

Investor Presentation



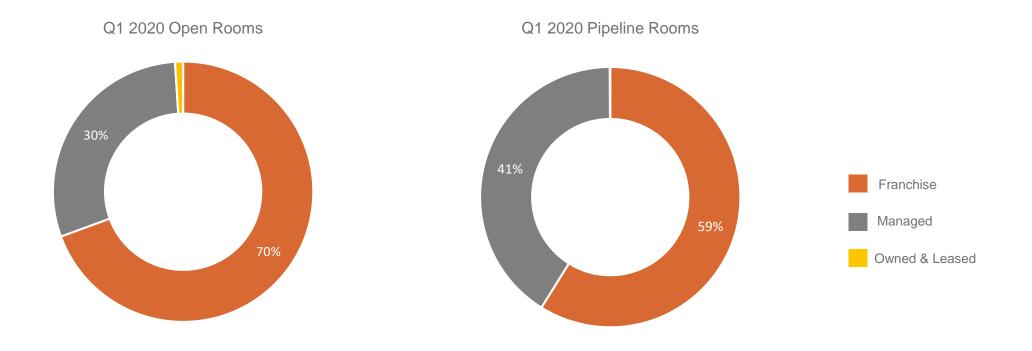
Most pure play, asset light global hotel company



- highest quality of earnings

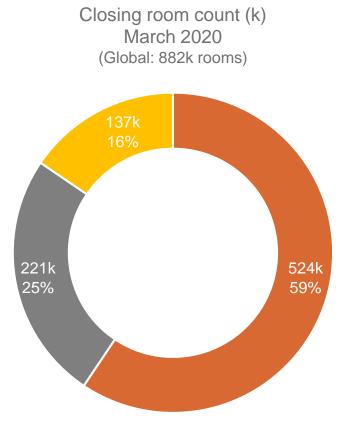
High quality revenue stream

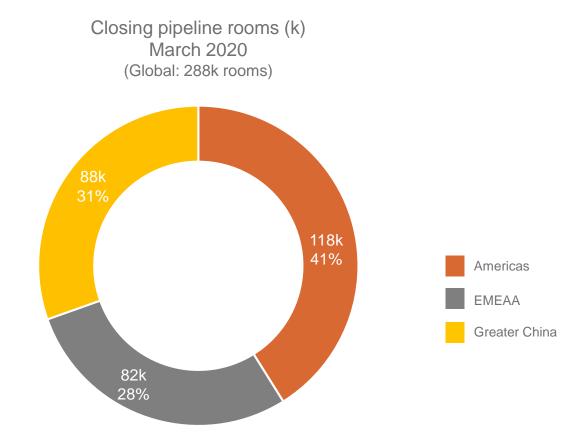
- ~95% of profits from fee business following disposal of InterContinental Hong Kong
- ~80% of IHG's fee revenues linked to hotel revenues
- ~10% of IHG's fee revenues linked to hotels profits



Global business with a presence in over 100 countries; concentrated in the US and China

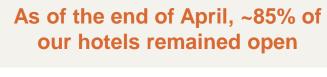




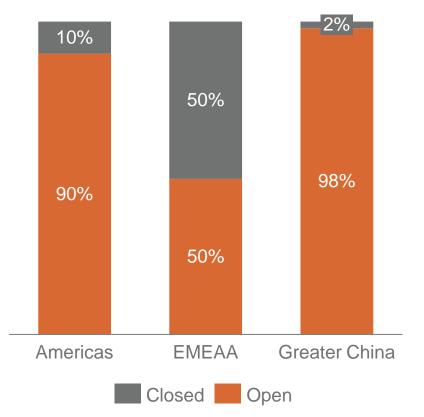




IHG's business model provides a level of resilience relative to the wider industry



Hotels closed by region¹ (%)



Weighted to domestic rather than international travel

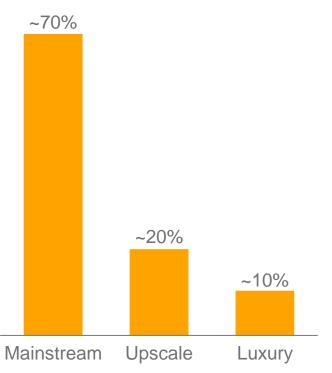


~85%
of our US estate is in non-urban markets

Low degree of reliance on large groups and events

~70% of our open rooms are in the Mainstream² segment



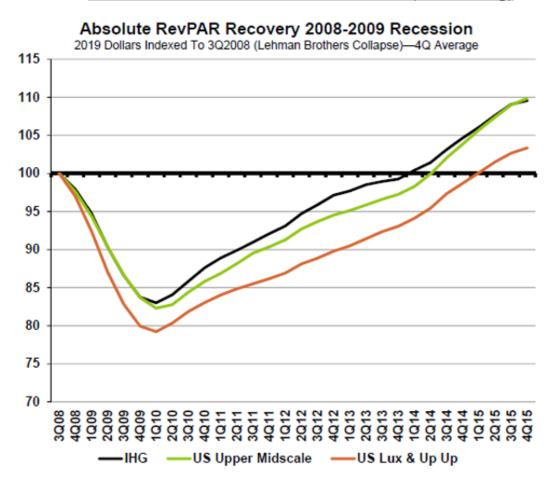


¹ As at 30 April 2020; ² Mainstream includes Midscale and Upper Midscale brands

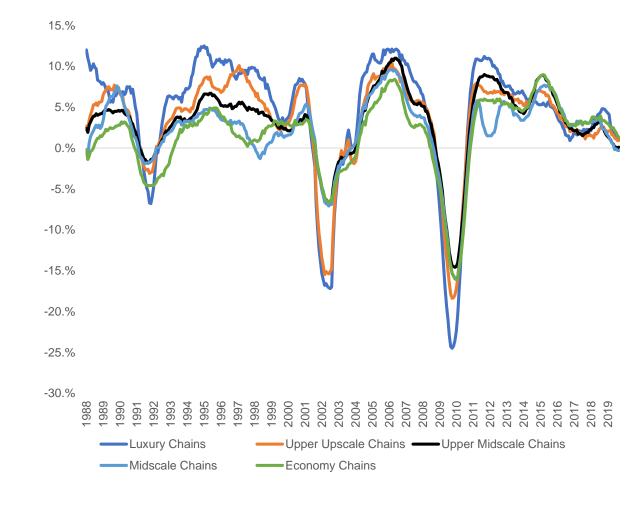
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The Upper Midscale segment, which accounts for ~65% of our rooms in the US, has historically recovered faster than other segments

US RevPAR Performance 2008 - 2015 (12m rolling)



US Industry Chain Scale RevPAR Change (12m rolling)



In response to Covid-19, we have taken a number of measures to reduce costs and preserve liquidity



	Cost Actions	Liquidity Profile ¹		
~\$150m	Fee Business cost savings to be achieved in 2020	~\$2bn	Available liquidity: ~\$1.2bn of cash on deposit and undrawn facilities of \$850m	
~\$100m	Gross capex reduction YoY	Dec 2021	Secured covenant waivers over \$1.35bn syndicated and bilateral RCF	
~\$150m	Cash savings from withdrawing FY19 final dividend recommendation	Sep 2023	Extended maturity of syndicated RCF by 18 months until September 2023	
Scaling down discretionary and marketing spend across our System Fund		£600m	Commercial paper issued under UK Government's CCFF	
Introduced cost saving measures across our Owned, Leased and Managed Lease estate		Sulface de la company de la co		

¹ As at 30 April 2020; 2 Headroom assessment assumes cash outflows for the Fee Business, our Owned, Leased and Managed Leased hotels and the System Fund, as well as outflows for financing and tax

Our response is on every front, taking decisive action to the benefit of all our stakeholders



Our response to Covid-19 is focused on remaining true to our purpose and values. Actions across our wider stakeholder group have included:

- Cross-industry collaboration to help impacted colleagues find alternative employment whilst hotels are temporarily closed
- Supporting long-standing charitable partners, including the British Red Cross through its Disaster Relief Alliance membership, CARE International, and the China Red Cross
- Working with governments and organisations around the world to provide accommodation to frontline workers, military personnel and vulnerable members of society
- Extension of our True Hospitality for Good programme to help support foodbanks and food provision charities in more than 70 countries
- Waiving of cancellation fees for guests on stays through to the end of June and reduction of the criteria for Elite membership across our loyalty programme, IHG Rewards Club
- Ensuring our hotels remain clean and safe environments for our guests and our colleagues
- Helping our owners keep their hotels open through tailored fee relief and increased payment flexibility



IHG is well placed to capitalise on the long-term industry fundamentals

Industry

Growing industry demand •

- Industry total revenue ↑ 5%¹
- Brands consistently grown share vs independents

Shift to scale brands

- Branded share²: 54% Open Rooms / 81% Pipeline
- Top 3 share²: 17% Open Rooms / 44% Pipeline

Attractive asset class

- Near record absolute RevPAR
- Owners continue to generate high ROI albeit against rising cost pressures

Consumer trends shifting

Increasing demand for distinctive brands

Technology

- Integral to the entire quest journey
- Scale needed to support investment

Sustainability

- Increasingly informing guest preferences
- Scale helps owners seeking support

¹ Source: STR: 2016 – 19 CAGR: ² Source: STR census data: based on room share

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Reallocated resources

- Embedded more effective regional structure
- Operating closer to market

Growing market share

Accelerated net rooms growth from ~3% to 5.6% in three years

Strengthening • existing brands •

- Continual innovation driving guest preference
- Cost effective build and operational prototypes

Launched new brands

- Five new brands launched or acquired
- Targeting under-served segments

Cloud-based capabilities

- Rolled out IHG Concerto across estate
- Enhanced Wi-Fi platform with IHG Connect

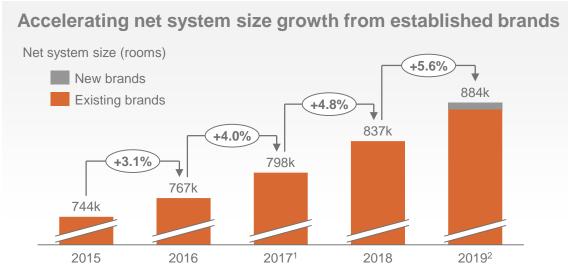
Responsible

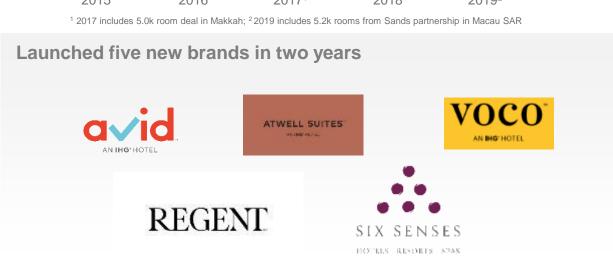
- Continuous focus on sustainable solutions
- **Business focus**
- Sustainability credentials facilitate owner needs

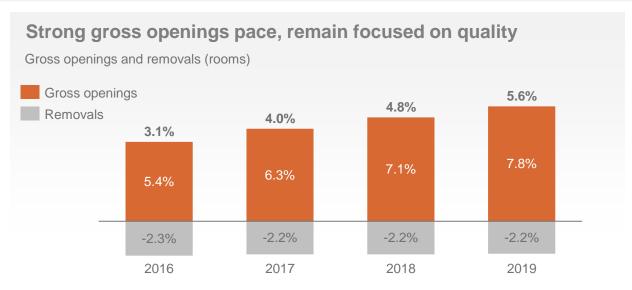
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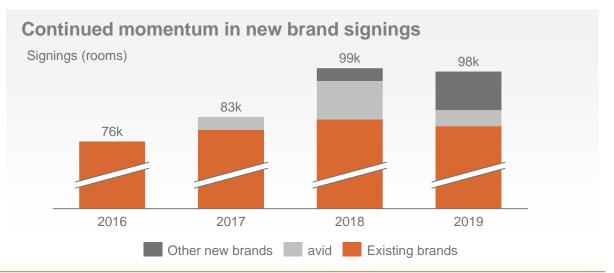
We have made strong progress against our aim to deliver industry leading net system size growth













Latest trading performance: Q1 and April 2020 RevPAR

Q1 2020 RevPAR movement summary

	Jan	Feb	Mar	Q1	Apr
Americas	0.2%	(0.9)%	(49.0)%	(19.3)%	~(80)%
EMEAA	2.1%	(11.3)%	(62.7)%	(25.7)%	~(90)%
Greater China	(24.6)%	(89.3)%	(81.4)%	(65.3)%	~(75)%
Group	(1.5)%	(10.8)%	(55.1)%	(24.9)%	~(80)%

Q1 2020 system and pipeline summary (rooms)

	System					Pipeline	
	Openings	Removals	Net	Total	YoY	Signings	Total
Americas	2,522	(3,519)	(997)	523,650	2.4%	6,108	118,490
EMEAA	1,521	(3,599)	(2,078)	221,292	3.5%	2,476	82,098
Greater China	2,002	(928)	1,074	136,620	16.2%	5,618	87,733
Group	6,045	(8,046)	(2,001)	881,562	4.6%	14,202	288,321

FY 2019 results: executing against our strategic initiatives and



Rooms & RevPAR

accelerating growth



- +5.6% net rooms growth, strongest in over a decade
- (0.3)% Global RevPAR
- Record signings in EMEAA and Greater China

Results



- 6% underlying operating profit growth
- 3% adjusted EPS growth
- Highly cash generative business model with \$509m of free cash flow
- +10% Total Dividend

Accelerating growth

 \$125m efficiency programme mostly complete and savings fully reinvested



- Accelerated net system size growth from ~3% to 5.6% over the past 3 years
- Pipeline ~1/3 of our system size; 40% under construction
- Underpinned by our commitment to operate a responsible business

Progress with brands

New room and public space designs delivering uplifts in owner returns and guest satisfaction for established brands



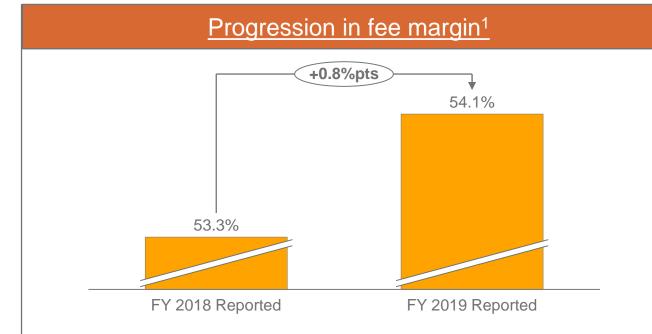
- Launched Atwell Suites with 10 signings in 2019
- 10 avid hotels open, >200 signed since launch
- 12 voco hotels open, with 33 deals signed since launch
- 10 Six Senses properties signed since acquisition





Total annual savings of \$125m by 2020

- Total annual savings of \$125m by 2020
- Savings fully re-invested on an annual basis



- 2018 fee margin included \$9m one-off P&L marketing assessment revenue and equivalent cost (as previously disclosed)
- 2019 fee margin held back by an operating loss from Six Senses Hotels Resorts Spas
- Excluding these items, fee margin increased 160bps

¹ Reported Fee margin stated at AER

Our strategy for uses of cash remains unchanged





Invest in the business to drive growth



Maintain sustainable growth in ordinary dividend



Return surplus funds to shareholders

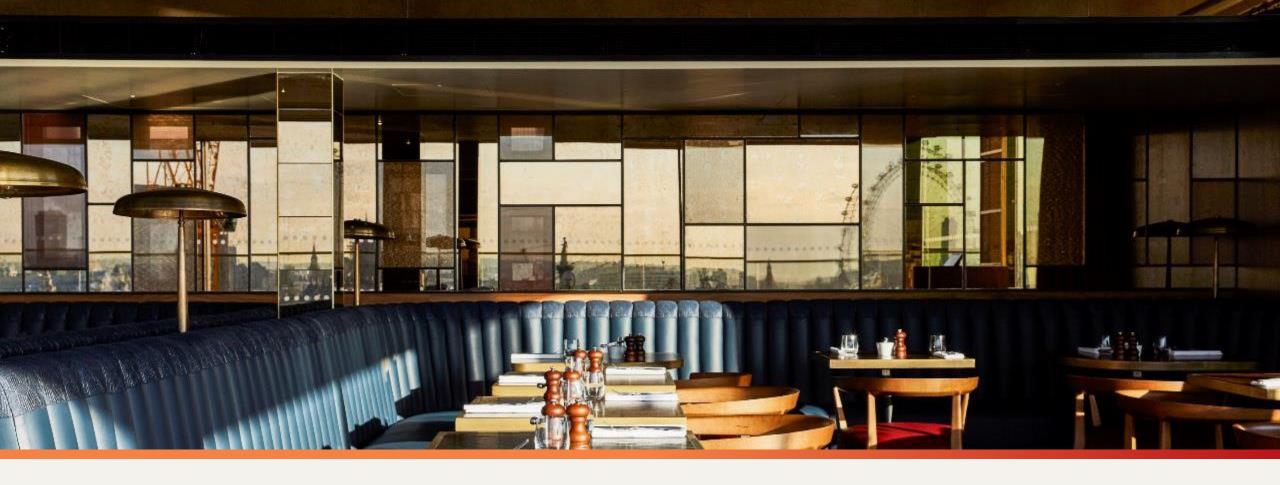
Commitment to Investment Grade Credit Rating 2.5x – 3.0x Net Debt : EBITDA¹

¹ Range represents best proxy for investment grade credit rating under accounting standard IFRS 16 - equivalent to 2.0 - 2.5x net debt: EBITDA under the previous standard





- Taken decisive action to reduce costs and preserve liquidity in response to Covid-19; priority remains supporting our guests, colleagues and hotel owners
- Resilient business model relative to the industry, with weighting towards Upper Midscale hotels in non-urban locations with a low degree of reliance on international travel; compelling long term market opportunity unchanged
- Strategic initiatives set out two years ago have strengthened our business, accelerating net rooms growth and driving financial results
- Continued commitment to operate a responsible business with new Science Based Target
- Strong industry fundamentals and cash-generative, resilient fee-based model, provides confidence to continue to invest for the long-term

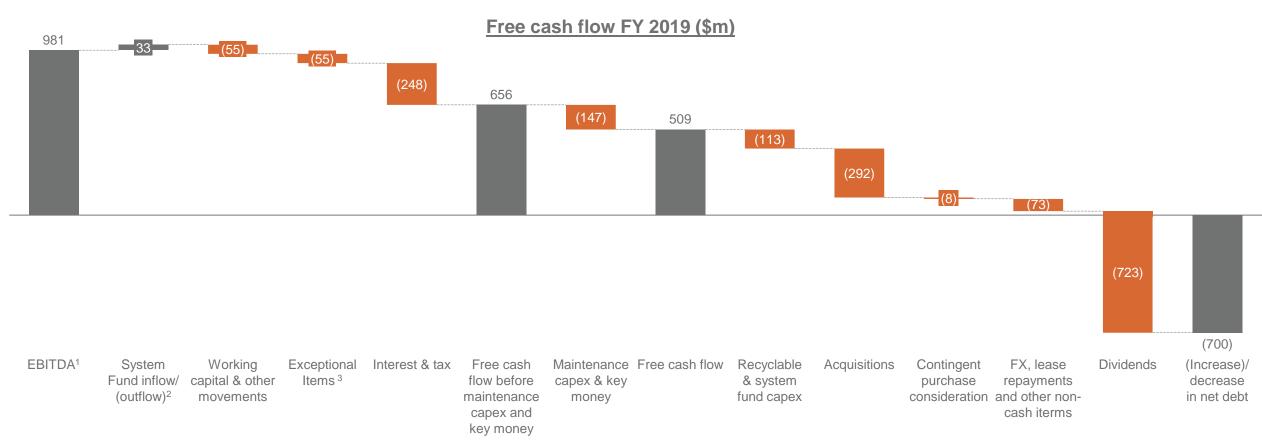


Sources & uses of cash









- Free cash flow down \$102m year-on-year, due to higher cash tax and interest
- Gross capital expenditure of \$265m covered 2.5x by free cash flow before maintenance capex and key money

¹ Before exceptional items and System Fund result; ² System Fund inflow/(outflow) includes \$54m of depreciation and amortisation and excludes exceptional costs of \$28m in relation to efficiency programme; ³ Includes \$46m relating to group wide efficiency programme (\$28m in relation to the System Fund)



\$m



Maintenance capex,					
key money and selective					
investments					

\$m	FY 2019	FY 2018 ¹	
Maintenance capex	86	60	
Key money ²	61	54	
Total	147	114	

Recyclable investments

\$m	FY 2019	FY 2018 ¹
Gross out	19	38
Gross in	(4)	(40)
Net total	15	(2)

System Fund capital investments

Total capital investments

Gross out	98	99	
Gross in	(49)	(45)	
Net total	49	54	
Gross total ³	265	253	
Net total	211	166	

Medium term guidance:

- ~\$150m per annum
 - Key money: ~\$75m per annum
 - Maintenance capex: ~\$75m per annum

 ~\$100m per annum but expected to be broadly neutral over time

- ~\$100m per annum
- Repaid when depreciation charged to System Fund
- Depreciation of GRS commenced in H2 2018
- Gross: up to \$350m per annum
- Net: ~\$150m

FY 2019

FY 2018¹

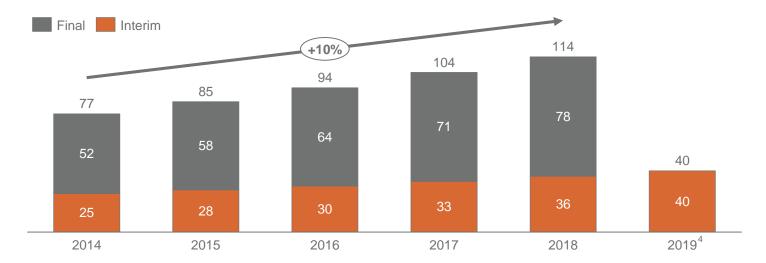
¹ The 2018 comparatives have been restated to reflect the adoption of IFRS 16 'Leases' from 1 January 2019; ² Key money presented net of repayments; ³ Includes gross key money payments of 2019: \$62m and 2018: \$56m



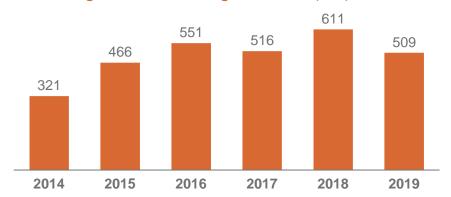
Highly cash generative business driving strong shareholder returns

- Strong cash flows driving consistent shareholder returns
- Total returns of ~\$13.6bn since 2003, ~40% from operations
 - \$2.4bn ordinary dividend
 - \$11.2bn additional returns
- Strong financial position:
 - \$2.0bn Bonds¹
 - \$1.4bn RCF²

Ordinary dividend progression 2014-2019 (¢ per share)



Strong free cash flow generation (\$m)³





¹ First Bond (£400m) matures in November 2022; ² Maturity of the \$1.275bn syndicated RCF extended by 18 months to September 2023; ³ 2017 and 2018 Free Cash Flow Restated for the adoption of IFRS 16; ⁴ 2019 final dividend recommendation withdrawn in response to Covid-19



Strategic initiatives to drive industry leading rooms growth over the medium term





We have a clearly defined strategy which will continue to drive superior shareholder returns

Value creation: delivering industry-leading medium term net rooms growth



Targeted portfolio

- Attractive markets
- Highest opportunity segments
- Managed & franchised model

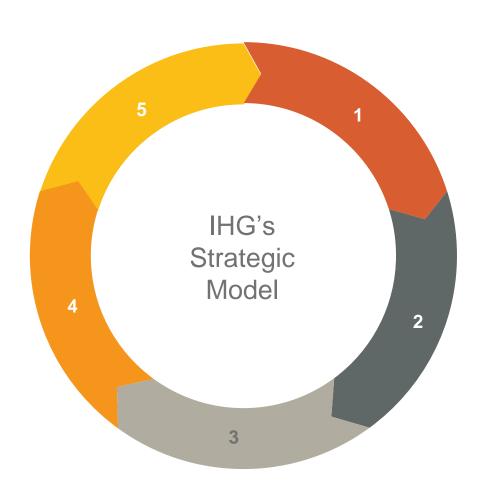
Disciplined execution

- New organisational design will redeploy resources to leverage scale and accelerate growth
- Initiatives funded by company-wide efficiency programme
- Capital discipline & balance sheet philosophy remain unchanged

Whilst doing business responsibly



But in order to deliver industry-leading net rooms growth over the medium term, we need to make our strategic model work harder



1. Build & leverage scale

Design a new organisational structure which redeploys resources to leverage scale and accelerate growth

2. Strengthen loyalty programme

Continue to innovate IHG Rewards Club to create a more differentiated offering and leverage & expand loyalty partnerships

3. Enhance revenue delivery

Prioritise digital & technological innovation to drive increased direct revenues e.g. Guest Reservation System

4. Evolve owner proposition

Upweight owner support to accelerate growth & expand our industry leading franchise offer into new areas

5. Optimise our preferred portfolio of brands for owners and guests

- Strengthen & grow existing brands
- Augment portfolio with new brands to match identified valuable opportunities



Optimise our preferred portfolio of brands for owners & guests



Optimising our brand portfolio



- Breadth and depth of brand portfolio driving the growth of our business



May 2020

Optimising our brand portfolio



- we have taken a strategic approach to identify opportunities

	← Categories —				
	Mainstream ¹		Upscale	Luxury	
					•
IHG's New Offering	an ing hotel	ATWELL SUITES"	VOCO MAN ING! HOTEL	REGENT	SIX SENSES HOTELS RESORTS SPAS
Owner Opportunity	 New build only Select service model Attractive returns enabled by an efficient operating model 	 New build led Focused service model Attractive returns enabled by an efficient operating model 	 Existing hotel owners Access to IHG systems and revenue delivery Ideal for conversions 	New build and conversionsHigh-end specificationSizeable returns per asset	New build and conversionsPremium asset locationsSizeable returns per asset
Guest Opportunity	 The basics done exceptionally well at a price point ~\$10-15 less than Holiday Inn Express Streamlined and efficient design 	 Stylish experiences and functional benefits at mainstream price Options and flexibility for longer stay guests 	 Hotels connected by their individual characters, making memorable travel dependable 	Top tier luxury offering catering to our most sophisticated guests	 Top tier luxury, leisure focused offering World renowned, resort locations Reputation for wellness and sustainability
IHG's Competitive Offer	Industry leading midscale brand expertise	Track record of delivery with longer stay brands	Industry leading revenue management & reservation tools, strong B2B offer and loyalty programme	Operator of largest global Luxury brand ²	Operator of largest global Luxury brand ²

^{1.} Mainstream classified as Midscale and Upper-Midscale; ^{2.} As per STR data

Mainstream



- Holiday Inn Brand Family innovation driving performance

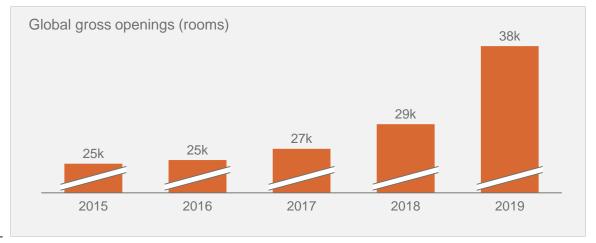


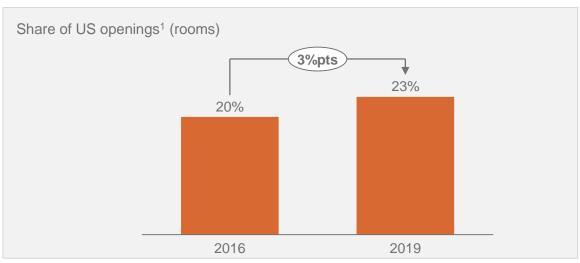
- Updated **Formula Blue** guestroom and public space designs in the US & Canada; >1,600 hotels open or committed
 - Delivering 5pt premium in guest satisfaction and strong owner ROI
- >150 hotels with new room designs across Europe
 - Delivering 5pt premium in guest satisfaction



- New build prototype launched in US; >180 hotels open or committed across the Americas
 - Integrating new public space and guest room designs
 - Smaller site requirements and cost effective construction methods
- 'Open Lobby' new public space open or committed in >90% hotels across Europe
 - Driving uplifts in guest satisfaction and food & beverage revenue

Holiday Inn Brand Family

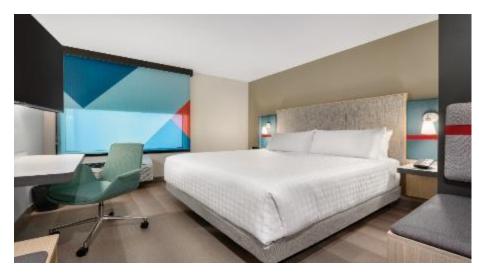




Mainstream



- Good momentum following launch of avid and Atwell Suites





- 10 hotels open; with strong guest satisfaction
- >200 signings (20k rooms) since launch, including 16 hotels in Q4
- ~70% of signings from existing franchise owners
- >80 hotels under construction or with plans approved for construction





- All-Suites market represents 152m room nights and \$18bn in revenue annually
- Fastest growing segment in the industry, with ~70% system size growth over the past four years
- Strong owner interest with 10 signings in 2019; further 11 applications approved
- First hotels are expected to break ground in 2020 and open in 2021

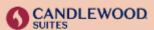


Mainstream

New design prototypes across extended stay brands



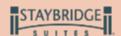




- Launched new build brand prototype
 - Refresh of the hotel design
 - Drive owner returns through more efficient and flexible base plans
 - New brand logo to showcase an elevated experience for guests

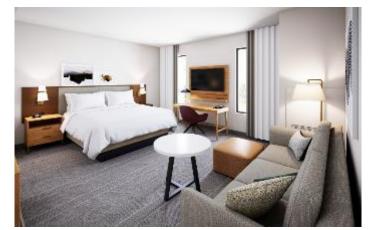


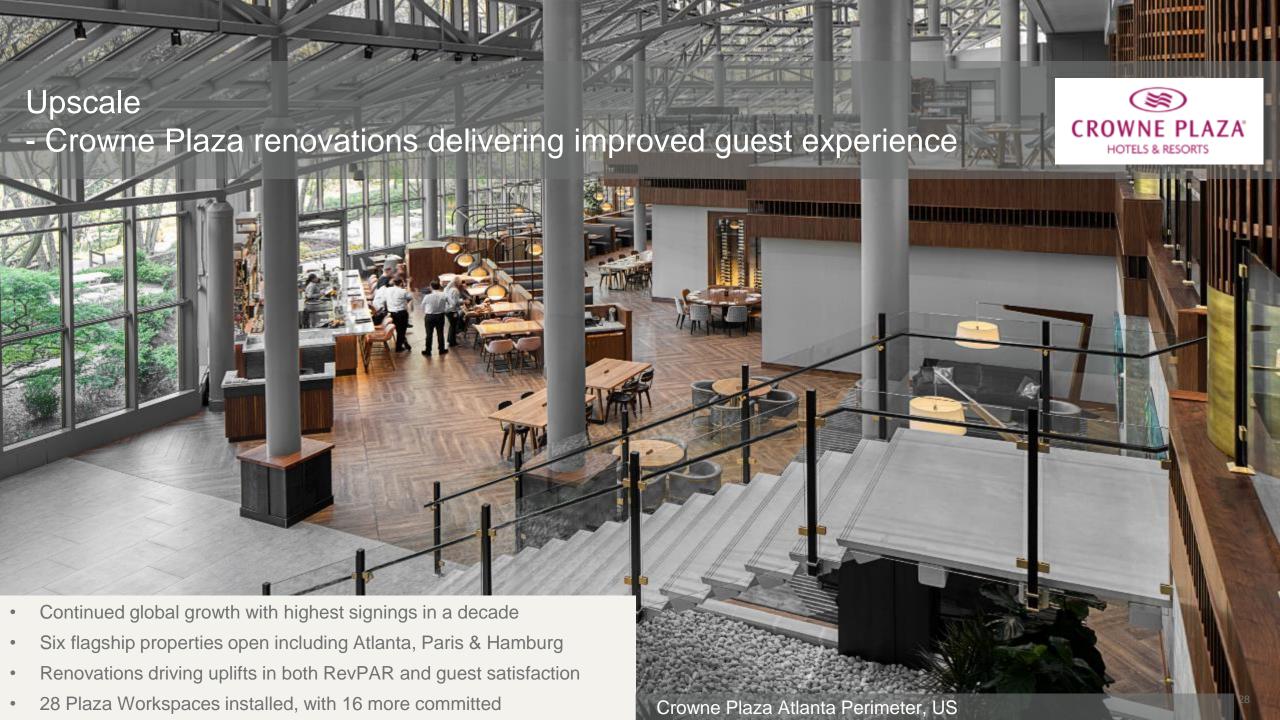


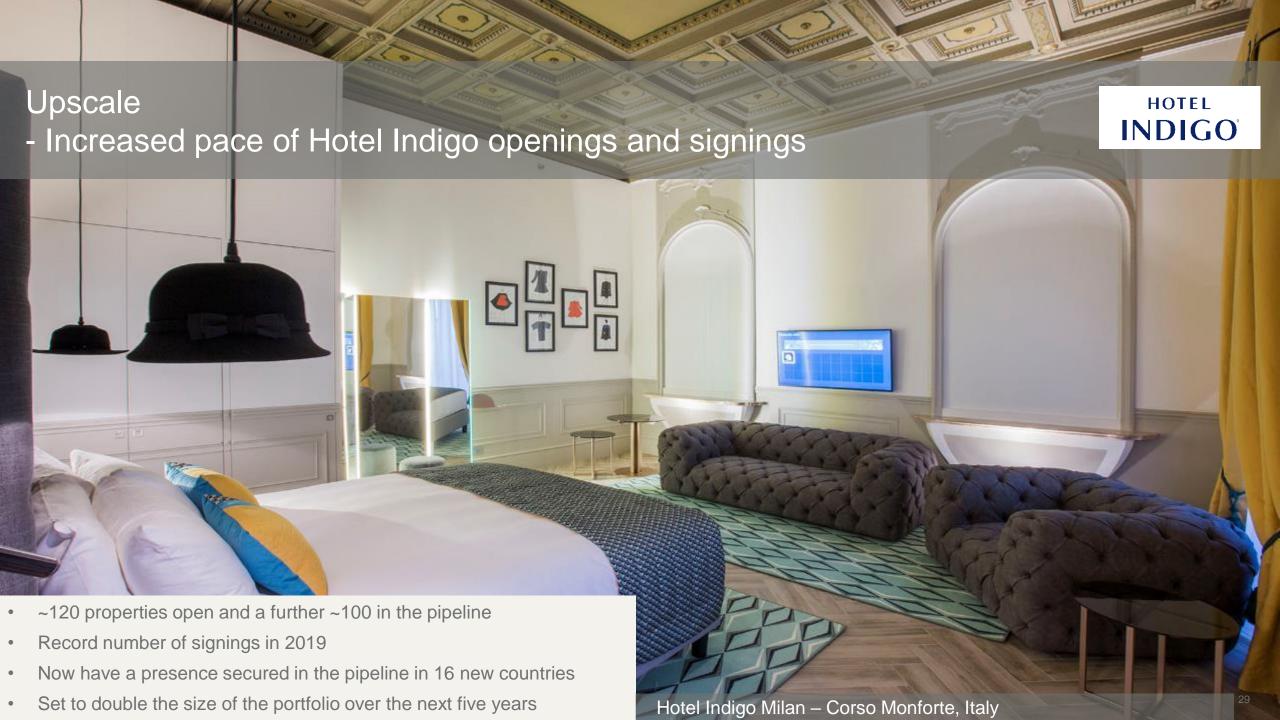


- Launched new build brand prototype
 - Based on over 18 months of guest research
 - Drive owner returns through efficiencies
 - Flexible designs which can work on smaller sites and in more markets
- New breakfast offer implemented across estate









Upscale

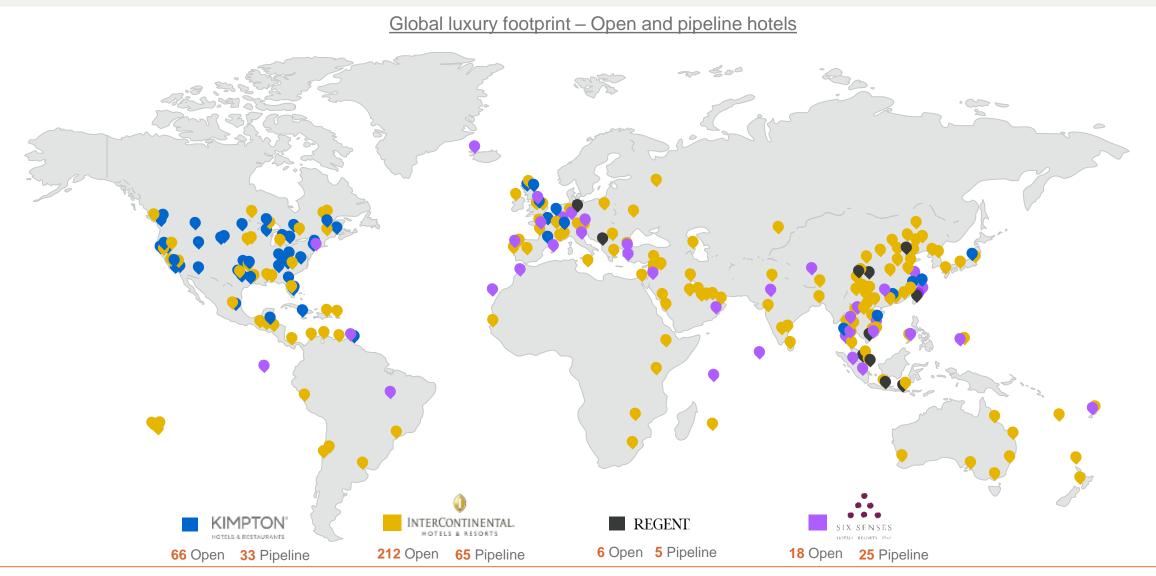
- Plan to accelerate global expansion beyond EMEAA

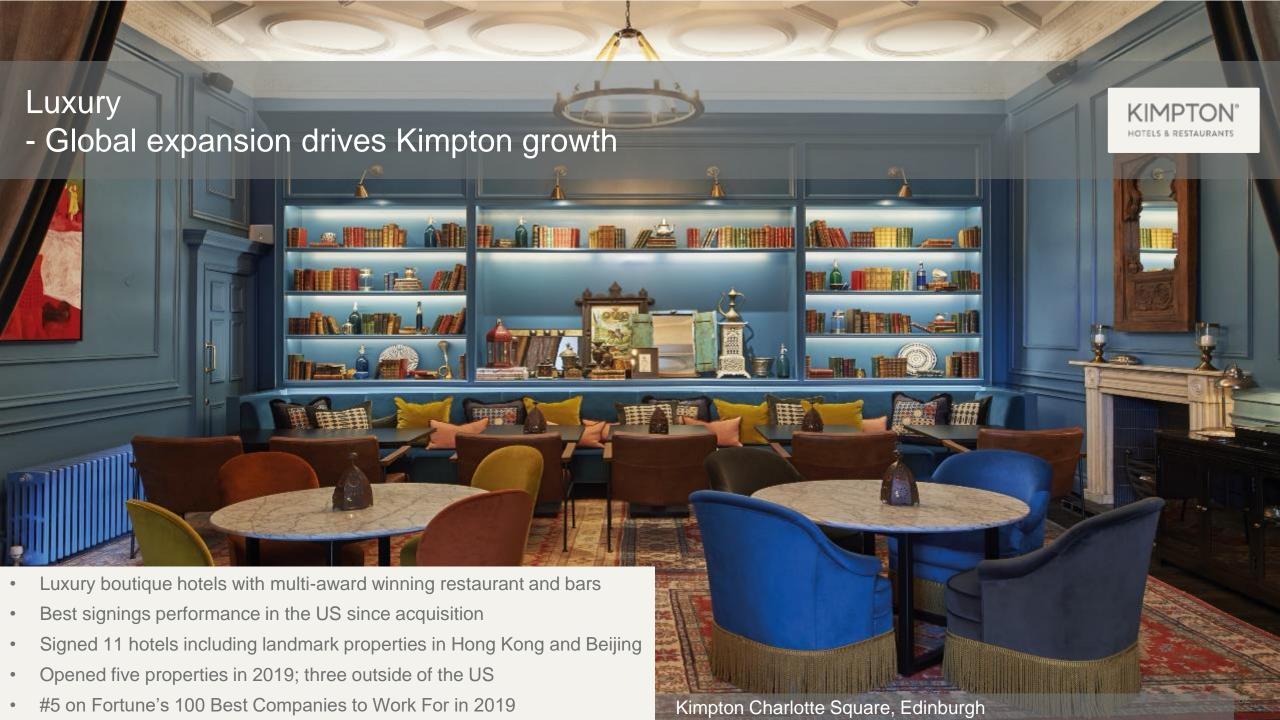


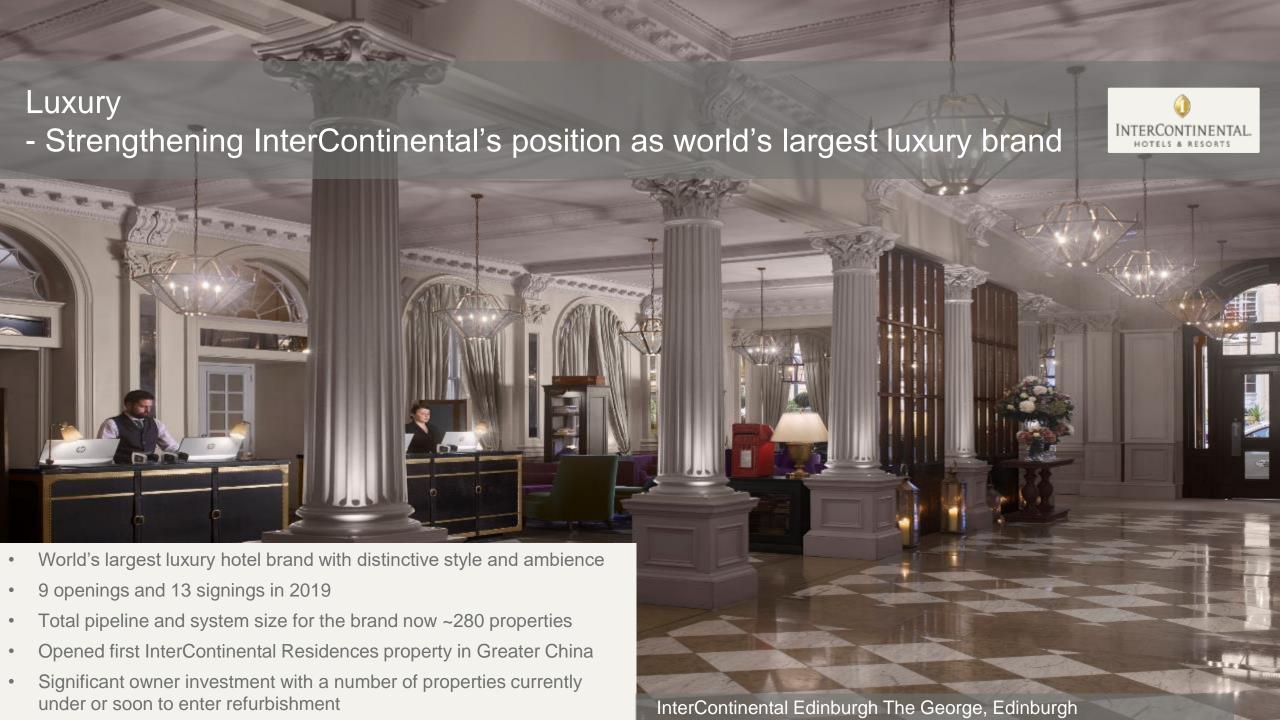


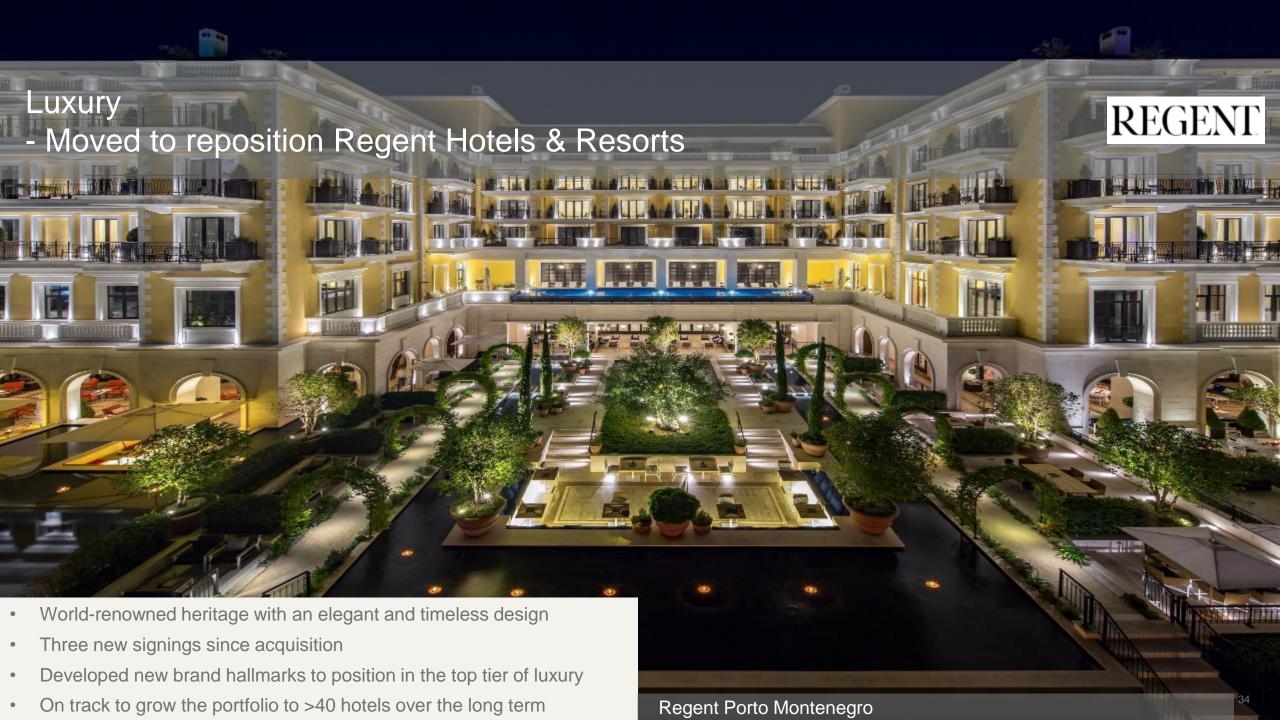


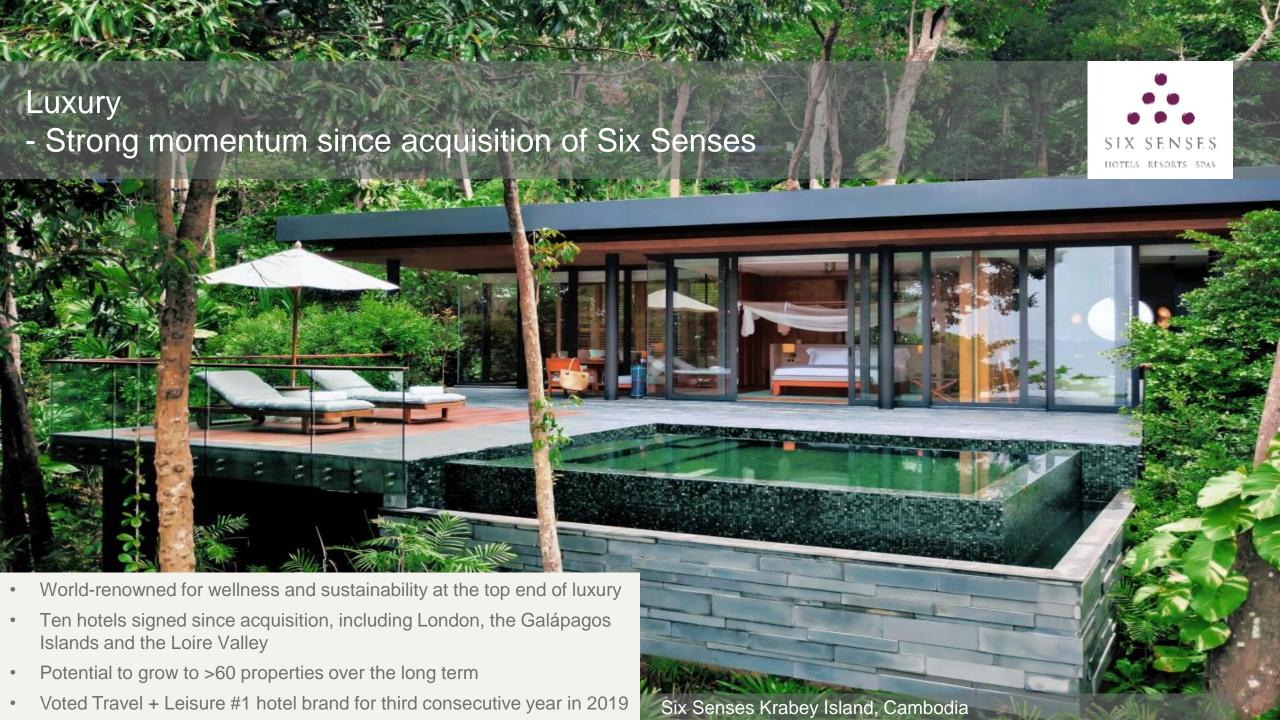
Enhancing our luxury offering to owners and guests

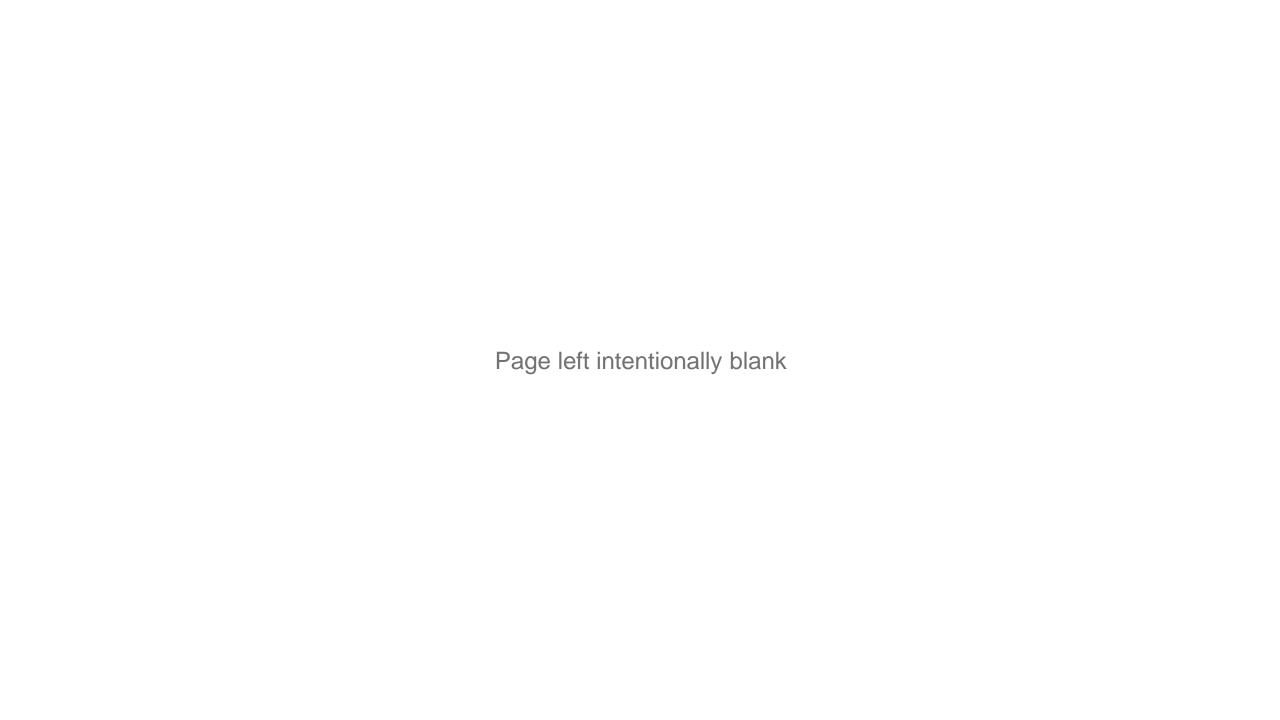














Strengthen Loyalty Programme & Enhance Revenue Delivery



Strengthen loyalty



- Enhancing value of programme through partnerships and innovation

Loyalty contribution

Loyalty room night contribution¹ ~46%

Unique partnerships

- Offering money can't buy experiences for our members at US Open Tennis Championships
- Giving guests the opportunity to earn and redeem points in highly desirable destinations with Mr & Mrs Smith and Sands China in Macau SAR

Maximising value of points

 Further enriching value proposition through trials of dynamic reward night pricing and option to pay with points during stay for services and amenities











¹ Based on both qualified and redeemed stays

Enhance revenue delivery



- Investment in technology and global sales driving low cost revenue for our owners



Enhancements to GRS

- Piloting attribute pricing functionality for Guest Reservation System
- Trials commencing through H1 2020



Global sales organisation

- Centralised corporate negotiations
- Driving higher quality, lower cost revenue to our hotels



Revenue Management for Hire

- Adopted in >3,500 hotels
- Driving RGI uplift



OTAs

 Renegotiated more favourable terms on behalf of our owners IHG's revenue delivery enterprise



IHG Connect

- Implemented or being installed in >4,500 hotels
- Driving Guest Love uplifts of >14%pts



IHG Studio

- New digital in-room entertainment solution
- Implemented or being installed in >100 hotels



IHG Mobile

- App downloads up 11%, with \$1.5bn app revenue, up 18% YoY
- JD Power Best App award in 2019

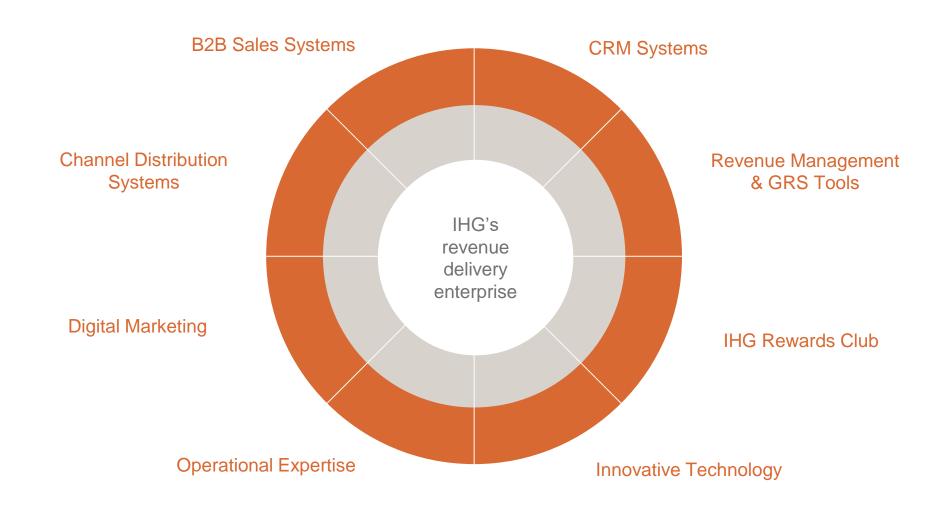


Digital check out

 Now accounts for ~\$5.6bn of revenue, up 7%



The IHG revenue delivery enterprise supports 5,900+ hotels across ~100 countries and delivers some 79% of rooms revenues



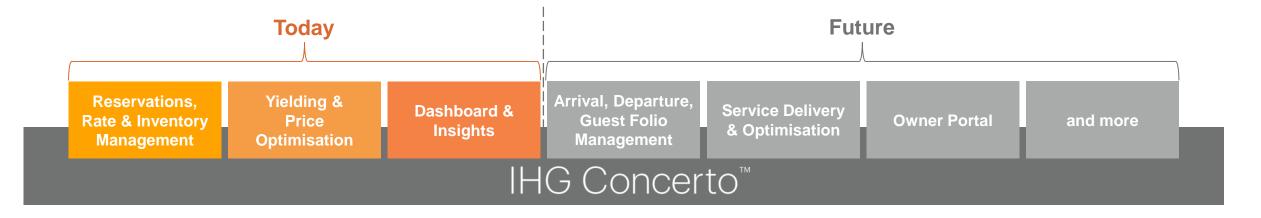
IHG Concerto™



- initial phase of rollout now complete

- IHG Concerto is our proprietary cloud based, hotel technology platform
- Initial functionality is now live across all our 5,900+ hotels
- Includes our new Guest Reservations System, developed in partnership with Amadeus
- Comprises industry-leading, plug and play architecture
- Gives IHG the flexibility to adapt to market demands

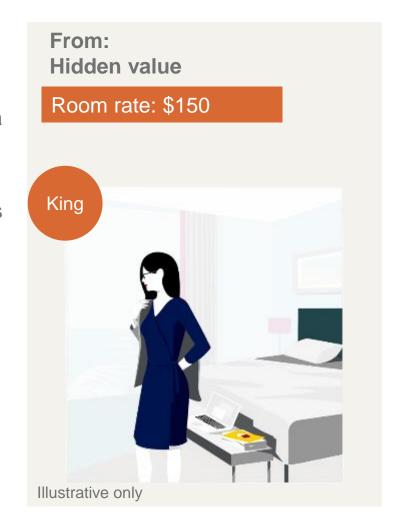




Guest Reservation System

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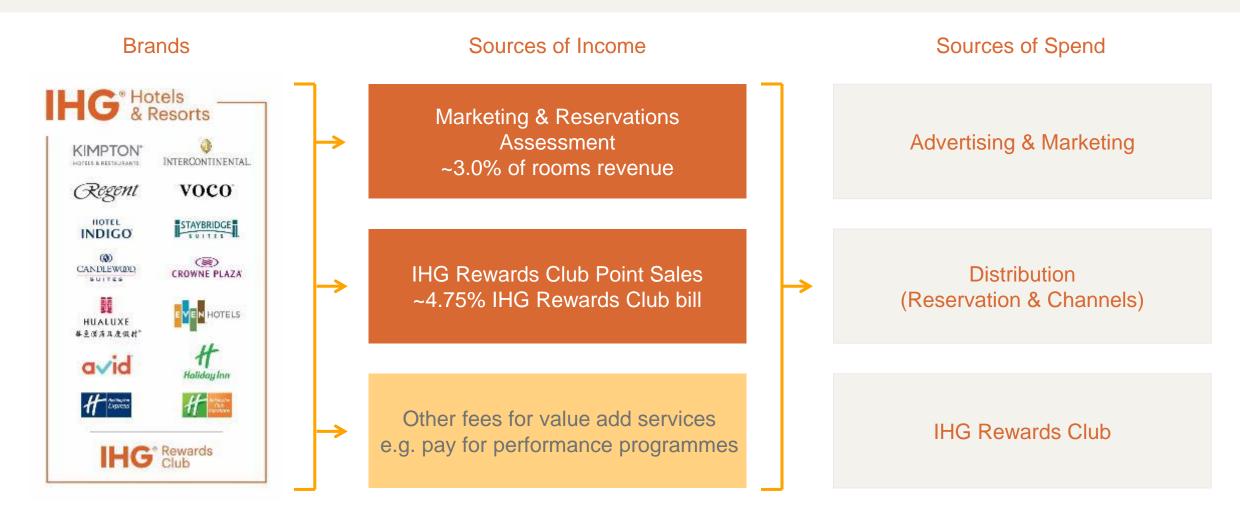
- Piloting enhanced functionality, including attribute pricing
- The next phase for our GRS will involve developing and piloting attribute pricing
- At present, guests are typically offered a choice of room type when making a booking
- Attribute pricing will instead allow guests to choose rooms based on specific attribute type
- This will give guests a much greater opportunity to customise their stay
- It will also give owners the ability to unlock value through optimising pricing for desirable attributes
- Functionality will only be available to guests who book direct through IHG channels







IHG's ~\$1.4 bn¹ System Fund supports our brand marketing and our revenue delivery system



¹As at 31 December 2019

Underpinned by our commitment to operate a responsible business



Providing True Hospitality for everyone

Waste reduction



- First global hotel company to mandate bulk-size bathroom amenities across entire estate
- Innovative food waste management

Environmental sustainability



- 2030 Science Based Target¹
- Task Force for Climate-related Financial Disclosures
- CFO Water Mandate

Workplace culture





- Launched colleague share plan
- 'CEO Action' pledge for diversity and inclusion
- The Valuable 500

¹ IHG commits to reduce absolute scope 1, 2 and 3 (Fuel and Energy related activities) GHG emissions from its owned, leased and managed hotels, 15% by 2030 from a 2018 base year. IHG also commits to reduce scope 3 GHG emissions from its franchised hotels 46% per square meter by 2030 from a 2018 base year



Appendices





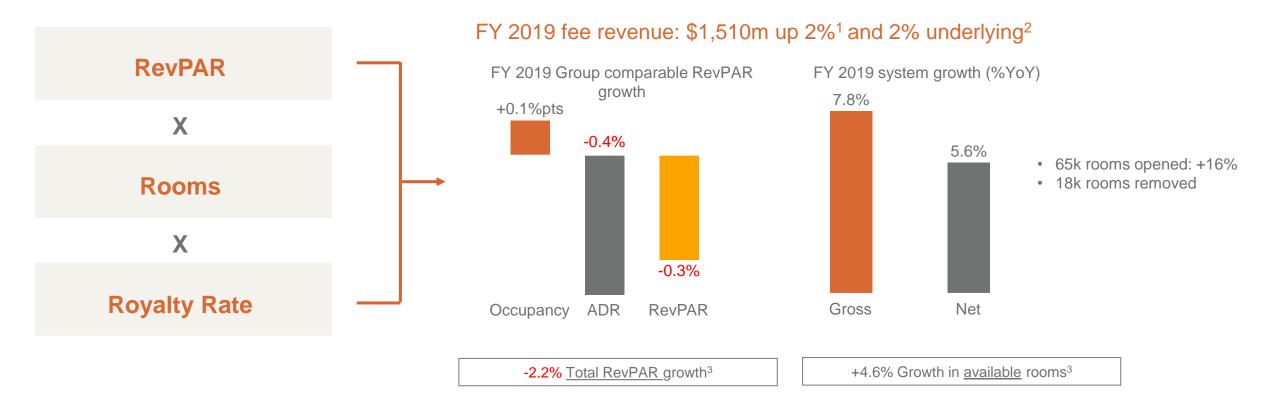
Financial performance

Results from reportable segments ¹		Reported		Underlying ²
\$ million	2019	2018 Restated ³	% Change	2019
Revenue ⁴	\$2,083m	\$1,933m	8%	6%
Operating profit	\$865m	\$832m	4%	6%
Revenue from fee business	\$1,510m	\$1,486m	2%	2%
Operating profit from fee business	\$813m	\$793m	3%	5%
Fee margin ⁵	54.1%	53.3%	0.8%pts	
Adjusted Interest ⁶	\$133m	\$115m	16%	
Reported tax rate	24%	22%	2%pts	
Adjusted EPS ⁷	303.3¢	293.2¢	3%	
Total Dividend	125.8¢	114.4¢	10%	

¹Reportable segments excludes System Fund results, hotel cost reimbursements and exceptional items; ²Reportable segment results excluding significant liquidated damages, current year acquisitions and stated at constant FY 2019 exchange rates (CER); ³Restated following the adoption of IFRS 16 'Leases' from 1 January 2019 and the amended definitions for fee margin and adjusted EPS. ⁴ Comprises the Group's fee business and owned, leased, and managed lease hotels; ⁵Excludes owned, leased and managed lease hotels, significant liquidated damages and the results of the Group's captive insurance company. ⁶Adjusted interest includes \$18m of interest charges in relation to the System Fund ⁷ Calculated using results from Reportable Segments and Adjusted Interest, and excluding changes in fair value to contingent consideration



Resilient fee-based business model driving solid fee revenue growth



¹ Growth stated at AER. ² Underlying fee revenue excludes owned leased and managed lease hotels, significant liquidated damages, current year acquisitions and stated at constant FY 2019 exchange rates (CER) ³ Growth stated for underlying fee business

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Strong penetration into developing markets continues to dilute short term RevPAR but provides a long runway for future revenue growth

	RevPAR (Growth %	Net rooms	s growth %	Underlying Fee	
FY 2019	Comparable	Total ²	YoY	Available ²	Revenue ¹ Growth %	Comments
	Hotels that have traded in all months being compared (i.e. steady state)	All hotels that were open in FY 2019 and FY 2018 (incl hotels that are ramping up)	31st December 2019 vs 2018	Aggregate number of rooms available for sale in FY 2019 vs FY 2018		
Americas	-0.1%	-1.5%	2.8%	2.6%	0.2%	 Underlying fee revenue growth impacted by \$9m of one-off P&L marketing assessments in the prior year as previously disclosed
EMEAA	0.3%	-1.2%	5.8%	5.9%	2.3%	Total RevPAR impacted by openings in less developed cities
Greater China	-4.5%	-7.0%	17.5%	11.6%	2.3%	 Total RevPAR impacted by number of properties in ramp up and openings in less developed cities. 17.5% YoY rooms growth includes InterContinental Alliance Resorts in Macau, opened in June 19
Total	-0.3%	-2.2%	5.6%	4.6%	2.0%	

¹ Underlying fee revenue and excludes owned, leased and managed lease hotels, significant liquidated damages, current year acquisitions, System Fund results and hotel cost reimbursements at constant FY 2019 exchange rates (CER)

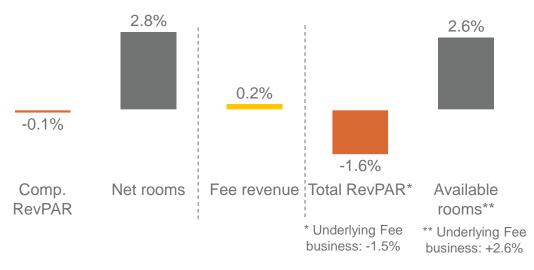
² Underlying fee business Total RevPAR and Available rooms

Americas FY 2019 US RevPAR performance in line with the segments in which we compete

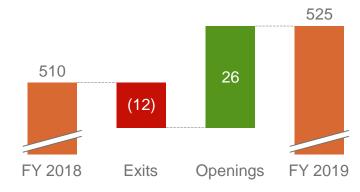
HG[®]

- Comparable RevPAR down 0.1%; US down 0.2%
- Q4 US RevPAR down 1.7%
 - Ongoing softness in small groups business
 - Supply growth in Upper Midscale
- YoY net rooms growth 2.8% (Gross: up 5.1%)
 - Strongest growth rate in 3 years
 - Highest number of openings in 8 years
- Underlying fee revenue¹ flat, underlying fee operating profit² up 4%:
 - Underlying fee revenue growth held back by \$9m one-off P&L marketing assessment revenue in 2018
- Owned, leased and managed lease profit³ up \$2m
- Pipeline: 117k rooms; 33k signed
- Increase in share of industry signings⁴

FY 2019 Growth in fee revenue drivers¹



FY 2019 Net rooms growth ('000s)



¹ Underlying fee revenue excludes owned, leased and managed lease hotels, significant liquidated damages, current year acquisitions and stated at constant FY 2019 exchange rates (CER) ² Underlying fee operating profit excludes owned, leased and managed lease hotels, significant liquidated damages and current year acquisitions at constant FY 2019 exchange rates (CER); ³ Growth stated at CER; ⁴ Source; STR

Americas – US

IHG[®]

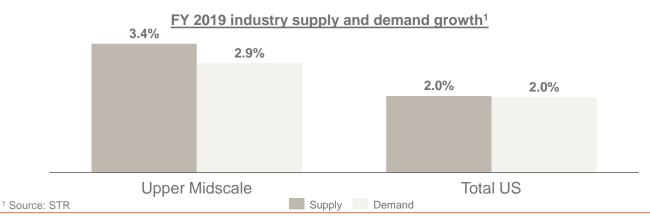
Performance of groups business and supply growth in Upper-Midscale

RevPAR growth for groups business across Upscale and Upper-Midscale is challenged

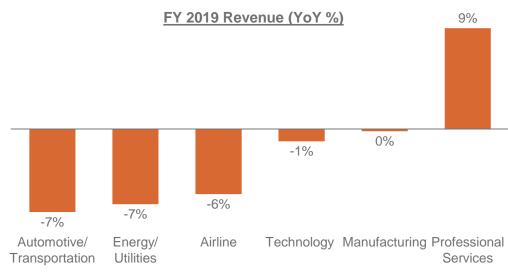
FY 2019 groups RevPAR growth (%)



Supply growth is higher for Upper Midscale vs Industry



Market weakness in certain corporate segments



Long-term fundamentals remain strong



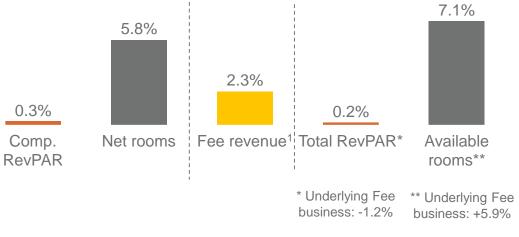
Europe, Middle East, Asia and Africa Strong signings and openings pace; voco momentum continues

IHG

Comparable RevPAR up 0.3% (Q4 up 0.2%)

- UK up 1%; London up 3%; Provinces down 1%
- Middle East down 3% due to continued increased supply and political unrest
- YoY net rooms growth 5.8% (Gross: up 7.3%)
- Underlying fee revenue¹ up 2% and underlying fee operating profit² up 5%
- Owned, leased and managed lease profit³ up \$11m, benefiting from a partial usage of the IFRS 16 lease liability
- Challenging trading conditions resulted in a small operating loss for UK leased hotels after charging \$17m of rental guarantee lease payments against the IFRS 16 lease liability
- · Pipeline: 81k rooms; 29k signed
- 33 voco hotels signed across 16 countries over the past 18 months

FY 2019 Growth in fee revenue drivers¹



FY 2019 Net rooms growth ('000s)



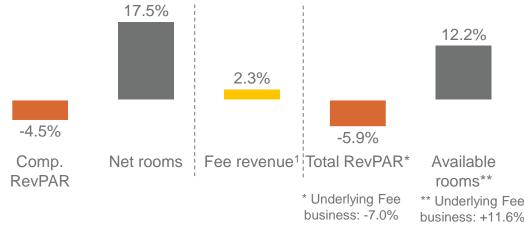
¹ Underlying fee revenue excludes owned, leased and managed lease hotels, significant liquidated damages, current year acquisitions and stated at constant FY 2019 exchange rates (CER) ² Underlying fee operating profit excludes owned leased and managed lease hotels, significant liquidated damages and current year acquisitions at constant FY 2019 exchange rates (CER) ³ Growth stated at CER

Greater China Record rooms growth and signings; continued industry outperformance

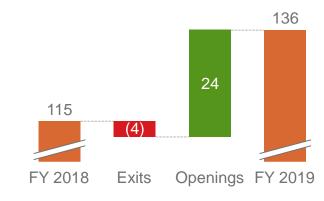


- Comparable RevPAR down 4.5% impacted by the ongoing unrest in Hong Kong SAR
 - Mainland China down 1% (Q4 up 1%)
 - Hong Kong SAR down 27% (Q4 down 63%)
- Total RevPAR down 5.9% due to mix effect of openings in lower RevPAR cities
- YoY net rooms growth 17.5% (Gross: up 20.6%)
- Underlying fee revenue¹ up 2% and operating profit² up 16% driven by rooms growth and disciplined cost control
 - Fee revenue growth impacted by \$5m fee income loss from the ongoing unrest in Hong Kong SAR
- Pipeline: 85k rooms
 - · 36k rooms signed, strongest ever signings performance

FY 2019 Growth in fee revenue drivers¹



FY 2019 Net rooms growth ('000s)

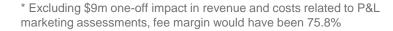


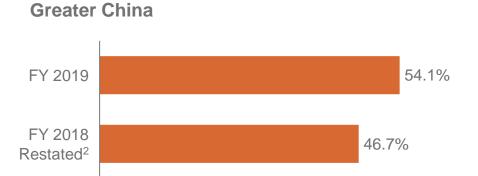
¹ Underlying fee revenue excludes owned, leased and managed lease hotels, significant liquidated damages, current year acquisitions and stated at constant FY 2019 exchange rates (CER) ² Underlying fee operating profit excludes owned, leased and managed lease hotels, significant liquidated damages and current year acquisitions at constant FY 2019 exchange rates (CER)



Fee margin¹ by region







Europe, Middle East, Asia and Africa



Total IHG



^{*} Includes an operating loss from Six Senses Hotels Resorts Spa

¹ Fee margin excludes owned, leased and managed lease hotels, significant liquidated damages and the results of the Group's captive insurance company; is stated at AER.

² FY 2018 fee margin updated for IFRS 16 'Leases' effective 1 January 2019 and excludes the results of the Group's captive insurance company



2019 impairment charge

Americas

Impairment charge

- \$50m impairment charge on acquired Kimpton Hotels & Restaurant management agreements
- Non-cash and excluded from adjusted results

Rationale

- Relates to reduced trading expectations in the US and impact of higher than expected number of exits in 2019 on overall assumptions
- Impairment test does not account for ~40 Kimpton signings since acquisition including 27 signings in the Americas and taking the brand to 14 new markets internationally

Europe, Middle East, Asia and Africa

Impairment charge

- \$81m impairment charge on UK leased hotel portfolio
 - \$49m in goodwill
 - \$32m in IFRS 16 right-of-use asset
- \$38m fair value gain recorded from a related reduction in the value of contingent consideration liability
- Net P&L impact of \$43m
- Both items non-cash and excluded from adjusted results

Rationale

- Impairment charge driven by:
 - Higher cost inflation, particularly wages/food
 - Delays and disruption from a refurbishment and rebranding programme across 12 hotels

~100% of efficiency programme costs now recognised; remainder of the \$200m cash cost expected in 2020



	\$m	FY 2017	FY 2018	FY 2019	Total to date
	IHG (exceptional)	22	59	18	99
Cash costs	System Fund (exceptional)	9	47	28	84
	Total	31	106	46	183
	IHG (exceptional)	36	56	20	112
Book costs	System Fund ¹	9	47	28	84
	Total	45	103	48	196

¹ Note that System Fund efficiency programme costs <u>do not</u> qualify as exceptional items on the income statement

Revenue & Operating Profit 2018-2019



Fee Business
Owned, Leased & Managed Leases
Total Americas
Fee Business
Owned, Leased & Managed Leases
Total EMEAA
Fee Business
Total Greater China
Central Results
Total Reportable Segments
1
Reimbursement of Costs System Fund

Total Revenue					
Full	Year				
2019	2018				
853	853				
187	198				
1,040	1,051				
337	320				
386	249				
723	569				
135	143				
135	143				
185	170				
	-				
2,083	1,933				
1,171	1,171				
1,373	1,233				
,	•				
4,627	4,337				

Total Operating Profit*					
Full	Year				
2019	2018**				
663	638				
37	35				
700	673				
202	202				
15	4				
217	206				
73	70				
73	70				
(125)	(117)				
,	,				
865	832				
-	-				
(49)	(146)				
(- /	· - /				
816	686				

Free Cash Flow Generation



\$m	12 months to 31 Dec 2019	Restated for IFRS 16 Leases 12 months to 31 Dec 2018
Operating profit from reportable segments ¹	865	832
System Fund result ²	(21)	(99)
Depreciation & amortisation ³	170	164
Working capital & other movements	(82)	4
Loyalty programme deferred revenue net movement	52	124
Equity-settled share-based cost	42	38
Retirement benefit contributions, net of cost	(3)	(12)
Purchase of shares by employee share trusts	(5)	(3)
Cash flows relating to exceptional items ⁴	(55)	(137)
Net interest paid & similar charges	(107)	(85)
Tax paid⁵	(141)	(66)
Principal element of lease payments	(59)	(35)
Capital expenditure: key money (net of repayments)	(61)	(54)
Capital expenditure: maintenance	(86)	(60)
Free cash flow	509	611

- 1. Before System Fund result and exceptional items.
- 2. System Fund result stated before exceptional cost of \$28m (12 months to 31 December 2018 \$47m) in relation to efficiency programme.
- 3. Includes System Fund depreciation & amortisation of \$54m (12 months to 31 December 2018 \$49m).
- 4. Includes \$46m (12 months to 31 December 2018 \$106m) relating to the efficiency programme (\$28m in relation to the System Fund).
- 5. Excludes tax paid on disposals.





\$m	12 months to 31 Dec 2019	Restated for IFRS 16 Leases 12 months to 31 Dec 2018
Free cash flow	509	611
Capital expenditure: Recyclable investments	(19)	(38)
Capital expenditure: System Fund investment	(98)	(99)
Acquisitions	(292)	(34)
Payment of contingent purchase consideration	(8)	(4)
Distributions from associates and joint ventures	-	32
Disposal receipts: Other	4	8
Tax paid – disposals	-	(2)
Ordinary dividend	(211)	(199)
Special dividend	(510)	-
Dividends paid to non-controlling interests	(1)	(1)
Currency swap proceeds	-	3
Transaction costs relating to shareholder returns	(1)	-
Net cash inflow/(outflow)	(627)	277
Exchange, lease repayments & other non-cash items	(73)	11
Opening net debt	(1,965)	(2,253)
Closing net debt	(2,665)	(1,965)





	First Qtr							
Constant US\$	RevPAR %	ADR %	Occupancy %pts					
Americas	(19.3%)	(3.8%)	(10.4%)					
EMEAA	(25.7%)	(6.0%)	(14.2%)					
Greater China	(65.3%)	(13.2%)	(32.4%)					
Total IHG	(24.9%)	(3.0%)	(14.4%)					

United States:			
InterContinental	(24.7%)	(3.0%)	(16.1%)
Kimpton	(25.6%)	(4.4%)	(16.4%)
Crowne Plaza	(23.6%)	(4.2%)	(12.6%)
Hotel Indigo	(25.1%)	(6.0%)	(13.7%)
EVEN Hotels	(23.3%)	(10.6%)	(9.2%)
Holiday Inn	(21.0%)	(3.6%)	(11.0%)
Holiday Inn Express	(17.9%)	(3.0%)	(9.8%)
Staybridge Suites	(16.4%)	(3.4%)	(9.8%)
Candlewood Suites	(12.3%)	(3.6%)	(6.2%)
All Brands	(19.6%)	(4.2%)	(10.4%)



Comparable RevPAR – 3 Months to 31 March 2020 Fee Business and Owned, Leased & Managed Leases

			Fe	e Busine	ess			Owned, Leased & Managed Leases						
Constant US\$	Hotels	Rev	PAR	ΑI	DR	Oc	с %	Hotels	Rev	PAR	Al	OR	Oc	c %
		2020	Growth	2020	Growth	2020	%Pts		2020	Growth	2020	Growth	2020	%Pts
InterContinental	46	108.91	(22.3%)	199.75	(2.2%)	54.5%	(14.1)							
Kimpton	53	135.28	(24.8%)	235.19	(3.5%)	57.5%	(14.1)							
Crowne Plaza	138	59.58	(23.6%)	121.84	(3.8%)	48.9%	(10.2)							
Hotel Indigo	55	77.88	(25.1%)	146.39	(5.9%)	53.2%	(12.7)							
EVEN Hotels	7	74.46	(20.3%)	126.60	(10.6%)	58.8%	(7.2)	3	54.68	(30.8%)	111.96	(11.5%)	48.8%	(13.6)
Holiday Inn	674	53.63	(20.2%)	106.11	(3.3%)	50.5%	(10.7)	2	158.36	(19.7%)	220.76	1.6%	71.7%	(19.0)
Holiday Inn Express	2,155	57.60	(17.9%)	107.59	(2.9%)	53.5%	(9.8)		130.30	(15.7%)	220.76	1.0%	/ 1./70	(15.0)
Staybridge Suites	2,133	71.12	(16.4%)	113.87	(3.5%)	62.5%	(9.7)							
Candlewood Suites	376	51.38				62.6%								
Candlewood Suites	3/6	31.36	(12.4%)	82.08	(3.5%)	62.6%	(6.4)							
Americas	3,760	61.17	(19.3%)	113.70	(3.8%)	53.8%	(10.4)	5	121.77	(21.5%)	191.30	(0.5%)	63.7%	(17.0)
InterContinental	88	93.62	(28.6%)	180.94	(3.4%)	51.7%	(18.3)	3	102.95	(26.3%)	245.23	3.8%	42.0%	-17.1
Crowne Plaza	164	60.66	(26.3%)	113.07	(3.8%)	53.6%	(16.4)							
Hotel Indigo	33	70.40	(22.9%)	125.45	(5.0%)	56.1%	(13.0)							
Holiday Inn	366	49.39	(24.5%)	92.79	(4.1%)	53.2%	(14.4)							
Holiday Inn Express	279	43.75	(24.6%)	78.19	(4.7%)	56.0%	(14.8)							
Staybridge Suites	14	67.84	(15.0%)	113.92	(4.5%)	59.6%	(7.3)							
EMEAA	953	56.57	(25.7%)	105.28	(6.1%)	53.7%	(14.2)	6	105.55	(26.1%)	238.59	2.7%	44.2%	(17.3)
InterContinental	43	24.95	(67.2%)	110.15	(15.4%)	22.7%	(35.8)							
HUALUXE	7	12.35	(58.3%)	63.18	(8.1%)	19.5%	(23.6)							
Crowne Plaza	81	14.70	(65.1%)	71.91	(9.9%)	20.4%	(32.3)							
Hotel Indigo	10	26.83	(65.2%)	116.07	(17.7%)	23.1%	(31.5)							
Holiday Inn	77	12.55	(66.6%)	57.66	(15.2%)	21.8%	(33.6)							
Holiday Inn Express	125	9.15	(63.9%)	42.35	(14.0%)	21.6%	(29.8)							
Greater China	346	15.03	(65.3%)	69.65	(13.2%)	21.6%	(32.4)	-	0.00	0.0%	0.00	0.0%	0.0%	0.0
				400	(0.00)	10 101			440.00			. =0/	E0 101	147.0
Total IHG	5,059	53.67	(24.9%)	108.72	(3.0%)	49.4%	(14.4)	11	113.22	(23.9%)	211.93	0.7%	53.4%	(17.3)



Comparable RevPAR – 3 Months to 31 March 2020 Total

	Total Comparable									
Constant US\$	Hotels	Rev	PAR	ΑI	DR	Occ %				
		2020	Growth	2020	Growth	2020	%Pts			
InterContinental	46	108.91	(22.3%)	199.75	(2.2%)	54.5%	(14.1)			
Kimpton	53	135.28	(24.8%)	235.19	(3.5%)	57.5%	(16.2)			
Crowne Plaza	138	59.58	(23.6%)	121.84	(3.8%)	48.9%	(12.7)			
Hotel Indigo	55	77.88	(25.1%)	146.39	(5.9%)	53.2%	(13.7)			
EVEN Hotels	10	68.16	(23.1%)	122.51	(10.6%)	55.6%	(9.2)			
Holiday Inn	676	54.46	(20.2%)	107.40	(3.2%)	50.7%	(10.8)			
Holiday Inn Express	2,155	57.60	(17.9%)	107.40	(2.9%)	53.5%	(9.8)			
Staybridge Suites	2,155	71.12	(16.4%)	113.87	(3.5%)	62.5%	(9.7)			
Candlewood Suites	376	51.38	(12.4%)	82.08	(3.5%)	62.6%	(6.4)			
Candlewood Suites	376	31.30	(12.470)	02.00	(3.5%)	02.076	(0.4)			
Americas	3,765	61.36	(19.3%)	113.99	(3.8%)	53.8%	(10.4)			
InterContinental	91	93.92	(28.6%)	182.64	(3.2%)	51.4%	-18.3			
Crowne Plaza	164	60.66	(26.3%)	113.07	(3.8%)	53.6%	(16.4)			
Hotel Indigo	33	70.40	(22.9%)	125.45	(5.0%)	56.1%	(13.0)			
Holiday Inn	366	49.39	(24.5%)	92.79	(4.1%)	53.2%	-14.4			
Holiday Inn Express	279	43.75	(24.6%)	78.19	(4.7%)	56.0%	-14.8			
Staybridge Suites	14	67.84	(15.0%)	113.92	(4.5%)	59.6%	-7.3			
EMEAA	959	56.98	(25.7%)	106.19	(6.0%)	53.7%	(14.2)			
EIVIEAA	333	30.36	(25.1 /0)	100.13	(0.0 /0)	30.7 /0	(14.2)			
InterContinental	43	24.95	(67.2%)	110.15	(15.4%)	22.7%	-35.8			
HUALUXE	7	12.35	(58.3%)	63.18	(8.1%)	19.5%	-23.6			
Crowne Plaza	81	14.70	(65.1%)	71.91	(9.9%)	20.4%	-32.3			
Hotel Indigo	10	26.83	(65.2%)	116.07	(17.7%)	23.1%	-31.5			
Holiday Inn	77	12.55	(66.6%)	57.66	(15.2%)	21.8%	-33.6			
Holiday Inn Express	125	9.15	(63.9%)	42.35	(14.0%)	21.6%	-29.8			
0	040	45.00	(05.00()	20.05	(40.00()	04.00/	(00.4)			
Greater China	346	15.03	(65.3%)	69.65	(13.2%)	21.6%	(32.4)			
T-4-11110	5.070	53.91	(24.9%)	100.47	(3.0%)	49.4%	(14.4)			
Total IHG	5 070	4 15 10 11	124 9%1		(3.0%)	49 4%	174 41			





	Franchised		Managed		Owned, Leased & Managed Leases		Total	
	Hotels	Rooms	Hotels	Rooms	Hotels	Rooms	Hotels	Rooms
InterContinental	25	6,972	24	10,102	2	822	51	17,896
Kimpton	4	522	62	11,534	-		66	12,056
Crowne Plaza	131	34,155	16	5,252	-	- 1	147	39,407
Hotel Indiao	59	7,142	5	1.132			64	8.274
EVEN Hotels	6	749	5	795	3	493	14	2,037
Holiday Inn	761	129,701	13	3,654	2	903	776	134,258
Holiday Inn Express	2.371	215.298	1	252			2.372	215,550
avid hotels	11	975					11	975
Staybridge Suites	263	27.587	26	3.333	_		289	30,900
Candlewood Suites	349	30.762	61	7,553	_		410	38,315
Other	32	11,245	74	12,737		- 1	106	23,982
Americas	4,012	465,088	287	56,344	7	2,218	4,306	523,650
Six Senses	1	196	15	1.074	1	56	17	1,326
Regent	l i	440	1	136	i i	195	3	771
InterContinental	16	4.950	92	26.901	5	1.681	113	33.532
Kimpton	l i	274	1	126	4	916	6	1.316
Crowne Plaza	105	24,165	78	21,542			183	45,707
Hotel Indigo	35	3,509	7	1.028			42	4.537
voco Hotels	2	282	7	3.584	3	427	12	4,293
Holiday Inn	313	51,714	80	21,703	1	207	394	73.624
Holiday Inn Express	272	36,230	41	8,230			313	44,460
Staybridge Suites	11	1,540	6	1,036			17	2,576
Other	2	599	8	7,919	4	632	14	9.150
EMEAA	759	123,899	336	93,279	19	4,114	1,114	221,292
Six Senses] .	_	1	122			1	122
Regent	1	538	2	694			3	1,232
InterContinental	1	572	48	19,431	_		49	20.003
Kimpton			1	129		.	1	129
HUÁLUXE		_	10	3,105			10	3,105
Crowne Plaza	5	1,754	92	32.697	_		97	34.451
Hotel Indigo		-	13	1.868			13	1,868
EVEN Hotels	-	-	1	172	-	- 1	1	172
Holiday Inn	6	1,560	98	28,263			104	29.823
Holiday Inn Express	75	13,183	112	25,474		-	187	38,657
Other	4	6,201	5	857	-	-	9	7,058
Greater China	92	23,808	383	112,812	-	-	475	136,620
Six Senses	1	196	16	1,196	1	56	18	1,448
Regent	2	978	3	830	1	195	6	2,003
InterContinental	42	12,494	164	56,434	7	2,503	213	71,431
Kimpton	5	796	64	11,789	4	916	73	13,501
HUALUXE	-	-	10	3,105	-	- 1	10	3,105
Crowne Plaza	241	60,074	186	59,491	-	- 1	427	119,565
Hotel Indigo	94	10,651	25	4,028	-	-	119	14,679
EVEN Hotels	6	749	6	967	3	493	15	2,209
voco Hotels	2	282	7	3,584	3	427	12	4,293
Holiday Inn	1,080	182,975	191	53,620	3	1,110	1,274	237,705
Holiday Inn Express	2,718	264,711	154	33,956	-	-	2,872	298,667
avid hotels	11	975	-	-	-	-	11	975
Staybridge Suites	274	29,107	32	4,369	-	-	306	33,476
	0.40	30,762	61	7,553	I .		410	38.315
Candlewood Suites	349							
	349 38	18,045	87	21,513	4 26	632	129	40,190





	Franchised		Managed		Owned, Leased & Managed Leases		Total	
	Hotels	Rooms	Hotels	Rooms	Hotels	Rooms	Hotels	Rooms
Six Senses		_	5	422			5	422
nterContinental	3	685	4	854		1 1	7	1,539
Impton	5	1.115	16	2,477	-	1 - 1	21	3.592
					-	1 - 1		
rowne Plaza	4	928				1 - 1	4	928
lotel Indigo	36	5,094	1	78	-	1 - 1	37	5,172
VEN Hotels	15	1,799	1	184	-	- 1	16	1,983
foliday inn	99	12,560	2	346	-	1 - 1	101	12,906
foliday Inn Express	453	43,683	-	-	-		453	43,683
vid hotels	211	19,248	_	_	-	1 - 1	211	19,248
taybridge Suites	160	16,663	_	_	-	1 - 1	160	16,663
andlewood Sultes	91	8,123				1	91	8,123
twell Suites	15	1,452		_		1 1	15	1,452
	15	1,452			-	1 - 1		
Other		_	16	2,779	-	-	16	2,779
merica	1,092	111,350	45	7,140	-	-	1,137	118,490
lx Senses		_	19	1,331			19	1,331
Regent			4	664			4	664
		_						
nterContinental	3	430	30	7,760	I :		33	8,190
Impton			6	1,437	1	155	7	1,592
Crowne Plaza	12	2,541	24	7,332	-	1 - 1	36	9,873
lotel Indigo	15	1,571	27	4,427	-	- 1	42	5,998
oco Hotels ^W	9	1,508	9	4,756	-		18	6,264
Hollday Inn	37	7,042	81	18,573	-	1 - 1	118	25,615
Holiday Inn Express	76	12.428	32	6,197	_	-	108	18,625
ivid hotels	1	215				1	1	215
Staybridge Suites	9	1.538	10	2.031			19	3,569
Other	1 1	160	-	2,031		1 1	1	162
EMEAA	163	27,433	242	54,510	1	155	406	82,098
MEAA	165	21,455	242	34,310		133	406	02,030
Six Senses	-	-	3	169	-	-	3	169
Regent	_	_	1	280	-	1 - 1	1	280
nterContinental	1 -	l .	28	8,066		1	28	8,066
Cimpton			5	1,497		1	5	1,497
HUALUXE	1	220	21	5.776		1 - 1	22	5,996
					-	1 - 1		
Crowne Plaza	7	1,941	44	12,844	-	1 - 1	51	14,785
lotel Indigo	-	-	25	4,426	-	- 1	25	4,426
EVEN Hotels	-	-	12	2,558	-	1 - 1	12	2,558
Hollday Inn	20	4,025	44	11,504	-	1 - 1	64	15,529
Hollday Inn Express	158	25,994	42	8,433	-	- 1	200	34,427
Greater China	186	32,180	225	55,553	-	•	411	87,733
N- 0				4.000				4.000
itx Senses			27	1,922		- 1	27	1,922
tegent	-	-	5	944	-	- 1	5	944
nterContinental	6	1,115	62	16,680	-	- 1	68	17,795
Impton	5	1,115	27	5,411	1	155	33	6.681
HUALUXE	l i	220	21	5,776		1	22	5,996
crowne Plaza	23	5,410	68	20,176			91	25,586
fotel Indigo	51	6,665	53	8,931			104	15,596
	15					, - I	28	
VEN Hotels		1,799	13	2,742		- 1		4,541
oco Hotels*	9	1,508	9	4,756		- 1	18	6,264
foliday inn	156	23,627	127	30,423	-	- 1	283	54,050
foliday Inn Express	687	82,105	74	14,630	-	- 1	761	96,735
vid hotels	212	19,463	-	-	-	- 1	212	19,463
taybridge Suites	169	18,201	10	2,031	-		179	20,232
andlewood Sultes	91	8,123	-	-		-	91	8,123
twell Suites	15	1.452			l .		15	1,452
		160	16	2.781		1 1	17	2,941
Vihor								
Other Total Pipeline	1,441	170.963	512	117,203	1	155	1,954	288.321

^{*}Does not include three open and one pipeline hotel that will be re-branded to voco.



Cautionary note regarding forward-looking statements

This presentation may contain projections and forward looking statements. The words "believe", "expect", "anticipate", "intend" and "plan" and similar expressions identify forward-looking statements. All statements other than statements of historical facts included in this presentation, including, without limitation, those regarding the Company's financial position, potential business strategy, potential plans and potential objectives, are forward-looking statements. Such forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the Company's actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Such forward-looking statements are based on numerous assumptions regarding the Company's present and future business strategies and the environment in which the Company will operate in the future. Further, certain forward-looking statements are based upon assumptions of future events which may not prove to be accurate. The forward-looking statements in this document speak only as at the date of this presentation and the Company assumes no obligation to update or provide any additional information in relation to such forward-looking statements.

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