

Supplementary Information

30 September 2017



Index

RevPAR - 3 and 9 months to 30 September 2017

2017 Current Trading – RevPAR, ADR & Occupancy

Hotel & Room Count – at 30 September 2017

Pipeline – at 30 September 2017

Room Count & Pipeline Growth Drivers

Explanatory Notes – RevPAR & Pipeline

We have disclosed franchised, managed, owned and leased RevPAR, occupancy and ADR on a comparable basis, based on comparability as at 30 September 2017.

Franchised and Managed comparable RevPAR, occupancy and ADR reflects performance this year compared to the same period last year for hotels that have traded in both years. Results for 2017 and 2016 include hotels that were previously franchised, managed or owned and have been transferred to either managed or franchised and included as comparable.

Owned and leased comparable RevPAR, occupancy and ADR reflects performance this year compared to the same period last year for owned and leased hotels that have traded in both years. This excludes new builds, brand changes, properties closed for major refurbishment and completed disposals.

All RevPAR and ADR data is quoted at a constant US dollar conversion rate to avoid distortions created by the fluctuations in the year on year exchange rate.

IHG's pipeline comprises hotels in planning and under construction but not yet opened; a contract for these has been signed and the appropriate fees paid.

Comparable RevPAR – 3 Months to 30 September 2017 Franchised and Managed

Hotels	2017 70.7% 72.1% 73.2% 74.6% 81.1% 78.1% 1 74.2%	Plaza ligo otels nn nn Express ge Suites ood Suites	Occ 2017 70.7%	Pts 1.8%	AD 2017		Pov								
Kimpton 132 Crowne Plaza 132 Hotel Indigo 35 EVEN Hotels Holiday Inn Holiday Inn Express 1,997 Staybridge Suites 182 Candlewood Suites 278 Americas 3,322 InterContinental 6 Crowne Plaza 71 Hotel Indigo 16 Holiday Inn 255 Holiday Inn Express 224 Staybridge Suites 6 Europe 578 InterContinental 7 Hotel Indigo Holiday Inn Hotel Indigo Holiday Inn Holiday Inn 23 Holiday Inn 23 Holiday Inn Express 9 Staybridge Suites 0ther 2 2 AMEA 48 InterContinental 1 HUALUXE 1	70.7% 72.1% 73.2% 72.4% 74.6% 81.1% 78.1% 74.2%	Plaza ligo otels nn nn Express ge Suites ood Suites			2017		1100	PAR	Hotels	Oc	2 %	AE	DR.	Revl	PAR
Kimpton 132 Crowne Plaza 132 Hotel Indigo 35 EVEN Hotels Holiday Inn Holiday Inn Express 1,997 Staybridge Suites 182 Candlewood Suites 278 Americas 3,322 InterContinental 6 Crowne Plaza 71 Hotel Indigo 16 Holiday Inn 255 Holiday Inn Express 224 Staybridge Suites 6 Europe 578 InterContinental 7 Hotel Indigo Holiday Inn Hotel Indigo Holiday Inn Holiday Inn 23 Holiday Inn 23 Holiday Inn Express 9 Staybridge Suites 0ther 2 2 AMEA 48 InterContinental 1 HUALUXE 1	72.1% 73.2% 72.4% 74.6% 81.1% 78.1%	Plaza ligo otels nn nn Express ge Suites ood Suites	70.7%	1.8%		Growth	2017	Growth		2017	Pts	2017	Growth	2017	Growth
Kimpton 132 Crowne Plaza 132 Hotel Indigo 35 EVEN Hotels Holiday Inn Holiday Inn Express 1,997 Staybridge Suites 182 Candlewood Suites 278 Americas 3,322 InterContinental 6 Crowne Plaza 71 Hotel Indigo 16 Holiday Inn 255 Holiday Inn Express 224 Staybridge Suites 6 Europe 578 InterContinental 7 Hotel Indigo Holiday Inn Hotel Indigo Holiday Inn Holiday Inn 23 Holiday Inn 23 Holiday Inn Express 9 Staybridge Suites 0ther 2 2 AMEA 48 InterContinental 1 HUALUXE 1	72.1% 73.2% 72.4% 74.6% 81.1% 78.1%	Plaza ligo otels nn nn Express ge Suites ood Suites	70.7%	1.8%											
Crowne Plaza 132 Hotel Indigo 35 EVEN Hotels Holiday Inn Holiday Inn Express 1,997 Staybridge Suites 278 Candlewood Suites 278 Americas 3,322 InterContinental 6 Crowne Plaza 71 Hotel Indigo 16 Holiday Inn 255 Holiday Inn Express 224 Staybridge Suites 6 Europe 578 InterContinental 7 Hotel Indigo Holiday Inn Holiday Inn 23 Holiday Inn 23 Holiday Inn Express 9 Staybridge Suites 0ther 2 2 AMEA 48 InterContinental 1 HUALUXE 1	73.2% 72.4% 74.6% 81.1% 78.1% 74.2%	ligo otels nn nn Express ge Suites ood Suites			135.57	(1.9%)	95.84	0.6%	19	80.5%	(0.6%)	219.47	(2.3%)	176.74	(3.0%)
Hotel Indigo 35	73.2% 72.4% 74.6% 81.1% 78.1% 74.2%	ligo otels nn nn Express ge Suites ood Suites		(0.70()		4.007		0.00/	48	86.0%	(1.0%)	233.83	(2.8%)	201.10	(3.9%)
EVEN Hotels Holiday Inn Holiday Inn Express Staybridge Suites Candlewood Suites Americas Americas Americas Americas Americas Americas InterContinental Crowne Plaza Hotel Indigo Holiday Inn Holiday Inn Express Staybridge Suites Europe Towne Plaza Towne Plaza Towne Plaza Hotel Indigo Holiday Inn Towne Plaza Towne Plaza Towne Plaza Hotel Indigo Holiday Inn Holiday Inn Holiday Inn Holiday Inn Holiday Inn Americas Towne Plaza Townelliday Inn Holiday In	72.4% 74.6% 81.1% 78.1% 78.1%	otels nn nn Express ge Suites ood Suites		(0.7%)	123.86	1.8%	89.31	0.8%	10	82.9%	(2.3%)	138.92	(0.4%)	115.21	(3.0%)
Holiday Inn	74.6% 81.1% 78.1% 74.2% 82.6%	nn nn Express ge Suites ood Suites	73.2%	0.5%	145.31	(1.8%)	106.33	(1.1%)	2	88.5%	1.7%	245.35	2.3%	217.02	4.3%
Holiday Inn Express	74.6% 81.1% 78.1% 74.2% 82.6%	nn Express ge Suites ood Suites		(0.00()		0.007		0.007	1	94.7%	(0.5%)	240.68	(4.6%)	227.95	(5.1%)
Staybridge Suites 182 Candlewood Suites 278 Americas 3,322 InterContinental 6 Crowne Plaza 71 Hotel Indigo 16 Holiday Inn 255 Holiday Inn Express 224 Staybridge Suites 6 Europe 578 InterContinental 7 Hotel Indigo Hotel Indigo Holiday Inn 23 Holiday Inn Express 9 Staybridge Suites 0ther 2 AMEA InterContinental 1 HUALUXE 1	81.1% 78.1% 74.2% 82.6%	ge Suites ood Suites		(0.0%)	117.23	0.9%	84.91	0.9%	12	72.5%	(1.8%)	137.14	1.0%	99.47	(1.4%)
Candlewood Suites 278 Americas 3,322 InterContinental 6 Crowne Plaza 71 Hotel Indigo 16 Holiday Inn 255 Holiday Inn Express 224 Staybridge Suites 6 Europe 578 InterContinental 7 Hotel Indigo 7 Hotel Indigo 1 Holiday Inn 23 Holiday Inn Express 9 Staybridge Suites 0 Other 2 AMEA 48 InterContinental 1 HUALUXE 1	78.1% 74.2% 82.6%	ood Suites		0.3%	117.41	1.1%	87.64	1.5%							
Americas 3,322 InterContinental 6 Crowne Plaza 71 Hotel Indigo 16 Holiday Inn 255 Holiday Inn Express 224 Staybridge Suites 6 Europe 578 InterContinental 7 Crowne Plaza 7 Hotel Indigo Holiday Inn Holiday Inn 23 Staybridge Suites 9 Other 2 AMEA 48 InterContinental 1 HUALUXE 1	74.2% 82.6%			0.6%	116.34	0.8%	94.36	1.6%	25	85.3%	(1.2%)	138.65	(0.5%)	118.25	(2.0%)
InterContinental	82.6%	as	78.1%	1.3%	86.15	2.8%	67.25	4.5%	61	84.8%	(0.1%)	83.35	0.1%	70.66	(0.0%)
Crowne Plaza 71 Hotel Indigo 16 Holiday Inn 255 Holiday Inn Express 224 Staybridge Suites 6 Europe 578 InterContinental 7 Crowne Plaza 7 Hotel Indigo Holiday Inn Holiday Inn Express 9 Staybridge Suites Other 2 AMEA InterContinental 1 HUALUXE 1			74.2%	0.2%	116.35	1.1%	86.35	1.4%	178	82.9%	(0.9%)	170.69	(1.9%)	141.44	(2.9%)
Crowne Plaza 71 Hotel Indigo 16 Holiday Inn 255 Holiday Inn Express 224 Staybridge Suites 6 Europe 578 InterContinental 7 Crowne Plaza 7 Hotel Indigo Holiday Inn Holiday Inn Express 9 Staybridge Suites Other 2 AMEA InterContinental 1 HUALUXE 1											, ,		,		•
Hotel Indigo	80.0%	tinental	82.6%	7.0%	178.12	14.7%	147.21	25.4%	22	76.8%	0.9%	233.29	2.5%	179.19	3.8%
Holiday Inn 255 Holiday Inn 255 Holiday Inn Express 224 Staybridge Suites 6		Plaza	80.0%	4.9%	116.57	2.6%	93.23	9.3%	13	81.6%	2.7%	132.77	5.2%	108.33	8.7%
Holiday Inn Express 224	85.0%	igo	85.0%	1.3%	142.71	0.4%	121.27	2.0%	3	82.6%	3.3%	177.46	9.9%	146.60	14.5%
Europe 578 InterContinental 7 Crowne Plaza 7 Hotel Indigo Holiday Inn Holiday Inn Express 9 Staybridge Suites Other AMEA 48 InterContinental 1 HUALUXE 1	79.8%	nn	79.8%	2.1%	96.49	3.3%	76.95	6.1%	7	79.0%	3.0%	79.31	8.3%	62.64	12.6%
Europe 578 InterContinental 7 Crowne Plaza 7 Hotel Indigo 4 Holiday Inn 23 Holiday Inn Express 9 Staybridge Suites 2 Other 2 AMEA 48 InterContinental 1 HUALUXE 1	84.4%	nn Express	84.4%	1.3%	92.46	5.8%	78.07	7.5%	1	57.0%	(0.5%)	62.24	16.0%	35.46	14.9%
InterContinental	88.8%	ge Suites	88.8%	0.4%	124.28	6.4%	110.37	6.8%							
Crowne Plaza 7 Hotel Indigo Holiday Inn 23 Holiday Inn Express 9 Staybridge Suites Other 2 AMEA 48 InterContinental 1 HUALUXE	81.5%		81.5%	2.4%	101.24	4.3%	82.48	7.5%	46	78.3%	1.7%	183.58	3.2%	143.66	5.5%
Crowne Plaza 7 Hotel Indigo 23 Holiday Inn 23 Holiday Inn Express 9 Staybridge Suites 2 Other 2 AMEA 48 InterContinental 1 HUALUXE 1				0.407		(0.00()		(4.00()			4.407		(4.40()		0.00/
Hotel Indigo			80.4%	0.4%	175.85	(2.2%)	141.41	(1.8%)	52	71.4%	1.4%	203.05	(1.1%)	145.01	0.9%
Holiday Inn 23 Holiday Inn Express 9 Staybridge Suites 0 Other 2 AMEA 48 InterContinental 1 HUALUXE 1	80.1%		80.1%	0.2%	104.88	1.1%	83.96	1.4%	55	72.0%	0.9%	117.12	(1.3%)	84.31	(0.1%)
Holiday Inn Express 9		U		(4.00()		(= 00()		(0.00()	1	71.4%	(11.3%)	98.93	14.2%	70.63	(1.5%)
Staybridge Suites Other 2 AMEA 48 InterContinental 1 HUALUXE			66.7%	(1.0%)	106.83	(5.0%)	71.29	(6.3%)	52	75.4%	2.1%	89.31	1.5%	67.35	4.4%
Other 2 AMEA 48 InterContinental 1 HUALUXE 1	66.1%		66.1%	(3.5%)	50.55	(9.9%)	33.40	(14.5%)	17	74.1%	5.2%	67.28	1.7%	49.86	9.4%
AMEA 48 InterContinental 1 HUALUXE		ge Suites		0.00/		5.0 0/		0.407	3	80.4%	5.2%	138.01	4.7%	110.96	12.0%
InterContinental 1 HUALUXE	83.7%		83.7%	0.6%	76.30	5.6%	63.89	6.4%	1	89.7%	(2.0%)	139.35	5.7%	125.02	3.3%
HUALUXE	72.2%		72.2%	(0.9%)	112.86	(2.7%)	81.49	(3.9%)	181	73.1%	1.7%	133.47	(0.7%)	97.52	1.6%
HUALUXE	74.00		74.00/	(44.50()	100.10	0.00/	400.00	(4.4.40()		70.00/	4.007	404.00	(0.70()		F F0/
	74.2%		74.2%	(11.5%)	188.46	2.3%	139.92	(11.4%)	31	70.9%	4.2%	121.38	(0.7%)	86.02	5.5%
Crowne Plaza									2	53.3%	9.5%	49.82	2.6%	26.54	24.8%
Lintal Indian									72	66.9%	5.4%	77.86	1.4%	52.11	10.3%
Hotel Indigo		· ·	04.00/	10.9%	440.50	(0.40/)	00.00	14.7%	4	74.7%	5.7%	170.39	(2.0%)	127.32	6.1%
Holiday Inn 2 Holiday Inn Express 2					110.59	(0.1%) 11.9%	93.90	14.7% (8.1%)	64	72.8%	4.6% 3.4%	67.83	0.9% 2.8%	49.40	7.7% 7.6%
Holiday Inn Express 2		nn Express	55.1%	(12.0%)	29.45	11.9%	16.22	(8.1%)	60	75.7%	3.4%	48.60	2.8%	36.77	7.0%
Greater China 5		China	76.7%	1.4%	116.26	1.1%	89.22	3.1%	233	70.9%	4.6%	76.71	1.0%	54.38	8.0%
Total IHG 3,953	55.1%		75.5%	0.6%	113.30	1.5%	85.54	2.3%	638	74.5%	2.4%	122.64	(1.1%)	91.37	2.3%

Comparable RevPAR – 3 Months to 30 September 2017 Owned & Leased and Total

Constant US\$			Owned	& Leas	ed Com	parable					Total Co	mparabl	e	
	Hotels	Oc	c %	ΑΓ)R	Rev	PAR	Hotels	Oc	c %	AD)R	Revi	PAR
	1.010.0	2017	Pts	2017	Growth	2017	Growth	0.0.0	2017	Pts	2017	Growth	2017	Growth
InterContinental	1	88.7%	(1.3%)	348.84	2.6%	309.57	1.1%	43	76.4%	0.4%	189.22	(2.3%)	144.53	(1.7%)
Kimpton								48	86.0%	(1.0%)	233.83	(2.8%)	201.10	(3.9%)
Crowne Plaza								142	73.0%	(0.7%)	125.33	1.7%	91.53	0.7%
Hotel Indigo								37	74.8%	0.6%	157.85	(1.0%)	118.06	(0.1%)
EVEN Hotels	2	67.4%	(5.6%)	125.82	(0.4%)	84.76		3	76.6%	(3.9%)	173.61	(1.6%)	132.92	(6.4%)
Holiday Inn	2	78.9%	2.1%	139.73	0.8%	110.27	3.6%	689	72.5%	(0.1%)	118.02	0.9%	85.54	0.8%
Holiday Inn Express								1,997	74.6%	0.3%	117.41	1.1%	87.64	1.5%
Staybridge Suites								207	81.7%	0.4%	119.60	0.5%	97.70	1.0%
Candlewood Suites								339	79.6%	0.9%	85.45	2.1%	68.05	3.3%
Americas	5	79.4%	(0.2%)	198.65	1.3%	157.68	1.1%	3,505	74.9%	0.1%	121.66	0.7%	91.18	0.8%
InterContinental								28	77.7%	1.9%	224.38	3.6%	174.34	6.2%
Crowne Plaza								84	80.3%	4.6%	119.39	3.0%	95.82	9.2%
Hotel Indigo								19	84.7%	1.6%	147.22	1.8%	124.64	3.8%
Holiday Inn								262	79.7%	2.2%	95.80	3.4%	76.38	6.3%
Holiday Inn Express								225	84.3%	1.3%	92.37	5.8%	77.88	7.5%
Staybridge Suites								6	88.8%	0.4%	124.28	6.4%	110.37	6.8%
Europe								624	81.1%	2.3%	111.47	4.0%	90.35	7.1%
InterContinental	1	47.3%	(9.3%)	110 36	(16.4%)	52.25	(30.2%)	60	72.2%	1.1%	198.02	(1.2%)	142.95	0.4%
Crowne Plaza		17.070	(0.070)	110.00	(10.170)	02.20	(00.270)	62	72.7%	0.8%	115.97	(1.1%)	84.28	(0.0%)
Hotel Indigo								1	71.4%	(11.3%)	98.93	14.2%	70.63	(1.5%)
Holiday Inn	1	97.9%	2.5%	128.85	10.9%	126.11	13.8%	76	73.4%	1.3%	94.01	(0.4%)	69.04	1.5%
Holiday Inn Express	•							26	71.2%	2.1%	61.73	(1.3%)	43.97	1.7%
Staybridge Suites								3	80.4%	5.2%	138.01	4.7%	110.96	12.0%
Other								3	86.6%	(0.6%)	107.04	5.2%	92.64	4.4%
AMEA	2	67.0%	(3.3%)	120.86	(2.9%)	80.93	(7.5%)	231	72.9%	1.1%	129.69	(1.0%)	94.49	0.6%
										0.50/		(4.00()		4.00/
InterContinental								32	71.0%	3.5%	124.45	(1.0%)	88.38	4.2%
HUALUXE								2	53.3%	9.5%	49.82	2.6%	26.54	24.8%
Crowne Plaza								72	66.9%	5.4%	77.86	1.4%	52.11	10.3%
Hotel Indigo								4	74.7%	5.7% 5.0%	170.39	(2.0%)	127.32	6.1% 8.5%
Holiday Inn								66 62	73.7% 75.0%	2.9%	71.34 48.15	1.1% 3.2%	52.57 36.12	8.5% 7.3%
Holiday Inn Express								62	75.0%	2.9%	48.15	3.2%	30.12	7.3%
Greater China								238	71.1%	4.5%	78.14	0.9%	55.54	7.8%
Total IHG	7	76.3%	(0.8%)	181.78	1.7%	138.71	0.7%	4,598	75.2%	1.1%	115.94	0.8%	87.24	2.3%

Comparable RevPAR – 9 Months to 30 September 2017 Franchised and Managed

Constant US\$			Fra	nchised C	Compara	ble				Ma	naged C	Compara	able	
	Hotels	Ос	c %	AD	R .	Rev	PAR	Hotels	Oc	c %	AE	DR	Rev	PAR
		2017	Pts	2017	Growth	2017	Growth		2017	Pts	2017	Growth	2017	Growth
	00	00 70/	4.00/	400.05	(4.40()	00.00	4.00/	40	77 50/	(0.00()	000.44	(4.00()	475.00	(0.00()
InterContinental	23	69.7%	1.8%	138.85	(1.4%)	96.80	1.2%	19 48	77.5% 83.0%	(0.3%) 0.1%	226.11 232.06	(1.9%) 0.1%	175.30 192.53	(2.3%) 0.2%
Kimpton Crowne Plaza	132	69.5%	(0.7%)	122.19	1.7%	84.89	0.7%	10	83.0%	0.1%	140.66	(0.8%)	192.53	(0.1%)
Hotel Indigo	35	71.0%	1.0%	144.45	(1.1%)	102.49	0.7%	2	84.3%	9.1%	231.72	1.4%	195.39	13.7%
EVEN Hotels	33	11.076	1.078	144.45	(1.170)	102.49	0.378	1	91.2%	7.3%	225.16	(5.3%)	205.35	3.0%
Holiday Inn	675	68.2%	0.1%	112.71	1.3%	76.87	1.5%	12	72.6%	0.2%	129.76	(1.4%)	94.21	(1.2%)
Holiday Inn Express	1,997	70.1%	0.1%	113.53	1.1%	79.60	1.1%	12	12.070	0.270	123.70	(1.470)	34.21	(1.270)
Staybridge Suites	182	77.1%	(0.2%)	114.47	1.3%	88.32	1.1%	25	83.0%	(0.7%)	138.92	(0.7%)	115.25	(1.5%)
Candlewood Suites	278	74.1%	0.9%	84.16	1.8%	62.40	3.0%	61	81.5%	(0.7%)	82.35	0.7%	67.07	(0.2%)
										(3)				(
Americas	3,322	70.1%	0.1%	112.91	1.2%	79.15	1.3%	178	80.4%	(0.0%)	170.68	(0.6%)	137.18	(0.6%)
			4.007		0.00/		44.007			4.007		0.00/		5.00/
InterContinental	6	72.6%	1.0%	163.95	9.8%	119.05	11.3%	22	71.1%	1.8%	221.97	2.6%	157.89	5.2%
Crowne Plaza	71	73.9%	3.2%	113.35	1.7%	83.75	6.3%	13	75.5%	4.0%	137.08	4.2%	103.47	10.0%
Hotel Indigo	16 255	79.4% 73.7%	2.3% 2.1%	138.44 94.90	1.9% 3.1%	109.90 69.94	4.9% 6.1%	3 7	77.7% 74.5%	3.0% 4.5%	171.48	10.0% 4.1%	133.21 60.53	14.4% 10.8%
Holiday Inn	255 224	73.7% 78.7%	1.6%	94.90 88.84	3.1% 5.1%	69.94 69.92	7.3%	1	74.5% 68.6%	4.5% 8.5%	81.26 56.34	4.1% 3.5%	38.68	10.8% 18.2%
Holiday Inn Express Staybridge Suites	6	78.7% 81.0%	(2.1%)	121.18	5.1% 5.6%	98.21	2.9%	1	68.6%	0.5%	56.34	3.5%	38.08	10.2%
Staybridge Suites	0	01.0%	(2.170)	121.10	5.0%	90.21	2.9%							
Europe	578	75.4%	2.1%	98.37	3.6%	74.21	6.5%	46	72.8%	2.8%	177.88	2.7%	129.49	6.7%
InterContinental	7	77.6%	1.4%	178.20	(1.5%)	138.20	0.4%	52	71.7%	1.7%	200.25	0.4%	143.59	2.8%
Crowne Plaza	7	77.6% 74.4%	(1.2%)	99.72	1.3%)	74.20	(0.2%)	55	71.7%	1.7%	118.12	(2.0%)	85.53	(0.2%)
Hotel Indigo	,	74.470	(1.270)	99.72	1.570	74.20	(0.278)	1	74.9%	(4.2%)	98.13	11.3%	73.49	5.3%
Holiday Inn	23	66.3%	0.1%	106.77	(6.3%)	70.79	(6.2%)	52	75.1%	2.2%	92.23	(1.4%)	69.24	1.5%
Holiday Inn Express	9	69.0%	2.5%	60.88	(7.2%)	42.00	(3.7%)	17	70.9%	4.3%	67.04	(0.5%)	47.54	5.8%
Staybridge Suites	· ·	00.070	2.070	00.00	(1.270)	12.00	(3.770)	3	73.4%	2.6%	133.18	4.7%	97.81	8.5%
Other	2	80.7%	2.7%	72.61	2.0%	58.63	5.5%	1	89.7%	0.6%	108.74	5.2%	97.54	5.9%
AMEA	48	71.0%	0.8%	113.49	(3.5%)	80.62	(2.4%)	181	72.9%	1.8%	133.67	(0.7%)	97.47	1.9%
InterContinental	1	77.9%	(4.9%)	199.83	1.3%	155.58	(4.6%)	31	65.0%	3.3%	123.73	(1.7%)	80.44	3.5%
HUALUXE								2	45.6%	7.1%	51.17	(0.2%)	23.33	18.1%
Crowne Plaza								72	62.2%	4.8%	78.06	(0.3%)	48.59	8.0%
Hotel Indigo								4	73.4%	2.8%	170.70	(3.7%)	125.23	0.2%
Holiday Inn	2	81.3%	6.9%	104.07	(7.3%)	84.65	1.3%	64	67.4%	3.5%	68.31	0.1%	46.05	5.6%
Holiday Inn Express	2	56.5%	(13.9%)	28.75	5.8%	16.23	(15.1%)	60	70.4%	2.6%	48.77	2.1%	34.32	5.9%
Greater China	5	75.7%	0.3%	115.33	(2.1%)	87.35	(1.8%)	233	65.7%	3.8%	77.45	(0.2%)	50.86	5.9%
T. (1				
Total IHG	3,953	71.1%	0.5%	110.13	1.4%	78.33	2.0%	638	71.3%	2.4%	123.32	(0.8%)	87.93	2.6%

Comparable RevPAR – 9 Months to 30 September 2017 Owned & Leased and Total

Constant US\$			Owned	& Lease	ed Com	parable					Total Co	mparable	Э	
	Hotels	Oc	c %	AE)R	Rev	PAR	Hotels	Oc	c %	AD	R	Rev	PAR
		2017	Pts	2017	Growth	2017	Growth		2017	Pts	2017	Growth	2017	Growth
nterContinental	1	83.1%	0.0%	324.03	1.9%	269.19	1.9%	43	74.2%	0.6%	192.76	(1.9%)	143.04	(1.1%)
Kimpton								48	83.0%	0.1%	232.06	0.1%	192.53	0.2%
Crowne Plaza								142	70.5%	(0.6%)	123.90	1.5%	87.37	0.7%
Hotel Indigo								37	72.4%	1.9%	155.23	(0.1%)	112.34	2.5%
EVEN Hotels	2	67.1%	(3.8%)	132.73	1.2%	89.09	(4.3%)	3	75.2%	(0.1%)	170.42	(0.4%)	128.19	(0.5%)
Holiday Inn	2	80.3%	5.4%	162.58	3.9%	130.55	11.4%	689	68.4%	0.1%	113.70	1.3%	77.80	1.5%
Holiday Inn Express								1,997	70.1%	0.0%	113.53	1.1%	79.60	1.1%
Staybridge Suites								207	78.0%	(0.2%)	118.11	0.9%	92.08	0.6%
Candlewood Suites								339	75.9%	0.5%	83.71	1.5%	63.50	2.2%
Americas	5	78.6%	2.3%	202.50	2.2%	159.21	5.3%	3,505	71.0%	0.1%	118.67	0.9%	84.22	1.1%
nterContinental								28	71.4%	1.7%	213.00	3.5%	152.00	5.9%
Crowne Plaza								84	74.2%	3.3%	117.50	2.2%	87.13	7.0%
								19		2.4%		3.1%		6.3%
Hotel Indigo								-	79.2%	2.4%	142.75 94.34		113.00 69.56	
Holiday Inn								262	73.7%	1.6%		3.1%		6.2%
Holiday Inn Express								225	78.7%		88.72	5.1%	69.78	7.3%
Staybridge Suites								6	81.0%	(2.1%)	121.18	5.6%	98.21	2.9%
Europe								624	75.1%	2.2%	108.29	3.5%	81.33	6.6%
nterContinental	1	50.1%	(4.0%)	116.53	(2.7%)	58.35	(9.9%)	60	72.1%	1.6%	196.03	0.2%	141.28	2.4%
Crowne Plaza		30.176	(4.070)	110.55	(2.770)	30.33	(3.370)	62	72.1%	1.1%	116.52	(1.7%)	84.57	(0.2%)
								1	74.9%	(4.2%)	98.13	11.3%	73.49	5.3%
Hotel Indigo	1	97.3%	2.3%	124.23	8.3%	120.88	11.0%	76		1.6%	98.13 96.12	(2.7%)		
Holiday Inn	1	97.3%	2.3%	124.23	0.3%	120.88	11.0%	26	73.1%	3.6%			70.24	(0.4%) 2.5%
Holiday Inn Express								-	70.2%	2.6%	64.88	(2.8%)	45.56	2.5% 8.5%
Staybridge Suites								3	73.4%	1.7%	133.18	4.7%	97.81	
Other								3	85.0%	1.7%	90.55	3.7%	76.93	5.8%
AMEA	2	67.3%	(1.2%)	120.59	2.8%	81.10	1.0%	231	72.5%	1.6%	130.00	(1.1%)	94.29	1.2%
					-					0.00/		(4.70()		0.051
nterContinental								32	65.6%	2.9%	127.69	(1.7%)	83.73	2.8%
HUALUXE								2	45.6%	7.1%	51.17	(0.2%)	23.33	18.1%
Crowne Plaza								72	62.2%	4.8%	78.06	(0.3%)	48.59	8.0%
Hotel Indigo								4	73.4%	2.8%	170.70	(3.7%)	125.23	0.2%
Holiday Inn								66	68.4%	3.8%	71.34	(0.7%)	48.80	5.1%
Holiday Inn Express								62	69.9%	2.0%	48.25	2.5%	33.73	5.5%
Greater China								238	66.0%	3.6%	78.91	(0.4%)	52.08	5.4%
									22.070	, 5.570		10.270)		J. 770
otal IHG	7	75.7%	1.5%											

2017 Current Trading Comparable RevPAR, ADR & Occupancy Growth

		Qtr 3			Sep YTD	
Constant US\$	RevPAR	ADR	Occupancy	RevPAR	ADR	Occupancy
	%	%	%pts	%	%	%pts
Total Americas	0.8%	0.7%	0.1%	1.1%	0.9%	0.1%
Total Europe	7.1%	4.0%	2.3%	6.6%	3.5%	2.2%
Total AMEA	0.6%	(1.0%)	1.1%	1.2%	(1.1%)	1.6%
Total Greater China	7.8%	0.9%	4.5%	5.4%	(0.4%)	3.6%
Total IHG	2.3%	0.8%	1.1%	2.2%	0.8%	1.0%
United States:						
InterContinental	(4.1%)	(1.6%)	(2.1%)	(2.5%)	(1.0%)	(1.2%)
Kimpton	(3.9%)	(2.8%)	(1.0%)	0.2%	0.1%	0.1%
Crowne Plaza	0.4%	1.5%	(0.8%)	0.2%	1.3%	(0.8%)
Hotel Indigo	(0.0%)	(1.1%)	0.8%	2.6%	(0.4%)	2.1%
EVEN Hotels	(6.4%)	(1.6%)	(3.9%)	(0.5%)	(0.4%)	(0.1%)
Holiday Inn	(0.2%)	0.2%	(0.3%)	0.7%	0.8%	(0.1%)
Holiday Inn Express	1.2%	0.8%	0.3%	0.8%	0.9%	(0.0%)
Staybridge Suites	1.0%	0.5%	0.4%	0.5%	1.1%	(0.4%)
Candlewood Suites	3.3%	2.1%	0.9%	2.1%	1.5%	0.5%
All Brands	0.4%	0.3%	0.0%	0.6%	0.8%	(0.1%)

Hotel & Room Count as at 30 September 2017

	_						_	
		chised	Man		Owned 8		Tot	
	Hotels	Rooms	Hotels	Rooms	Hotels	Rooms	Hotels	Rooms
InterContinental	25	6,904	23	9,972	1	424	49	17,300
Kimpton	0	0	61	11,517	0	0	61	11,517
Crowne Plaza	141	36,326	16	5,264	0	0	157	41,590
Hotel Indigo	42	5,058	6	1,384	0	0	48	6,442
EVEN Hotels	1	132	2	380	3	498	6	1,010
Holiday Inn	749	129,216	15	4,502	2	903	766	134,621
Holiday Inn Express	2,201	197,708	1	252	0	0	2,202	197,960
Staybridge Suites	212	22,218	27	3,398	0	0	239	25,616
Candlewood Suites	313	27,702	61	7,553	0	0	374	35,255
Other	2	7,092	80	13,646	0	0	82	20,738
Americas	3,686	432,356	292	57,868	6	1,825	3,984	492,049
InterContinental	7	1,808	25	8,081	0	0	32	9,889
Kimpton	0	0	1	274	0	0	1	274
Crowne Plaza	82	18,601	14	3,623	0	0	96	22,224
Hotel Indigo	19	1,732	3	238	0	0	22	1,970
Holiday Inn	274	44,209	8	1,917	0	0	282	46,126
Holiday Inn Express	237	29,260	4	724	0	0	241	29,984
Staybridge Suites	7	1,000	0	0	0	0	7	1,000
Other	0	0	0	0	0	0	0	0
Europe	626	96,610	55	14,857	0	0	681	111,467
InterContinental	7	2,522	61	18,398	1	326	69	21,246
Crowne Plaza	11	2,353	65	19,044	0	0	76	21,246
Hotel Indigo	0	2,333	3	612	0	0	3	612
Holiday Inn	27	5,283	67	16,373	1	207	95	21,863
Holiday Inn Express	12	2,738	23	5,200	0	0	35	7,938
Staybridge Suites	0	2,700	4	589	0	0	4	589
Other	2	464	7	9,600	0	0	9	10,064
AMEA	59	13,360	230	69,816	2	533	291	83,709
InterContinental	1	570	39	16,049	0	0	40	16,619
HUALUXE	0	0	6	1,738	0	0	6	1,738
Crowne Plaza	0	0	83	29,236	0	0	83 7	29,236
Hotel Indigo	0 2	0 1,476	7 80	1,004 24,181	0	0	82	1,004 25,657
Holiday Inn Holiday Inn Express	7	1,476	87	20,835	0	0	94	25,657
Other	0	0	4	1,945	0	0	4	1,945
Greater China	10	3,331	306	94,988	0	0	316	98,319
		-,	-	- 1,000	_			,
InterContinental	40	11,804	148	52,500	2	750	190	65,054
Kimpton	0	0	62	11,791	0	0	62	11,791
HUALUXE	0	0	6	1,738	0	0	6	1,738
Crowne Plaza	234	57,280	178	57,167	0	0	412	114,447
Hotel Indigo	61	6,790	19	3,238	0	0	80	10,028
EVEN Hotels	1	132	2	380	3	498	6	1,010
Holiday Inn	1,052	180,184	170	46,973	3	1,110	1,225	228,267
Holiday Inn Express	2,457	230,991	115	27,011	0	0	2,572	258,002
Staybridge Suites	219	23,218	31	3,987	0	0	250	27,205
Candlewood Suites	313	27,702	61	7,553	0	0	374	35,255
Other	4	7,556	91	25,191	0	0	95	32,747
Total System Size	4,381	545,657	883	237,529	8	2,358	5,272	785,544

Pipeline as at 30 September 2017

	Franc	hised	Man	aged	To	ıtal
	Hotels	Rooms	Hotels	Rooms	Hotels	Rooms
InterContinental	3	711	4	1,171	7	1,882
Kimpton	0	0	17	2,792	17	2,792
Crowne Plaza	13	2,850	1	150	14	3,000
Hotel Indigo	33	3,998	1	95	34	4,093
EVEN Hotels	4	492	2	283	6	775
Holiday Inn	127	16,387	2	360	129	16,747
Holiday Inn Express	516	48,697	1	107	517	48,804
Staybridge Suites	140	14,869	1	112	141	14,981
Candlewood Suites	109	9,759	0	0	109	9,759
Other	0	0	11	1,339	11	1,339
America	945	97,763	40	6,409	985	104,172
InterContinental	2	213	2	325	4	538
Kimpton	0	0	1	149	1	149
Crowne Plaza	8	1,538	4	999	12	2,537
Hotel Indigo	17	2,089	1	45	18	2,134
Holiday Inn	26	4,798	8	2,839	34	7,637
Holiday Inn Express	58	9,119	2	442	60	9,561
Staybridge Suites	6	826	0	0	6	826
Europe	117	18,583	18	4,799	135	23,382
InterContinental	0	0	25	5,886	25	5.886
Crowne Plaza	1	300	20	5,317	25	5,617
Hotel Indigo	Ö	0	16	2,765	16	2,765
EVEN Hotels	1	200	0	2,703	1	200
Holiday Inn	5	1,029	43	11,959	48	12,988
Holiday Inn Express	6	1,449	27	5,626	33	7,075
Staybridge Suites	1	250	3	488	4	738
Other	0	0	0	18	0	18
AMEA	14	3,228	134	32,059	148	35,287
InterContinental	0	0	27	8,785	27	8.785
HUALUXE	o o	0	21	6,512	21	6,512
Crowne Plaza	0	0	37	12,196	37	12,196
Hotel Indigo	0	0	15	2,485	15	2,485
EVEN Hotels	0	0	3	796	3	796
Holiday Inn	0	0	51	14,838	51	14,838
Holiday Inn Express	58	10,346	72	15,622	130	25,968
Other	0	0	1	279	1	279
Greater China	58	10,346	227	61,513	285	71,859
InterContinental	5	924	58	16,167	63	17,091
Kimpton	0	0	18	2,941	18	2,941
HUALUXE	0	0	21	6,512	21	6,512
Crowne Plaza	22	4,688	62	18,662	84	23,350
Hotel Indigo	50	6,087	33	5,390	83	11,477
EVEN Hotels	5	692	5	1,079	10	1,771
Holiday Inn	158	22,214	104	29,996	262	52,210
Holiday Inn Express	638	69,611	102	21,797	740	91,408
Staybridge Suites	147	15,945	4	600	151	16,545
Candlewood Suites	109	9,759	0	0	109	9,759
Other	0	0	12	1,636	12	1,636
Total Pipeline	1,134	129,920	419	104,780	1,553	234,700

Americas Future Growth Drivers

	Total	InterContinental	Kimpton	Crowne Plaza	Hotel Indigo	EVEN Hotels	Holiday Inn	Holiday Inn Express	Staybridge Suites	Candlewood Suites	Other
Room Count											
1 January 2017	487,993	16,408	11,238	44,116	5,932	1,010	136,744	192,371	24,185	34,192	21,797
Openings	15,369	889	596	812	827	0	1,718	7,673	1,593	1,217	44
Brand Conversions	0	0	0	0	0	0	70	526	0	0	(596)
Removals	(11,313)	3	(317)	(3,338)	(317)	0	(3,911)	(2,610)	(162)	(154)	(507)
30 September 2017	492,049	17,300	11,517	41,590	6,442	1,010	134,621	197,960	25,616	35,255	20,738
% Growth	1%	5%	2%	(6)%	9%	0%	(2)%	3%	6%	3%	(5)%
Pipeline											
1 January 2017	102,451	2,532	2,949	3,286	3,965	780	17,304	46,796	13,896	9,604	1,339
Signings	24,358	240	694	522	1,021	0	4,005	12,558	3,325	1,949	44
30 September 2017	104,172	1,882	2,792	3,000	4,093	775	16,747	48,804	14,981	9,759	1,339

Europe Future Growth Drivers

	Total	InterContinental	Kimpton	Crowne Plaza	Hotel Indigo	Holiday Inn	Holiday Inn Express	Staybridge Suites	Other
Room Count									
1 January 2017	110,069	9,724	0	20,887	1,910	47,829	28,578	1,000	141
Openings	2,955	165	0	736	60	540	1,454	0	0
Brand Conversions	0	0	274	720	0	(854)	0	0	(140)
Removals	(1,557)	0	0	(119)	0	(1,389)	(48)	0	(1)
30 September 2017	111,467	9,889	274	22,224	1,970	46,126	29,984	1,000	0
% Growth	1%	2%	-	6%	3%	(4)%	5%	0%	(100)%
Pipeline									
1 January 2017	23,712	813	149	3,185	2,264	7,269	9,395	637	0
Signings	4,667	0	0	409	287	1,260	2,440	271	0
30 September 2017	23,382	538	149	2,537	2,134	7,637	9,561	826	0

AMEA Future Growth Drivers

	Total	InterContinental	Crowne Plaza	Hotel Indigo	EVEN Hotels	Holiday Inn	Holiday Inn Express	Staybridge Suites	Other
Room Count									
1 January 2017	76,051	21,203	20,749	323	0	21,312	7,583	425	4,456
Openings	8,412	479	656	59	0	1,030	471	109	5,608
Brand Conversions	0	0	0	0	0	0	0	0	0
Removals	(754)	(436)	(8)	230	0	(479)	(116)	55	0
30 September 2017	83,709	21,246	21,397	612	0	21,863	7,938	589	10,064
% Growth	10%	0%	3%	89%	-	3%	5%	39%	126%
Pipeline									
1 January 2017	39,885	6,681	5,554	2,582	0	13,264	7,486	788	3,530
Signings	5,245	160	956	520	200	1,564	1,075	119	651
30 September 2017	35,287	5,886	5,617	2,765	200	12,988	7,075	738	18

Greater China Future Growth Drivers

	Total	InterContinental	HUALUXE	Crowne Plaza	Hotel Indigo	EVEN Hotels	Holiday Inn	Holiday Inn Express	Other
Room Count									
1 January 2017	93,022	16,315	1,096	28,051	740	0	25,871	18,477	2,472
Openings	6,820	0	642	1,613	0	0	863	3,702	0
Brand Conversions	0	370	0	(370)	259	0	0	0	(259)
Removals	(1,523)	(66)	0	(58)	5	0	(1,077)	(59)	(268)
30 September 2017	98,319	16,619	1,738	29,236	1,004	0	25,657	22,120	1,945
% Growth	6%	2%	59%	4%	36%	-	(1)%	20%	(21)%
Pipeline									
1 January 2017	64,028	7,454	6,956	12,511	1,782	0	14,841	20,205	279
Signings	17,292	1,345	608	1,589	678	796	2,184	10,092	0
30 September 2017	71,859	8,785	6,512	12,196	2,485	796	14,838	25,968	279