

# **Supplementary Information – restated for IFRS 16**

**31 December 2018** 



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- Revenue & Operating Profit 2017-2018
- Free Cash Flow 2017-2018

## Revenue & Operating Profit 2017-2018 (restated\*)

Fee Business
Owned, Leased & Managed Leases
Total Americas
Fee Business
Owned, Leased & Managed Leases
Total EMEAA
Fee Business
Total Greater China
Central Results
Total Reportable Segments
System Fund
Reimbursement of costs
T-4-1    10
Total IHG

Total Revenue				
Half Year	Full '	Year		
2018	2018	2017		
413	853	811		
101	198	188		
514	1,051	999		
153	320	294		
80	249	163		
233	569	457		
233	309	457		
69	143	117		
69	143	117		
84	170	157		
900	1,933	1,730		
618	1,233	1,242		
595	1,171	1,103		
2,113	4,337	4,075		

Total Operating Profit			
Half Year	Full Year		
2018	2018	2017	
312	638	613	
22	35	35	
334	673	648	
95	202	167	
0	4	8	
95	206	175	
32	70	53	
32	70	53	
(48)	(117)	(102)	
413	832	774	
(12)	(146)	(34)	
401	686	740	

<sup>\*</sup> Restated for the adoption of IFRS 16.

### Free Cash Flow Generation (restated\*)

\$m	12 months to 31 Dec 2018	6 months to 30 June 2018	12 months to 31 Dec 2017
Operating profit from reportable segments <sup>1</sup>	832	413	774
System Fund result <sup>2</sup>	(99)	18	(25)
Depreciation & amortisation <sup>3</sup>	164	73	153
Working capital & other movements	4	(173)	(2)
Loyalty programme deferred revenue net movement	124	73	24
Equity-settled share-based cost	38	19	27
Retirement benefit contributions, net of cost	(12)	(12)	(1)
Purchase of shares by employee share trusts	(3)	(3)	(3)
Cash flows relating to exceptional items <sup>4</sup>	(137)	(55)	(44)
Net interest paid & similar charges	(85)	(20)	(86)
Tax paid⁵	(66)	(5)	(147)
Lease payments	(35)	(17)	(25)
Capital expenditure: key money	(56)	(25)	(57)
Capital expenditure: maintenance	(60)	(25)	(72)
Free cash flow	609	261	516

<sup>\*</sup> Restated for the adoption of IFRS 16.

<sup>1.</sup> Before System Fund result and exceptional items.

<sup>2.</sup> System Fund result stated before exceptional cost of \$47m (6 months to 30 June 2018 \$30m, 12 months to 31 December 2017 \$9m) in relation to efficiency programme.

<sup>3.</sup> Includes System Fund depreciation & amortisation of \$49m (6 months to 30 June 2018 \$18m, 12 months to 31 December 2017 \$41m).

<sup>4.</sup> Includes \$106m (6 months to 30 June 2018 \$48m, 12 months to 31 December 2017 \$31m) relating to the efficiency programme (\$47m (6 months to 30 June 2018 \$16m, 12 months to 31 December 2017 \$9m) in relation to the System Fund).

<sup>5.</sup> Excludes tax paid on disposals.

# Uses of Free Cash Flow (restated\*)

\$m	12 months to 31 Dec 2018	6 months to 30 June 2018	12 months to 31 Dec 2017
Free cash flow	609	261	516
Capital expenditure: Recyclable investments	(38)	(32)	(85)
Capital expenditure: System Fund investment	(99)	(50)	(142)
Loans repaid by associates and joint ventures	-	-	9
Acquisitions	(38)	-	-
Disposal proceeds – Avendra	-	-	75
Distributions from associates and joint ventures	32	-	-
Disposal receipts: Other	10	2	20
Tax paid – disposals	(2)	-	(25)
Ordinary dividend	(199)	(130)	(189)
Special dividend	-	-	(404)
Dividends paid to non-controlling interests	(1)	(1)	(3)
Currency swap proceeds	3	-	-
Net cash inflow/(outflow)	277	50	(228)
Exchange, lease repayments & other non-cash items	11	5	(129)
Opening net debt	(2,253)	(2,253)	(1,896)
Closing net debt	(1,965)	(2,198)	(2,253)

<sup>\*</sup> Restated for the adoption of IFRS 16.