

Investor Presentation



Most pure play, asset light global hotel company

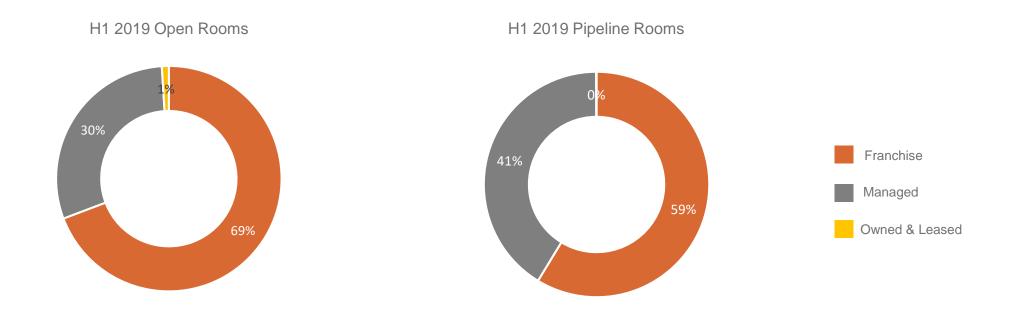


- highest quality of earnings

High quality revenue stream

- >95% of profits from fee business following disposal of InterContinental Hong Kong
- ~80% of IHG's fee revenues linked to hotel revenues
- ~10% of IHG's fee revenues linked to hotels profits

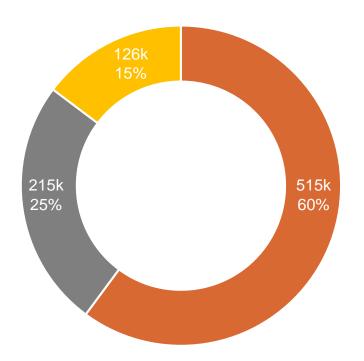
IHG benefits from industry upside, but more resilient in a downturn



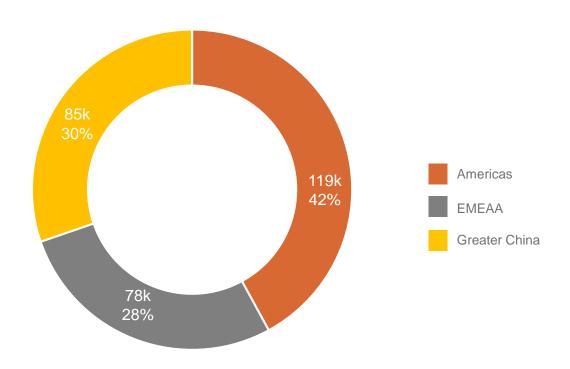
Global business with a presence in over 100 countries; concentrated in the US and China



Closing room count (k)
June 2019
(Global: 856k rooms)



Closing pipeline rooms (k)
June 2019
(Global: 282k rooms)





Executing against our strategic initiatives at pace

Rooms & RevPAR



+0.1% Global RevPAR

- +5.7% net rooms growth, highest in a decade
- Highest H1 signings in over a decade

Results



- +2% underlying operating profit growth
- +2% underlying EPS growth
- \$141m free cash flow generation
- +10% Interim dividend

Strengthened established brands



- Launched new prototypes across Holiday Inn,
 Staybridge Suites and Candlewood Suites to enhance
 guest experience and drive owner ROI
- Growing international footprint for Kimpton with a presence secured in 14 markets and Hotel Indigo to enter 16 new countries
- Developing flagship Crowne Plaza Hotels

Progress with new brands



- 3 avid hotels now open, ~200 signings since launch
- 6 voco hotels open, 21 deals signed since launch and ~30 expected by end 2019
- 2 Regent Hotels & Resorts signings and brand refresh
- 5 Six Senses signed since acquisition



A solid H1 performance

Group

- H1 2019 RevPAR = 0.1%
- 5.7% net rooms growth
- 30k openings
- 48k pipeline signings

EMEAA

- H1 2019 RevPAR = 0.2%
- UK = 2%; CE = 3% with strength in Germany
- 6.5% net rooms growth
- 11k pipeline signings

The Americas

- H1 2019 RevPAR = (0.5)%; US = 0.0%
- 2.7% net rooms growth
- 211 openings
- 14k pipeline signings

Greater China

- H1 2019 RevPAR = (0.3)%
- Mainland = (1)%, HK SAR = (0)%, Macau SAR = 5%
- 18.2% net rooms growth
- 22k pipeline signings

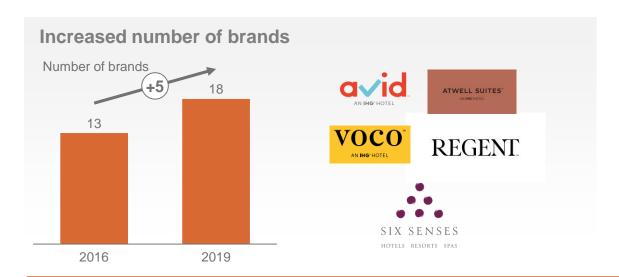
Update on strategic initiatives

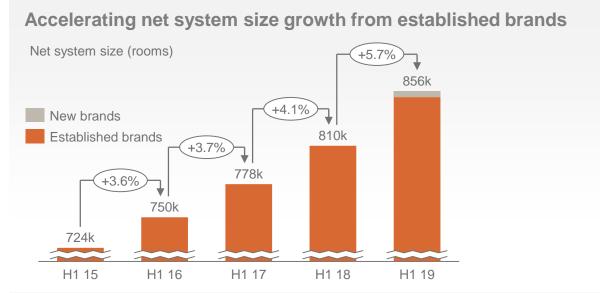


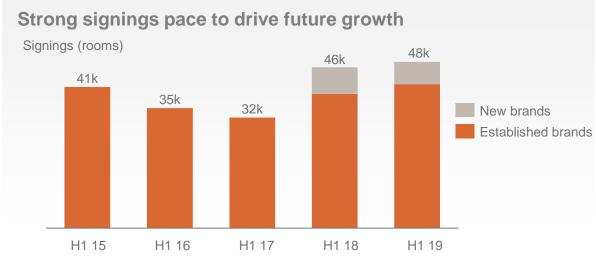
- On track to deliver industry leading net system size growth

Enhancing existing brands

- Over 1,400 hotels with Formula Blue guest room designs present or committed across North America Holiday Inn Express estate since launch in 2014
- New Holiday Inn public space and guest rooms designs in the US now present or committed to in >150 hotels since 2015
- Improvements in guest satisfaction across Crowne Plaza following Accelerate programme
- Transformational design prototypes for Staybridge Suites and Candlewood Suites







Update on strategic initiatives



- On track to deliver industry leading net system size growth

5. Optimise our preferred portfolio of brands for owners & guests

- Strengthening existing brands
- Launched Atwell Suites
- Acquired Six Senses
- Evolving our approach to responsible business

4. Evolve owner proposition

- Investment in development resources driving signings pace
- More cost efficient prototypes for Holiday Inn, Staybridge Suites and Candlewood Suites
- Growing franchising for Holiday Inn, Holiday Inn Express and Crowne Plaza in Greater China with over 200 signings to date



3. Enhance revenue delivery

- Developing updated arrivals platform within IHG Concerto
- Attribute inventory and pricing on GRS to pilot by year-end
- Price optimisation software for Groups business in IHG Concerto

1. Build & leverage scale

- On track with \$125m efficiency programme
- New organisational structure embedded

2. Strengthen loyalty programme

- Enhancing value of programme securing experiences for members through US Open Tennis Championships partnership
- InterContinental Alliance Resorts partnership with Sands China in Macau giving guests the opportunity to earn and redeem points in highly desirable destinations
- Maximising value of points for members with pilots of variable pricing for redemption nights and ability to pay with points during guest stays

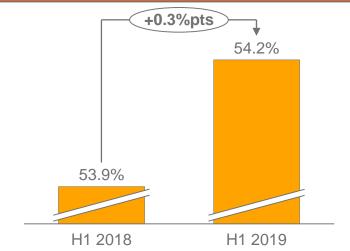


On track to deliver \$125m of savings by 2020 to reinvest in growth

Total annual savings of \$125m by 2020

- Total annual savings of \$125m by 2020
- Phasing unchanged:2018: 40%, 2019: 80%, 2020: 100%
- Savings fully re-invested on an annual basis

Progression in underlying fee margin¹



- Fee margin² up 130bps excluding the impact of \$6m savings realised ahead of investment in growth initiatives in H1 2018, and the small operating loss from the acquisition of Six Senses in H1 2019
- Continued strong focus on cost efficiency will result in medium term fee margin progression broadly in line with the historic average

¹ Fee margin excluding owned asset disposals, significant liquidated damages, current year acquisitions and stated at constant H1 2018 exchange rates (CER) 2 Reported Fee margin stated at AER

Our strategy for uses of cash remains unchanged





Invest in the business to drive growth



Maintain sustainable growth in ordinary dividend



Return surplus funds to shareholders

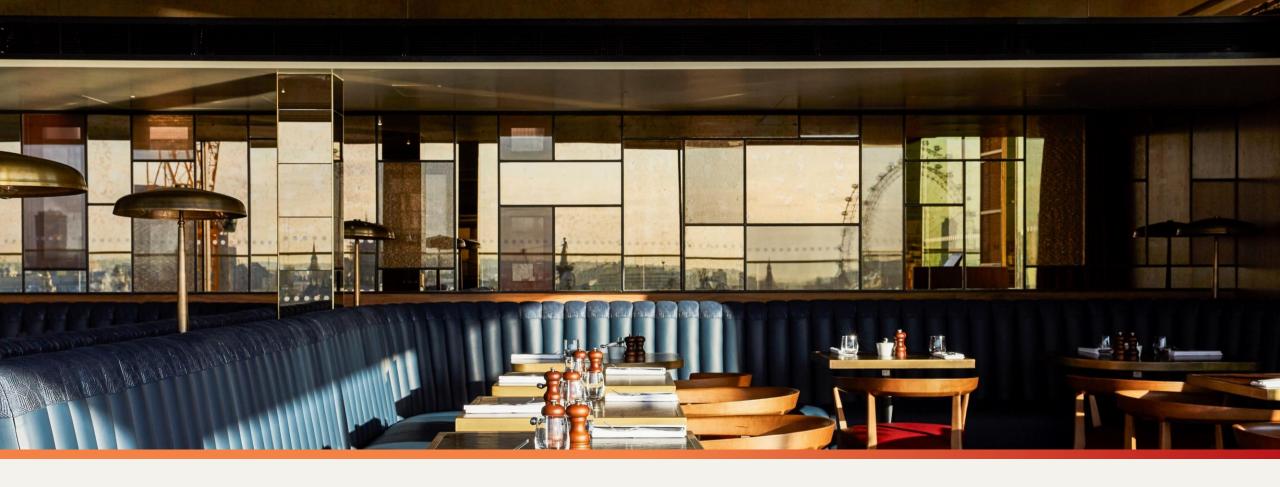
Commitment to Investment Grade Credit Rating 2.5x – 3.0x Net Debt : EBITDA¹

¹ Range represents best proxy for investment grade credit rating under accounting standard IFRS 16 - equivalent to 2.0 - 2.5x net debt: EBITDA under the previous standard

Conclusions



- We are working at pace and delivering against our new strategic initiatives
- Our company-wide efficiency programme is on track to deliver the expected savings by 2020
- Acceleration in net rooms growth from our established brands
- Positive owner reaction to new brands supports industry leading growth in the future
- Whilst there are always macro-economic and geo-political uncertainties in some markets, our broad geographic spread and the resilient, cash-generative nature of our business gives us confidence in the outlook for the balance of the year

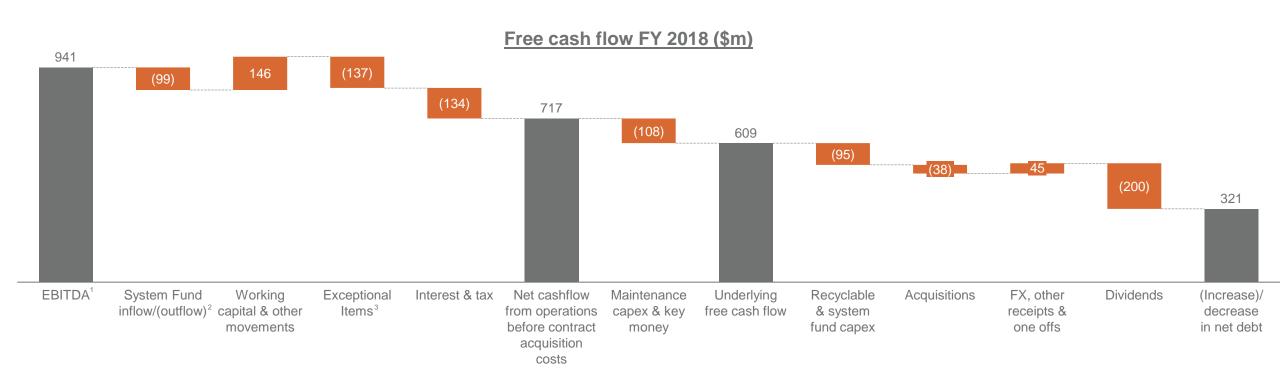


Sources & uses of Cash





Significant cashflow from operations well above capex needs

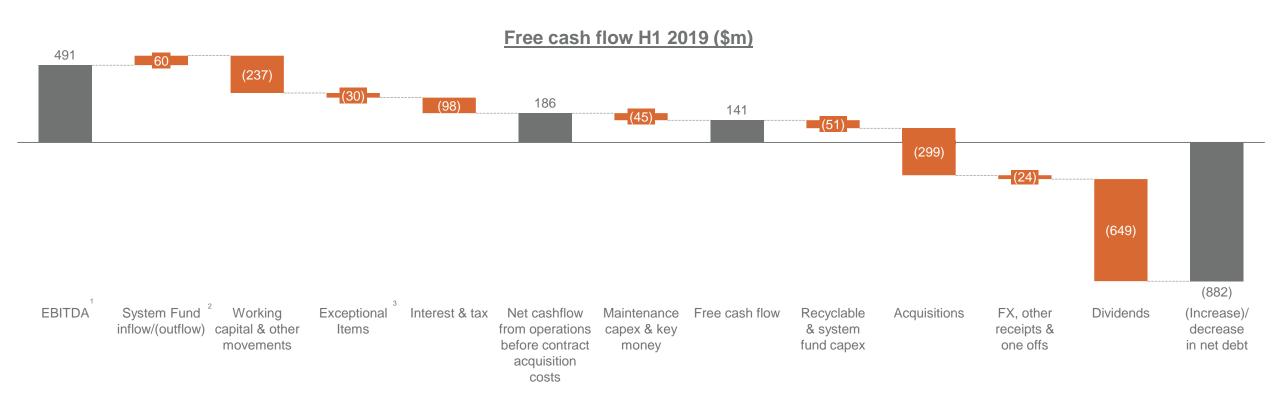


- Underlying free cash flow up \$93m year-on-year
- Gross capital expenditure of \$245m covered 2.9x by net cashflow from operations

¹ Before exceptional items and System Fund result; ² System Fund result excludes exceptional costs of \$47m in relation to efficiency programme; ³ Includes \$106m relating to group wide efficiency programme (\$47m in relation to the System Fund)







- Free cash flow down \$120m year-on-year, due to working capital outflow which will largely reverse, and higher cash tax
- Gross capital expenditure of \$101m covered 1.8x by net cashflow from operations

¹ Before exceptional items and System Fund result; ² System Fund result excludes exceptional costs of \$13m in relation to efficiency programme; ³ Includes \$24m relating to group wide efficiency programme (\$13m in relation to the System Fund)



Targeted capital expenditure to drive growth

Maintenance capex,				
key money and selective				
investments				

\$m	H1 2019	H1 2018	
Maintenance capex	28	25	
Key money	17	25	
Total	45	50	

Recyclable investments

	H1 2019	H1 2018	
Gross out	14	32	
Gross in	(5)	(2)	
Net total	9	30	

System Fund capital investments

Total capital investments

\$m	H1 2019	H1 2018
Gross out	42	50
Gross in	(25)	
Net total	17	32
Gross total	101	132
Net total	71	112

Medium term guidance:

- ~\$150m per annum
 - Key money: ~\$75m per annum
 - Maintenance capex: ~\$75m per annum

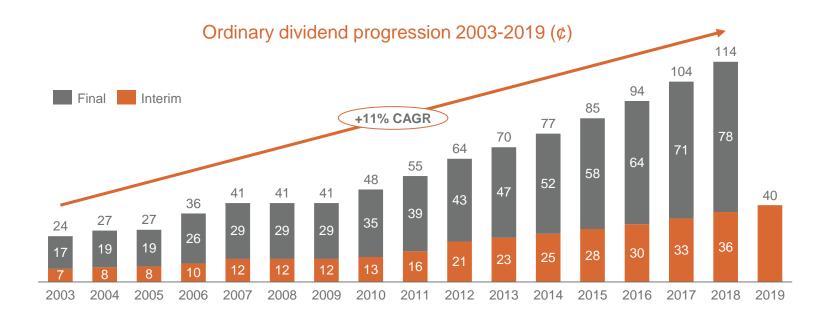
 ~\$100m per annum but expected to be broadly neutral over time

- ~\$100m per annum
- Repaid when depreciation charged to System fund
- Depreciation of GRS commenced in H2 2018
- Gross: up to \$350m per annum
- Net: ~\$150m



Highly cash generative business driving strong shareholder returns

- Strong cash flows driving consistent shareholder returns
 - Interim dividend up 10% to 39.9¢
 - \$0.5bn special dividend paid in Jan 2019
 - Total returns of ~\$13.6bn since 2003, ~40% from operations
 - \$2.5bn ordinary dividend
 - \$11.2bn additional
- Strong financial position:
 - \$1.9bn Bonds¹
 - \$1.4bn RCF²



Shareholder returns 2003-19 (\$bn)



¹ First Bond (£400m) matures in November 2022; ² Revolving Credit Facilities matures in March 2022



Strategic initiatives to drive industry leading rooms growth over the medium term





We have a clearly defined strategy which will continue to drive superior shareholder returns

Value creation: delivering industry-leading medium term net rooms growth



Targeted portfolio

- Attractive markets
- Highest opportunity segments
- Managed & franchised model

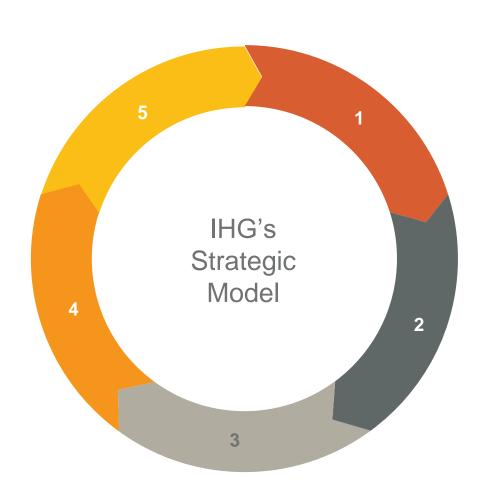
Disciplined execution

- New organisational design will redeploy resources to leverage scale and accelerate growth
- Initiatives funded by company-wide efficiency programme
- Capital discipline & balance sheet philosophy remain unchanged

Whilst doing business responsibly



But in order to deliver industry-leading net rooms growth over the medium term, we need to make our strategic model work harder



1. Build & leverage scale

Design a new organisational structure which redeploys resources to leverage scale and accelerate growth

2. Strengthen loyalty programme

Continue to innovate IHG Rewards Club to create a more differentiated offering and leverage & expand loyalty partnerships

3. Enhance revenue delivery

Prioritise digital & technological innovation to drive increased direct revenues e.g. Guest Reservation System

4. Evolve owner proposition

Upweight owner support to accelerate growth & expand our industry leading franchise offer into new areas

5. Optimise our preferred portfolio of brands for owners and guests

- Strengthen & grow existing brands
- Augment portfolio with new brands to match identified valuable opportunities

New organisational structure which redeploys resources to leverage scale and accelerate growth



New regional operating structure



Elie Maalouf Regional CEO, Americas



Jolyon Bulley Regional CEO, Greater China



Kenneth Macpherson Regional CEO, EMEAA

 Directing focus and effort on those markets that matter most, whilst leveraging best practices to drive profitable growth

Integrated Commercial and Technology organisation



George Turner
Chief Commercial &
Technology Officer

- Sales, Channels & Revenue Management integrated with technology to maximise delivery
- Increased speed in deploying new products and services
- Improved efficiency through removal of duplication

Global Marketing organisation



Claire Bennett
Chief Marketing Officer

- Strengthened brand, loyalty & marketing capabilities to drive agility & efficiency
- Global brand category leads introduced to drive performance & growth
- Leverage shared services to maximise scale benefits & drive effective marketing



Paul Edgecliffe-Johnson Chief Financial Officer



Nicolette Henfrey
EVP, Business Reputation
& Responsibility



Ranjay Radhakrishnan Chief Human Resources Officer



Yasmin Diamond EVP, Global Corporate Affairs



Optimise our preferred portfolio of brands for owners & guests



Optimising our brand portfolio



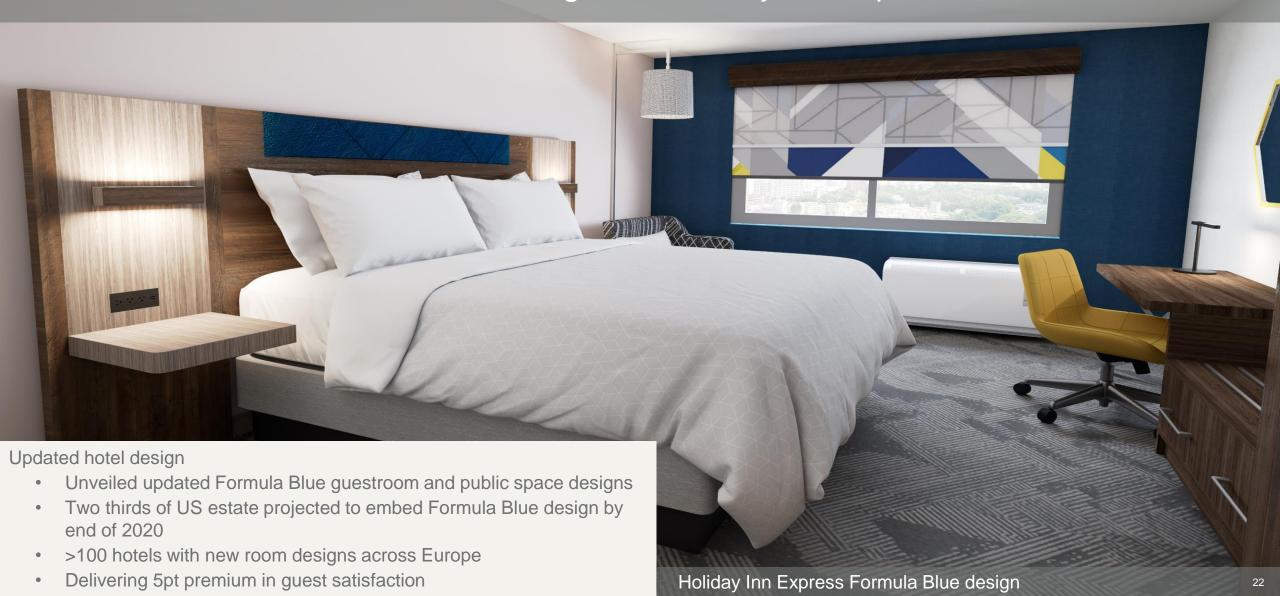
- Our established brands continue to drive the growth of our business

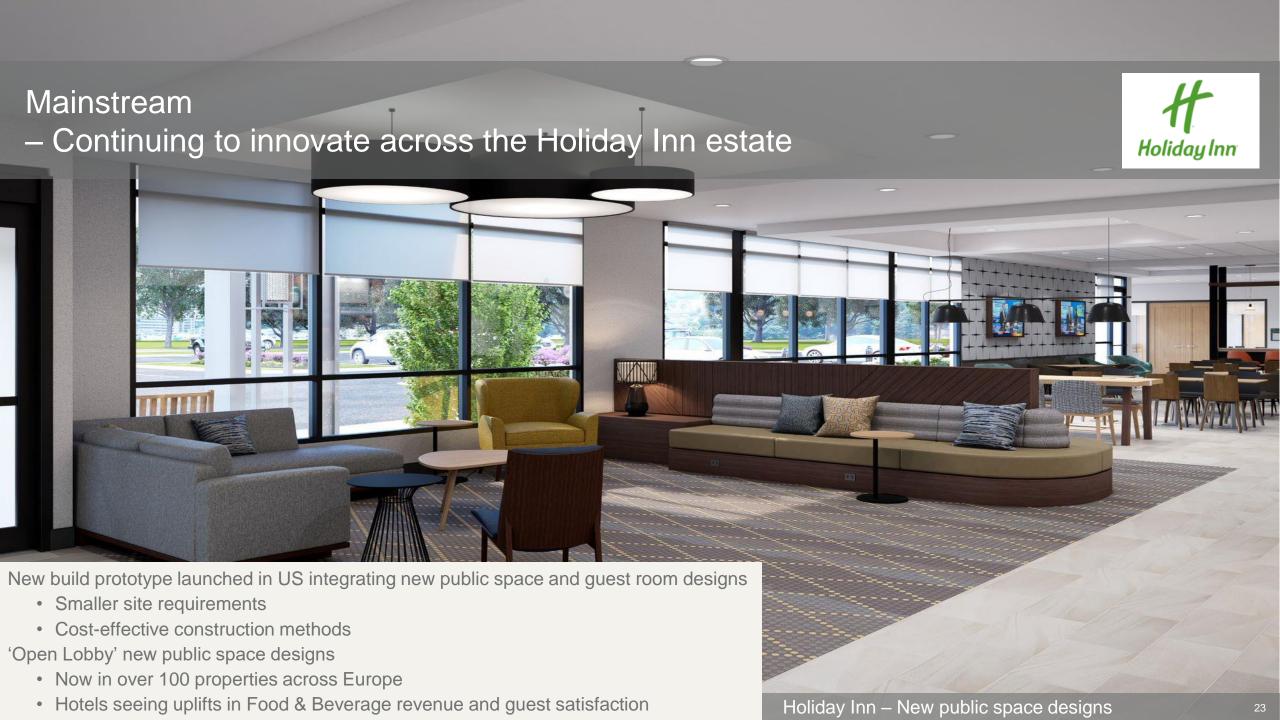


Mainstream

- Successful rollout of new hotel designs for Holiday Inn Express









Mainstream

New design prototypes across extended stay brands







- Launched new build brand prototype
 - Refresh of the hotel design
 - Drive owner returns through more efficient and flexible base plans
 - New brand logo to showcase an elevated experience for guests

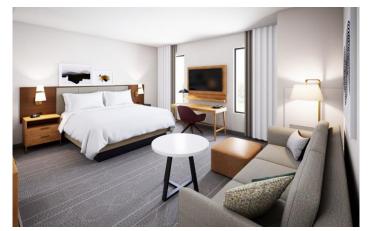


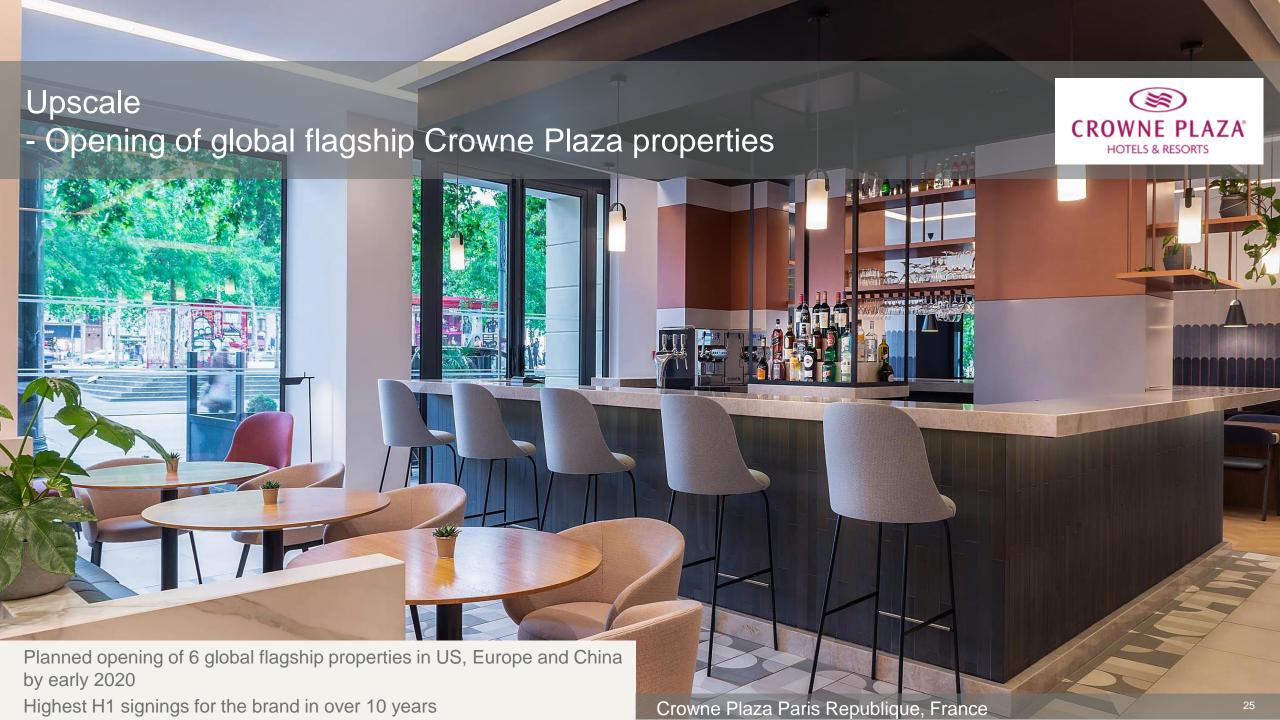




- Launched new build brand prototype
 - Based on over 18 months of guest research
 - Drive owner returns through efficiencies
 - Flexible designs which can work on smaller sites and in more markets
- New breakfast offer implemented across estate









Upscale

Increased pace of Hotel Indigo openings and signings



>100

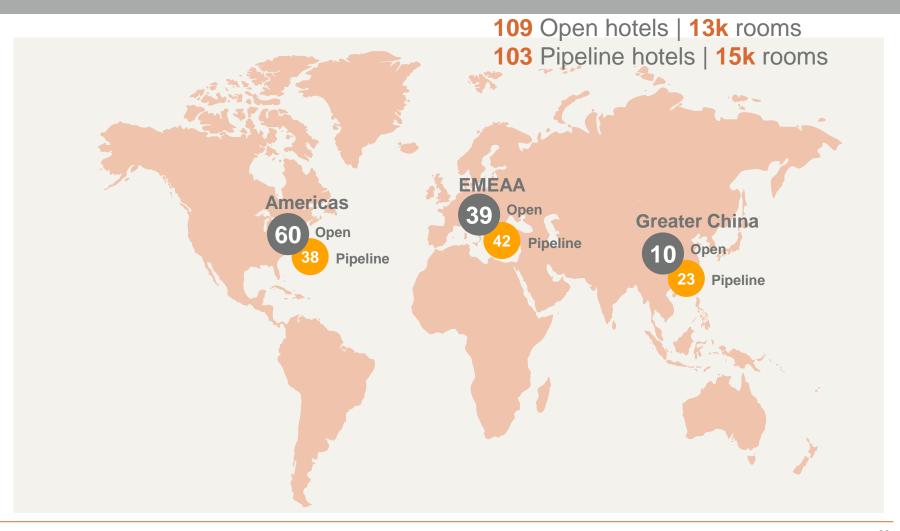
Hotels - A branded boutique chain with global scale

2X

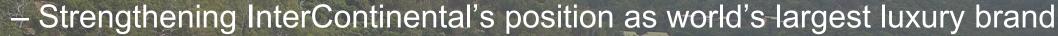
No of open hotels set to double over 5 years

16

New countries for Hotel Indigo signed into the pipeline

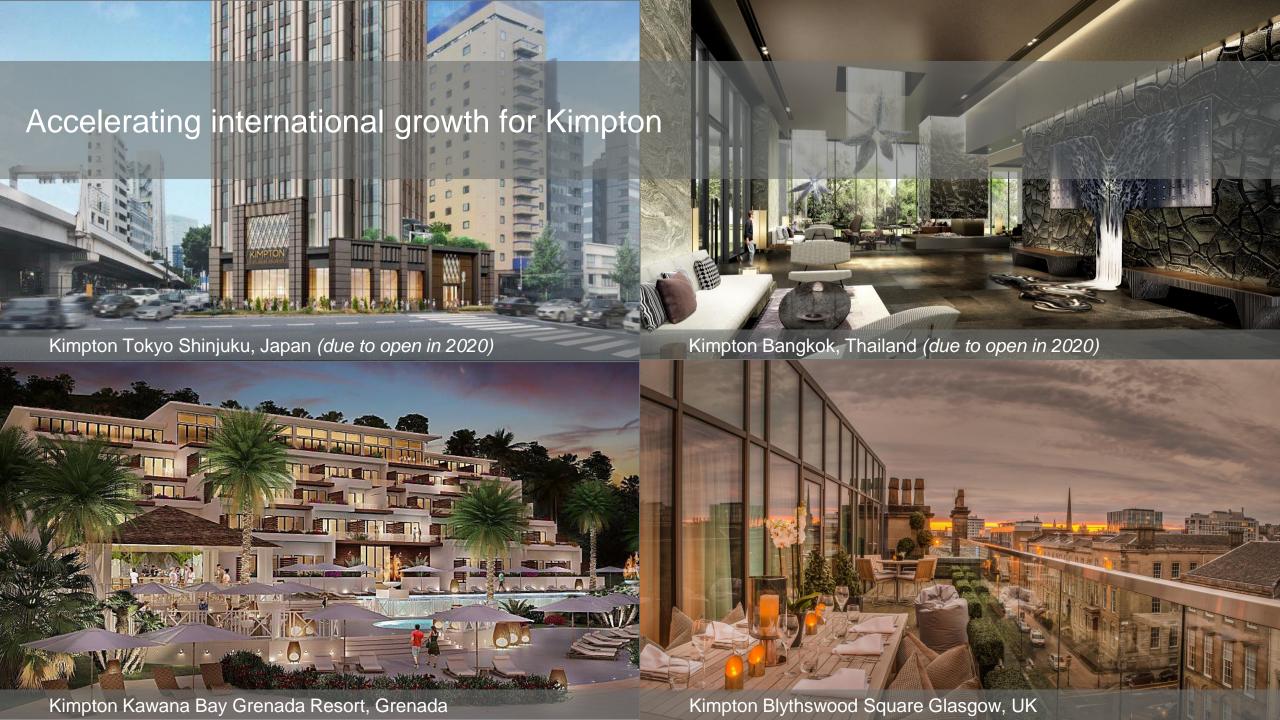


Luxury









Optimising our brand portfolio



- we have taken a strategic approach to identify opportunities

		← Categories —					
		Mains	stream ¹	Upscale	Lu	xury	
	High value, high growth segment		~\$115bn global segment ~\$40bn global segment ~\$65bn of growth to 2025 ~\$20bn of growth to 2025		~\$60bn global segment ~\$35bn of growth to 2025		
	IHG's New Offering	an IHG HOTEL	ATWELL SUITES" AN IHO HOTEL	VOCO THE AN ING HOTEL	REGENT	SIX SENSES HOTELS RESORTS SPAS	
Criteria	Owner Opportunity	 New build only Select service model Attractive returns enabled by an efficient operating model 	 New build led Focused service model Attractive returns enabled by an efficient operating model 	Existing hotel ownersAccess to IHG systems and revenue deliveryIdeal for conversions	New build and conversionsHigh-end specificationSizeable returns per asset	 New build and conversions Premium asset locations Sizeable returns per asset 	
	Guest Opportunity	 The basics done exceptionally well at a price point ~\$10-15 less than Holiday Inn Express Streamlined and efficient design 	 Stylish experiences and functional benefits at mainstream price Options and flexibility for longer stay guests 	Hotels connected by their individual characters, making memorable travel dependable	Top tier luxury offering catering to our most sophisticated guests	 Top tier luxury, leisure focused offering World renowned, resort locations Reputation for wellness and sustainability 	
	IHG's Competitive Offer	Industry leading midscale brand expertise	Track record of delivery with longer stay brands	Industry leading revenue management & reservation tools, strong B2B offer and loyalty programme	Operator of largest global Luxury brand ²	Operator of largest global Luxury brand ²	

^{1.} Mainstream classified as Midscale and Upper-Midscale; ^{2.} As per STR data



ATWELL SUITES

Mainstream

Launch of Atwell Suites





Brand design / concept

- Targeted at <u>"Opportunity Seekers"</u>
- Average stay of four to six nights
- Falls between traditional extended stay and select service hotels
- Developed in conjunction with our owners and guests
- Primarily new build with procured materials

Growth potential

- All-Suites market represents 152m room nights and \$18bn in revenue annually
- Fastest growing segment in the industry, with ~70% system size growth over the past 4 years
- Positive owner reaction with over 50 written expressions of owner interest
- First hotels are expected to break ground in 2020 and open in 2021

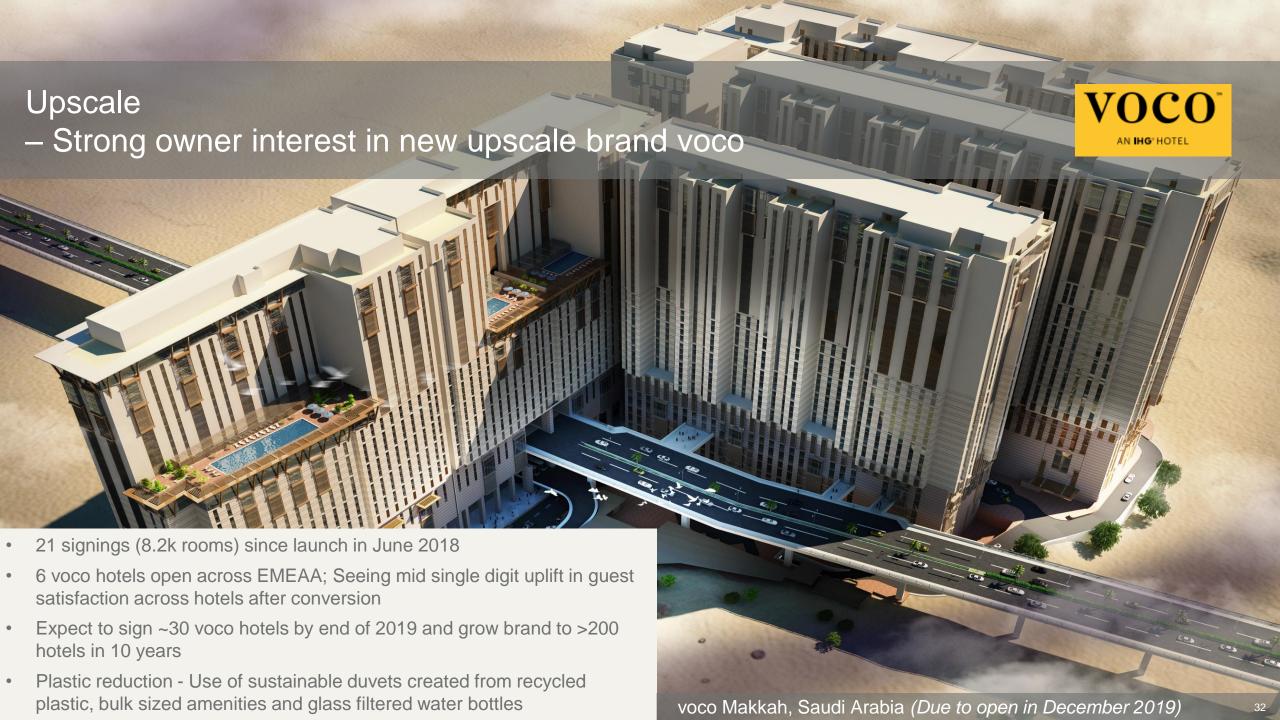
Mainstream

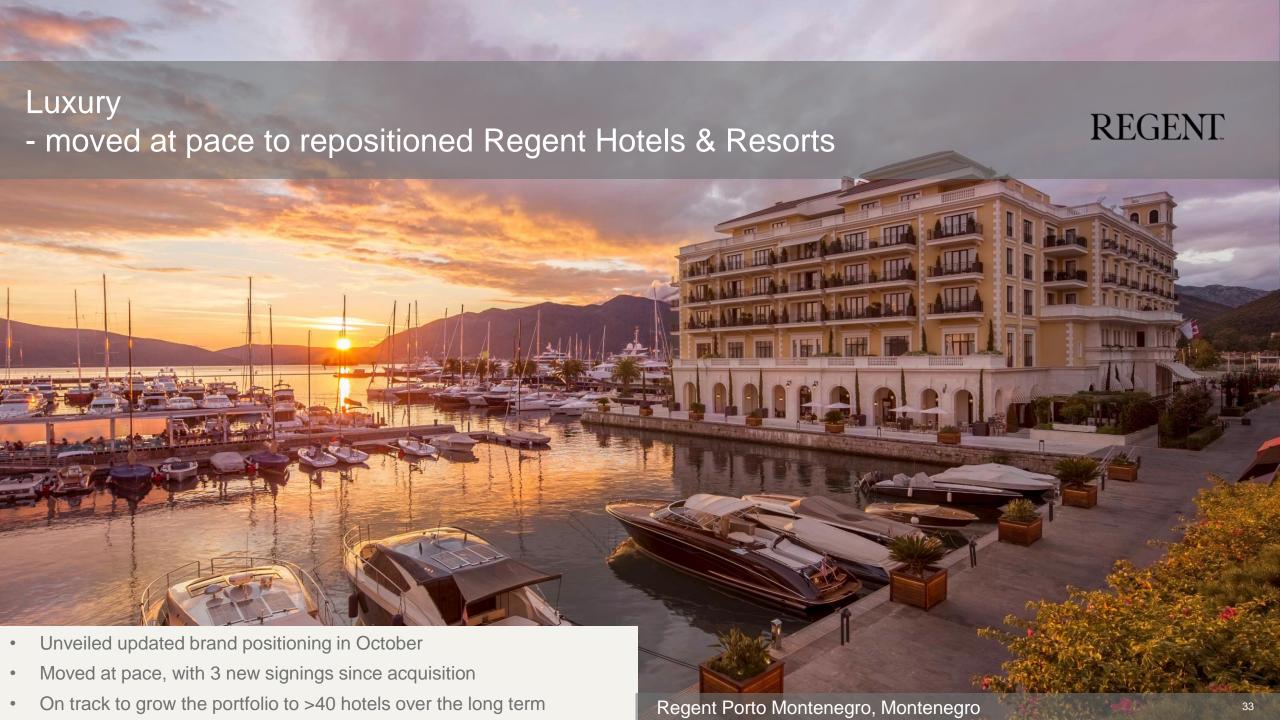


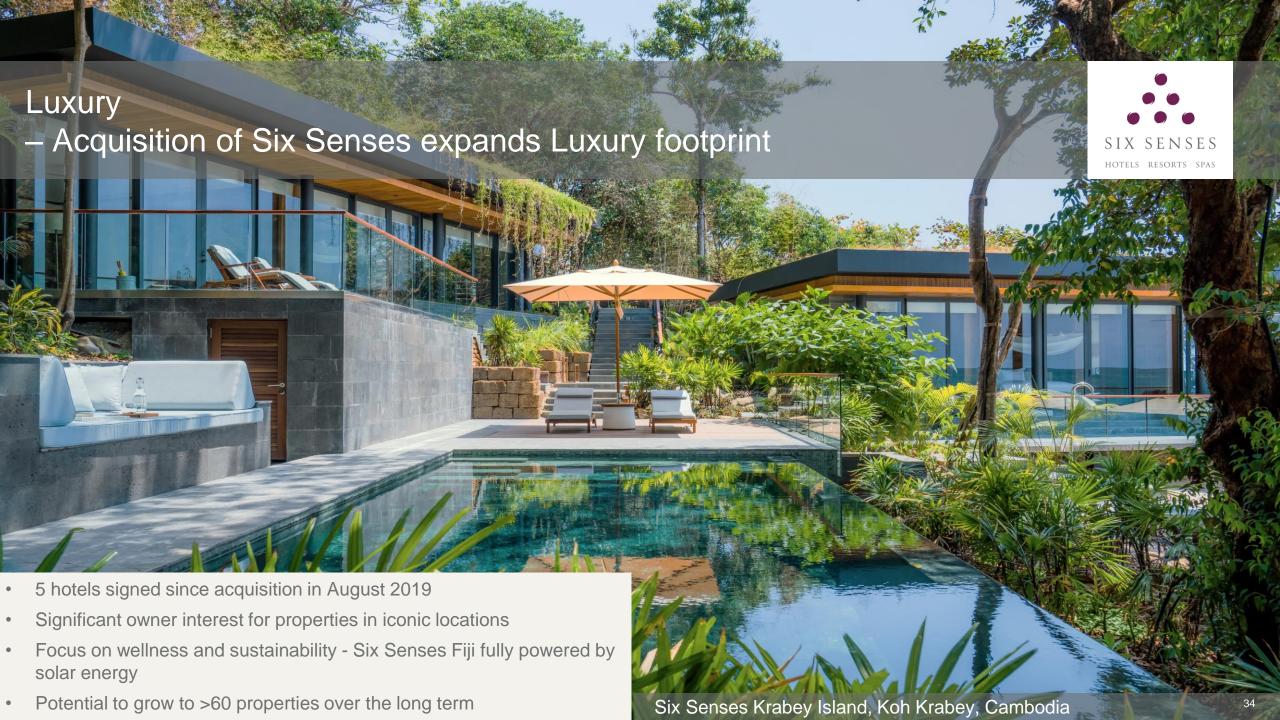


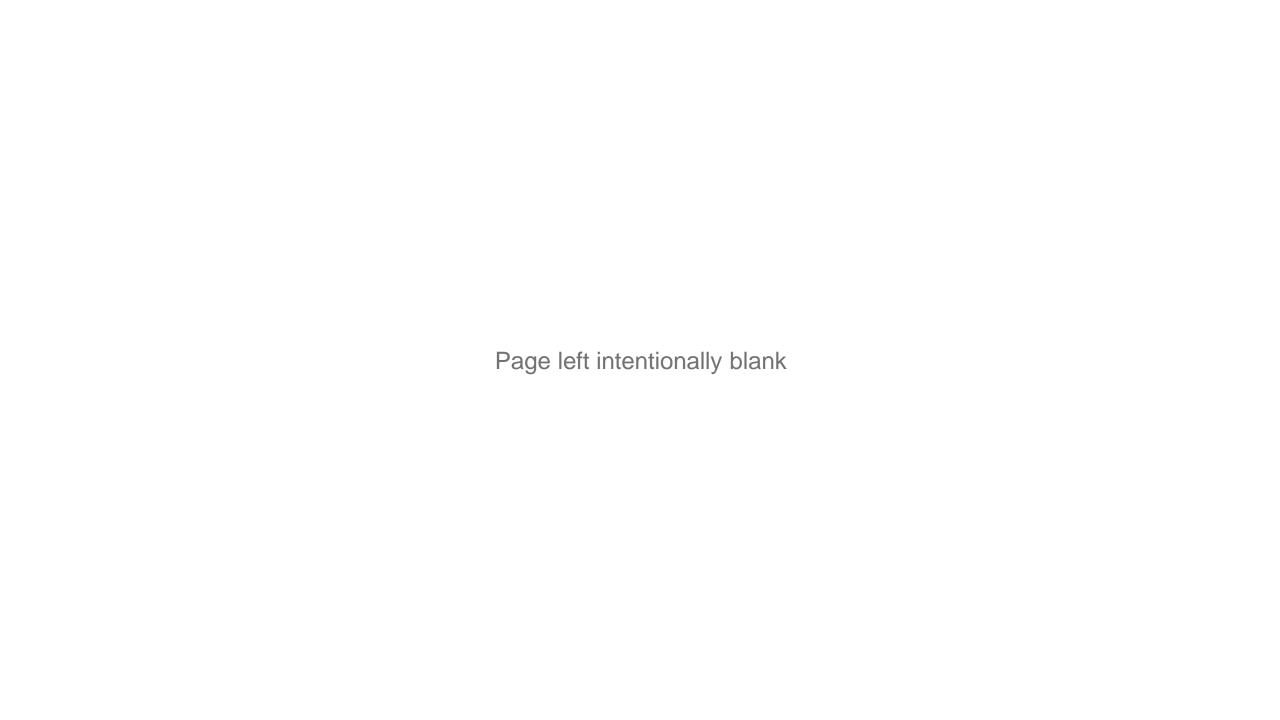


- ~200 signings (18k rooms) since launch, including 27 hotels in H1
- Three hotels now open; Expect to have ~10 open by end 2019
- >60 hotels with planning approved/under construction











Strengthen Loyalty Programme & Enhance Revenue Delivery



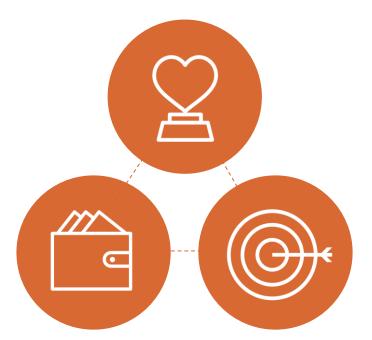
IHG[®]

Our loyalty programme delivers sustainable growth to IHG and our owners, and meets the needs and wants of our guests

Building Brands

IHG® Rewards Club builds relationships creating an experience that guests love, and a willingness to try new brands

~90% of qualified nights are from members who enrolled at a different hotel



Profitable Revenue

IHG® Rewards Club encourages members to spend more, through more profitable channels

> Members are 7x more likely to book direct and deliver a 25% stay premium

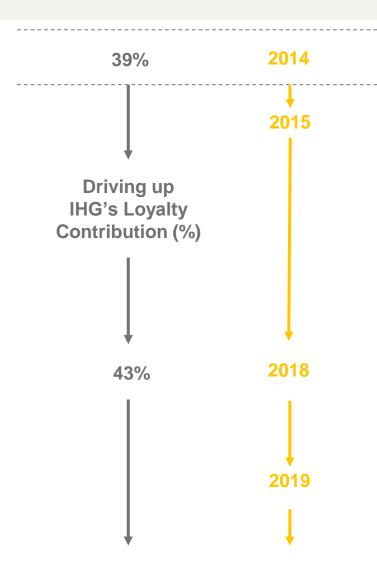
Driving Efficiency

IHG® Rewards Club creates efficiencies when talking to and targeting our customers

~75%% of qualified revenue is from members who opt-in to engage with us directly

IHG

We have significantly enhanced our loyalty programme in recent years and will continue to do more to drive up loyalty contribution



Launched Spire Elite – a new top-tier status

- 17% more Spire-level members since launch (75+ stays)
- Delivers one quarter of our loyalty revenue

Launched Your Rate by IHG Rewards Club – exclusive member pricing

- Driven +3.4%pts direct channel growth¹
- +2.0%pts retail segment growth1

Launched new strategic partnerships

- Amazon Kindle offers members free eBook downloads (US &UK)
- Fuel Rewards members earn points when topping up (US)
- Didi members get exclusive discounts on rides (Greater China)
- Open Table & Grubhub 1st hotel partnership to offer points for reservations (US)

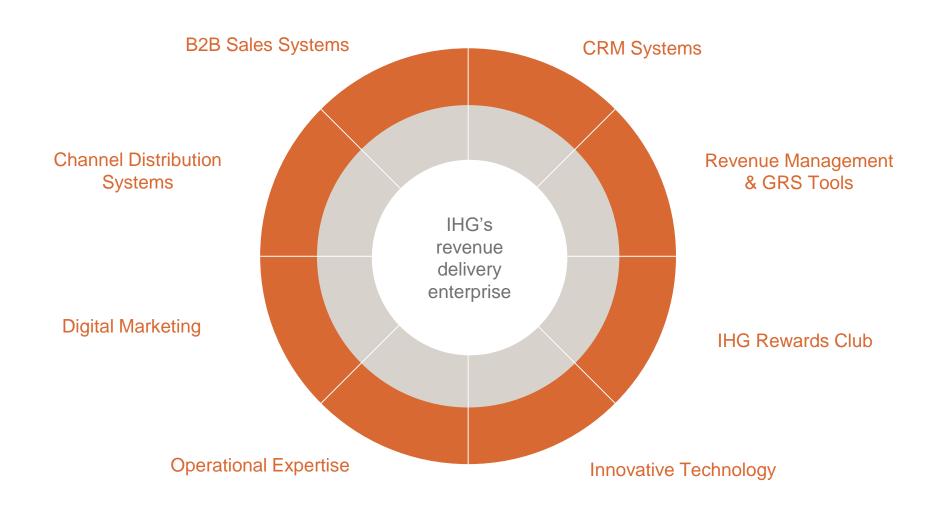
Continue to evolve and innovate

- Partnership with US Open Tennis Championships and the Cadillac Centre a multi-purpose indoor arena in Beijing
- Testing new features to increase member engagement with variable point pricing

^{1.} In the 12 months post launch



The IHG revenue delivery enterprise supports 5,600+ hotels across ~100 countries and delivers some 78% of rooms revenues





Leading digital content and technology innovation drive direct channel delivery

Lower cost direct channels driving delivery

• \$5.3bn of digital/mobile gross bookings p.a. in 2018, up by 13% YoY

Technology innovation provides platform for future growth

- IHG Connect seamless logon
 - Implemented/being installed in ~3,000 hotels
- Revenue Management for Hire
 - Now rolled out to over 3,300 hotels
 - Driving RGI uplift¹
- Guest Reservation System
 - Rolled-out across entire estate in 2018
 - On going development of enhanced functionality including new ways of classifying and selling room inventory

FY 2018 Channel Revenue Contribution



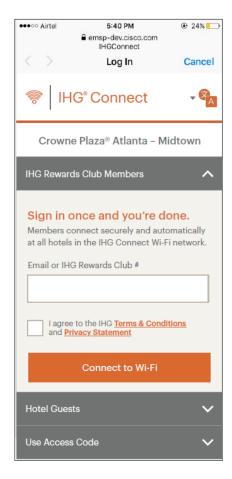
Loyalty & Digital



- optimising revenue delivery through loyalty and digital innovation

- We continue to strengthen our loyalty programme and digital platforms
- Loyalty contribution up 4%pts over the last 4 years, with variable point pricing set to offer greater value to members
- IHG mobile app downloads up 21%, with app sales up 36%
- Digital checkout now accounts for >\$5bn of revenue
- IHG Connect implemented or being installed in >4,000 hotels, driving Guest Love uplifts of >5%pts
- Provides a platform for the introduction of greater connectivity across the guest journey
- Strengthening Greater China offer through agreement with WeChat Pay



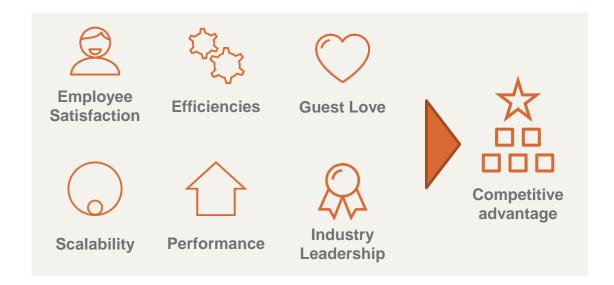


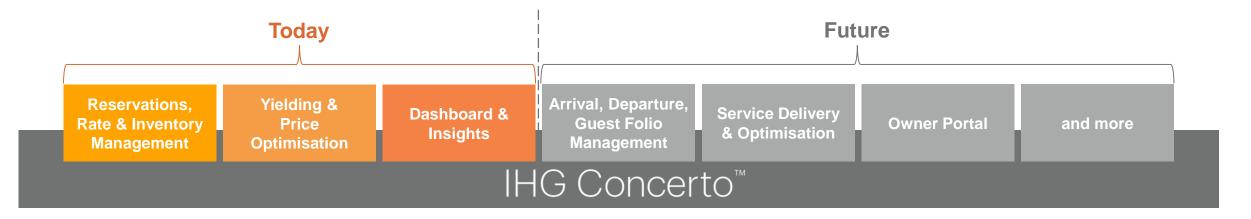
IHG Concerto™



- initial phase of rollout now complete

- IHG Concerto is our proprietary cloud based, hotel technology platform
- Initial functionality is now live across all our 5,600+ hotels
- Includes our new Guest Reservations System, developed in partnership with Amadeus
- Comprises industry-leading, plug and play architecture
- Gives IHG the flexibility to adapt to market demands

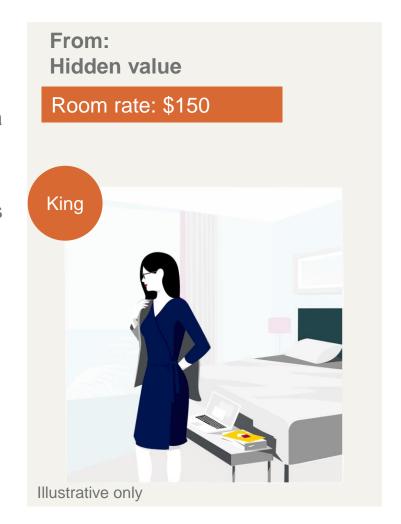


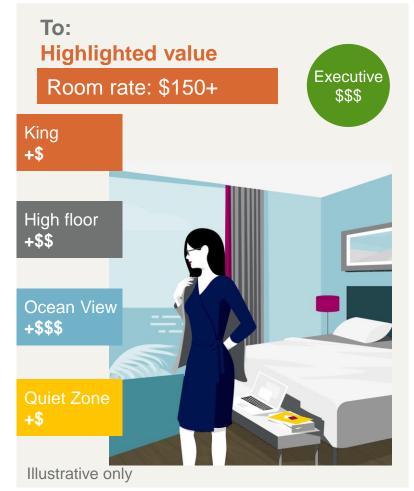


Guest Reservation System

IHG[®]

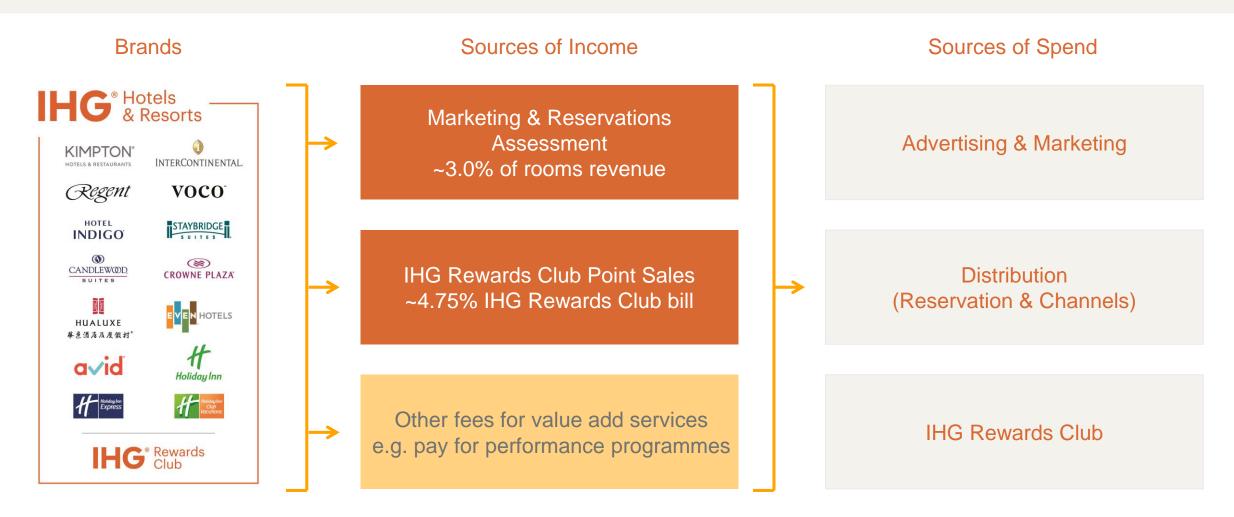
- development of attribute pricing
- The next phase for our GRS will involve developing and piloting attribute pricing
- At present, guests are typically offered a choice of room type when making a booking
- Attribute pricing will instead allow guests to choose rooms based on specific attribute type
- This will give guests a much greater opportunity to customise their stay
- It will also give owners the ability to unlock value through optimising pricing for desirable attributes
- Functionality will only be available to guests who book direct through IHG channels







IHG's ~\$1.2 bn¹ System Fund supports our brand marketing and our revenue delivery system



¹As at 31 December 2018



Providing True Hospitality for everyone is at the heart of everything we do

Our vision, purpose and values

Providing True Hospitality for everyone



Do the right thing



Aim higher



Show we care



Work better together



Celebrate difference

Environmental sustainability



- IHG Green Engage global standard across the Group to help hotels manage their energy, carbon, water and waste use through over 200 'Green Solutions' and implementation plans
- Drives profitability for owners whilst minimising environmental impact
- In 2018, we reduced carbon footprint per occupied room by 2.2%

Responsible procurement



- Built new responsible procurement function to drive our responsible business agenda across the supply change
- Established Strategic Supplier Management
 Office to work with suppliers to maximise value
 and minimise risk

Key stakeholder relationships



Shareholders: Regular engagement with investors and shareholders



- Employees: Ranked as an Aon's Global best employer
- **Hotel owners:** IHG Owners Association represents interests of over 3,400 hotel owners and operators



- Guests: Constantly look to enhance the guest experience
- Society: Work with NGOs to ensure we do business responsibly





Our Hotels

Plastic reduction



 First global hotel company to mandate bulk-size amenities across entire estate

Our Communities

Environmental sustainability



- Focus on reducing carbon per occupied room
- Innovative waste management trials

Our Culture

Employee engagement





- An AON Global best employer
- 2019 Best Place to Work for LGBTQ equality
- Colleague share plan



Appendices





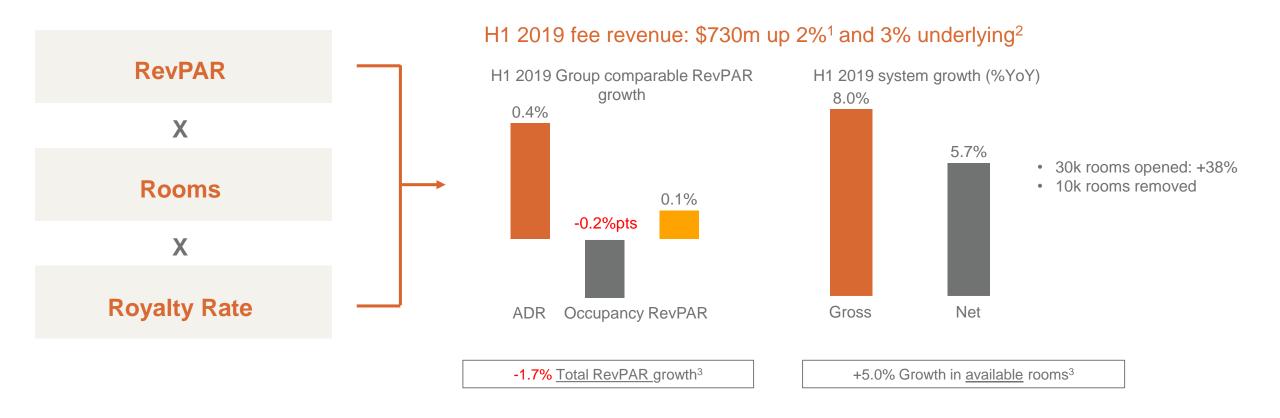
Financial performance

Results from reportable segments ¹	Reported			Underlying ²
\$ million	H1 2019	H1 2018 Restated ⁶	% Change	2019
Revenue ³	\$1,012m	\$900m	12%	13%
Operating profit	\$410m	\$413m	(1)%	2%
Revenue from fee business	\$730m	\$719m	2%	3%
Operating profit from fee business	\$394m	\$391m	1%	4%
Fee margin ⁴	53.7%	53.9%	(0.2)%pts	0.3%pts
Interest (including System Fund) ⁵	\$76m	\$56m	36%	36%
Reported tax rate	21%	22%	(1)%pts	(1)%pts
Reported basic weighted average shares	183m	190m	(4)%	(4)%
Adjusted EPS	143.2¢	145.3¢	(1)%	2%
Total Dividend	39.9¢	36.3¢	10%	10%

¹Reportable segments excludes system fund results, hotel cost reimbursements and exceptional items; ²Reportable segment results excluding owned asset disposals, significant liquidated damages, current year acquisitions and stated at constant H1 2018 exchange rates (CER); ³ Comprises the Group's fee business and owned, leased, and managed lease hotels, and excludes exceptional items. ⁴ Fee margin excludes owned, leased and managed lease hotels and significant liquidated damages; ⁵ Stated at actual exchange rates; Reported interest excludes \$9m of interest charges in relation to the System Fund ⁶ The 2018 comparatives have been restated to reflect the adoption of IFRS 16 'Leases'



Resilient fee-based business model driving solid fee revenue growth



¹ Growth stated at AER. ² Underlying fee revenue excludes owned, leased and managed lease hotels, significant liquidated damages, current year acquisitions and stated at constant H1 2018 exchange rates (CER) ³ Growth stated for underlying fee business



Strong penetration into developing markets continues to dilute short term RevPAR but provides a long runway for future revenue growth

	RevPAR Growth %		Net rooms growth %		Underlying Fee	Comments	
H1 2019	Comparable	Total ²	YoY	Available ²	Revenue ¹ Growth %	Comments	
	Hotels that have traded in all months being compared (i.e. steady state)	All hotels that were open in H1 2019 and H1 2018 (incl hotels that are ramping up)	30 th June 2019 vs 2018	Aggregate number of rooms available for sale in H1 2019 vs H1 2018			
Americas	0.1%	-0.8%	2.7%	2.7%	1.5%	Broadly in line	
EMEAA	0.2%	-1.7%	6.5%	6.3%	3.3%	Total RevPAR impacted by openings in less developed cities	
Greater China	-0.3%	-3.2%	18.2%	13.2%	7.7%	 Total RevPAR impacted by a number of properties in ramp up and openings in less developed cities 18.2% YoY rooms growth includes InterContinental Alliance Resorts in Macau, opened in June 19 	
Total	0.1%	-1.7%	5.7%	5.0%	3.1%		

¹ Underlying fee revenue and excludes owned, leased and managed lease hotels, significant liquidated damages, current year acquisitions, System Fund results and hotel cost reimbursements at constant H1 2018 exchange rates (CER)

² Underlying fee business Total RevPAR and Available rooms

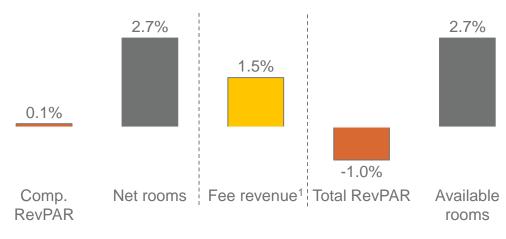
Americas

IHG

US RevPAR performance in line with the segments in which we compete

- Comparable RevPAR up 0.1%; US flat due to the lapping of hurricane related demand
- Q2 US RevPAR down 0.7%, impacted by Easter timing
- YoY net rooms growth 2.7% (Gross: up 4.7%)
- Underlying fee revenue¹ up 1%; underlying fee operating profit² up 4%:
 - Rooms growth and higher levels of termination fees offset net negative impact of previously disclosed items
- Owned, leased and managed lease profit³ down 5% due to renovations at one hotel
- Pipeline: 119k rooms; 14k signed
- 2 avid hotels opened in Q2 2019; ~200 signed since launch in September 17;
 26 signed in H1 2019

H1 2019 Growth in fee revenue drivers¹



H1 2019 Net rooms growth ('000s)



¹ Underlying fee revenue excludes owned, leased and managed lease hotels, significant liquidated damages, current year acquisitions and stated at constant H1 2018 exchange rates (CER) ² Underlying fee operating profit excludes owned asset disposals, owned, leased and managed lease hotels, significant liquidated damages and current year acquisitions at constant H1 2018 exchange rates (CER) ³ Growth stated at CER

Europe, Middle East, Asia and Africa Strong signings and openings pace; voco momentum continues

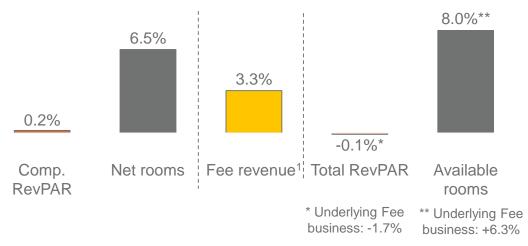


52

Comparable RevPAR up 0.2% (Q2 up 0.7%)

- UK up 2%; London up 5%; Provinces up 1%
- Continental Europe up 3%; strong performance in Germany up 4%
- Middle East down 5% due to continued increased supply and political unrest
- Japan up 3%; Australia down 2% due to lapping of the 2018 Commonwealth Games and continued supply growth
- YoY net rooms growth 6.5% (Gross: up 7.9%)
- Underlying fee revenue¹ up 3% and underlying fee operating profit² up 3%
- Owned, leased and managed lease profit³ down, largely due to the seasonality of profits in the UK portfolio deal hotels
- Pipeline: 78k rooms; 11k signed
 - Signings include 1 Regent, 2 InterContinental and 2 voco hotels

H1 2019 Growth in fee revenue drivers¹



H1 2019 Net rooms growth ('000s)



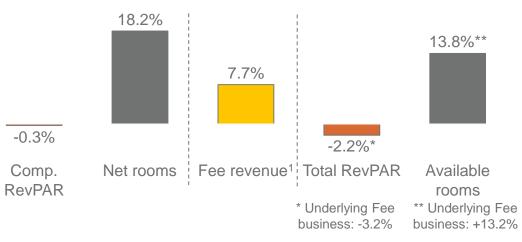
¹ Underlying fee revenue excludes owned, leased and managed lease hotels, significant liquidated damages, current year acquisitions and stated at constant H1 2018 exchange rates (CER) ² Underlying fee operating profit excludes owned asset disposals, owned, leased and managed lease hotels, significant liquidated damages and current year acquisitions at constant H1 2018 exchange rates (CER) ³ Growth stated at CER

Greater China Record rooms growth and signings; continued industry outperformance

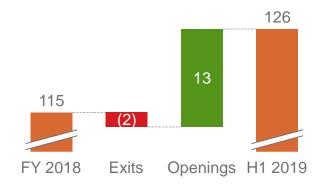


- Comparable RevPAR down 0.3% (Q2 down 0.5%) due to strong comparables
 - Mainland China down 1%; Tier 1-2 flat; and Tier 3-4 down 3%
 - Hong Kong down 0.4% due to the political disputes; Macau up 5.2%
- Total RevPAR down 2.2% due to mix effect of openings in lower RevPAR cities
- YoY net rooms growth 18.2% (Gross: 23.3%)
- Record openings of 12.8k rooms
- Underlying fee revenue¹ up 8% and operating profit² up 32% due to some benefit of cost phasing in the half
- Pipeline: 85k rooms
 - 22k rooms signed, strongest ever signings performance
 - Over 800 hotels open and in the pipeline

H1 2019 Growth in fee revenue drivers¹



H1 2019 Net rooms growth ('000s)



¹ Underlying fee revenue excludes owned, leased and managed lease hotels, significant liquidated damages, current year acquisitions and stated at constant H1 2018 exchange rates (CER)

² Underlying fee operating profit excludes owned asset disposals, owned, leased and managed lease hotels, significant liquidated damages and current year acquisitions at constant H1 2018 exchange rates (CER).



Currency translation decreases H1 2019 group EBIT from reportable segments by \$6m

Region ¹	Reportable Reported H1 2019		Reportable Segments H2 2018 at 28 June 2019 spot rate vs reported H2 2018 ³		
	Revenue	EBIT	Revenue	EBIT	
Americas	\$(2)m	\$(2)m	-	-	
EMEAA	\$(17)m	\$(4)m	\$(1)m	-	
Greater China	\$(4)m	\$(1)m	-	-	
Central Overheads	\$(2)m	\$1m	-	-	
Total IHG	\$(25)m	\$(6)m	\$(1)m	-	

¹ Major non USD currency exposure by region (**Americas:** Canadian Dollar, Mexican Peso; **EMEAA:** British Pound, Euro, Russian Rouble, Japanese Yen, Singapore Dollar; **Greater China:** Chinese Renminbi; **Central:** British Pound). ² Based on monthly average exchange rates each year. ³ 28 June 2019 spot rates: 0.79 GBP:USD; 0.88 EUR:USD.



H1 2019 significant items

Significant items noted at FY 2018 results, not repeated in 201	9
Timing of tax credit benefit	Americas
Reduction of income from an equity investment	Americas
Individually significant Liquidated Damages	EMEAA
Individually significant Liquidated Damages	Greater China

H1 2019	FY 2019
\$(4)m	\$(4)m
\$(5)m	\$(5)m
\$(3)m	\$(7)m
\$(4)m	\$(6)m

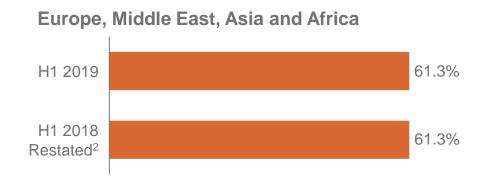
Significant items noted at FY 2018 results, impacting 2019	
Individually significant Liquidated Damages	EMEAA

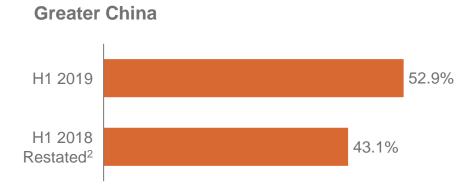
H1 2019	FY 2019
+\$4m	+\$8m



Fee margin¹ by region









^{*} Excluding the impact of \$6m savings realised ahead of investment in growth initiatives in H1 2018, and the small operating loss from the acquisition of Six Senses in H1 2019, reported fee margin would have been up 130bps

¹ Excludes owned, leased & managed lease hotel results, significant liquidated damages, current year acquisitions, System Fund results, hotel cost reimbursements and exceptional items and is stated at CER. ² H1 2018 fee margin updated for IFRS 16 'Leases' effective 1 January 2019





	\$m	FY 2017	FY 2018	H1 2019	Total to date
Cash costs	IHG (exceptional)	22	59	11	92
	System Fund (exceptional)	9	47	13	69
	Total	31	106	24	161
	IHG (exceptional)	36	56	10	102
Book costs	System Fund ¹	9	47	13	69
	Total	45	103	23	171

¹ Note that System Fund efficiency programme costs <u>do not</u> qualify as exceptional items on the income statement

Revenue & Operating Profit 2018-2019



Actual US\$			
Fee Business			
Owned, Leased & Managed Leases			
Total Americas			
Fee Business			
Owned, Leased & Managed Leases			
Total EMEAA			
Fac Business			
Fee Business			
Total Greater China			
Central Results			
Total Reportable Segments			
System Fund			
Reimbursement of Costs			
Total IHG			

Total Revenue			
Half Year			
2019	2019 2018		
418	413		
102	101		
520	514		
158	153		
180	80		
338	233		
66	69		
66	69		
88	84		
1,012	900		
593	595		
675	618		
2,280	2,113		

Total Operating Profit				
Half Year				
2019 2018				
323	312			
21	22			
344	334			
93	95			
(5)	-			
88	95			
36	32			
36	32			
(58)	(48)			
	,			
410	413			
47	(12)			
_	-			
457	401			





\$m	6 months to 30 June 2019	6 months to 30 June 2018
Operating profit from reportable segments ¹	410	413
System Fund result ²	60	18
Depreciation & amortisation ³	81	73
Working capital & other movements	(266)	(173)
Loyalty programme deferred revenue net movement	35	73
Equity-settled share-based cost	20	19
Retirement benefit contributions, net of cost	(1)	(12)
Purchase of shares by employee share trusts	(3)	(3)
Cash flows relating to exceptional items ⁴	(30)	(55)
Net interest paid & similar charges	(31)	(20)
Tax paid⁵	(67)	(5)
Lease payments	(22)	(17)
Capital expenditure: key money	(17)	(25)
Capital expenditure: maintenance	(28)	(25)
Free cash flow	141	261

- 1. Before System Fund result and exceptional items.
- 2. System Fund result stated before exceptional cost of \$13m (6 months to 30 June 2018 \$30m) in relation to efficiency programme.
- 3. Includes System Fund depreciation & amortisation of \$25m (6 months to 30 June 2018 \$18m).
- 4. Includes \$24m (6 months to 30 June 2018 \$48m) relating to the efficiency programme, of which \$13m (6 months to 30 June 2018 \$16m) is in relation to the System Fund.
- 5. Excludes tax paid on disposals.





\$m	6 months to 30 June 2019	6 months to 30 June 2018
Free cash flow	141	261
Capital expenditure: Recyclable investments	(14)	(32)
Capital expenditure: System Fund investment	(42)	(50)
Acquisitions	(299)	-
Disposal receipts: Other	5	2
Ordinary dividend	(139)	(130)
Special dividend	(510)	-
Transaction costs relating to shareholder returns	(1)	-
Dividends paid to non-controlling interests	-	(1)
Net cash (outflow)/ inflow	(859)	50
Exchange, lease repayments & other non-cash items	(23)	5
Opening net debt	(1,965)	(2,253)
Closing net debt	(2,847)	(2,198)





		Second Qtr			
Constant US\$	RevPAR	ADR	Occupancy		
σοποιαπί σοφ	%	%	%pts		
Americas	(0.5%)	0.6%	(0.8%)		
EMEAA	0.7%	0.1%	0.4%		
Greater China	(0.5%)	(1.2%)	0.5%		
Total IHG	(0.2%)	0.3%	(0.4%)		

	June YTD	
RevPAR	ADR	Occupancy
%	%	%pts
0.1%	0.8%	(0.5%)
0.2%	(0.4%)	0.5%
(0.3%)	(0.5%)	0.2%
0.1%	0.4%	(0.2%)

United States:			
InterContinental	0.7%	1.5%	(0.7%)
Kimpton	0.5%	(0.1%)	0.6%
Crowne Plaza	(1.0%)	0.9%	(1.4%)
Hotel Indigo	0.4%	(0.3%)	0.6%
EVEN Hotels	(1.1%)	(4.8%)	3.2%
Holiday Inn	(2.0%)	0.4%	(1.7%)
Holiday Inn Express	(0.3%)	0.1%	(0.3%)
Staybridge Suites	0.1%	(0.1%)	0.1%
Candlewood Suites	(1.5%)	(0.3%)	(1.0%)
All Brands	(0.7%)	0.3%	(0.7%)

1.3%	2.2%	(0.7%)
2.8%	0.5%	1.8%
(1.2%)	1.1%	(1.6%)
1.5%	0.5%	0.7%
(1.4%)	(4.1%)	2.1%
(1.4%)	0.6%	(1.3%)
0.3%	0.2%	0.1%
0.6%	(0.1%)	0.6%
(1.2%)	(0.2%)	(0.7%)
0.0%	0.5%	(0.4%)



Comparable RevPAR – 6 Months to 30 June 2019 Fee Business and Owned, Leased & Managed Leases

	Fee Business							Owned, Leased & Managed Leases						
Constant US\$	Hotels	Oc	c %	Α[DR	RevPAR		Hotels	Hotels Occ		ADR		RevPAR	
		2019	%Pts	2019	Growth	2019	Growth		2019	%Pts	2019	Growth	2019	Growth
InterContinental	43	71.9%	(1.9)	212.56	4.5%	152.77	1.8%	1	82.92%	4.3	327.13	2.6%	271.27	8.3%
Kimpton	59	79.2%	1.9	247.85	1.3%	196.26	3.8%							
Crowne Plaza	144	66.8%	(1.6)	128.36	1.1%	85.71	(1.3%)							
Hotel Indigo	47	74.6%	0.7	162.80	0.5%	121.51	1.5%							
EVEN Hotels	4	80.3%	2.9	167.88	(5.7%)	134.85	(2.2%)	3	73.4%	1.1	145.76	(1.5%)	107.02	0.1%
Holiday Inn	699	65.4%	(1.1)	113.27	0.9%	74.10	(0.9%)	2	86.6%	0.5	194.66	5.0%	168.61	5.6%
Holiday Inn Express	2,129	68.3%	(0.2)	113.97	0.3%	77.80	0.1%	_	00.070	0.0		0.070		0.070
Staybridge Suites	240	76.4%	0.5	119.65	(0.1%)	91.41	0.6%							
Candlewood Suites	371	73.0%	(0.6)	85.78	(0.2%)	62.64	(1.1%)							
		. 0.070	(0.0)	000	(0.270)	02.0.	(, 0)							
Americas	3,736	68.7%	(0.5)	121.34	0.8%	83.41	0.0%	6	82.2%	1.6	213.80	3.5%	175.65	5.6%
			_											
InterContinental	90	72.0%	0.7	200.75	0.0%	144.60	1.1%	4	64.0%	(0.2)	213.81	1.5%	136.87	1.2%
Crowne Plaza	160	72.0%	(0.1)	119.73	(0.9%)	86.25	(1.1%)							
Hotel Indigo	26	78.5%	1.4	141.30	0.1%	110.88	1.9%							
Holiday Inn	366	70.9%	(0.2)	98.32	(0.5%)	69.71	(0.8%)	1	94.2%	(2.4)	135.77	4.9%	127.86	2.4%
Holiday Inn Express	276	76.0%	1.9	87.38	(0.3%)	66.39	2.3%							
Staybridge Suites	11	75.2%	2.3	122.47	(1.4%)	92.09	1.8%							
EMEAA	929	72.6%	0.5	117.14	(0.4%)	85.04	0.2%	5	67.8%	(0.4)	200.20	2.0%	135.74	1.4%
InterContinental	34	65.3%	1.8	128.26	(1.4%)	83.74	1.4%							
HUALUXE	7	48.3%	2.7	71.39	0.4%	34.48	6.5%							
Crowne Plaza	73	58.8%	(0.4)	78.33	(1.5%)	46.09	(2.2%)							
Hotel Indigo	7	63.9%	(0.4)	148.53	(2.0%)	94.85	(2.6%)							
Holiday Inn	75	63.5%	(0.4)	68.17	(0.4%)	43.29	(0.5%)							
Holiday Inn Express	88	60.1%	(0.1)	49.44	0.8%	29.70	0.5%							
Toliday IIII Express	30	00.176	(0.1)	73.77	0.070	23.10	0.576							
Greater China	284	61.2%	0.2	78.54	(0.5%)	48.08	(0.3%)	0	0.0%	0.0	0.00	0.0%	0.00	0.0%
T / 1 1110			(0.0)										4505	
Total IHG	4,949	68.8%	(0.2)	115.67	0.4%	79.59	0.1%	11	75.3%	0.6	207.99	2.9%	156.71	3.8%



Comparable RevPAR – 6 Months to 30 June 2019 Total

Constant US\$	Hotels	Oc	c %	AE	DR .	RevPAR		
		2019	%Pts	2019	Growth	2019	Growth	
InterContinental	44	72.2%	(1.7)	216.16	4.5%	156.01	2.1%	
Kimpton	59	79.2%	1.9	247.85	1.3%	196.26	3.8%	
Crowne Plaza	144	66.8%	(1.6)	128.36	1.1%	85.71	(1.3%)	
Hotel Indigo	47	74.6%	0.7	162.80	0.5%	121.51	1.5%	
EVEN Hotels	7	77.3%	2.1	158.69	(4.1%)	122.67	(1.4%)	
Holiday Inn	701	65.6%	(1.1)	114.09	0.9%	74.82	(0.8%)	
Holiday Inn Express	2,129	68.3%	(0.2)	113.97	0.3%	77.80	0.1%	
Staybridge Suites	240	76.4%	0.5	119.65	(0.1%)	91.41	0.6%	
Candlewood Suites	371	73.0%	(0.6)	85.78	(0.2%)	62.64	(1.1%)	
Americas	3,742	68.8%	(0.5)	121.79	0.8%	83.79	0.1%	
	-,		(* - /	-				
InterContinental	94	71.6%	0.7	201.34	0.1%	144.21	1.1%	
Crowne Plaza	160	72.0%	(0.1)	119.73	(0.9%)	86.25	(1.1%)	
Hotel Indigo	26	78.5%	1.4	141.30	0.1%	110.88	1.9%	
Holiday Inn	367	71.0%	(0.2)	98.48	(0.5%)	69.89	(0.8%)	
Holiday Inn Express	276	76.0%	1.9	87.38	(0.3%)	66.39	2.3%	
Staybridge Suites	11	75.2%	2.3	122.47	(1.4%)	92.09	1.8%	
EMEAA	934	72.6%	0.5	117.86	(0.4%)	85.51	0.2%	
		1 _ 10 / 0	0.0		(01170)		0.270	
InterContinental	34	65.3%	1.8	128.26	(1.4%)	83.74	1.4%	
HUALUXE	7	48.3%	2.7	71.39	0.4%	34.48	6.5%	
Crowne Plaza	73	58.8%	(0.4)	78.33	(1.5%)	46.09	(2.2%)	
Hotel Indigo	7	63.9%	(0.4)	148.53	(2.0%)	94.85	(2.6%)	
Holiday Inn	75	63.5%	(0.1)	68.17	(0.4%)	43.29	(0.5%)	
Holiday Inn Express	88	60.1%	(0.1)	49.44	0.8%	29.70	0.5%	
Greater China	284	61.2%	0.2	78.54	(0.5%)	48.08	(0.3%)	
Total IHG	4,960	68.8%	(0.2)	116.16	0.4%	79.97	0.1%	





	Franchised		Man	aged	Owned, Leased 8	& Managed Leases	Total		
	Hotels	Rooms	Hotels	Rooms	Hotels	Rooms	Hotels	Rooms	
InterContinental	25	6,972	24	10,099	2	822	51	17,893	
Kimpton	1	112	63	12,309	0	0	64	12,421	
Crowne Plaza	135	35,206	16	5,250	0	0	151	40,456	
Hotel Indigo	55	6,654	5	1,132	0	0	60	7,786	
EVEN Hotels	4	550	3	503	3	498	10	1,551	
Holiday Inn	767	130,393	13	3,653	2	903	782	134,949	
Holiday Inn Express	2,311	208,971	1	252	0	0	2,312	209,223	
avid hotels	3	261	0	0	0	0	3	261	
Staybridge Suites	249	26.094	26	3.333	0	0	275	29.427	
Candlewood Suites	340	30,025	61	7,553	0	0	401	37,578	
Other	19	9.921	83	13,243	0	0	102	23,164	
		- 1-	295		7	2.223			
Americas	3,909	455,159	295	57,327	/	2,223	4,211	514,709	
Six Senses	1	196	15	1,074	1	56	17	1,326	
Regent	1	440	1	136	1	195	3	771	
InterContinental	15	4,773	89	26,443	4	1,441	108	32,657	
Kimpton	0	0	1	274	3	646	4	920	
Crowne Plaza	105	24,032	77	21,969	0	0	182	46,001	
Hotel Indigo	33	3,089	6	930	0	0	39	4,019	
voco Hotels	1	180	3	930	1	142	5	1,252	
Holiday Inn	308	50,916	79	20,931	1	207	388	72,054	
Holiday Inn Express	271	35,807	42	8,971	0	0	313	44,778	
Staybridge Suites	11	1,492	6	897	0	0	17	2,389	
Other	1	68	5	7,356	8	1,427	14	8,851	
EMEAA	747	120,993	324	89,911	19	4,114	1,090	215,018	
Six Senses	0	0	1	122	0	0	1	122	
Regent	1	538	2	694	0	0	3	1,232	
InterContinental	1	570	45	18.316	0	0	46	18.886	
Kimpton	0	0	1	129	0	0	1	129	
HUALUXE	0	0	9	2.632	0	0	9	2,632	
Crowne Plaza	3	1,107	90	31,930	0	0	93	33,037	
Hotel Indigo	0	0	10	1,505	0	0	10	1,505	
Holiday Inn	6	2,246	93	27,258	0	0	99	29,504	
	45	7,945	106	24,540	0	0	151	32,485	
Holiday Inn Express Other	3	7,945 5,607	6	1,049	0	0	9	6,656	
Greater China	59	18.013	363	108,175	0	0	422	126,188	
Six Senses	1	196	16	1,196	1	56	18	1,448	
Regent	2	978	3	830	1	195	6	2,003	
InterContinental	41	12,315	158	54,858	6	2,263	205	69,436	
Kimpton	1	112	65	12,712	3	646	69	13,470	
HUALUXE	0	0	9	2,632	0	0	9	2,632	
Crowne Plaza	243	60,345	183	59,149	0	0	426	119,494	
Hotel Indigo	88	9,743	21	3,567	0	0	109	13,310	
EVEN Hotels	4	550	3	503	3	498	10	1,551	
voco Hotels	1	180	3	930	1	142	5	1,252	
Holiday Inn	1,081	183,555	185	51,842	3	1,110	1,269	236,507	
Holiday Inn Express	2,627	252,723	149	33,763	0	0	2,776	286,486	
avid hotels	3	261	0	0	0	0	3	261	
I .	260	27,586	32	4,230	0	0	292	31,816	
Staybridge Suites						1 -			
Staybridge Suites Candlewood Suites	340	30,025	61	7,553	0	0	401	37,578	
	340 23	30,025 15,596	61 94	7,553 21,648	0 8	0 1,427	401 125	37,578 38,671	





Hotels Rooms Rooms Hotels Rooms Room	Rooms 462 1,158 2,557 1,113 5,248 1,441 13,593 46,412 17,834 17,221 8,457 3,034 118,530 875 664 7,130 1,240
InterContinental 3	1,158 2,557 1,113 5,248 1,441 13,593 46,412 17,834 17,221 8,457 3,034 118,530 875 664 7,130 1,240
InterContinental	1,158 2,557 1,113 5,248 1,441 13,593 46,412 17,834 17,221 8,457 3,034 118,530 875 664 7,130 1,240
Kimpton 3 564 15 1,993 0 0 18 Crowne Plaza 5 1,1113 0 0 0 0 0 35 Hottel Indigo 37 5,170 1 78 0 0 0 38 EVEN Hotels 8 965 3 476 0 0 0 111 114 114 114 114 114 114 114 114 114 114 116 116 116 0 0 0 0 116 116 116 116 116 116 116 116 116 117,221 0 0 0 0 0 0 114	2,557 1,113 5,248 1,441 13,593 46,412 17,834 17,221 8,457 3,034 118,530 875 664 7,130 1,240
Crowne Plaza	1,113 5,248 1,441 13,593 46,412 17,834 17,221 8,457 3,034 118,530 875 664 7,130 1,240
Hotel Indigo ST	5,248 1,441 13,593 46,412 17,834 17,221 8,457 3,034 118,530 875 664 7,130 1,240
EVEN Hotels	1,441 13,593 46,412 17,834 17,221 8,457 3,034 118,530 875 664 7,130 1,240
Holiday Inn	13,593 46,412 17,834 17,221 8,457 3,034 118,530 875 664 7,130 1,240
Holiday Inn Express	46,412 17,834 17,221 8,457 3,034 118,530 875 664 7,130 1,240
Six Senses 0 0 0 0 0 0 0 0 0	17,834 17,221 8,457 3,034 118,530 875 664 7,130 1,240
Staybridge Suites 166 17,221 0 0 0 0 166 94 8,457 0 0 0 0 0 94 94 0 94 0 0 18 3,034 0 0 18 94 0 18 1	17,221 8,457 3,034 118,530 875 664 7,130 1,240
Candlewood Suites 94 8,457 0 0 0 0 0 94 Other 0 0 18 3,034 0 0 0 18 America 1,099 111,663 46 6,867 0 0 18 Six Senses 0 0 12 875 0 0 12 Regent 0 0 4 664 0 0 4 InterContinental 4 615 26 6,515 0 0 4 Kimpton 0 0 6 1,085 1 155 7 HUALUXE 0 0 0 0 0 0 0 0 Crowne Plaza 9 1,943 28 7,881 0 0 37 Hotel Indigo 17 2,203 25 4,044 0 0 42 EVEN Hotels 1 200 0 0	8,457 3,034 118,530 875 664 7,130 1,240
Other 0 0 18 3,034 0 0 18 America 1,099 111,663 46 6,867 0 0 1,145 Six Senses 0 0 12 875 0 0 12 Regent 0 0 4 664 0 0 4 InterContinental 4 615 26 6,515 0 0 30 Kimpton 0 0 6 1,085 1 155 7 HUALUXE 0 0 0 0 0 0 0 0 Crowne Plaza 9 1,943 28 7,881 0 0 37 Hotel Indigo 17 2,203 25 4,044 0 0 42 EVEN Hotels 1 200 0 0 0 0 1 1 voco Hotels 3 293 7 1,605 0	3,034 118,530 875 664 7,130 1,240
America 1,099 111,663 46 6,867 0 0 1,145 Six Senses 0 0 12 875 0 0 12 Regent 0 0 4 664 0 0 4 InterContinental 4 615 26 6,515 0 0 30 Kimpton 0 0 6 1,085 1 155 7 HUALUXE 0 0 0 0 0 0 0 0 Crowne Plaza 9 1,943 28 7,881 0 0 37 Hotel Indigo 17 2,203 25 4,044 0 0 42 EVEN Hotels 1 200 0 0 0 0 1 voco Hotels 3 293 7 1,605 0 0 10 Holiday Inn 41 7,496 77 19,052 0 0 118 <td< td=""><td>875 664 7,130 1,240</td></td<>	875 664 7,130 1,240
Six Senses 0 0 12 875 0 0 12 Regent 0 0 4 664 0 0 4 InterContinental 4 615 26 6,515 0 0 30 Kimpton 0 0 6 1,085 1 155 7 HUALUXE 0 0 0 0 0 0 0 Crowne Plaza 9 1,943 28 7,881 0 0 37 Hotel Indigo 17 2,203 25 4,044 0 0 42 EVEN Hotels 1 200 0 0 0 0 1 1 voco Hotels 3 293 7 1,605 0 0 10 10 Holiday Inn 41 7,496 77 19,052 0 0 118 Holiday Inn 41 7,496 77 19,052 0<	875 664 7,130 1,240
Regent 0 0 4 664 0 0 4 InterContinental 4 615 26 6,515 0 0 30 Kimpton 0 0 6 1,085 1 155 7 HUALUXE 0 0 0 0 0 0 0 Crowne Plaza 9 1,943 28 7,881 0 0 37 Hottel Indigo 17 2,203 25 4,044 0 0 42 EVEN Hotels 1 200 0 0 0 0 1 voco Hotels 3 293 7 1,605 0 0 10 Holiday Inn 41 7,496 77 19,052 0 0 118 Holiday Inn Express 79 12,541 33 6,615 0 0 112	664 7,130 1,240
Regent 0 0 4 664 0 0 4 InterContinental 4 615 26 6,515 0 0 30 Kimpton 0 0 6 1,085 1 155 7 HUALUXE 0 0 0 0 0 0 0 Crowne Plaza 9 1,943 28 7,881 0 0 37 Hottel Indigo 17 2,203 25 4,044 0 0 42 EVEN Hotels 1 200 0 0 0 0 1 voco Hotels 3 293 7 1,605 0 0 10 Holiday Inn 41 7,496 77 19,052 0 0 118 Holiday Inn Express 79 12,541 33 6,615 0 0 112	664 7,130 1,240
InterContinental	7,130 1,240
Kimpton 0 0 6 1,085 1 155 7 HUALUXE 0 0 0 0 0 0 0 0 Crowne Plaza 9 1,943 28 7,881 0 0 0 37 Hotel Indigo 17 2,203 25 4,044 0 0 42 EVEN Hotels 1 200 0 0 0 0 11 voco Hotels 3 293 7 1,605 0 0 10 Holiday Inn 41 7,496 77 19,052 0 0 118 Holiday Inn Express 79 12,541 33 6,615 0 0 112	1,240
HUÁLUXE 0 37 Holiday 1 2,943 25 4,044 0 0 0 42 2 2 2 2 4,044 0 0 0 1 42 2 2 2 0 0 0 1 0 1 0 0 1 0 0 1 0 0 1 0 0 1 0 0 1 0 0 1 0 0 1 0 0 1 0 0 1 0 0 1 0 0 1 0 0 1 0 0 1 0 0 1 0 0 1 0 0 1 0 0 1 1 0 0 1	
Crowne Plaza 9 1,943 28 7,881 0 0 37 Hotel Indigo 17 2,203 25 4,044 0 0 42 EVEN Hotels 1 200 0 0 0 0 1 voco Hotels 3 293 7 1,605 0 0 10 Holiday Inn 41 7,496 77 19,052 0 0 118 Holiday Inn Express 79 12,541 33 6,615 0 0 112	
Hotel Indigo 17 2,203 25 4,044 0 0 42 EVEN Hotels 1 200 0 0 0 0 1 voco Hotels 3 293 7 1,605 0 0 10 Holiday Inn 41 7,496 77 19,052 0 0 118 Holiday Inn Express 79 12,541 33 6,615 0 0 112	0
EVEN Hotels 1 200 0 0 0 0 1 voco Hotels 3 293 7 1,605 0 0 10 Holiday Inn 41 7,496 77 19,052 0 0 118 Holiday Inn Express 79 12,541 33 6,615 0 0 112	9,824
voco Hotels 3 293 7 1,605 0 0 10 Holiday Inn 41 7,496 77 19,052 0 0 118 Holiday Inn Express 79 12,541 33 6,615 0 0 112	6,247
Holiday Inn 41 7,496 77 19,052 0 0 118 Holiday Inn Express 79 12,541 33 6,615 0 0 112	200
Holiday Inn Express 79 12,541 33 6,615 0 0 112	1,898
	26,548
ovid hotels 4 245 0 0 0 0 0 0	19,156
	215
Staybridge Suites 9 1,616 10 2,402 0 0 19	4,018
Other 0 0 0 2 0 0 0	2
EMEAA 164 27,122 228 50,740 1 155 393	78,017
Six Senses 0 0 2 129 0 0 2	129
Regent 0 0 1 280 0 0 1	280
Negeric	7,688
	1,497
HUALUXE 0 0 21 6.051 0 0 21	6,051
TOTAL PIZZE 5 1,482 42 12,806 0 0 47	14,288
Hotel Indigo 0 0 23 3,773 0 0 23	3.773
Flore Flor	2,471
Every Holiday Inn 9 1,742 49 13,495 0 0 58	15,237
Holiday Inn Express 140 23,431 53 10,453 0 0 193	33,884
Tribulary Int - 24 (1955) 174 25 (1955) 174	85,298
Six Senses 0 0 19 1,466 0 0 19	1,466
Regent 0 0 5 944 0 0 5	944
InterContinental	15,976
Kimpton 3 564 26 4,575 1 155 30	5,294
HUALUXE	6,051
Crowne Plaza 19 4,538 70 20,687 0 0 89	25,225
Hotel Indigo 54 7,373 49 7,895 0 0 103	15,268
EVEN Hotels 9 1,165 14 2,947 0 0 23	4,112
voco Hotels 3 293 7 1,605 0 0 10	1,898
Holiday In 154 22,471 128 32,907 0 0 282	55,378
Holiday Inn Express 704 82,384 86 17,068 0 0 790	99,452
avid hotels 195 18,049 0 0 0 0 195	18,049
Staybridge Suites 175 18,837 10 2,402 0 0 185	21,239
Candlewood Suites 94 8,457 0 0 0 94	8,457
Other 0 0 18 3,036 0 0 18	3,036
Total Pipeline 1,417 165,440 507 116,250 1 155 1,925	281,845



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This presentation may contain projections and forward looking statements. The words "believe", "expect", "anticipate", "intend" and "plan" and similar expressions identify forward-looking statements. All statements other than statements of historical facts included in this presentation, including, without limitation, those regarding the Company's financial position, potential business strategy, potential plans and potential objectives, are forward-looking statements. Such forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the Company's actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Such forward-looking statements are based on numerous assumptions regarding the Company's present and future business strategies and the environment in which the Company will operate in the future. Further, certain forward-looking statements are based upon assumptions of future events which may not prove to be accurate. The forward-looking statements in this document speak only as at the date of this presentation and the Company assumes no obligation to update or provide any additional information in relation to such forward-looking statements.

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Investor Relations team contact details:

Heather Wood
Heather.wood@ihg.com
+44 (0)1895 512197

Matthew Kay matthew.kay@ihg.com +44 (0)1895 512883 Rakesh Patel rakesh.patel2@ihg.com +44 (0)1895 512390

Kavita Tatla kavita.tatla@ihg.com +44 (0)1895 512879 Karolina Nadolinska karolina.nadolinska@ihg.com +44 (0)1895 512176