE | 0 | 0 | 21 | 6,706 | 21 | 6,706 |
| Crowne Plaza | 0 | 0 | 42 | 13,850 | 42 | 13,850 |
| Hotel Indigo | 0 | 0 | 11 | 1,836 | 11 | 1,836 |
| Holiday Inn | 0 | 0 | 52 | 15,636 | 52 | 15,636 |
| Holiday Inn Express | 11 | 2,256 | 78 | 17,009 | 89 | 19,265 |
| Other | 0 | 0 | 1 | 279 | 1 | 279 |
| Greater China | 11 | 2,256 | 227 | 62,646 | 238 | 64,902 |
| InterContinental | 3 | 393 | 55 | 15,914 | 58 | 16,307 |
| Kimpton | 0 | 0 | 17 | 3,072 | 17 | 3,072 |
| HUALUXE | 0 | 0 | 21 | 6,706 | 21 | 6,706 |
| Crowne Plaza | 23 | 4,090 | 67 | 20,343 | 90 | 24,433 |
| Hotel Indigo | 39 | 4,486 | 29 | 5,221 | 68 | 9,707 |
| EVEN Hotels | 3 | 420 | 3 | 508 | 6 | 928 |
| Holiday Inn | 161 | 23,201 | 108 | 31,667 | 269 | 54,868 |
| Holiday Inn Express | 556 | 58,645 | 122 | 25,843 | 678 | 84,488 |
| Staybridge Suites | 126 | 13,532 | 6 | 929 | 132 | 14,461 |
| Candlewood Suites | 108 | 9,600 | 0 | 0 | 108 | 9,600 |
| Other | 0 | 0 | 14 | 5,325 | 14 | 5,325 |
| Total Pipeline | 1,019 | 114,367 | 442 | 115,528 | 1,461 | 229,895 |

Americas Future Growth Drivers

| | Total | InterContinental | Kimpton | Crowne Plaza | Hotel Indigo | EVEN Hotels | Holiday Inn | Holiday Inn Express | Staybridge Suites | Candlewood Suites | Other |
|--------------------------|----------------|------------------|---------------|---------------|--------------|-------------|----------------|---------------------|-------------------|-------------------|---------------|
| Room Count | | | | | | | | | | | |
| 1 January 2016 | 479,575 | 17,109 | 10,976 | 46,316 | 5,071 | 446 | 135,995 | 186,972 | 22,662 | 32,328 | 21,700 |
| Openings | 17,171 | 227 | 921 | 380 | 703 | 334 | 5,074 | 6,860 | 1,200 | 1,146 | 326 |
| Brand Conversions | 0 | 0 | 0 | 0 | 0 | 0 | (122) | 122 | 0 | 0 | 0 |
| Removals | (12,841) | (604) | (518) | (2,470) | 0 | 0 | (4,774) | (3,341) | (206) | (1) | (927) |
| 30 September 2016 | 483,905 | 16,732 | 11,379 | 44,226 | 5,774 | 780 | 136,173 | 190,613 | 23,656 | 33,473 | 21,099 |
| % Growth | 1% | (2)% | 4% | (5)% | 14% | 75% | 0% | 2% | 4% | 4% | (3)% |
| Pipeline | | | | | | | | | | | |
| 1 January 2016 | 96,384 | 1,545 | 3,366 | 2,490 | 4,024 | 1,262 | 18,203 | 43,945 | 11,230 | 8,720 | 1,599 |
| Signings | 28,193 | 933 | 466 | 1,029 | 1,058 | 0 | 5,797 | 11,565 | 4,397 | 2,770 | 178 |
| 30 September 2016 | 101,791 | 2,241 | 2,923 | 2,546 | 3,865 | 928 | 16,983 | 47,886 | 13,285 | 9,600 | 1,534 |

Europe Future Growth Drivers

| Total | InterContinental | Kimpton | Crowne Plaza | Hotel Indigo | Holiday Inn | Holiday Inn Express | Staybridge Suites | Other |
|-------|------------------|---------|--------------|--------------|-------------|---------------------|-------------------|-------|
|-------|------------------|---------|--------------|--------------|-------------|---------------------|-------------------|-------|

| Room Count |
|--------------------------|
| 1 January 2016 |
| Openings |
| Brand Conversions |
| Removals |
| 30 September 2016 |
| % Growth |

| | | | | | | | | |
|----------------|--------------|----------|---------------|--------------|---------------|---------------|--------------|------------|
| 106,711 | 9,886 | 0 | 20,269 | 1,790 | 46,150 | 27,525 | 877 | 214 |
| 1,523 | 0 | 0 | 0 | 56 | 659 | 544 | 123 | 141 |
| 0 | 0 | 0 | 259 | 0 | (164) | 119 | 0 | (214) |
| (894) | (192) | 0 | 1 | 0 | (654) | (49) | 0 | 0 |
| 107,340 | 9,694 | 0 | 20,529 | 1,846 | 45,991 | 28,139 | 1,000 | 141 |
| 1% | (2)% | - | 1% | 3% | (0)% | 2% | 14% | (34)% |

| Pipeline |
|--------------------------|
| 1 January 2016 |
| Signings |
| 30 September 2016 |

| | | | | | | | | |
|---------------|------------|------------|--------------|--------------|--------------|--------------|------------|----------|
| 20,290 | 882 | 0 | 2,673 | 1,403 | 7,592 | 7,198 | 511 | 31 |
| 5,668 | 51 | 149 | 645 | 452 | 2,094 | 2,136 | 0 | 141 |
| 23,616 | 933 | 149 | 3,320 | 1,714 | 8,494 | 8,618 | 388 | 0 |

AMEA Future Growth Drivers

| | Total | InterContinental | Crowne Plaza | Hotel Indigo | Holiday Inn | Holiday Inn Express | Staybridge Suites | Other |
|--------------------------|---------------|------------------|---------------|--------------|---------------|---------------------|-------------------|--------------|
| Room Count | | | | | | | | |
| 1 January 2016 | 72,573 | 21,238 | 20,011 | 192 | 20,984 | 5,886 | 425 | 3,837 |
| Openings | 2,148 | 191 | 456 | 131 | 176 | 1,194 | 0 | 0 |
| Brand Conversions | 0 | 0 | 0 | 0 | 0 | 93 | 0 | (93) |
| Removals | (990) | (309) | (143) | 0 | (538) | 0 | 0 | 0 |
| 30 September 2016 | 73,731 | 21,120 | 20,324 | 323 | 20,622 | 7,173 | 425 | 3,744 |
| % Growth | 2% | (1)% | 2% | 68% | (2)% | 22% | 0% | (2)% |
| Pipeline | | | | | | | | |
| 1 January 2016 | 38,216 | 5,349 | 5,301 | 2,281 | 11,529 | 9,344 | 900 | 3,512 |
| Signings | 5,362 | 789 | 348 | 243 | 3,062 | 920 | 0 | 0 |
| 30 September 2016 | 39,344 | 5,803 | 4,717 | 2,292 | 13,513 | 8,719 | 788 | 3,512 |

Greater China Future Growth Drivers

| | Total | InterContinental | HUALUXE | Crowne Plaza | Hotel Indigo | Holiday Inn | Holiday Inn Express | Other |
|--------------------------|---------------|------------------|--------------|---------------|--------------|---------------|---------------------|--------------|
| Room Count | | | | | | | | |
| 1 January 2016 | 85,509 | 13,807 | 798 | 26,688 | 611 | 24,971 | 16,023 | 2,611 |
| Openings | 3,927 | 1,667 | 0 | 0 | 0 | 995 | 1,265 | 0 |
| Brand Conversions | 0 | 512 | 0 | 286 | 0 | (415) | 0 | (383) |
| Removals | (147) | 210 | 0 | 59 | 0 | (422) | 21 | (15) |
| 30 September 2016 | 89,289 | 16,196 | 798 | 27,033 | 611 | 25,129 | 17,309 | 2,213 |
| % Growth | 4% | 17% | 0% | 1% | 0% | 1% | 8% | (15)% |
| Pipeline | | | | | | | | |
| 1 January 2016 | 58,784 | 7,900 | 6,632 | 12,717 | 1,500 | 14,638 | 15,118 | 279 |
| Signings | 14,183 | 1,245 | 260 | 1,769 | 516 | 3,477 | 6,916 | 0 |
| 30 September 2016 | 64,902 | 7,330 | 6,706 | 13,850 | 1,836 | 15,636 | 19,265 | 279 |