











Investor Presentation

September 2022

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Introduction to IHG's business model

A global hospitality leader with 6,000+ open hotels and a further 1,800+ in the pipeline; driven by clear purpose, ambition, strategy and priorities

IHG

HOTELS & RESORTS

Our Purpose

True Hospitality for Good

Our Ambition

To deliver industry-leading net rooms growth

Our Strategy

Use our scale and expertise to create the exceptional guest experiences and owner returns needed to grow our brands in the industry's most valuable markets and segments. Delivered through a culture that attracts the best people and has a positive impact on the world around us.

Our Priorities



Build loved and trusted brands



Customer centric in all we do



Create digital advantage



Care for our people, communities and planet



Strong portfolio of preferred brands, geographically diverse and asset light

Strong portfolio of brands

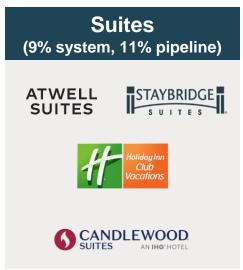
Asset light and

geographically

diverse

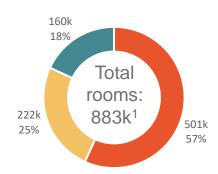
High quality fee

stream













Pipeline

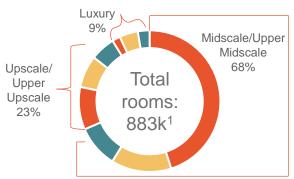
rooms:

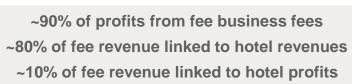
278k¹

98k

35%

29%





HG HOTELS &

Greater China

Americas

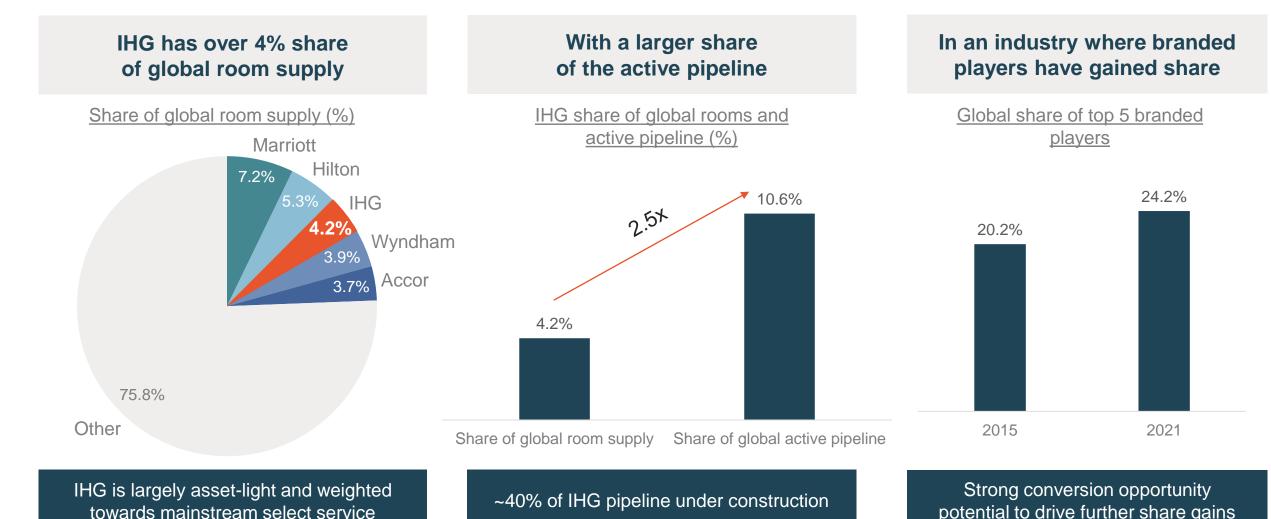
EMEAA

100k

36%

¹ Rooms as at 30 June 2022

Strong competitive position in an industry where branded players are gaining market share



Source: STR, December 2021. Global room supply = ~20m rooms. Global room pipeline = ~3m rooms.



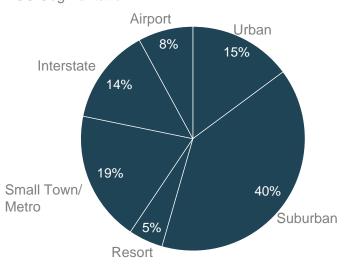
IHG rooms mix intra-region

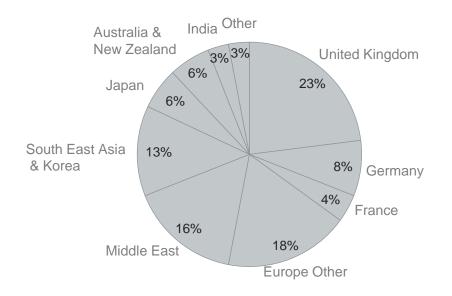
Americas (AMER) – 57% United States 87%, Canada 5%, Mexico 5%, Other 3%

Europe, Middle East, Asia, Africa (EMEAA) – 25%

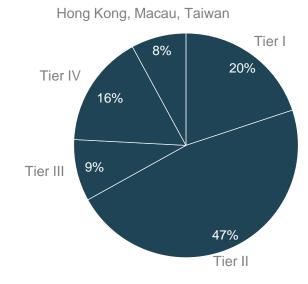
Greater China (GC) – 18%

US Segmentation:





©2022 IHG



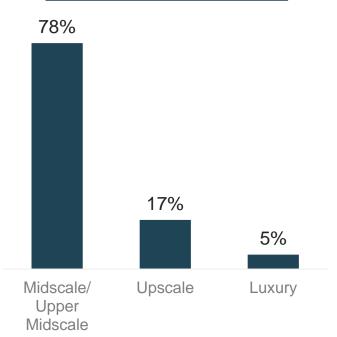
Our US mix has placed us well to benefit from the shape of demand recovery and has demonstrated resiliency in challenging environments

The midscale segments represent our largest weighting and have outpaced overall industry RevPAR

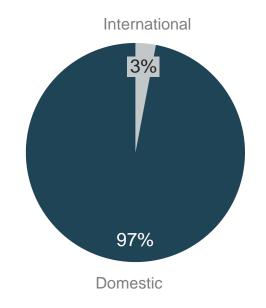
Domestic travel has lead the recovery, which is ordinarily ~95% of our mix

Groups have been the toughest area of demand; IHG's lowest exposure

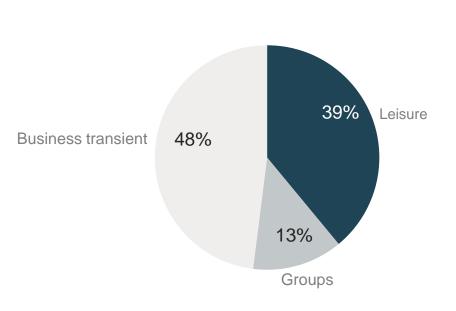
2021 US rooms distribution



2021 US demand mix



2021 US guest stays



Our asset light business model



Fee revenue:

Royalty Fee: fixed percentage of rooms revenue

Managed - 28%

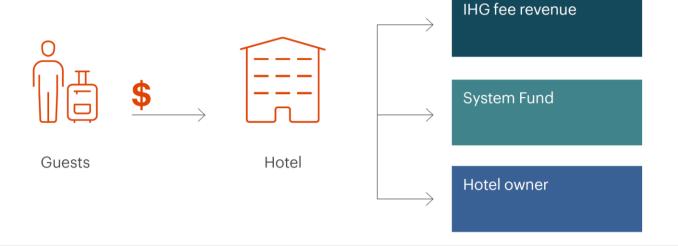
Fee revenue:

Base Management Fee: fixed percentage of total hotel revenue

Incentive Management Fee: based on hotel's profitability or cash flows

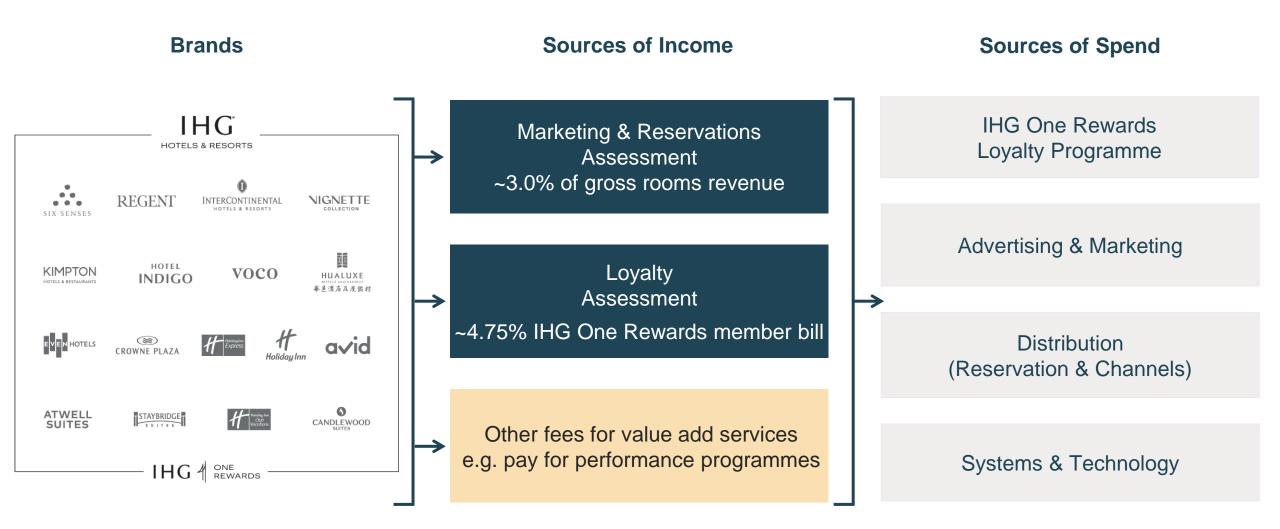
Owned, Leased & Managed Lease – <1%

We record the entire revenue and profit of the hotel in our financial statements. This 'asset heavy' element of IHG's estate has reduced from >180 hotels 20 years ago, to 19 hotels as of 31 Dec 2021





IHG's System Fund supports our brand marketing and our revenue delivery system



Why owners choose to partner with IHG

Strength of brands

The breadth and depth of our brand portfolio delivers strong owner ROIs

Global sales organisation

We have developed a leading global sales enterprise to drive higher quality, lower cost revenue to our hotels

Strong loyalty programme and enterprise contribution

74% of revenues delivered to hotels by IHG's enterprise

Sustainability tools & expertise

We have developed tools, training and programmes to support hotels and provide better data and insights to enable them to reduce their energy, waste and water consumption



Digital advantage

Our cloud-based IHG Concerto platform, including a new Guest Reservation System, provides a strong interface for guests and owners

Procurement

We use our scale to reduce costs for owners with procurement programmes for hotel goods, services and construction

Investment in hotel lifecycle management and operations

We have invested in extensive technology, systems and processes to support performance, increase efficiencies and drive returns for our owners



Strength and resiliency of IHG's business model

Geographic & chain scale diversity

6,000+ hotels, 17 brands, 100+ countries **Asset light**

>99% franchised and managed

High cash generation

FCF conversion of >100% 2015-21*

Robust pipeline securing future growth

275k+ rooms >30% of system size High barriers to entry

Brands & heritage

Market leading positions through decades of expansion and investment

12

System Fund scaled advantage

>\$1bn annual spend on marketing, reservations and technology

Strong loyalty programme

100m+ loyalty members drive around half of room nights

Next generation technology

Industry-leading GRS supports owner and guest digital advantage

Leading procurement solutions

~\$1.5bn spend under management on behalf of owners

^{*} FCF conversion = adjusted free cash flow / adjusted earnings

Having returned \$13.6bn to shareholders since 2003, our strategy for uses of cash remains unchanged



Invest in the business to drive growth



Sustainably grow the ordinary dividend



Return surplus funds to shareholders

Objective of maintaining an investment grade credit rating 2.5x – 3.0x Net Debt : Adjusted EBITDA under normalised conditions

Adjusted EBITDA \$812m LTM; Net Debt \$1,718m; leverage ratio reduced to 2.1x \$500m buyback increases leverage by 0.6x on a pro forma basis

IHG HOTELS & RESORTS







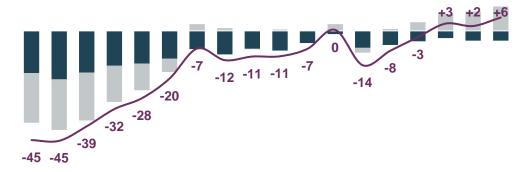




Trends in RevPAR and Net System Growth

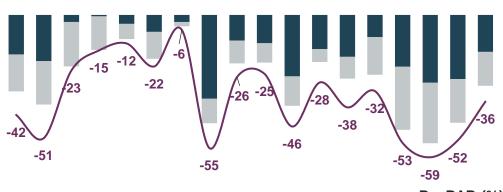
Regional variations in RevPAR with strong ADR recovery in all regions

Americas monthly RevPAR, Occupancy and ADR (vs 2019)

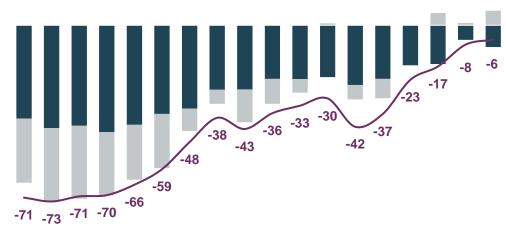


Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec Jan Feb Mar Apr May Jun 2021 2022

Greater China monthly RevPAR, Occupancy and ADR (vs 2019)

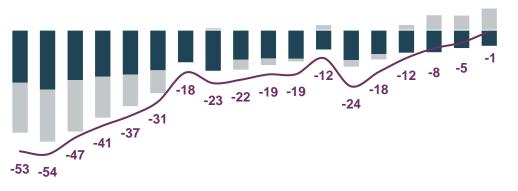


EMEAA monthly RevPAR, Occupancy and ADR (vs 2019)



Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec Jan Feb Mar Apr May Jun 2021 2022

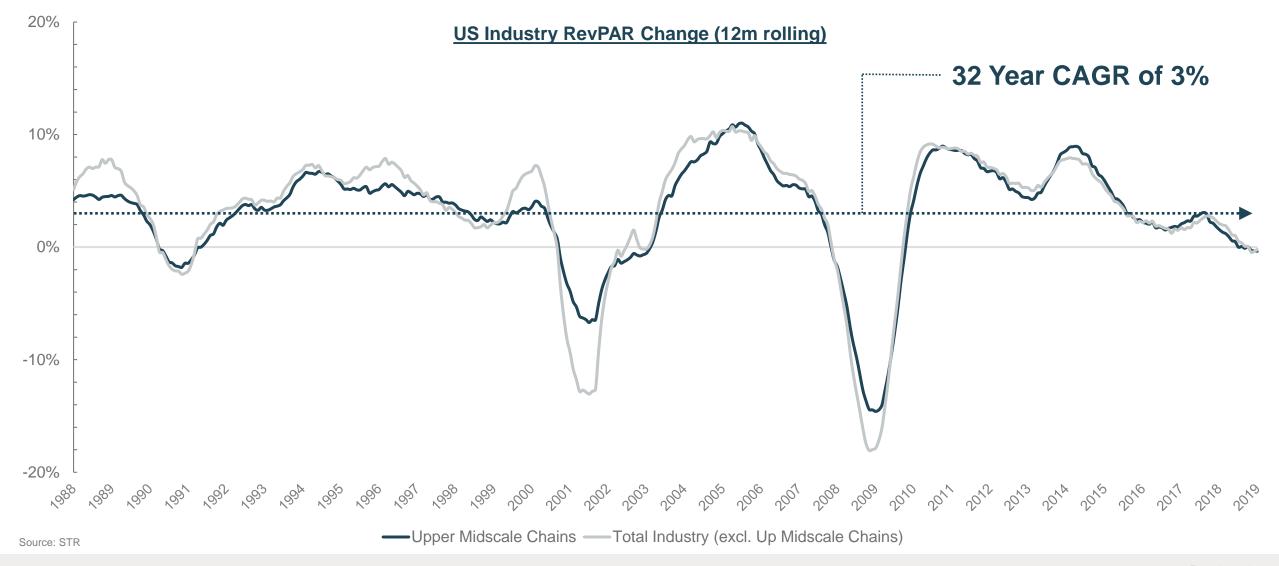
IHG Group monthly RevPAR, Occupancy and ADR (vs 2019)



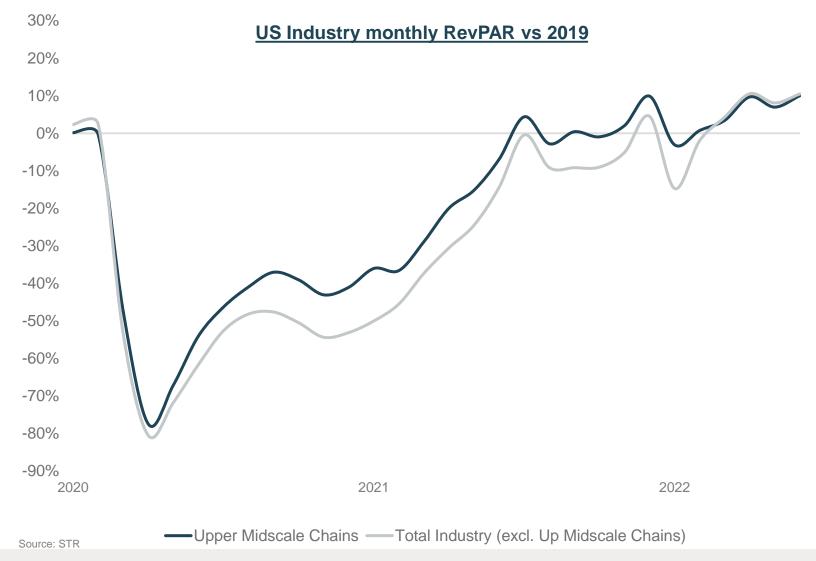
— RevPAR (%) Occupancy (% Pts) ADR (%)

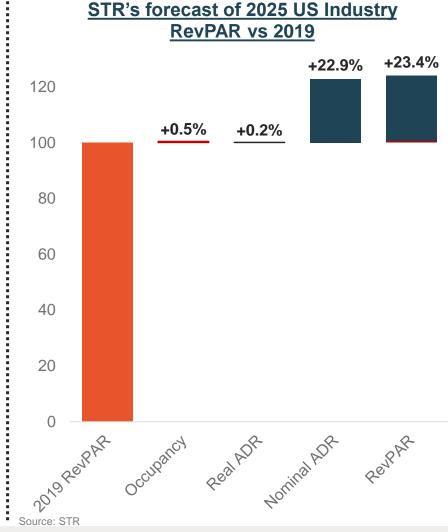
HG HOTELS &

The Upper Midscale segment, which accounts for ~70% of our rooms in the US, has historically been more resilient in economic downturns



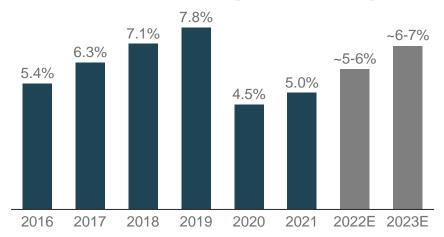
US industry nominal RevPAR recovered to 2019 levels in March 2022. By 2025, STR expect occupancy and real ADR to be fully restored, with nominal ADR up 23%.



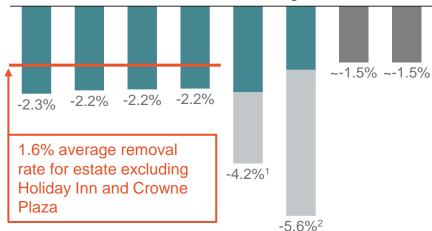


Delivering an industry leading level of net system size growth

Acceleration in gross openings...

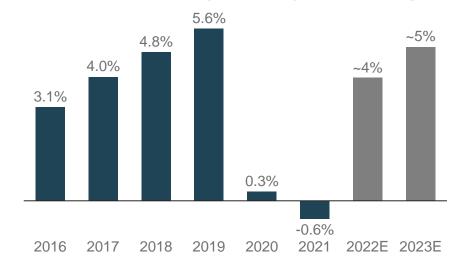


...combined with structurally lower removals



¹ 2.3% excluding 1.9%pt impact from termination of certain hotels by SVC

...will lead to stronger net system size growth

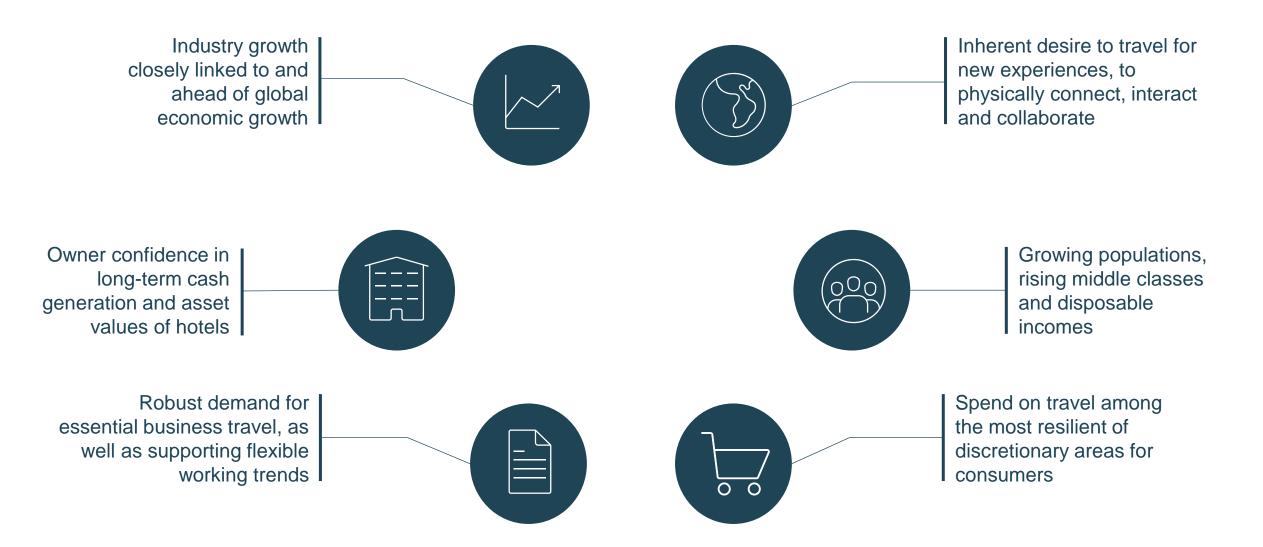


Confidence underpinned by:

- >40% pipeline under construction
- Healthy volume of deal discussions across regions
- Compelling owner offer with a complete brand portfolio across chainscales and global reach

² 1.7% excluding 3.9%pt impact from removal of Holiday Inn and Crowne Plaza hotels across the Group

Fundamental growth drivers of our industry remain strong







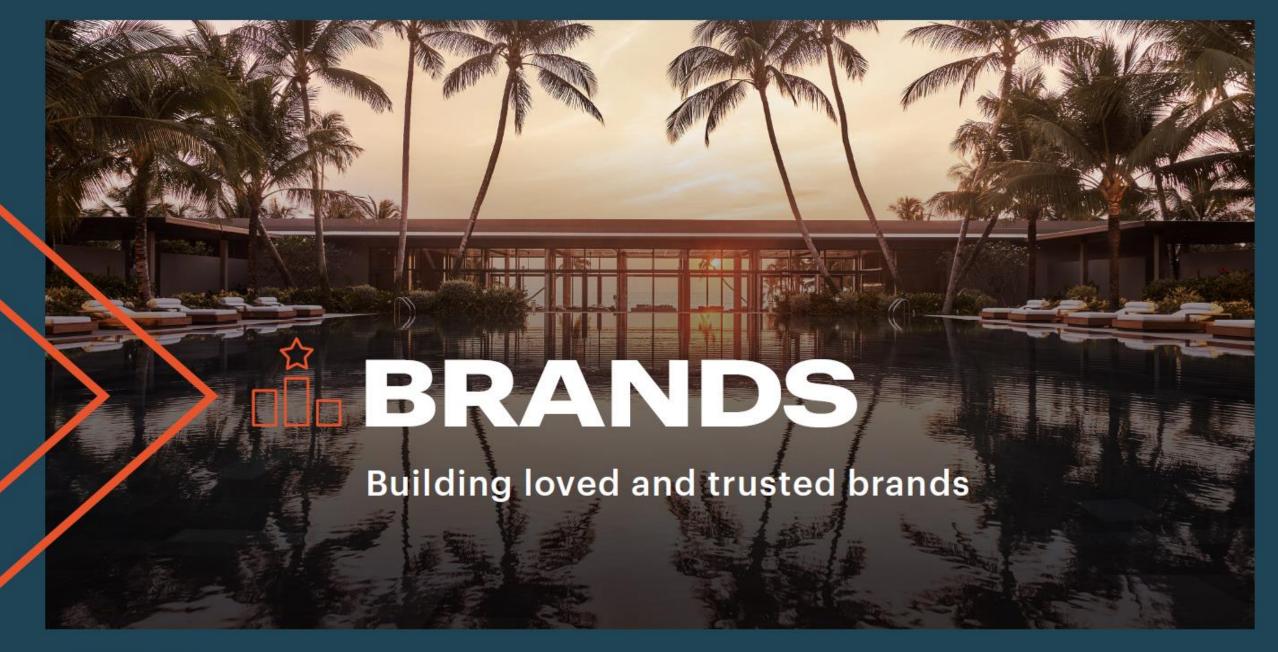








Our Strategic Priorities





4 collections | 17 brands | 6,000+ hotels



LUXURY & LIFESTYLE



REGENT









PREMIUM

voco







ESSENTIALS







SUITES

ATWELL SUITES







Growing our brand family: We have added six brands to our portfolio since 2017



Founded in 1946, the first InterContinental hotel opened in Belem, Brazil with the brand still #1 in the Luxury chain scale



The world's first Crowne Plaza opened in 1983, created to make business travel work



The first extended stay suites hotel brand to open 50 hotels in under four years



A lifestyle boutique hotel brand that reflects and embraces local neighbourhoods



A wellness brand, providing a strong premium and lifestyle offering

2012

avid.

A strong owner ROI to grow at scale, with a uniquely simple and efficient to build, operate, and maintain format

2017

REGENT

A luxury brand that redefines high-end hospitality through innovation, design and exceptional service; first launched in 1970

ATWELL SUITES"

AN IHG"HOTEL

Our newest allsuites brand, offering access to the upper midscale segment

2019

1946

1952



Kemmons Wilson's first iconic Holiday Inn hotel opened in Memphis, Tennessee 1991

1983



The largest global hotel brand, offering smart and simple travel worldwide, and leadership in the upper-midscale category 2003

1997



Providing casual long-stays for guests and an easy-to manage, high quality owner investment; introduced in 1995 2012

2004



The first premium international hotel brand designed specifically for Chinese guests

2015



A sophisticated yet laid back, designled, lifestyle boutique brand where every hotel is unique; launched in 1981 2018



A distinctive, conversion-focused, premium brand, offering hotels that are reliable enough to depend on and different enough to be fun 2019

2018



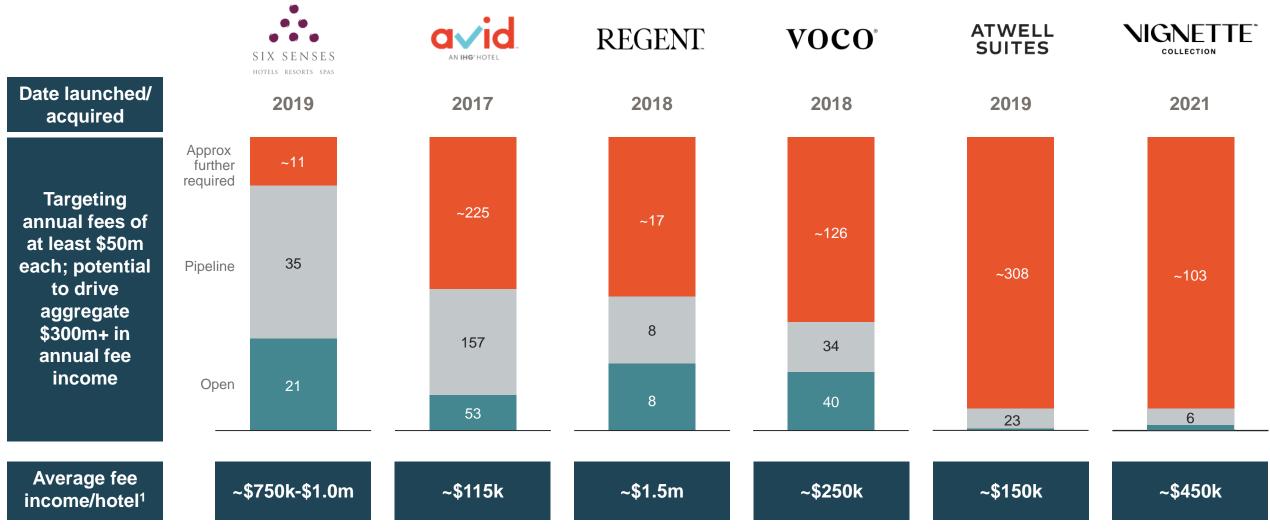
Committed to luxury guest rejuvenation, wellness, and sustainability in the world's most sought-after locations; established in 1995 2021



Our newest Luxury & Lifestyle brand, allowing owners to build on their unique hotel's strengths whilst leveraging the IHG enterprise platform



New brands offer significant fee growth opportunity



Figures as of 30 June 2022. 1: Represents average annualised fee income per hotel, once hotel has stabilised / reached maturity

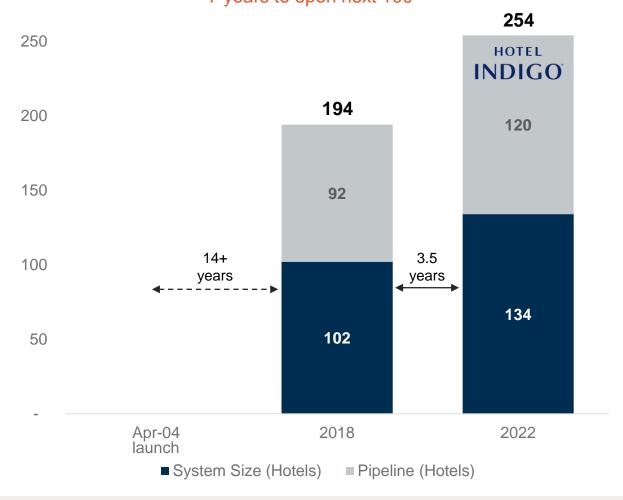
24



Accelerating the growth curve: Hotel Indigo and Six Senses

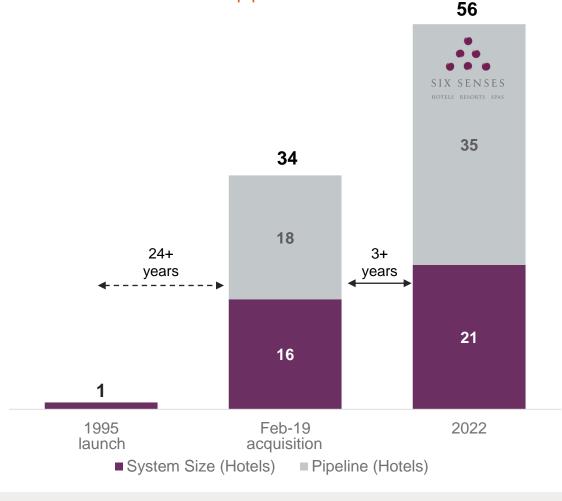
Hotel Indigo System Size & Pipeline (Hotels)

14+ years from launch to open first 100, ~7 years to open next 100



Six Senses System Size & Pipeline (Hotels)

In 3+ years since acquisition, system growth of 5 hotels and pipeline near-doubled



50

40

30

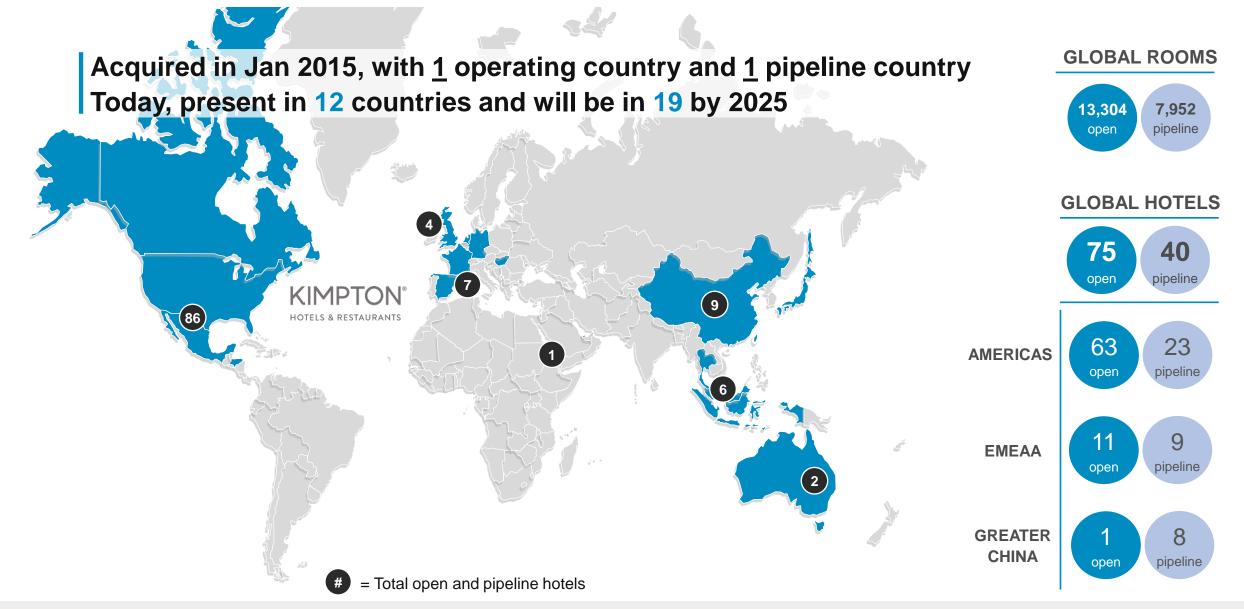
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10

voco: the industry's fastest-ever global roll-out

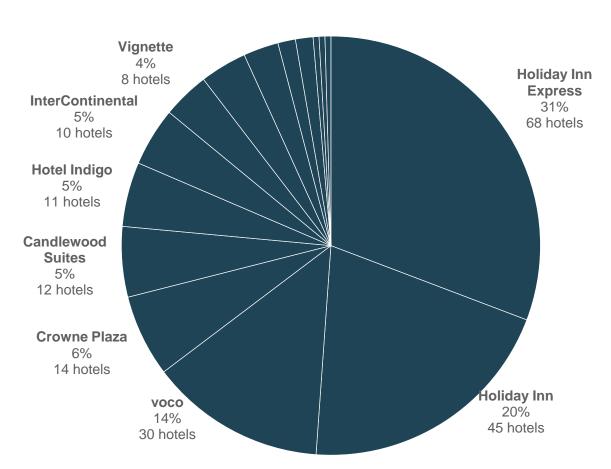


Kimpton: highly successful internationalisation

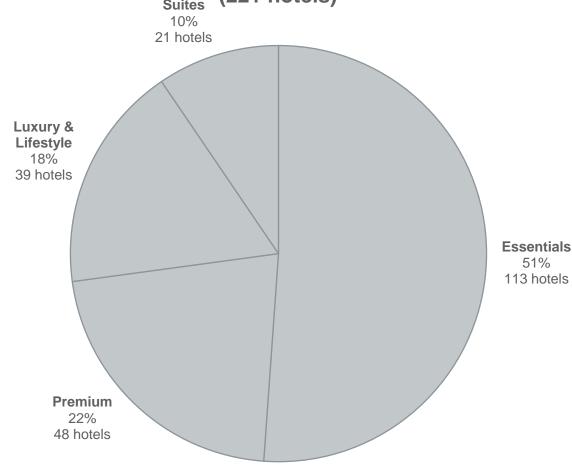


Conversions: ~25% of signings and expected to grow further, reflecting broad appeal for owners to access IHG's enterprise platform





2020-2022 YTD Conversions by Segment (221 hotels)





Holiday Inn and Crowne Plaza review completed in 2021

151 hotels left the system

83 hotels with significant investment commitment from owners

Addressed the consistency and quality of the estate

71 hotels retained²



108 hotels exited¹ 9.1% of 1 Jan 2021 System Size



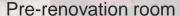


12 hotels retained²



43 hotels exited¹ 9.7% of 1 Jan 2021 System Size







New guest room design

- ~80% of removals in the Americas were in the bottom quartile for metrics including RevPAR, RGI, Guest Love and quality scores
- 66% of Holiday Inn estate² and 73% of Crowne Plaza

estate² in Americas will have recently been updated or due to undergo renovation

¹ Total removal across the global estate

² Committed to improvement plans or scopes of work, reflecting significant investment by owners across Americas and EMEAA

Holiday Inn evolution: meeting guests' and owners' needs through innovative new design

Attractive guest rooms for both corporate travellers and leisure customers



Increasing customer satisfaction while lowering staffing levels, by reimagining lobby layout



Updates to a **guest-preferred breakfast buffet** option, while **lowering food costs**



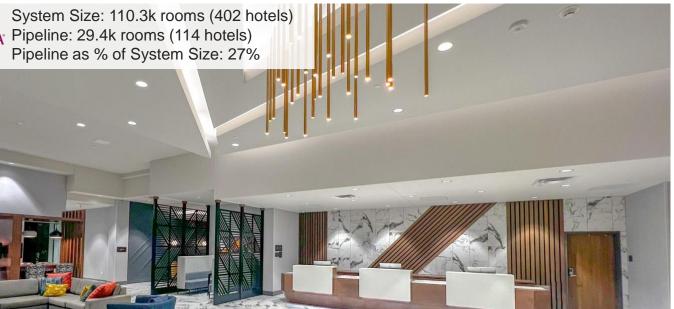


System Size: 220.9k rooms (1,206 hotels)

Pipeline: 47.2k rooms (245 hotels) Pipeline as % of System Size: 21%

Revitalising our Crowne Plaza estate





~75% of Americas estate recently opened, renovated, under renovation, or committed to renovate

28 renovations targeted in 2022 in the Americas, equivalent to last four years combined

Renovated hotels showing strong performance metrics across occupancy, room rate, revenue market share and guest satisfaction scores













Top: Crowne Plaza Kearney / US



Elevating our luxury estate: Regent, InterContinental, Vignette Collection

Regent: now at 16 open and pipeline properties; flagship resort Regent Phu Quoc recently opened



Regent Phu Quoc | Vietnam



System Size: 2,532 rooms (8 hotels) REGENT Pipeline: 1,806 rooms (8 hotels) Pipeline as % of System Size: 71%

InterContinental: world's largest luxury hotel brand with more than 200 operating hotels



InterContinental Kaohsiung | Taiwan



System Size: 69,525 rooms (205 hotels) Pipeline: 20,859 rooms (83 hotels) Pipeline as % of System Size: 30%

Vignette Collection: first 2 hotels now open, growing pipeline, and notable opportunity



Hotel X Brisbane, Vignette Collection | Australia



System Size: 539 rooms (2 hotels) Pipeline: 884 rooms (6 hotels)

Pipeline as % of System Size: 164%

Tailored to specific premium customer segments: HUALUXE & EVEN

HUALUXE: our premium brand, designed with the Chinese guest in mind, continues to expand



HUALUXE Yibin | China



System Size: 5,147 rooms (18 hotels) Pipeline: 5,506 rooms (21 hotels) Pipeline as % of System Size: 107% **EVEN:** the premium wellness-focused brand now has 50 open and pipeline properties



EVEN Hotel Chengdu Jinniu | China



System Size: 3,180 rooms (22 hotels)
Pipeline: 4,776 rooms (28 hotels)
Pipeline as % of System Size: 150%

Driving growth: Holiday Inn Express and avid

Holiday Inn Express: continuing its category leadership and strong growth

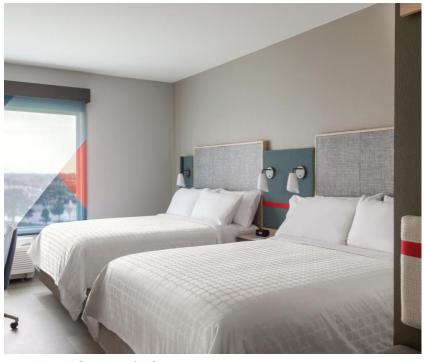


Holiday Inn Express Hengyang | China



System Size: 321.0k rooms (3,044 hotels)

Pipeline: 82.1k rooms (650 hotels) Pipeline as % of System Size: 26% **avid:** now at 210 open and pipeline properties; strong guest satisfaction and owner returns



avid hotel Staunton | US



System Size: 4.8k rooms (53 hotels) Pipeline: 13.6k rooms (157 hotels) Pipeline as % of System Size: 285%

Extended stay strength: Atwell Suites, Staybridge Suites, Candlewood Suites

Atwell Suites: first hotels now open, providing a springboard for brand growth

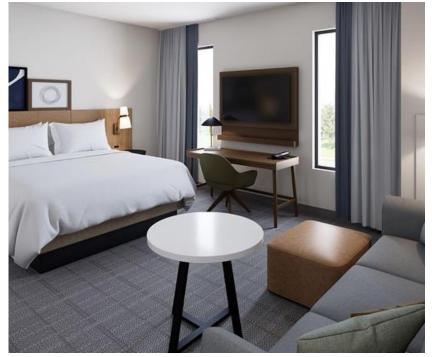


Atwell Suites Denver Airport | US



System Size: 0.2k rooms (2 hotels)
Pipeline: 2.3k rooms (23 hotels)
Pipeline as % of System Size: 1,219%

Staybridge Suites: our premium extended stay brand with a robust pipeline



©2022 IHG

Staybridge Suites Dallas - Grand Prairie | US



System Size: 33,924 rooms (314 hotels) Pipeline: 18,140 rooms (164 hotels) Pipeline as % of System Size: 53% **Candlewood Suites:** our largest extend stay brand with close to 365 open hotels



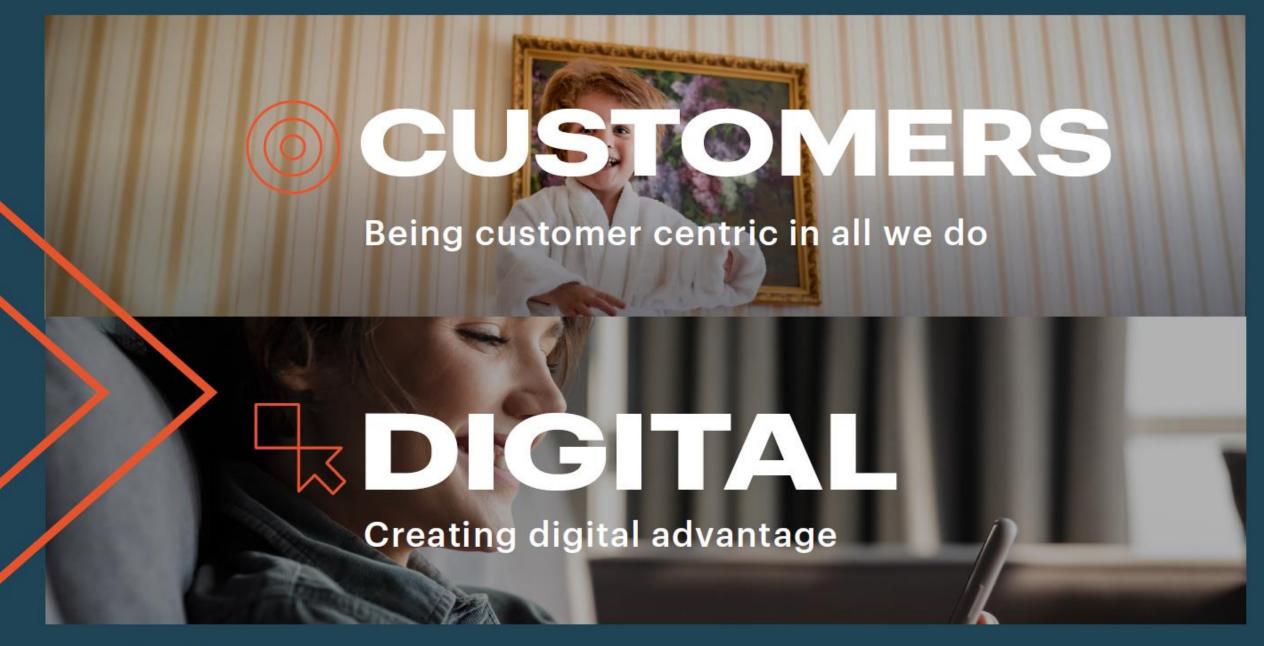
Candlewood Suites | US



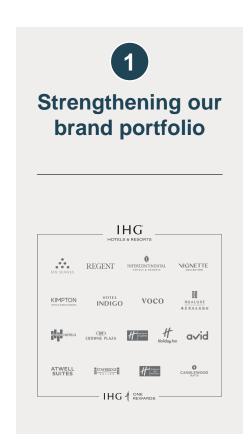
System Size: 32,222 rooms (363 hotels)
Pipeline: 9,213 rooms (111 hotels)

Pipeline as % of System Size: 29%



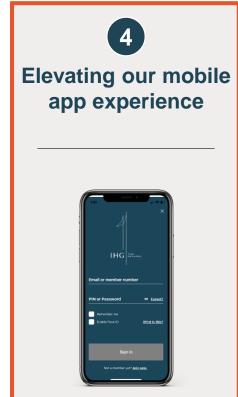


Driving customer centricity and digital advantage





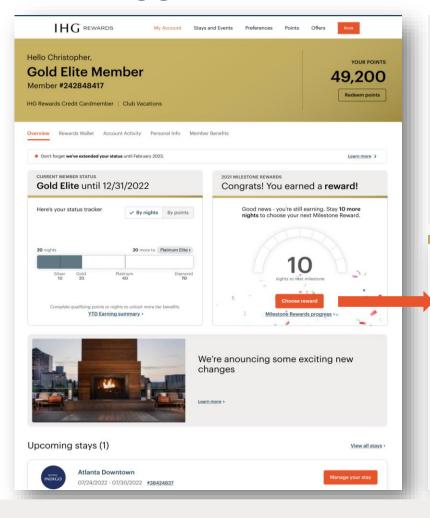






IHG One Rewards: our biggest transformation



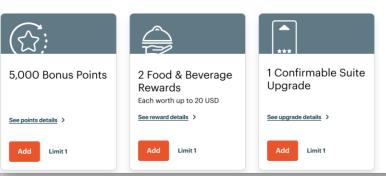


Highlights in 2022 to date:

- +14% points redeemed YTD vs 2019
- +18% reward nights booked YTD vs 2019
- +30% enrolments in Q2 2022 vs Q2 2021
- +11 million loyalty members added YoY
- 800,000 transactions within a month of launching Milestone Rewards

Choose your rewards

20 NIGHT MILESTONE REWARD UNLOCKED! Pick 1 by 7/31/2022



The scale and importance of loyalty:

100m+

members and growing

~50%

of room nights booked by members

20%

more spend than non-members

9x

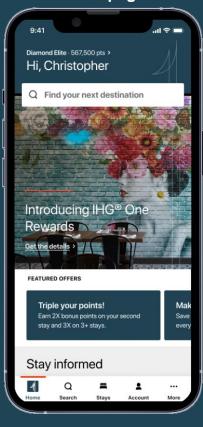
more likely to book direct ~15%

less points required for reward nights¹

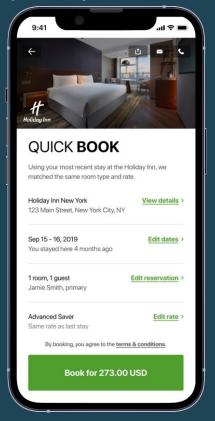


IHG One Rewards mobile app

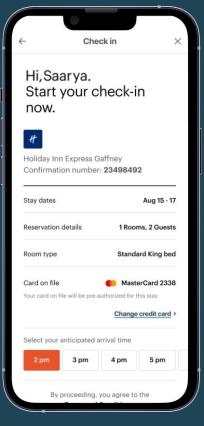
IHG One Rewards app home page



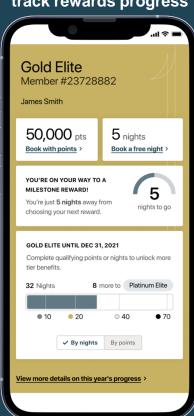
Easily rebook stays at previously booked hotels



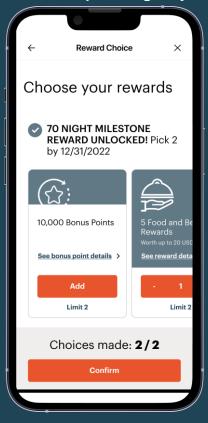
Digital check-in (and check-out)



See account status and track rewards progress



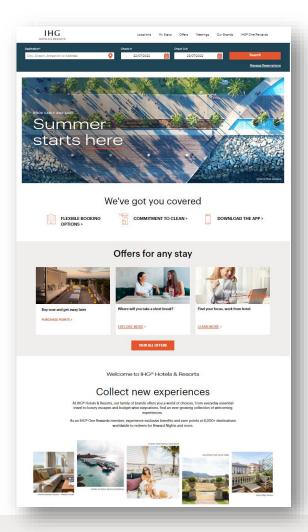
Apply rewards that matter most to upcoming stays



Booking experience redesigned to create a better customer journey

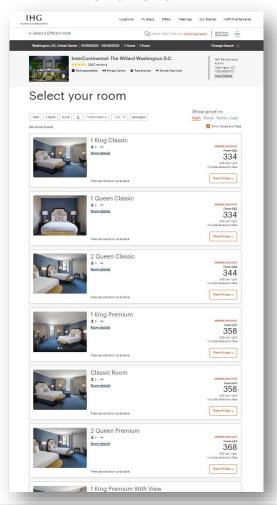
New booking module

Initial testing indicates improvement of up to one percentage point in booking conversions



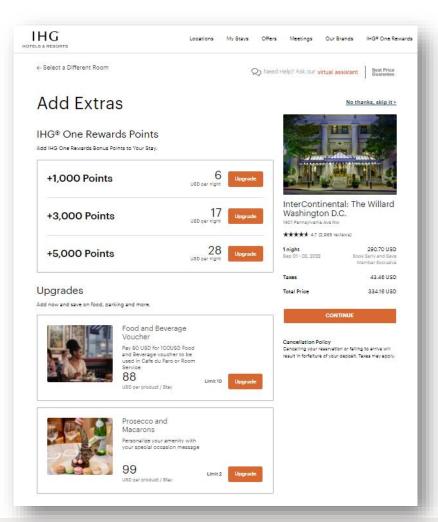
Combined rooms & rates on one page

Testing for Holiday Inn Express resulted in 2-3% revenue uplift and 10 percentage point increase in loyalty enrolments

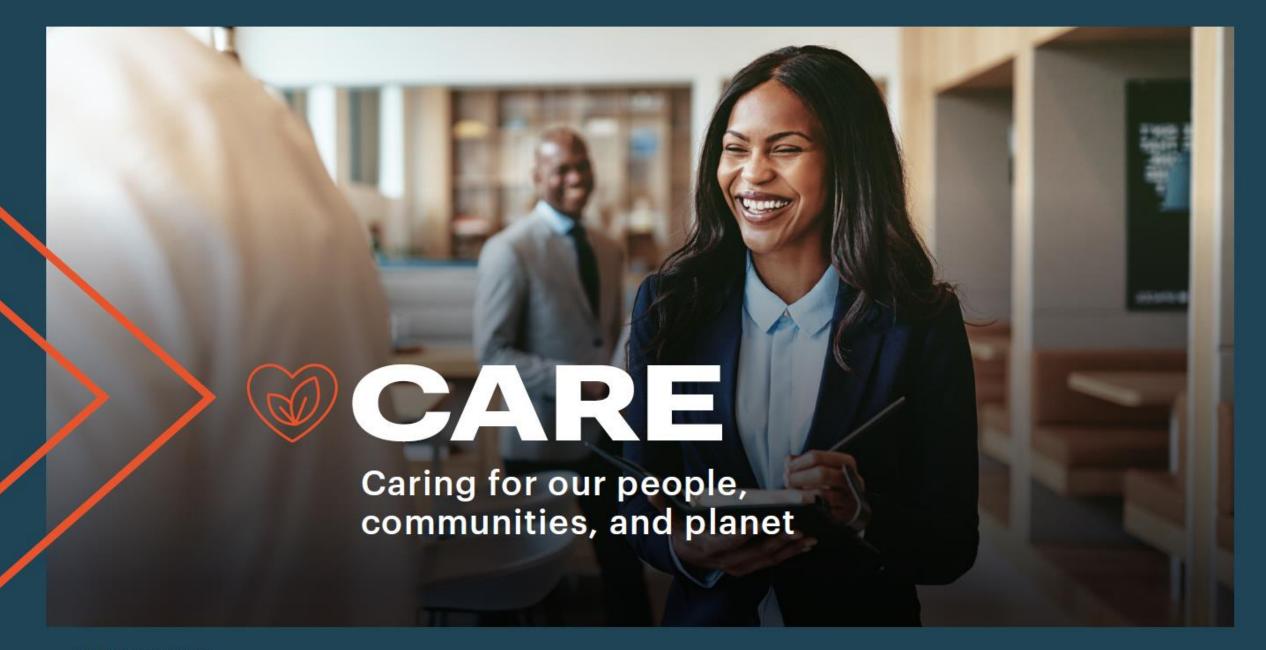


Introduced an 'Add Extras' page

To **support cross-sell** of non-room extras, and for **room up-sell** ahead of full attribute pricing roll-out







BEING A RESPONSIBLE BUSINESS Our actions as a responsible business are shaped by a culture of strong governance, clear policies and a series of ambitious commitments set out in our Journey to Tomorrow 2030 responsible business plan.

Our 2030 Journey to Tomorrow plan



Key to delivering our strategic priority to care for our people, communities and planet is our Journey to Tomorrow plan.











Our people

Champion a diverse culture where everyone can thrive

Communities

Improve the lives of 30 million people in our communities around the world

Carbon & energy

Reduce our energy use and carbon emissions in line with climate science

Waste

Pioneer the transformation to a minimal waste hospitality industry

Water

Conserve water and help secure water access in those areas at greatest risk

2030 Responsible Business ambitions and commitments

- progress made in 2021













Champion a diverse culture where everyone can thrive

- Corporate employees completed >10,000 hours of Conscious Inclusion training that will be extended to hotel leadership in 2022
- Expanded Employee
 Networks with more than
 1,300 members globally;
 represent groups including
 ethnic minorities and LGBT+
- Named a Global Best Employer by Kincentric

Best Employers

Improve the lives of 30 million people in our communities around the world

- Further evolved our IHG
 Academy programme with
 the launch of IHG Skills
 Academy
- 40,000 colleagues
 volunteered to help more
 than 350,000 people during
 IHG's Giving for Good
 month in September 2021
- Supported multiple relief efforts



IHG® Skills Academy

Reduce our energy use and carbon emissions in line with climate science

- Upgraded our 2030 science-based target to 1.5°C that delivers:
 - 46% absolute reduction in CO₂ from our owned, leased, managed and franchise hotels
- Every single hotel globally has its own energy metric
- Maximise / optimise the role of renewable energy

to a minimal waste hospitality industry

Pioneer the transformation

- Bulk bathroom amenities in place or agreed for all brands and markets globally
- Targeting elimination of single use-items across the quest stay
- Global food waste training
- Pilot project with WRAP in the UK, allowing learnings to be rolled out globally

Conserve water and help secure water access in those areas at greatest risk

- Completed hotel level risk mapping to inform future strategy
- Water stewardship projects underway including in Greater China and Australia
- WASH: pilots to support water.org projects helping to reach 15,000 people gain access to clean water in India, Indonesia and Mexico









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2022 update: Diversity, Equity & Inclusion

We are driving changes that champion a diverse culture where everyone can thrive

1,300

Members and Allies

 \cup \angle

ERG Chapters*

We're cultivating a culture of inclusion for all our people



34%

of our leaders* are female

58%

of all employees** are female

We're driving gender balance globally

* Leaders are defined as colleagues working at Vice President level and above. ** We directly employ individuals in our corporate offices, reservation centres, and managed, owned, leased and managed lease hotels. However, not all individuals in managed, owned, leased and managed lease hotels are directly employed.

21%

Global leaders are ethnically diverse

20

Nationalities among our leaders

We're doubling underrepresented groups across our leadership

^{*} Our Employee Resource Groups (ERGs) bring together members of under-represented groups and their allies. They shine a light on the value of inclusion and provide a valuable voice to the business by creating a culture in which our leaders are constructively challenged, and DE&I is kept at the forefront of our minds.

2022 update: reducing waste with removal of single-use bathroom miniatures

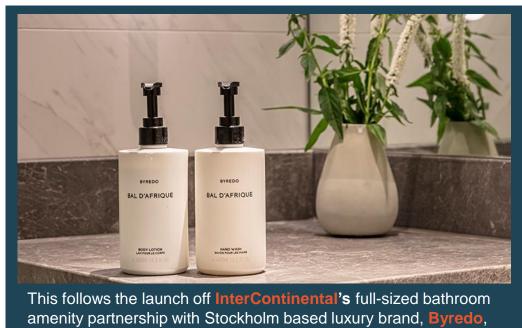
We were the first global hotel company to commit to replace bathroom miniatures with full-size amenities, as part of our goal to eliminate single use items, or move to reusable or recyclable alternatives across the guest stay by 2030

Recently announced collaboration with Unilever to replace bathroom miniatures with **bulk amenities** in over **4,000 hotels**.

Dove will supply full-size bathroom amenities to IHG Essentials and Suites brands, including Holiday Inn, Holiday Inn Express, avid, Staybridge Suites and Candlewood Suites.

The switch to full-size formats is expected to save at least 850 tonnes of plastic annually in IHG's Americas region alone.





in December 2021.



IHG HOTELS & RESORTS











Overview of H1 2022

H1 2022: strong trading; accelerating returns

RevPAR & rooms



- H1 global RevPAR +51% vs 2021; (10.5)% vs 2019;
 Q2 global RevPAR (4.5)% vs 2019, +3.5% in Americas
- H1 ADR +24% vs 2021, +4% vs 2019; Occupancy +10%pts vs 2021, (10)%pts vs 2019
- System 883k rooms (6,028 hotels); +4.8% gross YOY system growth; +3.0% adjusted net YOY
- Opened 96 hotels (15k rooms); signed 210 hotels (31k rooms)

Profit & returns



- \$377m operating profit from reportable segments, +101% vs 2021 (down (8)% vs 2019)
- \$142m adjusted free cash flow (\$147m in 2021)
- Net debt:adjusted EBITDA of 2.1x
- Interim dividend at 43.9¢, +10%
- \$500m share buyback programme to return surplus capital

Laying the foundations for future growth





- Transforming loyalty IHG One Rewards
- Digital-first approach booking experience improvements; cross-sell/up-sell developments; new mobile app
- Reducing cost pressures and driving efficiencies for our owners
- Delivering on our 2030 Journey to Tomorrow responsible business commitments

Further brand developments



- Conversions represented over 25% of openings; voco and Vignette Collection aiding acceleration
- Luxury & Lifestyle portfolio now 12% of our estate and 19% of pipeline (up from 13% five years ago); InterContinental with largest luxury estate and pipeline globally
- Holiday Inn and Crowne Plaza strengthened
- First Atwell Suites properties opened; avid scaling well
- Pipeline >30% of current system size



Financial performance overview

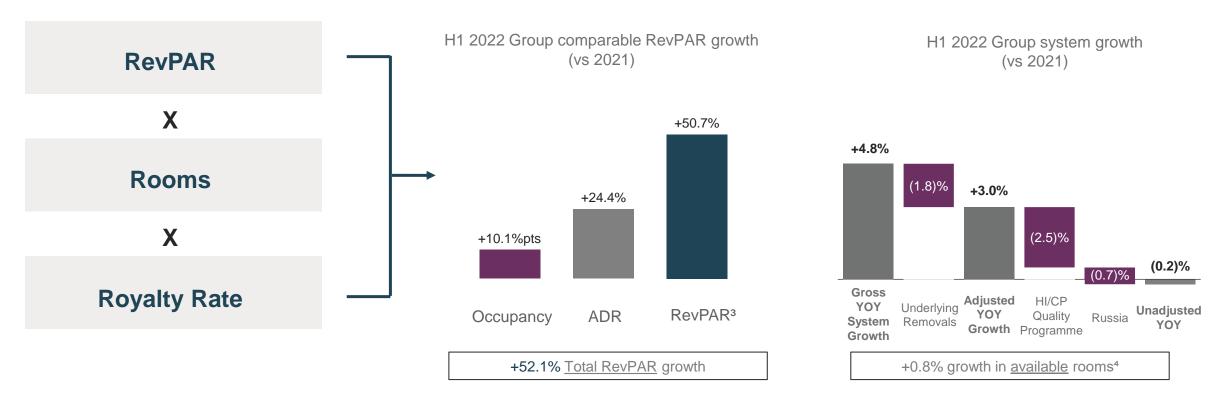
Results from reportable segments ¹	Reported				
	H1 2022	H1	l 2021	H1	2019
	\$m	\$m	% change	\$m	% change
Revenue ³	\$840m	\$565m	+49%	\$1,012m	(17)%
Operating profit	\$377m	\$188m	+101%	\$410m	(8)%
Revenue from fee business	\$664m	\$505m	+31%	\$730m	(9)%
Operating profit from fee business	\$372m	\$224m	+66%	\$394m	(6)%
Fee margin ⁴	55.9%	44.1%	+11.8%pts	54.1%	+1.8%pts
Adjusted interest ⁵	\$(64)m	\$(72)m	(11)%	\$(66)m	(3)%
Reported tax rate ⁶	(28)%	(36)%	(8)%pts	(21)%	+7%pts
Adjusted EPS ⁷	121.7¢	40.4¢	+201%	148.6¢	(18)%
Dividend	43.9¢	-	NM	39.9¢	+10%

Under	lying²
H1 2021	H1 2019
% change	% change
+53%	(14)%
+91%	(8)%
+33%	(10)%
+67%	(7)%

¹Reportable segments excludes System Fund results, hotel cost reimbursements and exceptional items. ²Reportable segment results excluding significant liquidated damages, owned assed disposals, and stated at constant H1 2022 exchange rates (CER). ³ Comprises the Group's fee business and owned, leased and managed lease hotels, significant liquidated damages and the results of the Group's captive insurance company. ⁵ Adjusted interest adds back \$3m (H1 2021: \$nil; H1 2019: \$9m) of interest charges in relation to the System Fund and excludes foreign exchange losses and exceptional items. ⁶ The Group's reported effective tax rate, before exceptional items and the System Fund results. ⁷ Calculated using results from Reportable Segments and Adjusted interest, and related tax, and excluding changes in fair value of contingent purchase consideration.

Fee-based business model shows strength as demand continues to return

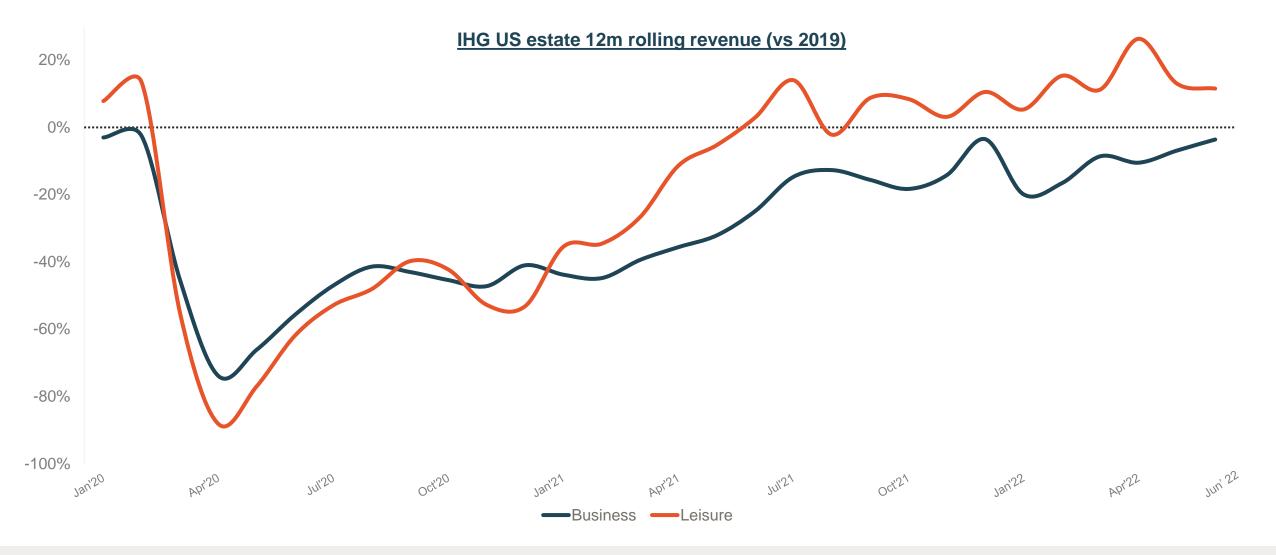
H1 2022 fee revenue: \$664m, up +31%¹ and +33% underlying² (vs 2021)



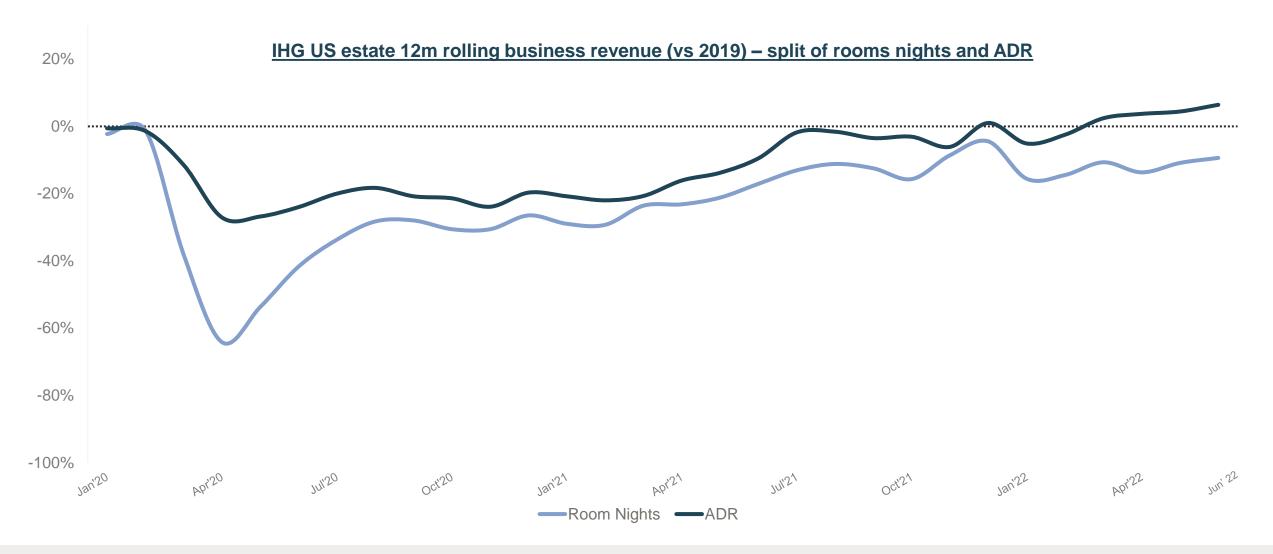
¹ Growth stated at AER. ² Underlying fee revenue excludes owned, leased and managed lease hotels, significant liquidated damages, owned asset disposals and stated at constant H1 2022 exchange rates (CER). ³ RevPAR in comparable estate vs 2021, at CER. ⁴ Growth in available fee business rooms



US Leisure strength of demand has sustained; recovery of Business demand has continued

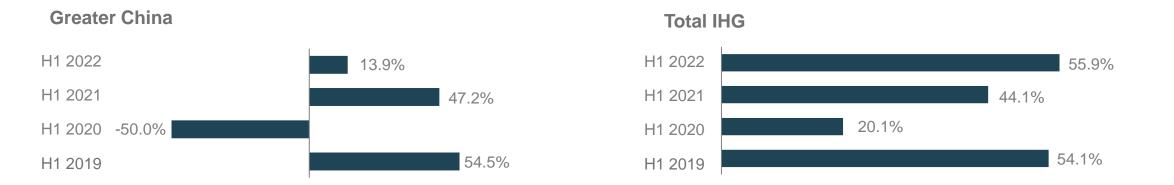


US Business ADR now exceeds pre-Covid levels; occupancy continues to recover



Fee margin¹ by region





¹Fee margin excludes owned, leased and managed lease hotels, significant liquidated damages and, for total IHG, excludes the results of the Group's captive insurance company. It is stated at AER.

Americas consists of fee business revenue and operating profit of \$413m (H1 2021: \$296m; H1 2019: \$226m; H1 2019: \$418m) and \$342m (H1 2021: \$236m; H1 2020: \$152m; H1 2019: \$323m) respectively. Europe, Middle East, Asia and Africa consists of fee business revenue and operating profit of \$114m (H1 2021: \$53m; H1 2020: \$56m; H1 2019: \$154m) and \$56m (H1 2021: \$(3)m; H1 2020: \$(8)m; H1 2019: \$89m) respectively, which excludes significant liquidated damages of \$7m (H1 2021: \$112m; H1 2020: \$112m; H1 2019: \$122m; H1 20



Targeted capital expenditure to drive growth

Maintenance capex, key money and selective investments

\$m	H1 2022	H1 2021
Maintenance capex	(15)	(9)
Key money ¹	(35)	(16)
Total	(50)	(25)

- <u>Maintenance</u>: relates to owned, leased and managed lease hotels and corporate infrastructure
- Key money: used to secure hotel signings

Recyclable investments

\$m	H1 2022	H1 2021
Gross out	(1)	(9)
Gross in	7	1
Net total	6	(8)

- Investment behind growth initiatives
- Profile can vary year to year, but expected to be broadly neutral over time

System Fund capital investments

Total capital investments

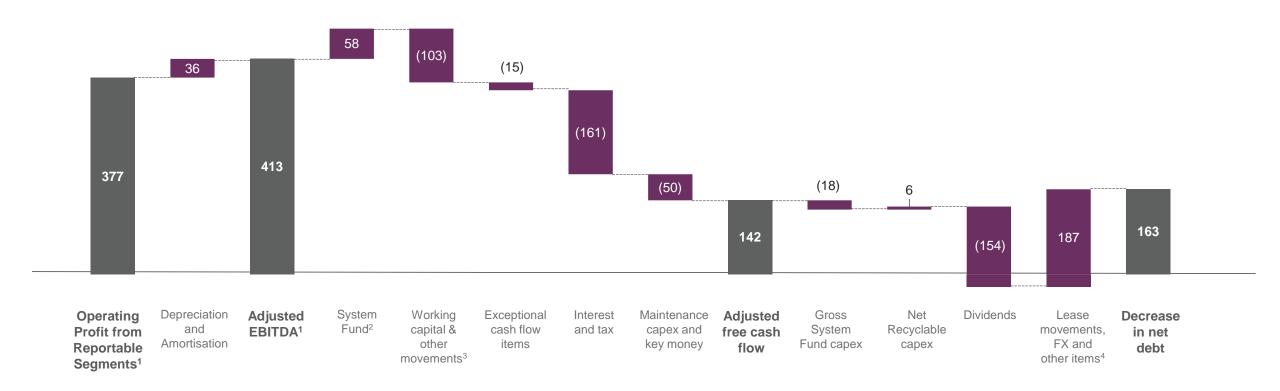
\$m	H1 2022	H1 2021
Gross out	(18)	(7)
Gross in ²	40	39
Net total	22	32
Gross total ³	(72)	(42)
G1055 totals	(72)	(42)
Net total	(22)	(1)

- Invested into projects that benefit our hotel network
- Repaid when depreciation charged to System Fund e.g. GRS

¹ Key money presented net of repayments of \$3m in H1 2022 (H1 2021: \$1m); ² Consists of depreciation and amortisation of \$42m in H1 2022 (H1 2021: \$41m), adjusted to exclude depreciation for right of use assets of \$2m (H1 2021: \$2m). ³ Includes gross key money payments of \$38m in H1 2022 (H1 2021: \$17m)

Cash flow

Cash flow H1 2022 (\$m)



¹ Before exceptional items and System Fund result. ² System Fund inflow reflects \$3m in-year surplus adding back \$42m of depreciation and amortisation and \$13m of other non-cash adjustments to System Fund result; working capital movements related to the System Fund, including movements in deferred revenue, are included within the Group's overall working capital & other movements. ³ Includes \$(124)m of working capital and other adjustments, \$39m of other non-cash adjustments to operating profit/loss less \$(18)m of principal element of lease payments ⁴ Includes \$(32)m movement in lease liabilities partially offset by \$18m principal element of lease repayments, \$(24)m increase in accrued interest, together with \$227m of favourable exchange movements and \$(2)m of other non-cash adjustments.



Conclusions: our strategic priorities and the investments we have made put us in a strong position for the long term

- Strong trading in H1 with increased demand in most of our markets
 - Group RevPAR close to pre-pandemic levels in Q2, and ahead by +3.5% in Americas
 - Particularly strong leisure demand, with business and groups continuing to rebuild
 - Increasing pricing power, with ADR up +4% vs 2019 (+7% in Q2)
 - \$377m operating profit from reportable segments more than double last year
- Opened ~100 properties and signed >200; pipeline grew 3% YTD and represents >30% of current system.
- Growth in owner interest for conversion opportunities to benefit from IHG's brands and enterprise platform
- Transformation of loyalty with IHG One Rewards and further progress in creating digital advantage
- Our strategic priorities and investments have delivered a stronger and more resilient company
- Interim dividend +10% and initial share buyback of \$500m announced
- Whilst the economic outlook faces uncertainties, we remain confident in our business model and the attractive industry fundamentals that will drive long-term sustainable growth

IHG HOTELS & RESORTS











Appendices H1 2022 Financial Performance

Revenue and operating profit H1 2019-2022

Actual US\$
Franchise and Base Management Fees Incentive Management Fees Fee Business Owned, Leased & Managed Lease
Total Americas
Franchise and Base Management Fees Incentive Management Fees Fee Business
Owned, Leased & Managed Lease
Total EMEAA
Franchise and Base Management Fees Incentive Management Fees Fee Business
Total Greater China
Central Results
Total Reportable Segments
Reimbursement of Costs System Fund
Total IHG

		evenue I1	
2022	2021	2020	2019
406	292	224	411
7	4	2	7
413	296	226	418
58	29	36	102
471	325	262	520
96	42	51	117
25	11	6	41
121	53	57	158
118	31	77	180
239	84	134	338
31	44	17	42
5	15	1	24
36	59	18	66
36	59	18	66
94	97	74	88
840	565	488	1,012
400	236	375	593
554	378	385	675
1,794	1,179	1,248	2,280

Total Operating Profit ¹ H1				
2022	2021	2020	2019	
n/a	n/a	n/a	n/a	
n/a	n/a	n/a	n/a	
342	236	152	323	
9	(12)	(10)	21	
351	224	142	344	
n/a	n/a	n/a	n/a	
n/a	n/a	n/a	n/a	
63	(3)	(7)	93	
(4)	(24)	(13)	(5)	
59	(27)	(20)	88	
n/a	n/a	n/a	n/a	
n/a	n/a	n/a	n/a	
5	31	(9)	36	
5	31	(9)	36	
(38)	(40)	(61)	(58)	
377	188	52	410	
-	-	-	-	
3	(46)	(52)	47	
380	142	0	457	

¹ Excludes exceptional items

H1 2019 underlying fee business revenue and operating profit non-GAAP reconciliations

	Am	ericas	E	MEAA	Great	ter China	Ce	entral	Tota	IHG
	Revenue	Operating Profit	Revenue	Operating Profit	Revenue	Operating Profit	Revenue	Operating Loss	Revenue	Operating Profit
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Per H1 2019 Interim financial statements	520	344	338	88	66	36	88	(58)	1,012	410
Reportable segments analysed as:										
Fee business	418	323	158	93	66	36	88	(58)	730	394
Owned, leased and managed lease	102	21	180	(5)	-	-	-	-	282	16
	520	344	338	88	66	36	88	(58)	1,012	410
Reportable segments (see above)	520	344	338	88	66	36	88	(58)	1,012	410
Significant liquidated damages	-	-	(4)	(4)	-	-	-	-	(4)	(4)
Owned asset disposal ¹	(29)	(3)	(23)	(2)	-	-	-	-	(52)	(5)
Currency impact ²	-	-	10	3	3	1	1	(2)	14	2
Underlying revenue and underlying operating profit	491	341	321	85	69	37	89	(60)	970	403
Owned, leased and managed lease included in the above	(73)	(18)	(168)	(7)	-	-	-	-	(241)	(11)
Underlying fee business	418	323	153	92	69	37	89	(60)	729	392

¹ Americas: the results of InterContinental San Juan have been removed in 2019 (disposed in 2020) along with the results of three EVEN hotels (disposed in 2021) to determine underlying growth. EMEAA: the results of Holiday Inn Melbourne Airport (disposed 2020), InterContinental Nairobi (disposed 2021) and InterContinental Dusseldorf have been removed to determine underlying growth. ² Stated at constant H1 2022 exchange rates (CER).

Ordinary shares

Number of shares (m)	At 30 June 2022	At 30 June 2021
Opening balance at 1 January	187.7	187.7
Closing balance at 30 June	187.7	187.7
Basic weighted average shares	183.6	182.9
Dilutive potential ordinary shares ¹	1.0	1.0
Basic diluted average shares	184.6	183.9

Note: The total number of shares held as treasury shares at 30 June 2022 was 3.7m (2021 4.5m).

Currency translation

Region ¹	Reportable Segments Reported H1 2021 at H1 2022 rates ²				
Region	Revenue	EBIT			
Americas	\$(1)m	\$(1)m			
EMEAA	\$(5)m	\$2m			
Greater China	-	-			
Central Overheads	\$(1)m	\$2m			
Total IHG	\$(7)m	\$3m			

¹ Major non-USD currency exposure by region (**Americas:** Canadian Dollar, Mexican Peso; **EMEAA:** British Pound, Euro, Russian Rouble, Japanese Yen, Singapore Dollar; **Greater China:** Chinese Renminbi; **Central:** British Pound). ² Based on monthly average exchange rates



IHG HOTELS & RESORTS











Overview of FY 2021

FY 2021: excellent progress

RevPAR & Rooms



- +46% Global RevPAR vs 2020; (29.8)% vs 2019, with Q4 (17.1)%
- Further sequential improvement in US, with RevPAR ahead of 2019 levels in December
- System 880k rooms (5,991 hotels); +5.0% gross openings;
 (0.6)% net YOY
- Opened 291 hotels; signed 437 hotels, +23%

Results



- \$534m operating profit from reportable segments, +144%
 vs 2020
- \$75m of recurring cost savings delivered
- \$571m adjusted free cash flow
- Net debt:adjusted EBITDA 3.0x
- Dividend reinstatement: 85.9¢ proposed

Laying the foundations for future growth

Strengthened digital booking experience



- Transforming our loyalty offer
- New mobile app to be launched in 2022
- Ongoing operational support to our owners
- Underpinned by our commitment to operate a responsible business

Further brand developments

Launch of Vignette Collection brand



- Recent brands rapidly reaching scale voco >50; avid >200
- Review of Holiday Inn and Crowne Plaza estate completed; lower removals going forward
- Pipeline >30% of current system size; 40%+ under construction



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Financial performance overview

Results from reportable segments ¹
Revenue
Operating profit
Revenue from fee business
Operating profit from fee business
Fee margin ³
Adjusted interest ⁴
Reported tax rate ⁵
Adjusted EPS ⁶
Dividend for the year

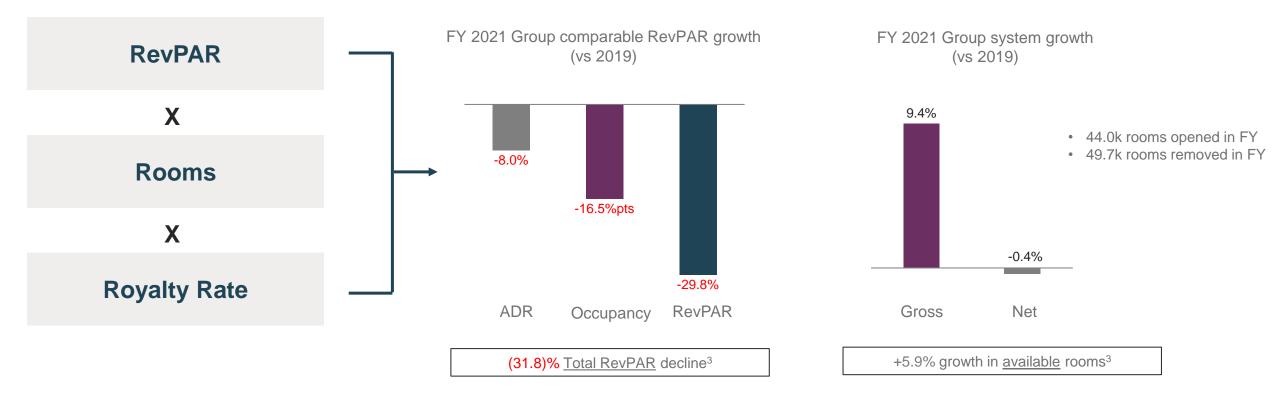
	Reported								
FY	2021	FY 2020		FY 2019					
(§m	\$m	% change vs FY 2021	\$m	% change vs FY 2021				
\$1,	390m	\$992m	+40%	\$2,083m	(33)%				
\$5	34m	\$219m	+144%	\$865m	(38)%				
\$1,	153m	\$823m	+40%	\$1,510m	(24)%				
\$5	70m	\$278m	+105%	\$813m	(30)%				
49	0.6%	34.1%	+15.5%pts	54.1%	(4.5)%pts				
\$(1	42)m	\$(130)m	+9%	\$(133)m	+7%				
(3	1)%	(38)%	(7)%pts	(24)%	+7%pts				
14	7.0¢	31.3¢	+370%	303.3¢	(52)%				
85	5.9¢	-	NM	39.9¢	+115%				

Underlying ²					
FY 2020	FY 2019				
% change	% change				
+39%	(32)%				
+138%	(38)%				
+38%	(23)%				
+104%	(30)%				
+104%	(30)%				

¹Reportable segments excludes System Fund results, hotel cost reimbursements and exceptional items. ²Reportable segment results excluding significant liquidated damages, current and prior year owned asset disposals and stated at constant FY 2021 exchange rates (CER). ³ Excludes owned, leased and managed lease hotels, significant liquidated damages and the results of the Group's captive insurance company. ⁴ Adjusted interest adds back \$3m (FY 2020: \$4m; FY 2019: \$18m) of interest charges attributable to the System Fund and excludes exceptional items. ⁵ The Group's reported effective tax rate, before exceptional items and System Fund results. ⁶ Calculated using results from Reportable Segments, adjusted interest, and related tax and excluding changes in fair value of contingent purchase consideration (and related tax) and earnings attributable to non-controlling interest

Fee-based business model shows relative resilience as demand returns

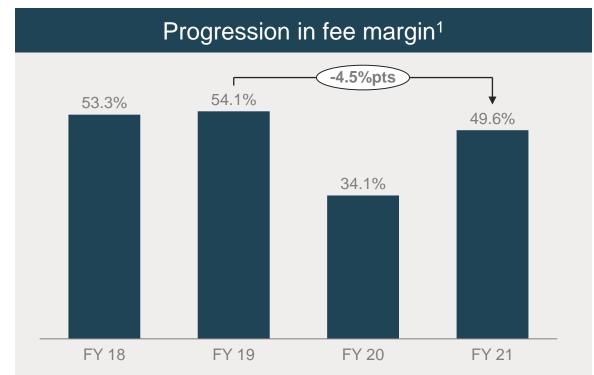
FY 2021 fee revenue: \$1,153m, down 24%¹ and 23% underlying² (vs 2019)



Underlying fee revenue benefitting from stronger performance in Franchise business (-24.2%⁴) than overall Group RevPAR (-29.8%⁴), which includes weaker Owned, Leased and Managed Lease estate (-57.9%⁴)

¹ Growth stated at AER. ² Underlying fee revenue excludes current and prior year owned, leased and managed lease hotels, significant liquidated damages, owned asset disposals and stated at constant FY 2021 exchange rates (CER). ³ Growth stated for underlying fee business excluding the SVC portfolio termination of 16.7k rooms (102 hotels) in Q4 2020 (see appendix for more detail). ⁴ RevPAR in comparable estate vs 2019, at CER.

Delivered \$75m of recurring fee business cost savings in FY 2021



- Fee margin down 4.5%pts at AER relative to FY19 with RevPAR down 30% vs 2019
- \$75m in recurring annual cost savings delivered
- \$25m of additional temporary cost savings in 2021 from elevated vacancy rates and lower travel expenditure

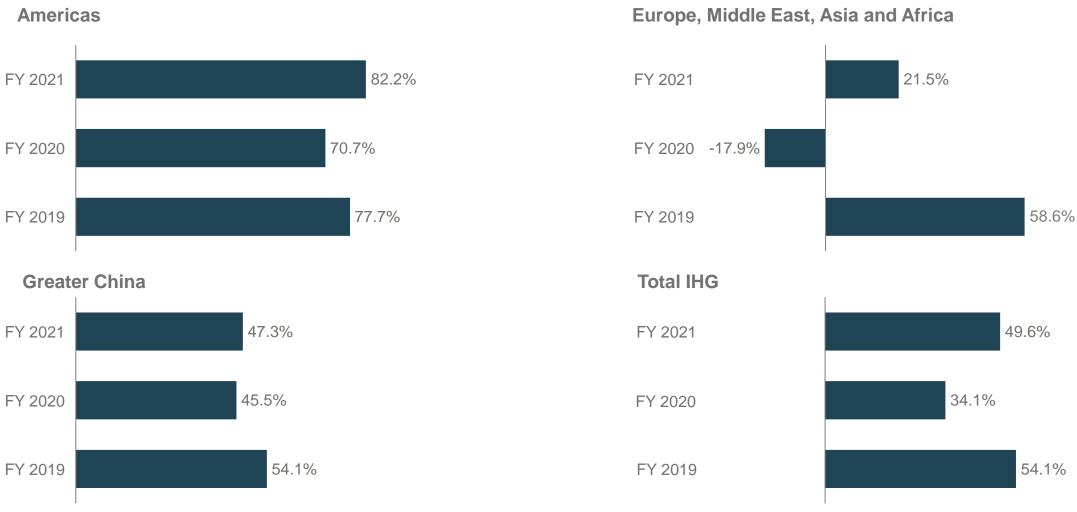


- A platform business with a well invested cost base
- Limited increases in overheads required to support growth in system size
- Overheads cost base per hotel 27% lower than a decade ago

Continued strong focus on cost efficiency and operating leverage will drive further fee margin progression



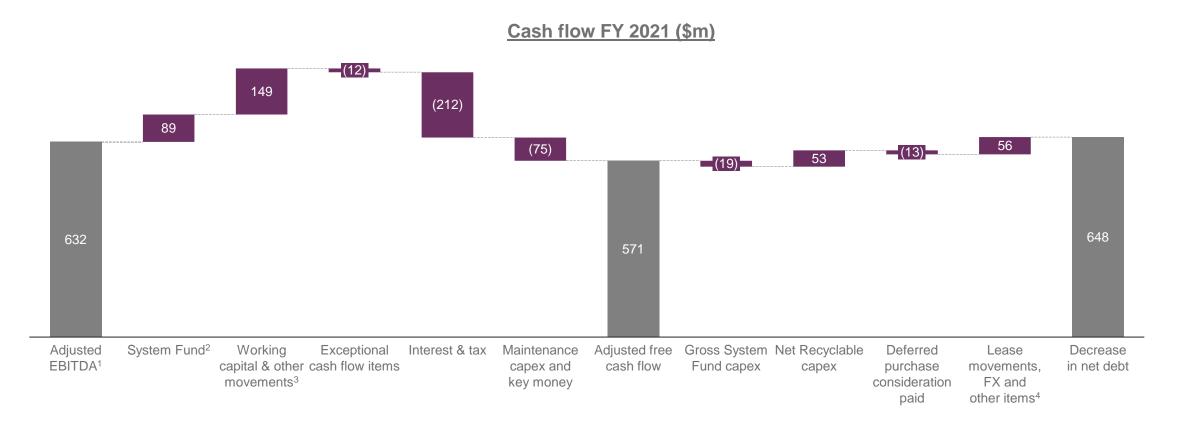
Fee margin¹ by region



¹ Fee margin excludes owned, leased and managed lease hotels, significant liquidated damages and the results of the Group's captive insurance company; is stated at AER. For Americas, consists of fee business revenue and operating profit of \$691m (2020: \$457m, 2019: \$853m) and \$568m (2020: \$323m, 2019: \$663m) respectively. For Europe, Middle East, Asia and Africa consists of fee business revenue and operating profit (adjusted for significant liquidated damages) of \$149m (2020: \$106m, 2019: \$326m) and \$32m (2020: \$(19)m, 2019: \$192m) respectively. For Greater China, consists of fee business revenue and operating profit (adjusted for significant liquidated damages) of \$110m (2020: \$77m, 2019: \$135m) and \$52m (2020: \$35m, 2019: \$73m) respectively.



Strong cash conversion



 Increase in adjusted free cash flow to \$571m (2020: \$29m), driven by strong cash conversion and System Fund swing to inflow on improved trading and higher depreciation

¹ Before exceptional items and System Fund result. ² System Fund inflow reflects \$(11)m in-year deficit adding back \$94m of depreciation and amortisation and \$6m of other non-cash adjustments to System Fund result; working capital movements related to the System Fund, including movements in deferred revenue, are included within the Group's overall working capital & other movements. ³ Includes working capital and other adjustments (\$110m), and other non-cash adjustments to operating profit/loss (\$71m) less principal element of lease payments (\$32m). ⁴ Includes principal element of lease repayments (\$32m) and favourable exchange and other non-cash adjustments (\$24m)



Targeted capital expenditure to drive growth

Maintenance capex, key money and selective investments

\$m	FY 2021	FY 2020
Maintenance capex	(33)	(43)
Key money ¹	(42)	(64)
Total	(75)	(107)

- <u>Maintenance</u>: relates to owned, leased and managed lease hotels and corporate infrastructure
- Key money: used to secure hotel signings

Recyclable investments

\$m	FY 2021	FY 2020
Gross out	(5)	(6)
Gross in	58	23
Net total	53	17

- Investment behind growth initiatives
- Profile can vary year to year, but expected to be broadly neutral over time

System Fund capital investments

Total capital investments

\$m	FY 2021	FY 2020
Gross out	(19)	(35)
Gross in ²	91	58
Net total	72	23
Gross total ³	(100)	(148)
Net total	50	(67)

- Invested into projects that benefit our hotel network
- Repaid when depreciation charged to System Fund e.g. GRS

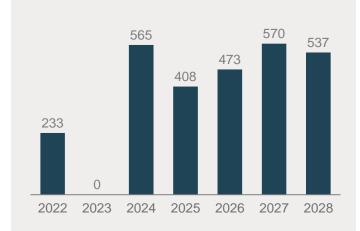
¹ Key money presented net of repayments of \$1m in FY 2021 (FY 2020: \$4m), adjusted to exclude depreciation for right of use assets of \$3m (FY 2020: \$4m). ³ Includes gross key money payments of \$43m in FY 2021 (FY 2020: \$64m)

Significant reduction in leverage

Bond maturity profile

- 2022 maturity expected to be funded through cash balances
- No significant bond maturity until 2024

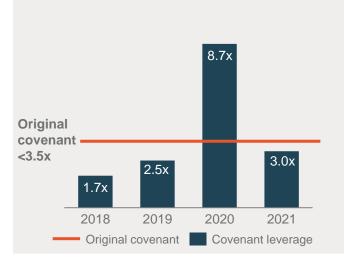
Bond maturity (\$m)



Leverage

- Reduction in net debt : adjusted EBITDA driven by recovery in profitability and strong cash generation
- Leverage within target of 2.5-3.0x net debt/adjusted EBITDA

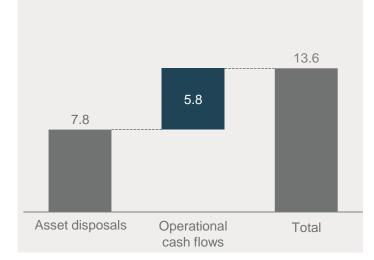
net debt : adjusted EBITDA (covenant basis)1



Shareholder returns

- 2021 final dividend of 85.9¢ proposed, equivalent to the withdrawn 2019 final dividend
- Track record of strong shareholder returns with \$13.6bn returned to shareholders since 2003

Shareholder returns 2003-2019 (\$bn)

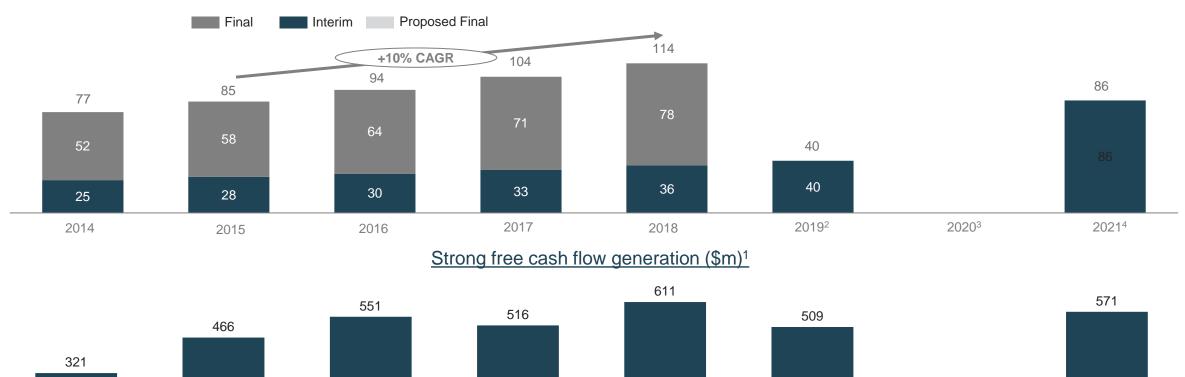




¹ The leverage ratio uses a Covenant EBITDA and Covenant Net debt measure which are detailed in Note 10 of the Group's Preliminary Financial statements

Highly cash generative business has driven strong shareholder returns

Ordinary dividend progression 2014-2021 (¢ per share)





^{1 2017} and 2018 Free Cash Flow restated for the adoption of IFRS 16; 2 2019 final dividend recommendation withdrawn in response to Covid-19; 3 2020 dividend suspended in response to Covid-19; 4 2021 final dividend proposed, equivalent to the withdrawn final payment in response to 2019.

2021

2018

IHG HOTELS & RESORTS











Appendices FY 2021 Financial Performance

Revenue and operating profit FY 2019-21

Actual US\$ (m)		Total Revenu Full Year	e	Total Operating Profit ¹ Full Year			
	2021	2020	2019	2021	2020	2019	
Franchise and base management fees	683	452	840	_	_	-	
Incentive management fees	8	5	13	_	_	-	
Fee Business	691	457	853	568	323	663	
Owned, Leased & Managed Leases	83	55	187	(9)	(27)	37	
Total Americas	774	512	1,040	559	296	700	
Franchise and base management fees	120	93	247	-	-	-	
Incentive management fees	29	14	90	_	-	-	
Fee Business	149	107	337	32	(18)	202	
Owned, Leased & Managed Leases	154	114	386	(27)	(32)	15	
Total EMEAA	303	221	723	5	(50)	217	
Franchise and base management fees	91	61	87	-	-	-	
Incentive management fees	25	16	48	_	-	-	
Fee Business	116	77	135	58	35	73	
Total Greater China	116	77	135	58	35	73	
Central Results	197	182	185	(88)	(62)	(125)	
Total Reportable Segments	1,390	992	2,083	534	219	865	
Reimbursement of Costs	589	637	1,171	_	_	_	
System Fund	928	765	1,373	(11)	(102)	(49)	
Total IHG	2,907	2,394	4,627	523	117	816	

¹ Before exceptional items

FY 2019 underlying fee business revenue and operating profit non-GAAP reconciliations

	Am	ericas	E	MEAA	Great	er China	Ce	entral	Tota	I IHG
	Revenue	Operating Profit	Revenue	Operating Profit	Revenue	Operating Profit	Revenue	Operating Loss	Revenue	Operating Profit
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Per FY 2019 financial statements	1,040	700	723	217	135	73	185	(125)	2,083	865
Reportable segments analysed as: Fee business Owned, leased and managed lease	853 187	663 37	337 386	202 15	135 -	73 -	185 -	(125) -	1,510 573	813 52
	1,040	700	723	217	135	73	185	(125)	2,083	865
Reportable segments (see above) Significant liquidated damages Owned asset disposal ¹ Currency impact ²	1,040 - (41) (5)	700 - (6) -	723 (11) (25) 5	217 (11) (1) 7	135 - - 1	73 - - 4	185 - - (1)	(125) - - (6)	2,083 (11) (66)	865 (11) (7) 5
Underlying revenue and underlying operating profit	994	694	692	212	136	77	184	(131)	2006	852
Owned, leased and managed lease included in the above	(145)	(31)	(366)	(14)	-	-	-	-	(511)	(45)
Underlying fee business	849	663	326	198	136	77	184	(131)	1,495	807

¹ Americas: The revenue and operating profit/loss of InterContinental San Juan has been removed in 2019 (disposed in 2020) along with the operating profit/loss of three EVEN hotels (disposed in 2021) to determine underlying growth; EMEAA: The results of InterContinental Nairobi (disposed 2021) and Holiday Inn Melbourne Airport (disposed 2020) have been removed to determine underlying growth. ² Stated at constant FY 2021 exchange rates (CER).

Currency translation

		Segments 7 2020 at FY 2020 rates²	Reportable Segments FY 2021 at average Jan 2022 rate vs reported FY 2021 ³		
Region ¹	Revenue	EBIT	Revenue	EBIT	
Americas	-	\$2m	-	-	
EMEAA	\$8m	\$(1)m	\$(4)m	\$1m	
Greater China	\$5m	\$1m	\$2m	\$1m	
Central Overheads	\$3m	\$(2)m	-	\$2m	
Total IHG	\$16m	-	\$(2)m	\$5m	

¹ Major non-USD currency exposure by region (**Americas:** Canadian Dollar, Mexican Peso; **EMEAA:** British Pound, Euro, Russian Rouble, Japanese Yen, Singapore Dollar; **Greater China:** Chinese Renminbi; **Central:** British Pound). ² Based on monthly average exchange rates each year. ³ Based on Jan 22 average rates: 0.74 USD:GBP; 0.88 USD:EUR.

Ordinary shares

Number of shares	At 31 December 2021	At 31 December 2020	
Opening balance at 1 January	187.7	187.7	
Closing balance at 31 December	187.7	187.7	
Basic weighted average shares	183.0	182.5	
Dilutive potential ordinary shares ¹	1.1	-	
Basic diluted average shares	184.1	182.5	

Note: The total number of shares held as treasury shares at 31 December 2021 was 3.7m (2020 5.1m).

^{1.} The effect of the notional exercise of outstanding ordinary share awards was anti-dilutive in 2020 and therefore was not included in the diluted earnings per share calculation.

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