

Supplementary Information

31 March 2016



*IHG® Rewards Club not applicable to Kimpton® Hotels & Restaurants; to be included at a future date.

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Explanatory Notes – RevPAR & Pipeline

We have disclosed franchised, managed, owned and leased RevPAR, occupancy and ADR on a comparable basis, based on comparability as at 31 March 2016.

Franchised and Managed comparable RevPAR, occupancy and ADR reflects performance this year compared to the same period last year for hotels that have traded in both years. Results for 2016 and 2015 include hotels that were previously franchised, managed or owned and have been transferred to either managed or franchised and included as comparable.

Owned and leased comparable RevPAR, occupancy and ADR reflects performance this year compared to the same period last year for owned and leased hotels that have traded in both years. This excludes new builds, brand changes, properties closed for major refurbishment and completed disposals.

All RevPAR and ADR data is quoted at a constant US dollar conversion rate to avoid distortions created by the fluctuations in the year on year exchange rate.

IHG's pipeline comprises hotels in planning and under construction but not yet opened; a contract for these has been signed and the appropriate fees paid.

Comparable RevPAR – 3 Months to 31 March 2016

Franchised and Managed

Constant US\$	Franchised Comparable							Managed Comparable						
	Hotels	Occ %		ADR		RevPAR		Hotels	Occ %		ADR		RevPAR	
		2016	Pts	2016	Growth	2016	Growth		2016	Pts	2016	Growth	2016	Growth
InterContinental	25	67.3%	(1.0%)	149.99	9.4%	100.96	7.9%	18	73.9%	0.2%	231.77	5.6%	171.26	5.9%
Kimpton								50	76.7%	2.1%	216.27	(0.0%)	165.78	2.8%
Crowne Plaza	152	63.2%	(0.9%)	115.14	1.7%	72.80	0.3%	11	72.4%	(3.7%)	146.90	8.1%	106.34	2.8%
Hotel Indigo	32	69.3%	0.5%	138.02	2.4%	95.70	3.1%	2	71.4%	(6.5%)	150.77	(2.3%)	107.60	(10.4%)
EVEN Hotels														
Holiday Inn	673	60.9%	0.0%	106.03	2.7%	64.61	2.7%	17	70.2%	0.2%	127.85	7.0%	89.78	7.2%
Holiday Inn Express	1,987	63.2%	(0.1%)	107.11	1.4%	67.74	1.2%	1	83.8%	1.4%	217.88	9.2%	182.61	11.1%
Staybridge Suites	167	71.7%	(0.1%)	109.14	1.8%	78.28	1.6%	26	79.8%	0.0%	139.47	7.1%	111.34	7.1%
Candlewood Suites	260	67.5%	(1.5%)	79.74	0.2%	53.86	(1.9%)	61	75.3%	(0.8%)	80.11	1.4%	60.31	0.3%
Americas	3,296	63.3%	(0.3%)	107.12	2.0%	67.84	1.6%	186	74.8%	0.0%	165.41	4.1%	123.72	4.1%
InterContinental	6	61.2%	(2.0%)	193.34	1.6%	118.25	(1.6%)	20	58.4%	(0.7%)	190.36	(2.6%)	111.18	(3.8%)
Crowne Plaza	73	62.5%	(1.3%)	116.57	2.9%	72.91	0.9%	8	67.7%	5.9%	132.53	3.4%	89.72	13.3%
Hotel Indigo	14	69.7%	1.1%	132.80	(0.2%)	92.62	1.4%	2	71.2%	(3.4%)	186.00	0.6%	132.50	(4.0%)
Holiday Inn	261	62.4%	0.8%	97.87	(0.6%)	61.09	0.7%	6	59.8%	7.7%	67.03	(8.9%)	40.07	4.5%
Holiday Inn Express	216	68.7%	1.4%	88.41	1.6%	60.72	3.7%	1	54.3%	(1.0%)	55.02	9.3%	29.87	7.3%
Staybridge Suites	5	75.8%	(5.9%)	115.20	7.1%	87.30	(0.6%)							
Europe	575	64.5%	0.5%	100.65	0.7%	64.90	1.5%	37	60.4%	1.6%	160.69	(2.7%)	97.10	(0.1%)
InterContinental	7	71.1%	(0.5%)	169.71	(1.3%)	120.62	(2.0%)	48	71.5%	1.5%	195.83	(1.8%)	140.10	0.3%
Crowne Plaza	8	71.4%	3.4%	84.11	4.8%	60.03	10.0%	55	73.9%	(1.0%)	123.56	(1.2%)	91.31	(2.5%)
Holiday Inn	18	68.6%	(1.0%)	109.29	(2.3%)	74.92	(3.8%)	53	75.9%	1.6%	103.88	(3.3%)	78.89	(1.2%)
Holiday Inn Express	8	68.7%	(3.9%)	78.35	(6.3%)	53.86	(11.4%)	15	68.7%	5.8%	69.52	(4.8%)	47.79	4.0%
Staybridge Suites								3	69.0%	(12.8%)	157.40	3.8%	108.59	(12.5%)
Other	2	73.4%	(4.6%)	66.36	0.2%	48.68	(5.7%)	1	90.4%	1.6%	82.37	22.4%	74.44	24.7%
AMEA	43	69.9%	(0.9%)	112.51	(1.5%)	78.63	(2.6%)	175	73.5%	0.8%	136.62	(2.0%)	100.37	(0.8%)
InterContinental	1	81.9%	(1.1%)	210.02	(10.2%)	171.95	(11.4%)	32	53.6%	1.7%	138.84	0.0%	74.38	3.2%
Crowne Plaza								67	53.1%	3.7%	83.20	(1.7%)	44.16	5.6%
Hotel Indigo								5	65.9%	2.4%	175.24	(3.3%)	115.45	0.4%
Holiday Inn	2	73.4%	0.1%	114.12	(14.5%)	83.81	(14.4%)	61	59.5%	3.8%	76.00	(4.7%)	45.25	1.7%
Holiday Inn Express	1	85.9%	4.2%	35.38	13.8%	30.38	19.7%	48	64.7%	3.1%	50.86	(2.9%)	32.89	2.1%
Greater China	4	76.4%	0.0%	135.34	(12.7%)	103.44	(12.6%)	213	57.0%	3.2%	85.92	(2.5%)	49.01	3.4%
Total IHG	3,918	63.7%	(0.1%)	106.19	1.6%	67.70	1.3%	611	66.1%	1.7%	127.14	(0.7%)	84.02	1.9%

Comparable RevPAR – 3 Months to 31 March 2016

Owned & Leased and Total

Constant US\$	Hotels	Owned & Leased Comparable						Total Comparable					
		Occ %		ADR		RevPAR		Occ %		ADR		RevPAR	
		2016	Pts	2016	Growth	2016	Growth	2016	Pts	2016	Growth	2016	Growth
InterContinental	1	73.6%	3.9%	253.20	(0.9%)	186.24	4.6%	70.8%	(0.2%)	195.82	6.8%	138.61	6.4%
Kimpton								76.7%	2.1%	216.27	(0.0%)	165.78	2.8%
Crowne Plaza								64.0%	(1.1%)	118.02	2.4%	75.48	0.6%
Hotel Indigo								69.5%	(0.2%)	139.26	1.8%	96.83	1.5%
EVEN Hotels	2	57.7%	8.2%	127.22	(1.9%)	73.42	14.3%	57.7%	8.2%	127.22	(1.9%)	73.42	14.3%
Holiday Inn	2	74.2%	0.3%	192.01	(3.1%)	142.56	(2.7%)	61.4%	0.0%	107.88	2.8%	66.27	2.9%
Holiday Inn Express								63.3%	(0.1%)	107.32	1.5%	67.91	1.2%
Staybridge Suites								73.0%	(0.1%)	114.29	2.9%	83.42	2.7%
Candlewood Suites								69.5%	(1.3%)	79.84	0.5%	55.45	(1.3%)
Americas	5	71.1%	2.7%	198.95	(2.6%)	141.36	1.2%	64.4%	(0.2%)	113.45	2.3%	73.03	1.9%
InterContinental								58.9%	(1.0%)	190.89	(1.8%)	112.40	(3.4%)
Crowne Plaza								63.1%	(0.5%)	118.36	3.1%	74.67	2.3%
Hotel Indigo								69.9%	0.6%	138.52	(0.3%)	96.83	0.6%
Holiday Inn								62.3%	1.0%	96.88	(0.9%)	60.38	0.8%
Holiday Inn Express								68.6%	1.4%	88.29	1.7%	60.59	3.7%
Staybridge Suites								75.8%	(5.9%)	115.20	7.1%	87.30	(0.6%)
Europe								64.0%	0.6%	106.82	0.5%	68.41	1.4%
InterContinental	1	50.4%	4.5%	113.26	(3.4%)	57.10	6.0%	71.0%	1.3%	191.00	(1.7%)	135.68	0.1%
Crowne Plaza								73.7%	(0.6%)	119.90	(1.0%)	88.32	(1.8%)
Holiday Inn	1	95.0%	5.1%	111.76	(2.8%)	106.18	2.7%	74.5%	1.1%	105.10	(3.1%)	78.34	(1.7%)
Holiday Inn Express								68.7%	2.2%	72.73	(5.9%)	50.00	(2.8%)
Staybridge Suites								69.0%	(12.8%)	157.40	3.8%	108.59	(12.5%)
Other								81.4%	(1.6%)	74.72	11.9%	60.79	9.7%
AMEA	2	66.1%	4.7%	112.50	(3.1%)	74.41	4.3%	72.8%	0.6%	132.40	(1.9%)	96.35	(1.1%)
InterContinental								54.7%	1.6%	143.22	(1.1%)	78.40	1.7%
Crowne Plaza								53.1%	3.7%	83.20	(1.7%)	44.16	5.6%
Hotel Indigo								65.9%	2.4%	175.24	(3.3%)	115.45	0.4%
Holiday Inn								60.6%	3.5%	79.39	(6.4%)	48.07	(0.7%)
Holiday Inn Express								64.9%	3.2%	50.62	(2.7%)	32.86	2.3%
Greater China								57.6%	3.1%	87.94	(3.3%)	50.69	2.2%
Total IHG	7	69.8%	3.2%	177.20	(3.0%)	123.60	1.6%	64.4%	0.3%	111.92	1.0%	72.04	1.5%

2016 Current Trading Comparable RevPAR, ADR & Occupancy Growth

Constant US\$	Qtr 1		
	RevPAR %	ADR %	Occupancy %pts
Total Americas	1.9%	2.3%	(0.2%)
Total Europe	1.4%	0.5%	0.6%
Total AMEA	(1.1%)	(1.9%)	0.6%
Total Greater China	2.2%	(3.3%)	3.1%
Total IHG	1.5%	1.0%	0.3%
United States:			
InterContinental	3.2%	3.1%	0.1%
Kimpton	2.8%	(0.0%)	2.1%
Crowne Plaza	(0.0%)	2.5%	(1.6%)
Hotel Indigo	1.3%	1.7%	(0.3%)
EVEN Hotels	14.3%	(1.9%)	8.2%
Holiday Inn	2.7%	2.9%	(0.1%)
Holiday Inn Express	1.1%	1.4%	(0.2%)
Staybridge Suites	2.6%	3.0%	(0.2%)
Candlewood Suites	(1.4%)	0.5%	(1.4%)
All Brands	1.5%	2.1%	(0.4%)

Hotel & Room Count as at 31 March 2016

	Franchised		Managed		Owned & Leased		Total	
	Hotels	Rooms	Hotels	Rooms	Hotels	Rooms	Hotels	Rooms
InterContinental	26	7,296	22	9,086	1	424	49	16,806
Kimpton	0	0	62	11,153	0	0	62	11,153
Crowne Plaza	159	41,787	12	3,855	0	0	171	45,642
Hotel Indigo	38	4,521	5	1,055	0	0	43	5,576
EVEN Hotels	0	0	1	150	2	296	3	446
Holiday Inn	739	127,335	17	5,110	2	903	758	133,348
Holiday Inn Express	2,114	187,943	1	252	0	0	2,115	188,195
Staybridge Suites	186	19,501	26	3,216	0	0	212	22,717
Candlewood Suites	281	24,857	61	7,553	0	0	342	32,410
Other	2	6,986	81	14,008	0	0	83	20,994
Americas	3,545	420,226	288	55,438	5	1,623	3,838	477,287
InterContinental	8	2,141	23	7,553	0	0	31	9,694
Crowne Plaza	77	17,704	11	2,566	0	0	88	20,270
Hotel Indigo	17	1,633	2	157	0	0	19	1,790
Holiday Inn	276	44,207	7	1,716	0	0	283	45,923
Holiday Inn Express	227	27,465	1	118	0	0	228	27,583
Staybridge Suites	6	877	0	0	0	0	6	877
Europe	611	94,027	44	12,110	0	0	655	106,137
InterContinental	7	2,521	59	18,046	1	380	67	20,947
Crowne Plaza	9	1,882	61	17,940	0	0	70	19,822
Hotel Indigo	0	0	1	192	0	0	1	192
Holiday Inn	24	4,798	67	16,152	1	207	92	21,157
Holiday Inn Express	9	2,076	20	4,021	0	0	29	6,097
Staybridge Suites	0	0	3	425	0	0	3	425
Other	2	464	3	3,280	0	0	5	3,744
AMEA	51	11,741	214	60,056	2	587	267	72,384
InterContinental	1	570	34	13,709	0	0	35	14,279
HUALUXE	0	0	3	798	0	0	3	798
Crowne Plaza	0	0	75	26,583	0	0	75	26,583
Hotel Indigo	0	0	5	611	0	0	5	611
Holiday Inn	2	1,476	76	23,164	0	0	78	24,640
Holiday Inn Express	1	138	65	16,354	0	0	66	16,492
Other	0	0	6	2,596	0	0	6	2,596
Greater China	4	2,184	264	83,815	0	0	268	85,999
InterContinental	42	12,528	138	48,394	2	804	182	61,726
Kimpton	0	0	62	11,153	0	0	62	11,153
HUALUXE	0	0	3	798	0	0	3	798
Crowne Plaza	245	61,373	159	50,944	0	0	404	112,317
Hotel Indigo	55	6,154	13	2,015	0	0	68	8,169
EVEN Hotels	0	0	1	150	2	296	3	446
Holiday Inn	1,041	177,816	167	46,142	3	1,110	1,211	225,068
Holiday Inn Express	2,351	217,622	87	20,745	0	0	2,438	238,367
Staybridge Suites	192	20,378	29	3,641	0	0	221	24,019
Candlewood Suites	281	24,857	61	7,553	0	0	342	32,410
Other	4	7,450	90	19,884	0	0	94	27,334
Total System Size	4,211	528,178	810	211,419	7	2,210	5,028	741,807

Pipeline as at 31 March 2016

	Franchised		Managed		Owned & Leased		Total	
	Hotels	Rooms	Hotels	Rooms	Hotels	Rooms	Hotels	Rooms
InterContinental	1	227	3	1,318	0	0	4	1,545
Kimpton	0	0	18	3,450	0	0	18	3,450
Crowne Plaza	10	1,752	3	519	0	0	13	2,271
Hotel Indigo	24	2,832	5	877	0	0	29	3,709
EVEN Hotels	4	552	3	508	1	202	8	1,262
Holiday Inn	131	19,292	3	795	0	0	134	20,087
Holiday Inn Express	468	45,340	2	457	0	0	470	45,797
Staybridge Suites	110	11,577	3	403	0	0	113	11,980
Candlewood Suites	101	9,044	0	0	0	0	101	9,044
Other	0	0	14	1,844	0	0	14	1,844
America	849	90,616	54	10,171	1	202	904	100,989
InterContinental	2	213	4	720	0	0	6	933
Crowne Plaza	7	1,396	4	1,277	0	0	11	2,673
Hotel Indigo	11	1,356	1	220	0	0	12	1,576
Holiday Inn	27	4,583	9	3,046	0	0	36	7,629
Holiday Inn Express	43	6,691	6	1,060	0	0	49	7,751
Staybridge Suites	3	429	1	82	0	0	4	511
Europe	93	14,668	25	6,405	0	0	118	21,073
InterContinental	0	0	22	5,253	0	0	22	5,253
Crowne Plaza	1	320	18	4,981	0	0	19	5,301
Hotel Indigo	0	0	13	2,290	0	0	13	2,290
Holiday Inn	2	610	41	10,443	0	0	43	11,053
Holiday Inn Express	4	999	38	8,236	0	0	42	9,235
Staybridge Suites	1	250	4	650	0	0	5	900
Other	0	0	0	3,512	0	0	0	3,512
AMEA	8	2,179	136	35,365	0	0	144	37,544
InterContinental	0	0	24	8,739	0	0	24	8,739
HUALUXE	0	0	21	6,632	0	0	21	6,632
Crowne Plaza	0	0	38	12,418	0	0	38	12,418
Hotel Indigo	0	0	10	1,577	0	0	10	1,577
Holiday Inn	0	0	51	15,315	0	0	51	15,315
Holiday Inn Express	0	0	67	15,593	0	0	67	15,593
Other	0	0	1	279	0	0	1	279
Greater China	0	0	212	60,553	0	0	212	60,553
InterContinental	3	440	53	16,030	0	0	56	16,470
Kimpton	0	0	18	3,450	0	0	18	3,450
HUALUXE	0	0	21	6,632	0	0	21	6,632
Crowne Plaza	18	3,468	63	19,195	0	0	81	22,663
Hotel Indigo	35	4,188	29	4,964	0	0	64	9,152
EVEN Hotels	4	552	3	508	1	202	8	1,262
Holiday Inn	160	24,485	104	29,599	0	0	264	54,084
Holiday Inn Express	515	53,030	113	25,346	0	0	628	78,376
Staybridge Suites	114	12,256	8	1,135	0	0	122	13,391
Candlewood Suites	101	9,044	0	0	0	0	101	9,044
Other	0	0	15	5,635	0	0	15	5,635
Total Pipeline	950	107,463	427	112,494	1	202	1,378	220,159

Americas Future Growth Drivers

	Total	InterContinental	Kimpton	Crowne Plaza	Hotel Indigo	EVEN Hotels	Holiday Inn	Holiday Inn Express	Staybridge Suites	Candlewood Suites	Other
Room Count											
1 January 2016	479,575	17,109	10,976	46,316	5,071	446	135,995	186,972	22,662	32,328	21,700
Openings	3,924	0	287	233	505	0	426	1,994	304	83	92
Brand Conversions	0	0	0	0	0	0	(122)	122	0	0	0
Removals	(6,212)	(303)	(110)	(907)	0	0	(2,951)	(893)	(249)	(1)	(798)
31 March 2016	477,287	16,806	11,153	45,642	5,576	446	133,348	188,195	22,717	32,410	20,994
% Growth	(0)%	(2)%	2%	(1)%	10%	0%	(2)%	1%	0%	0%	(3)%
Pipeline											
1 January 2016	96,384	1,545	3,366	2,490	4,024	1,262	18,203	43,945	11,230	8,720	1,599
Signings	10,522	0	370	309	450	0	3,019	3,990	1,427	848	109
31 March 2016	100,989	1,545	3,450	2,271	3,709	1,262	20,087	45,797	11,980	9,044	1,844

Europe Future Growth Drivers

	Total	InterContinental	Crowne Plaza	Hotel Indigo	Holiday Inn	Holiday Inn Express	Staybridge Suites	Other
Room Count								
1 January 2016	106,711	9,886	20,269	1,790	46,150	27,525	877	214
Openings	0	0	0	0	0	0	0	0
Brand Conversions	0	0	0	0	95	119	0	(214)
Removals	(574)	(192)	1	0	(322)	(61)	0	0
31 March 2016	106,137	9,694	20,270	1,790	45,923	27,583	877	0
% Growth	(1)%	(2)%	0%	0%	(0)%	0%	0%	(100)%
Pipeline								
1 January 2016	20,532	882	2,673	1,403	7,834	7,198	511	31
Signings	731	51	0	160	0	520	0	0
31 March 2016	21,073	933	2,673	1,576	7,629	7,751	511	0

AMEA Future Growth Drivers

	Total	InterContinental	Crowne Plaza	Hotel Indigo	Holiday Inn	Holiday Inn Express	Staybridge Suites	Other
Room Count								
1 January 2016	72,573	21,238	20,011	192	20,984	5,886	425	3,837
Openings	306	12	0	0	176	118	0	0
Brand Conversions	0	0	0	0	0	93	0	(93)
Removals	(495)	(303)	(189)	0	(3)	0	0	0
31 March 2016	72,384	20,947	19,822	192	21,157	6,097	425	3,744
% Growth	(0)%	(1)%	(1)%	0%	1%	4%	0%	(2)%
Pipeline								
1 January 2016	38,216	5,349	5,301	2,281	11,529	9,344	900	3,512
Signings	156	156	0	0	0	0	0	0
31 March 2016	37,544	5,253	5,301	2,290	11,053	9,235	900	3,512

Greater China Future Growth Drivers

Total	InterContinental	HUALUXE	Crowne Plaza	Hotel Indigo	Holiday Inn	Holiday Inn Express	Other
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Room Count
1 January 2016
Openings
Brand Conversions
Removals
31 March 2016
<i>% Growth</i>

85,509	13,807	798	26,688	611	24,971	16,023	2,611
843	0	0	0	0	360	483	0
0	512	0	(97)	0	(415)	0	0
(353)	(40)	0	(8)	0	(276)	(14)	(15)
85,999	14,279	798	26,583	611	24,640	16,492	2,596
<i>1%</i>	<i>3%</i>	<i>0%</i>	<i>(0)%</i>	<i>0%</i>	<i>(1)%</i>	<i>3%</i>	<i>(1)%</i>

Pipeline
1 January 2016
Signings
31 March 2016

58,784	7,900	6,632	12,717	1,500	14,638	15,118	279
3,825	1,035	0	1	257	1,347	1,185	0
60,553	8,739	6,632	12,418	1,577	15,315	15,593	279